

HOPES DIM IN PIT PEACE INITIATIVE

Scargill 'not in least optimistic'

THE miners' leader, Mr Arthur Scargill, said last night he was " not the least bit optimistic" about the latest peace initiative proposing arbitration on the issue of pit closures. He would agree to arbitration only if closures on economic grounds were excluded.

He also said he would not attend today's High Court hearing of proceedings against him for alleged contempt of court, and would not be represented. One of the two working miners who are bringing the case against Mr Scargill said yesterday that five strikers had forced his car to stop and had then threatened the lives of himself, his wife and their two young children.

Lord Denning, former Master of the Rolls, criticised the Government for failing to take civil proceedings against the miners' union. He said many people were asking why the law against unlawful secondary action had not been properly enforced.

Lord Denning's comments, other pit news and picture-P2

Acas talks arranged

By MAURICE WEAVER Industrial Stoff

THE miners' president, Mr Arthur Scargill, last night poured cold water on the latest pit peace to independent arbitration on pit closures only if the arbitrators of the latest pit peace to independent arbitration on pit closures only if the arbitrators of the NITM following comments are the latest pit peace to work.

He and Mr Kenneth Foultance to work to work at a second to work the arbitrators the excluded economic grounds

Although willing to take part in discussions at Acas, expected to meet Acas next strikes in Yorkshire and Dermithe conciliation service, on the proposals put forward by the pit deputies union, would get under way the pit deputies union would get under way the wife against Mr Scargill and the pit deputies unions would get under way the writ against Mr Scargill and the pit deputies unions would get under way the writ against Mr Scargill and the pit deputies unions would get under way the writ against Mr Scargill and the pit deputies unions would get under way the writ against Mr Scargill and the pit deputies unions would get under way the writer against Mr Scargill and Dermithe were pulled the pit deputies unions would get under way the pit de Nacods, his qualification until after next week's Con-seemed at one stroke to have servative party conference in much reduced the chance of Brighton.

• Exhaustion only

stipulation

The board is meeting tomorrow to discuss its response to in a revised form, to settle Nacod's ideas which involve the putes over mine closures. use of a revised version of the National Reference Tribunal, part of the industry's existing conciliation machinery, to settle disputes about pit closures. Mr Scargill and other N L M leaders are to put their views to Acas on Saturday.

He said at the Lahour party conference in Blackpool yester-day that the union had "always heen in favour of independent arhitration at the end of other procedures."

proposals for pit closures on ence Tribunal so long as the grounds of exhaustion and not Coal Board gave the same comon economic grounds."

ters ref

He was "not the least hit ntimistic" about the Nacods initiative heing successful.

much reduced the Coal The miners' general secretagreement with the Coal The miners' general secretary, Mr Peler Heathfield,
expressed readiness to give
sympathetic consideration to

the Nacods' proposals.

He said he accepted the prin-ciple that the National Refer-ence Tribunal could be used, in a revised form, to settle dis-

Mr Alan Wilson, the general secretary of the third coal industry union, the British Association of Colliery Manage-

ment, also expressed willing-ness to discuss the Nacods' plan, but said he bad reservaabout the delegation of such fundamental decisions to the tribunal's panel As Nacods held preliminary

heen in favour of independent arbitration at the end of other procedures."

But the union's negotiators would only accept that such an arbitrator "should look at a proposals for pit clasures on ever Tribunal so long as the mitment.

But he was "not optimistic" about the two sides agreeing a set of ground rules which could Coal Board negotiators are allow this to come about.

Scargill stays away

By JOHN RICHARDS Industrial Correspondent

SCARGILL. ARTHUR President of the National Union of Mineworkers, soid last night that he would not appear in the High Court today to face proceedings for alleged contempt of court over the 30-week miners'

said: "I will he here. I am a national president. Arthur delegate here, and I will not be Scargill, seeking to commit him represented in court." represented in court."

based on alleged remarks following a High Court order that the
ing a trike in Yorkshire and
that strike in Yorkshire and
North Derbyshire was unlawful
hander his union rules and that under his union rules and that miners who cross picket lines should out face union discipline.

Despite a decision by the Transport and General Workers the whole party conference with by a dispute at the Shirebrook the whole party conference with the deput near Mansfield, Notts. Union to withdraw an emergency motion seeking to identify the whole party conference with the alleged contemot by the depct near Mansfield. Notes, the alleged contemot by the depct near Mansfield. Notes, working blacked coal working blacked coal trains, could disrupt train serclaiming that the party had trains, could disrupt train serclaiming that the party had already put itself into such a position.

They relied on the debate shire next Tuesday. earlier this week which pledged A British Rail spokesman earlier this week which pledged A British Rail spokesman total support for the N II M said: "Everything is speculated and its actions during the strike, tive, So far we had had no offication from the union."

But this debate took place eial notification from the union."

before the writ was served on Mr Scargill.

Several hundred signatures, including those of leading Labour MPs, were collected on polition circulated by the Left-wins Campaign Group in support of Mr Scargill.

The petition read: "We, the undersigned, delegates and participants at the 1984 annual Labour party deplore the intrustrike. sion into our oroccollings by a person purporting to be an offconference in Blackpool, he writs upon the NUM and their said: "I will he here. I am a matienal to Pentonville Prison and lu Mr Scangill faces proceedings fine and sequeselrate the fueds

STRIKE THREAT TO TRAINS

Threat to kill miner's family

By JAMES O'BRIEN

ONE of two working miners who have issued a writ for alleged cootempt of court against Mr Arthur Scargill has had his car forced off the road and threats made against the lives of himself and his family who were with him in the car.

Were with nim in the car.
The incident happened in
Worksop, Notts, on Tuesday—
the day after a fligh Court writ
was served on Mr Arthur Scarzill, president of the NUM, al the Labour party conference. Mr Taylor, who was driving his wife and two young children in visil relatives, said last night that five miners in another vehicle forced his car to mount the pavenient and stop "at the fourth or fith attempt."

Air Taylor and his wife are now under a 24-hour police guard and his children are heing escorted by police 10 and from

Reliving the nightmare journey yesterday, Mr Taylor said the men shouted threats from their car as both vehicles drove through the centre of Wurksop, near his home,

'You're dead '

"They said they were going to kill my children," said Mr Taylor,

"They said 'I know your children, I'm gning to kill them, You're dead, You're dead, all of you."

He said neither his wife nor his children were burt during the ordeal, and although "terrified" by the incident, he pledged to continue his least

pledged to continue his legal campaign to try to get the miners' union to hallot its mem-

miners' union to hallot its members over the strike call.

He woold not be moving his family from their semi-detached hoose to Workson. They would be "perfectly safe" at hime.

He believed that what had happened on Tuesday may have been a reaction to the steps he was taking in the courte and also an example hy "villains" to show neodifthat they would be treated violently if they also went back to work to work.

following comments made last Friday after a High Court judge ruled that the NIIM strikes in Yorkshire and Derha-

is returnable today in the High Court. It alleges contempt of that the Vorkshire and Dorber, shire strikes were still official.

several months and when he received telephone calls and these were followed by written threats "to kill and mutilate us"

Mr Taylor said: "To those the past five years.

It also showed declining opposition from the Right in what has been a persistent internal issue for Labour since

Mr. Taylor said; "To those Yorkshire miners still sitting on the fence I would like them to remomber that our fathers and forefathers faught and died in two world wars to make a free country for everyone so they could do as they desired.

"I want to know how long they will sit there and let themselves be bullied by thugs and villians." Nottinghamshire nolice said last night that three men were helping inquiries into Tuesday incident involving the Taylor

MOVE TO SHUT FISH DOCKS AT HULL

By Oor Shipping Correspondent flegislation to close Hull fish docks, which employ about 1,000 people and were among the world's husiest before Britain joined the Common Market, is to be sought by Asso-cialed Brilish Ports.

It has lold Hull City Council that a subsidy of at least 1500,000 is needed at the docks this year alone. Drastic costcutting measures are to be

proposed to unions. The docks handled 180,000 tons of fish a year as recently as 1979 but the fishing fleet has been virtually wiped out since Britain joined the Com-mun Market. This year's landings will be less than 20,000

MOTHER, CHILD DIE Housewife Phillipa Thomson. 59, and her three-month-old daughter Diana, of Boddington Road. Byfield, Northants., were killed yesterday when their car share index look early gains



Labour votes to ban U.S. nuclear bases

By JAMES WIGHTMAN Political Correspondent THE Labour conference voted overwhelmingly yesterday for a non-nuclear defence policy in face of warnings from Mr Callaghan, the former Prime Minister, and Mr Healey, Shadow Foreign Secretary, about the dangers of totally unilateral disarmament.

The policy would mean the scrapping of Polaris, cruise and Trident missiles, and the removal of all American nuclear bases from Britain.

PROTEST BY

BANK

INVESTORS

By Our City Staff

head offices of the Pruden-

tial Assurance Company

City revolt against the terms of Monday's rescue

package for the troubled

LATE NEWS

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Classified Advertisements

GLENTORAN BEATEN

(Soccer-P34)

Man died when scaffold-

ing collapsed outside Tail-orean Institute in Oxford.

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company.

iostitutional shareholders are meeting at the

But, in what political critics will see as contradictory moves the Blackpool conference also voted for Britain to stay in Nato and allow the continoed presence of American bases with conventional weapons.

Mr Tarlor said last night that haracement and intimidation appainst his familly started several months ago when he received telephone calls and these were for the party's Left which has pushed through conferences steadily more unilateralist policies over these were for the past five more five policies over these were for the past five more unilateralist policies over these were for the past five more unilateralist policies over these were for the past five more unilateralist policies over these were for the past five more unilateralist policies over these were for the past five more unilateralist policies over the past five more for the past five more unilateralist policies over the past five more for the past five more five more for the past five more unilateralist policies over the past five more five more five more for the past five more unilateralist policies over the past five more five m

JOHNSON MATTHEY'S the 1950s. tomorrow amid signs of a

The non-nuckar policy, con-structed from 1985 conference votes and detailed in a state-

Conference reports - P7

ment from Mr Kinnock, Lahour leader, and the party's national executive committee, was approved by 5,352,000 votes to 1,352,000, a majority of 150 million of bad loans, as well as a £25 million capital injection by Charter Consolidated on what received the ment from Mr Kinnock, Lahour Bank of England taking over Johnson Matthey's backing subsidiary after the discovery as well as a £25 million capital injection by Charter Consolidated on what received the ment from Mr Kinnock, Lahour Bank of England taking over Johnson Matthey's backing subsidiary after the discovery and the party's national subsidiary after the parkage involved the Bank of England taking over Johnson Matthey's backing subsidiary after the discovery after the parkage involved the Bank of England taking over Johnson Matthey's backing subsidiary after the discovery approved by 5,352,000 votes to find the party's national subsidiary after the discovery approved by 5,352,000 votes to find the party after the discovery after the d

The commitment for Britain dated on what some see as to remain in Nato was also con-unfair terms.

to remain in Nato was also contained in the national executive committee statement which said: "Labour helieves in a realistic non-nuclear defence policy for Britain in Nato.

"This will, mean, retaining adequate conventional forces, ships and aircraft for our defence. But it also means taking independent steps of our own to increase the security of the world."

A supporting resolution.

A supporting resolution. Continued on Back P. Col 5

HOPE OF BANK RATE CUT REVIVED -

By Our Financial Correspondent Hopes of an early cut to hank rates revived yesterday after the dollar suffered a sharp setback on foreign exchange markets. It fell briefly below 5 marks in the Far East and closed almost 4 pfennigs lower at 5:0040 marks in Europe.

UEFA Cup, 1st Ed., 2nd Leg-Standard Leige The poond rose almost one cent to \$1.2495 and interest 2, Glentoran 0. Agg. 2-1. rates in the London money markets eased by about 1, per SCAFFOLD DEATH

cent.
But the Fioancial Times 30 collided with another near their and closed 1.2 lower at 857-4.

Leader Page ... Arts Notices 13 Births, Marriages and Deaths City News 19, 26 and 21 City Prices 18 Entertainments Guids 35

Obituary 14 Sport 32, 33 and 34 TV and Radio25 Way of the World 14

Rig sit-in workers surrender

Daily Telegraph Reporter THE 1+week Cammell Laird sit-in ended peacefully as the remaining 24 men perched 80ft up a gas rig surrendered to a small group of police and a bailiff at the Birkennead shipyard yesterday.

They were later taken to Walton jailto join 12 who were arrested on Monday. They are the thin serve a 28-day sentence for contempt for defying a High Court order to release both the £20 million rig and the Type 22 destroyer Edinburgh by midnight un Sunday.

The order was made he Mr Justice Glidewell sitting in Manchester last Wednesday. First news of the surrender was given over a C B radio link

the occupation committee chairman, Mr Billy Albertina, a Communist. His message began: The police are on the gangway and they have given us an ultima-

lum - Either leave peacefully or we will come up and get "We don't want violence so we are moving off," he said. The warship was repossessed by management at the yard a

Support for comrades

Beefare the sit-io crumbled, the Labour party conference at Blackpool had sent a message of support to the 12 jailed Cam-mell ILaird comrades.

Mr Ecic Heffer, MP, conference chairman, said be intended to visit the imprisoned meo as soon as the conference had coded tomorrow. The General and Municipal

Boilermakers Uoioo, to which the sit-in workers belong last night coodemned the employers' use of police to remove the

Mr David Basnett, the noion's leader, said: The union's central executive concil would meet today "to review the situation and the nature of the further action to take." The occupation began in pro test at enforced redundancies at the yard. More than 1.100 workers were laid off as a result of the dispute.

FLOODS AND GAS THREATEN SUPER PIT

Wearmonth Colliery, near Sunderland, one of the N C B's " super pits," wil be abandoned next Thursday noiess the N U M prepare dto cary ont essential safety work, it was dis-closed resterday.

If the work to prevent fined-

ing and gas is not complete by then, no one will be allowed underground and all power to the coal faces and roadways will be sbut off, said Mr David the escape."

State deficiently and the scuffles, said: "This is absolutely horned and all power to rendous and f thought it was a joke when I was told about the escape." underground and all power to
the coal faces and roadways
will he sbut off, said Mr David
Archibald, the Coal Board's
North-East area director.

But at another Co Duckeys

But at another Co Durham pit N I M officials yesterday agreed to droft in extra safety men to avert a flooding. A roof fall has blocked the norma flow of water at the Horden/ Blackhall pit, causing 700 gallons of water a minute to

TORY TWO-POINT LEAD IN POLL

The Conservatives have a two-point lead over Labour, according to a Marplan poll published in today's Guaroian. to the poll 1,452 people were asked who they would vote for if there were an election to-morrow. The result was: Conservatives 38 points, Lahour 36, Alliance 24, others two.

MOZAMBIQUE PACT By Onr Staff Correspondent

in Pretoria South African troops will monitor an unconditional ceasefire in Mozambique which was agreed yesterday io Pretoria between the Marxist Frelimo government and the Renamo guerrilla movement.

Pretoria peace move-P4

Today's Weather

GENERAL SITUATION: Deep depression will move E. over N. France with low pressure over Britain. OTTLOOK: Cold and windy, showers or longer outbreaks of rain. LONDON: Cloudy, rain, heavy at times. Wind E., fresh, rather cold. Max. 55F (15C).

CHANGE IS: Outhreaks of rain, heavy at times. Wind mainly E. to NE, fresh or strong; gale at limes on coasts. Max. 55F

E., N.W., CEN. N. ENGLAND, MID-LANDS, PALES: Outbreaks of rain spreading from S. Wind S.E., light becoming E. to N.E., fresh or strong, Max. 52F 111C. North Sea, STRAIT OF DOTER: Wind SE., backing N.E., 6-7 lo 8, perhaps 9 at times. Very rough.

ENGLISH CHANNEL (E1: E., backing: N. or N.W., 8 or 8. Very rough. ST GEORGE'S CHANNEL: N.E., backing: N., 5 or 6-7, increasing 8 at times. Moderate becoming rough or very rough. IRISH SEA: N.E., backing N., 4 increasing to 5 or 67. Slight becoming moderate or rough. Weather Maps-P33.

'Desperate' men in police cell break-out

By JOHN WEEKS Crime Staff

TWO "desperate and dangerous" gunmen who escaped barefoot from a cell block at Harrow police station after kicking a police sergeant unconscious and attacking him with a broom were being hunted by armed police last night.

Christopher Hague, 35. and Mark Racsynski, 24. may have ready access to guos, and Scotland Yard warned the public: "Do not approach them under

any circumstances. They are extremely danger-

University Of

They were due to appear in court at Harrow yesterday after being charged on Tues-day with armed robbery at the Abbey National Building Society offices in Stanmore. causing grievous bodily harm with intent to resist arrest and possessing a firearm with intent to endanger life.

An inquiry was launched yes-terday into how the escape, shortly after midnight on Tuesday, bappened while the mer were being moved from one ground-floor cell to another by

a sergeant.

Scotland Yard refused to disclose why they were being moved, how they got out of the building, how many officers were on duty, or why they had not been handcuffed together, standard procedure,

A B major in California.

Government sources said 47rear-old Richard Miller may have been exaually involved with 54 year old Syetlana Ogorodníkova who emigrated from Russia with ber hushand.

Oww 51, in 1975.

Miller the 6---

Desperate men' Det, Chief Insp. Stewart Hull, leading the hunt, said: "These men had access to firearms before and there is every reason to fear they have access to them . again.

wanted for armed robbery and dollars in gold for delivering documents to her which he bether under any circumstances."

On Monday, 12 members of cisco. On Monday, 12 members of the public went to the aid of police offices arresting two meo in Bushey, Herts, following a high-speed chase after have dealt with exists office.

16 shots were fired at police bogging of the Russian couple's and members of the public and bogging of the Russian couple's home.

| a policeman bad his cheek. On Sept 12 arouts besided

petance." Mrs Wakefield-Smith, kicked

KGB WIFE AND FBI

MAN HELD By RICHARD BEESTON in Washington

THE FBI has arrested one of its own counterintelligence experts on charges of giving secrets to a 54-year-old woman KGB major in California.

ever to be charged with spying for a foreign country, worked in the Los Augeles hureau. An FBI court affidavit said he had poured out his "per-sonal, professional and financial problems" to Ogorodnikova, problems to Ogorodnikova and admitted demanding 50,000

Car park meeting

The secrets are thought to have dealt with essignments of During th echase and when lion was based on intereviews with the two surveillance, an

On Sept. 12 agents trailed Miller and the woman separgrazed by a bullet. A passerby also had his leg scratched
hy a richochet.

One of Ihose who went to
help the police, Mrs Joanoa
Wakefield-Smith, a 50-year-old
divorcee, criticised the police
yesterday for "sheer iocompetance,"

On Sept, 12 agents trailed
Miller and the woman separately to a meeting in a car
park, where he has admitted
discussion travelling together to
Vienna to meet someone she
described as an important persoo in her Government.

Donovan and FBI hogs—Pi

SNOW BLOCKS ALPS By Our Geneva Correspondent Heavy snow yesterday closed four Swiss road passes over the Alps — the Great St the escape."

She said she feared for her the Alps — the Great of the as loog as the two men Bernard, Furka, Nufenen and Oberalp.

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If you are self-employed, or not in a Company Pension Scheme you must seriously consider saving now to provide for retirement. This scheme from Time Assurance enables you to obtain tax relief at your highest rate and then provides you not only with a substantial retirement income but a Tax-free lump sum too!

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take a higher annual income and a lower tax free lump ours. You decide when you retue and you can nominate a later or earlier retirement date. Send this coupon now (no stamp needed) for full details without

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	Occupations	and the second second
	GEI II	Assurance ME ON YOUR SIDE

By T. A. SANDROCK Scotland Yard Correspondent **DOLICE** fear that they may be unable

properly to serve the public under a Labour government because of Labour party decisions on policing made at its Blackpool conference, Mr Leslie Curtis, Police Federation chairman, said last night.

Stepping into the political debate. Mr Curtis savagely criticised the conference's decisions when addressing a federation meeting in Hull.

are sensible eneugh to see are sensible enough to see the total incompatibility of what their conference has passed and what is feasible fer this country," he said after his speech.

He was giving a "warning to see the total incompatibility of major Opposition party — the ma

He was giving a "warning shit" to the leadership and added that there would have to the meetings if the Labour party became the government and had to try to carry out conference decisions.

"We have become used to the ritual attacks no the police which come frem the lunatic fringes of politics. That kind in adults we can shrug off as in no account.

"But when virtually unanimously the entire. I show con-

He also hoped within the next two weeks to meet Labour Al Ps whose constituencies covered areas involved in the mioers' dispute.

"We are fearful, because we wonder how it will be possible to serve the people of this country in some future crisis of this nature, if the party io power adopts a policy of blaming the police and for-hidding them, incredibly, to intervene te restere law and order if the lawbreakers to be engaged in an

Eloyal service

"I hope that away from the emotien of Blackpoel and the party militants, the Labour party militants, the Labour crime in this country at a have undermined police combance in the intentiens of a future Labour geternment.

"The cleanur rate with serieus crime in this country at a future Labour geternment.

"The cleanur rate with serieus crime in this country as a future Labour party in the turns us down."

Workers get rights worned about crime in this country as a future Labour party in the turns us down."

The fact is that we have crime in this country as a future Labour party in the turns us down."

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The fact is that we have crime in this country as a future Labour party in the turns us down."

that six times in the last 40 police is abysmally low.

"The clear up rate by the police is abysmally low.

"The Tory Company of the government bad obtained in the last 40 police is abysmally low. and until now the police service bad been able te offer Labeur and Conservative Home Secretaries precisely the same land and Conservative Home Secretaries precisely the same leyal does not seem to mind that and

But when virtually under the state of the st

matter.
"Is it any wonder that ordimioers' dispute.

To his speech he said: "The police service deeply, hitterly country loeking in nu that panand fearfully resents the Labour party's verdict on the police last Monday were asking the police last Monday were ask themselves: "What could the police service expect from a inture Labour government?" "We have te look to see what policies lie behind the rbetoric and the portents are ominous.

'Partisan rhetorie'

Mr Gerald Kaufmao, 5hadow Heme Secretary, hit hack by saying: "If Mr Curtis is genuinely and aincerely worried

"Now fer the first time in police history that system which has been a majer facter in ensuring the political neutrality fight crime."

Police 'use subterfuge on picket lines'

By OUR SCOTLAND YARD CORRESPONDENT

DOLICE often have to use some "subterfuge" to make arrests during violent mass pickets in the miners' dispute because there is no precise law on

picketing, a South Yorkshire police officer said yesterday.

He called for an Act of
Parliament defining the
legality of peaceful picketing and providing a formula for the identification of pickets

He reveals widespread ignorance ameng workers about their statutery rights as of ground rules which will give the NUM confidence of its officials admit in the problem is to find a set of ground rules which will give the NUM confidence of its officials admit in the problem is to find a set of ground rules which will give the NUM confidence of its officials admit it than a trickle.

He employees.

Only 10 per cent of nulon pickets in the reveals widespread ignorance ameng workers about their statutery rights as of ground rules which will give the NUM confidence of its officials admit it than a trickle.

He employees.

Only 10 per cent of nulon pickets in the reveals widespread ignorance ameng workers about their statutery rights as of ground rules which will give the NUM confidence of its future ability to get condemned by the miners returning tinues to improve the NUM confidence of its future ability to get condemned by the miners and 11 per cent of pickets in the reveals widespread ignorance ameng workers about their statutery rights as of ground rules which will give the miners and 11 per cent of pickets in the null prove the NUM confidence of its future ability to get condemned to pickets in terday.

He called for an Act of Parliament defining the legality of peaceful picketing and providing a formula for the identification of pickets and eslablishing the appropriate number at individual apparently with the sole intendict of the called formula for the identification of pickets and gathered tegether at predetermined times and locations priate number at individual apparently with the sole intendictions.

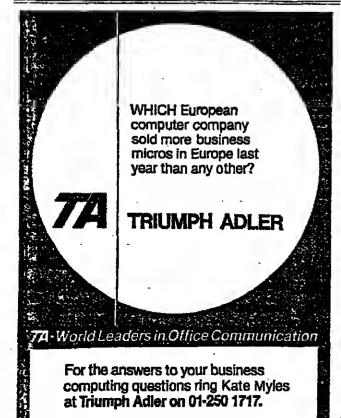
Such a law would "assist ing miners."
us in our task," Supt Brian
Made

Meter told the Police Superintendents annual conference at Harrogate.

"The provision of a power of arrest fer those whe de not tenform or who exceed the by law to pay the cests efform would further censolidate our position and allow us to pelice impartially and according te the rule of law." he said. He pointed out that civil law introduced a "code of practice" which police had followed and which limited the number of pickets at gates but, he said. "But if a union seeks to intimidate non-strikers by means of which limited the number of pickets or by means of demonstrationa conducted along-pickets at gates but, he said, "But if a union seeks to intimidate non-strikers by means of demonstration conducted along-pickets at gates but, he said, "unfortunately this is nuly a code and is not legally binding. He said people had heen filled with "borror" at the extremes gone to by pickets in an effort to achieve their objectives. The intimidation of work in miners and their families who bad exercised their free-

priate number at individual apparently with the sole inten-tion of intimidating these work-

Made to pay



SLOWER **ACTION ON 999 CALLS**

THE drain on resources of policing miners' pickets is slowing down responses to 999 calls, Sir Philip Knights, chief constable of West Midlands, teld his area's police committee yesterday.

It is the main result notice-able to the public of baving te send men eut of his area to cope with the strike.

Bot a Labour attempt to use it as an excuse to stop the orac-tice failed vesterday

The county conocil's cootrolling group wanted to prevent payment of overtime, which would effetively bave stopped Sir Philip sending reinfercements to other chief constables. "I believe the Labour of the police service is under did not have the power to predict threat.

"This week at Blackpool the labour of the power not to send them on request." them on request.

Were he not to the Home Secretary would order him te

That would bring nearer national police force, and no me wants that," he said.

'Make them pay'

The pulice committee in neighbooring Derbyshire has already decided oel to meet the

amount Derbyshire should pay, and require them to pay it. This may cause a further row

because the West Midlands demand is for more than £500.000 — a figure fixed at the highest pessible rate, which includes the full payment of police wages.

The Home Secretary has agreed payment of overtime both fer picket doty and con-sequential overtime of the men left behind.

Cllr Edwin Shore, West Midland's committee's Labeur chairman, aaid after the meet-

rights wrong

By STEPHEN WARD Industrial Staff

HALF of Britain's workers wrongly believe that strikers are allewed to claim social security henefit, according to an opinion poll published to-

strikers, and not the strikers themselves, are entitled to benefit, and the Denartment of Health and Secial Security through the acceptance of cendencts £15-a-week from that

workers knew that under the 150-year-old Truck Acts they were entitled to be paid in

The poll shows that trade nnien members were slightly less aware of their rights than

NO DHSS AID FOR FUNERAL OF MINER'S SON

A 31 year-old striking miner and his wife have been refused DHSS help towards a £235 funeral hill following the death of their day-old son.

Victor and Carol Simonczyk, of Rawnsley Road. Hednesford, Staffs... called the decision monstrous." Mr Simonczyk said: "We are so moch in debt we can't afford a gravestone. How can we possibly afford \$235 after heing nn strike fnr seven months?"

The Denartment made in the class of the ingnore the trihnnals because of the hinding nature of their decisions, particularly since Mr Artbur Scargill's appointment as nnion president. Adapting this system to the very different issue of pit chautes would seem to prevent immeose problems. The root of these goes back to the Challndustry Act, 1946, the nation-

80 MORE JOIN DHSS COMPUTER

trically-driven markines which Pc Michael Harrison, from unlikely that it will be extended to unemployment benefit paytrically-driven markines which Pc Michael Harrison, from separate nitrogen from the air Clifton police station, was later to deliver enriched oxygen to allowed bome from bospital with procedures, which involve tech-



Mr Colin Clarke (left), leader of the Working Miners' Delegation, in Blackpool with a-police escort yesterday.

Delicate peace task begins at Acas

By MAURICE WEAVER Industrial Staff THE conciliation service Acas yesterday began the delicate task of trying to convert the latest peace initiative by the pit deputies union, Nacods,

into a set of proposals

Colliery Management is to see Acas temorrow; the NUM on In fact, only the families of Saturday.

meney.

This £15 is to allow for strike pay, even theugh many unions, including the National Union of Mineworkers, de not actually pay it.

Gallup conducted the poll of Release a coeclliation structure is available to be adapted and adjusted as necessary and that further attempts to bridge the NUM-NC B gap by other means, like a representative sample of 763 attempts to define the criteria workers, for a new weekly BBC fer closures in a written agree-Radie 4 series "What about ment, are a waste of time.

Ground rules

The tribunals, of which there are two — one covering the NUM and the deputies, and the other the celliery manseement union - are tradi-tionally used as a last resort to reselve pay and conditions dis-putes between individuals or groups of empinyees and man-

Binding decisions

They comprise a panel of at least three independent arbitraturs, usually lawvers nr academics, who hear the arguments and make binding decision s.

The managers use it quite requently f the NUM has tended to ignore the tribunals

STRIKE

A further 80 staff at the bonding judgments of the bonding judg strike, bringing the total nnm. lates that it retains the ultimate her of strikers to more than right to refuse in allow indistributions, the Department of Health and Social Security said yester day.

into a set of proposals that might be mutually acceptable to the three pit unions and the Coal Board. A pit deputies delegation, led by its general secretary, led by its general secretary, led by its thoughts to Acas at a meeting in London. The other twe pit unions will de the same later this week, giving the Acas team a chance to assess the divergent views of the nnion side before inviting in the Ceal Beard. The British Association of Colliery Management is to see

Court reverse fails to shake strikers' nerve

By CON COUGHLIN

THE Coal Board's hopes of a significant return to work by striking miners following last week's High Court judgment that the strike is illegal in Derbyshire and Yorkshire have failed to materialise.

While the number miners returning to work con-tinues to increase, NCB officials admit it is no more

Over the country as a whele with individual members by the number of pits working and endorsing strike action in these en strike remained vir breach of union rules.

The miners were not relying

High Court decisien.

The indications are that the successful in preventing a breach of contract rather than majerity of miners, who have miner from reporting fer work a tort or civil wrong they did been on strike for seved menths.

In the North East one demen-In the Nerth East one demen-the 1982 Emleyment Act which

titled to protectien from unfair dismissal.

Only 65 per cent. of women and 55 per cent. of men knew that numarried methers had the same rights te maternity kave as married womeo.

But three-quarters ef manual workers knew that under the 150-year-old Truck Acts they

The regional picture in the coalfields yesterday was: Working Some Some work.

10	rmally	coal	bnt ne coal	beund
5cotland	_	- 1	5	. 6
North East		_	2 .	. 10
N. Yerks		_	2	10
Doncaster	-		2	8
Baroslev	_	_		16
S. Yorks	_		5	12
N. Derbys		5	4	2
N. Nntis	34	·		·
S. Notts	ΪΪ		-	
S. Midlands	11	1	<u>2</u> .	1
Western	9	4	3	1
		_	=	
	45	9	23	66

Output gap widens

By OUR BUSINESS CORRESPONDENT

ably in Angust, the Energy
Department confirmed io
figures released yesterday.
But the increase in demand for electricity produced by the older weather and shorter dayight hours means that the gap now widening again.

The million tons to 56 million tons to 56 million tons.

The Department's figures contempt application.

The Department's figures contempt application.

If satisfie dihat contempt is established, the judge could in the efforts made to conserve oil burn at power stations.

Scargill are expected to be representing 1,000 stations, who have rejected a contempt application.

If satisfie dihat contempt is established, the judge could in the produced by the oil burn at power stations.

Oil-power np 19 p.c.

But the jailing of Me could be represented in coort today but this would not prevent the judge contempt application.

If satisfie dihat contempt is established, the judge could in the produced by the oil burn at power stations.

Scargill to prison.

But the jailing of Me could in the produced by the oil burn at power stations.

The Department's figures contempt application.

If satisfie dihat contempt is established, the judge could in the prison.

Scargill to prison.

But the jailing of Me could in the produced by the oil burn at power stations. The Department confirmed to also provide further insight decision on the grounds that imposed on the Coal Board the the death of 18-hour-old Dane responsibility of running an could not be classified as a efficient and financially viable for electricity produced by the oil burn at power stations, rolder weather and shorter day
That Department confirmed to also provide further insight the death of 18-hour-old Dane responsibility of running an disaster in terms of the funeral industry.

The Department confirmed to also provide further insight the death of 18-hour-old Dane responsibility of running an oil burn at power stations, rolder weather and shorter day
Oil-nower on 19 n.e.

That, says the hoard, requires it in keep a firm hold nn the reins and not lot et anyme else, trade union or arbitrater, take over the driving scat.

Judge and jury

The board can live with the conciliation machinery in its present context, including it has been a substantial of the bunding judgments of the National Processing the processing of the National Processing the first eight months of the National Society for the processing to production in August in the first eight months of the bunding judgments of the National Processing the first eight months of the National Processing to product on the gap ranged between 1,600,000 trans.

Oil-power np 19 p.c.

Total oil consomption for lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be pressed by lawyers fer the two miners and the more likely eutcome would its unlikely to be

In the first eight months of the year coal output compared Overall energy consumption to a year earlier was down by between June and August was more than 54 per cent. to I 7 p.c. down compared to the 36,200,000 tons while demand corresponding period last year.

£1m SAVED ON Pc IS KO'd BY NHS OXYGEN

The strike has disropted payment of pensions and child benefits but the DHSS say it will not affect payment of rises in ell benefits due to come into effect next month.

Although the Civil and Public Services Association is tightening its grip by stepping up the ing its grip by stepping up the strike, it now looks increasingly unlikely that it will be extended to unemployment benefit payment benefit payment of rises what matters.

Assuming it were applied to pit closures, the board would difficult not insist on the same statutery right to bleck references, a reservation which it would see Services Association is tightening its grip by stepping up the strike, it now looks increasingly unlikely that it will be extended to unemployment benefit payment of preservation which it would see as essential to its "right te union bas long argued to unemployment benefit payment of that the existing colliers review to deliver gritched oxygen to allowed home from both in the customer of the preservation which it would see as essential to its "right te union bas long argued to unemployment benefit payment of rises to be saved by switching oxygen cylinders to be

PIT STRIKE Denning sees Tory hand in reluctance to use picket law

- By TERENCE SHAW Legal Correspondent CIVIL proceedings should be taken by the

Government against the NUM to stop it interfering with the statutory duty of the Coal Board to secure the economic develop-For the time being, BR is able te draw on the £56 million received from Sea Containers, which bought the Sealink shipping husiness in July. ment of mining, Lord Denning, former Master

'MAY HIT

BR WORK'

By JOHN PETTY

Transport Correspondent

BRITISH RAIL says lost

£150 million, bringing fears

that it may cause delays in

the £528 million pro-

gramme to electrify more

But Mc Bob Reid, BR chair-

revenue through the pit strike has now reached

man, says that the loss of coal trade is making BR's 1984 revenue "look sink." Much of it has been lest be-cause railwaymen are refusing ing to enforce the law by seeking injunctions to stop unlawful secondary action, responsibilities. I think, is to see that the law of the wand is mass picketing and vio see that the law of the wand is see that the wand is see that the law of the wand is see that the wand is see that th to move ceal, regardless of con-tracts and the future threat to Maoy firms may stay with road transport iostead of going back to the railways when the lènce.

a matter of high policy, at least at Ministerial er Cahinet In level, net te go to the courts of law but instead to call out hundreds and thousands of police." A BR spokesman said yes-terday that it hoped none of the electrification schemes would be delayed by the loss of cash due to the pit strike. Well advanced Work is particularly well advanced en the East Anglia scheme costing £50 million and covering 75 miles from Col-chester to Harwich and Nor-wich, with completion due in

of the Rolls, said
last night.

He also criticised the Gevernment and the Attorney-General for failing to enforce the law by

duty to secure the efficient development of mining.

The mining nion was interfering with the Board's perfering need its statutory outy.

Civil proceedings ahould be taken to stop it.

"The Minister is responsible perfering to enforce the law by

strike is over.

He said on the Channel 4

The Steel Corporation is programme "Diverse Reamong those likely to divide its husiness between BR and road hauliers after the strike instead been properly enforced in almost on our hands."

Lord Denning "I put the burden stontly noon the Government to see that the law is enforced. We must uphold the rule of law in this country etherwise we have robellion almost on our hands." Lord Denning.

Doomed to die

In a new book." Landmarks in the Law" to be published later this month, Lord Denlaw but instead to call out hundreds and thousands of police."

He felt this was a mistake in a lecture earlier this year that trade unions face eventual extinction if they persist the force the law. But the centre could not act unless someone made an application to them.

Fines better

later this month, Lord Dending repeats his claims made in a lecture earlier this month, Lord Dendings made in a lecture earlier this month, Lord Dendings made in a lecture earlier this month, Lord Dendings made in a lecture earlier this month, Lord Dendings made in a lecture earlier this month, Lord Dendings made in a lecture earlier this month, Lord Dendings made in a lecture earlier this month, Lord Dendings made in a lecture earlier this month, Lord Dendings made in a lecture earlier this month, Lord Dendings made in a lecture earlier this month, Lord Dendings made in a lecture earlier this year.

After being persecuted and oppressed in the law oppressed

May 1987.

The £49 million. 39-mile electrification of the Paisley-Ayr line and branches is due fer completion in the same month.

Next May shoold hring electrification ef the eight miles of the Nerth London line between North Woodwich and Dalston at a cost of £9 million, 51-mile electrific.

WINDMILL

FOR ORKNEY

By ROLAND GRIBBEN

Business Correspondent

GOVERNMENT backing

for the biggest wind, power machine to be built

in Britain was announced yesterday by Mr Hunt,

The three megawatt "wind-

tional by the second-half of

It will be built by the Wind Energy Group, a partnership ef Tayler Woodrow. British Aero-

Scargill case law in force under Labour

By OUR LEGAL CORRESPONDENT

A NY punishment for contempt of court imposed on the National Union of Mineworkers or its president Mr Arthur Scargill, in the High Court today will be for defiance of long established laws of contract and not the present Gov-

ernment's industrial £101m POWER relations legislation. The two Yorkshire miners who obtained injunctions against the national NUM. and its Yorkshire area could have brought their case under the law as it stood when the last Labour govern-

But the numbers are tiny—
315 in Scotland and 56 in Yerkshire.

Over the country as a whele

junior Energy Minister. Victory for pickets

Note than 1,000 pickets gathered eyesterday at Mr Arthur picketing away from a striker's content in Woolered yesterday at Mr Arthur picketing away from a striker's Scargill's eld colliery in Wool-ley, near Barnsley, and we're As their claim was based en already operating. The generator will have twin blades more than 180 feet across, and should be opera-

cut back the former virtual immunity of trade unions frem actions in tort in trade disputes.

Defied injunctions

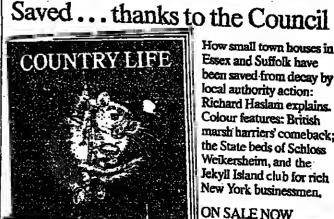
space and General Electric under an agreement hetween the Energy Department and the

Defied injunctions
In the contempt proceedings to be beard by Mr Justice Nicholls in the Higb Court in London teday, the two miners, Mr Bob Taylor, 35, and Mr Ken Fenistane, 45, will be claiming that the union and Mr Scargill, as its aervant er agent, defied injunctiens they bad obtained from the judge last Friday.

In injunctions issued against the national union and its Yorksbire area, the judge restrained both unions and their servants and agents from describing the strike in Yorkshire as official or threatening their members with disciplinary action if they crosed picket lines.

Lawyers for the two men will have to satisfy the judge that the court orders were properly served or otherwise adequately brought to the atention of Mr Scargill and his union and that the orders were then defied.

Neither the unio mor Mr Scargill are expected to be represented in coort today but this



How small town houses in Essex and Suffolk have been saved from decay by local authority action: Richard Haslam explains. Colour features: British marsh harriers comeback; the State beds of Schloss Weikersheim, and the Jekyll Island club for rich New York businessmen.

Police Brite

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gratile

By COLIN RANDALL

THE father of Mr Stefan Terlezki, the Ukranian-born Conservative MP for Cardiff West, yesterday described Sir Geoffrey Howe, Foreign Secretary, as "God sent" for his key role in reuniting them after 42 years of enforced separation.

Mr Oleska Terlezki, 80, who has been exiled in Siberia for 32 years, was told by Soviet officials on Monday that he could fly to Britain on a one-munth visa to visit the son who

Cardiff, and stayed up to talk until 3.30 a.m.

Sir Geoffrey intervened on hehalf of the MP, who had been trying in vaio since 1966 to secure a visa for his father, when he met the Soviet Foreign Minister, Mr Gromyko, in Moscow this summer. Father and son now hope the opportunity may arise for them tu meet Sir Geoffrey and possibly Mrs Thatcher, too.

With his soo acting as an Mrs. It work in the Siherian Invests, evidently because of his trade union and community activities. His only contact with his son until this week had been by consored mail.

"I have many regrets of course." the MP's father said. "But I do not feel bitterness because the world cunstantly changes and revulutionises and no man has yet discovered the

With his soo acting as an no man has yet discovered the interpreter. Mr Terlezki senior medicine to prevent such illustration to describe the joy I feel. If the opportunity presents itself, it would be an honour and privilege to meet Sir Geoffrey fater, who nuw has two sons to thank him for what he has from his second marriage, were achieved. The man is God-sent. "grateful for small mercies" He had no decorations to gain, and whuld honour the terms of he must have spokeo from the the visa.

He has already had to explain the benefits of ceotral For similar reasons. Mr heating — such comforts are Terleski, a fierce critic of the

the Nazis took him from his doctor hecause of a stomach family in the Ukraine and sent complaint.

In the Save labout in Austria. But Mr Terlezki senior was His mother died a year later well enough yesterday to enjoy from a broken heart" and, a lunch of scrambled eggs and when the Germans were despeated, persecution of the family continued but at the bands of the Russians.

He escaped ocar, Budapest queues of shoppers in Siberia.

had been taken from their while in transit to fight in village by the Nazis in Japan, walked back to Austria and joined up with the British After a highly emotional reached British after the war reunion at Heathrow on Tuesday Oight, they drove back to the MP's detached home on the outskirts of Cardiff, and stayed up to talk

ardiff, and stayed up to talk Meanwhile. in 1972, his father was sent by the Bussians Sir Geoffrey intervened on help work in the Siherian Intests.

Small mercies

The MP said he and his

During the next four weeks, the MP intends to take his because that is what was frail but mentally alert father to London, including Parliament, and to show him some of the beauty of Wales.

"He will return to the USSR after his month here because that is what was arranged and, while he has no fears for himself, he does still have my sister, her family and other relatives there." other relatives there."

absent from his father's chilly Soviet record on human rights. Siberian bungalow—aod is is pointedly protecting his outarranging for his two daugh, spoken father from political ters, Helena, 27 and Carvi, 23, questions which, answered with to return from overseas holf candour, might also cause days for a higger family domestic difficulties.

Slave labour

Stefan Terlezki was 15 when have his father examined by a he Nazis took him from her desired. the Nazis took him from his doctor hecause of a stomach

Police cell ordeal for Briton shot in legs

By TIM BROWN in Madrid

PAUL MYERS, an 18-year-old decorator from Grimsby, told yesterday how he was shot and wounded in the Spanish resort of Lloret del Mar and

VIOLENCE MADE HELL'S ANGEL 'SICK'

By GUY RAIS

A MEMBER of the "Satan's Slaves" motor cycle gang arrested after a pitched hattle in which two men died from stah wounds at a Hell's Angel's anniversary party, told police after his arrest that be "hated

The jury at Winchester Crown Court, was told yesterday that STEPHEN PITTAM, 50. of Eden Avenue, Southport, Merseyside, accused of riotous assembly and possessing a stiletto knife, said "The whole thing made me sick. I have never been as terrified before in my whole day." but they had some to the and possessing a stiletto knife.

said "The whole thing made me sick. I have never been as terrified before in my whole life."

Seventeen men from the "I had been in a puh with my frieods," said Paul vesterday. " said Paul vesterday. " but they had gone to the hotel ahead of me, so I walked hack alone.

Seventeen men from the "Road Rats" and "Satan's Slaves" gangs are on trial following the fighting at Cookham, Berkshire in Septemberlast year after a naked woman was staked to the ground and subjected to several abuse. subjected to sexual ahuse.

Pistol fired

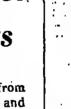
Eleven "Satan's Slaves" and six" Road Rats" deny charges iocluding riotous assembly, making an affray, assault, wounding and possessing firearms and offensive weapons.

During the battle the prosecu-tion alleged that INLIAN LLOK, 26, had twice fired a pistol, injuring one of the accused "Road Rats." Iluk was said to have told police "The Rats were attack ing us. There was one Rat with

who asked to go, were taken in separate coaches to Garden Cottages, on the nutskirts of Cookham, where the two men died and several others were seriously injured. The trial was adjourned until

RADIO MERGER

The independent local radio stations in Cardiff and Newport are to merge, it was aonounced vesterday. Both the Cardiff Broadcasting Company and Gwent Broadcasting have heen museum at Sandringham to put more cars on show to the public. Her collection of Daimler vin-Her collect



then kept in police cells after being accused by the man who blasted bim with a shotgun of attempted

He was returning to the Hotel Riera at 2.30 a.m. when he was shot from behind io the upper legs and huttocks. He ran to his hotel where he rollapsed, and was rushed by police to hospital.

But there he was kept under guard, refused visitors and later taken to police cells after the man who shot him had said that Paul had tried to break into his

a pain in my left leg. Then there was another hang. That got my other leg and my hack-side. I just ran for the hotel. It was about 250 yards away. When I got there I just collapsed."

In the hospital Paul was guarded by armed policemen.
"They would not even let me
use the telephone," he said.

' Mistake ' claim

" From hospital they took me straight lo Gerona Jail for one hour, and then they Iransferred a machete swinging it around me to Lloret del Mar where I wildly. I did oot fire to injure anybody, just to drive them off," anybody, just to drive them off, for four hours. It was serrible."

The seveo women and five members of the tury visited the sceoe of the battle at Cookham. They and three of the accused They and three of the accused the school and the school are taken to the school are taken t vesterday to an examining magistrate.

He said he did not recognise me," said Paul. "He apologised and said it was a mistake. He offered to pay money if I did not charge him.

Paul said that he would be seeing a Spanish lawyer. He is due home on Saturday.



GROOM ON RUN AGAIN

A YOUNG man who fled from his weddiog ceremony after only a few South Wales last night.

His bride also gave chase, her white veri trailing, but was left screaming in tears as Roberts escaped across a field.

His mother Muriel said: "1 know Trever has been in trouble, but I think the police could have picked a better time to arrest him. If he wants to get married, surely be deserves a bit of peace and quiet."

Daily Telegraph Reporter minutes of married life was being sought by police in

Trevor Roberts, 19, from Argoed Avenue, Llanharan, Mid-Glamorgan, turqed up for the ceremony to Debbie Jones, 20, while on the run from an 18-month youth custody sentence. Police were waiting as the couple left the register office at Bridgend on Monday, Roberts sprinted off, with the policemen in pursuit, and vaulted over a

Screaming bride

which was arranged by special stopped him choking. The officer, showing n sconded from the Usk detention centre in Gwent after serving in munths of his sentence for spent 30 minutes in a patient of the sentence for spent 30 minutes in a patient set of the sentence for spent 30 minutes in a patient set of the sentence for spent 30 minutes in a patient set of the sentence for spent 30 minutes in a patient set of the sentence for spent 30 minutes in a patient set of the sentence for spent 30 minutes in a patient set of the sentence for spent sentenc One suest at the wedding. burglars and theft, had intended to give bimself up after a lew weeks with his bride.

A 14-year-old boy who took part in a six-bour siege at a rifles at several hundred police-rifles at several hundred police-men, was sentenced to 30 two other police officers. hand. months detention he the High Strven Knaser-Acquis, 22, The Court in Edinburgh yesterday. of Hanover Road, Tottenham, today.

The Daily Telegraph, Thursday, October 4, 1984

Shot Pc 'thought ! he was drowning in his own blood'

By IAN HENRY Old Bailey Correspondent

A POLICEMAN who was shot in the face. while chasing armed bank robbers vesterday relived the moment when he is a

survived the point-blank in Bristol, which led to the shooting after his teeth police chase in April last year. 38 bullet

LELEU who cleared his mouth. Burns from the hack seat of

The officer, showing no outward sigos of injury resulting from the ordeal 12 months ago, spent 30 minutes in an Old Bailey witness box recalling the events.

Spinning wheels

Pc Burns told the jury he woke up almost instantly after the shooting to find himself completely paralysed and hetp-less and fearing he was about to be run over by the spinning wheels of the fleeing gunmen's car only six inches from his

thought he was and DERRICK ROSSI, 28, of Windowning in his OWI ford Road, Tollenham, have to denied the charges, although ther admit staging a £35,000 there admit staging a £35,000 there

took the full impact of the it is alleged by the Crown that Korser Acquah, when later He said the actions of his chase through Bristol and up police partner Pc Owen the M4, admitted he shot Pc

the car because he realised that they were trapped.

'Outstanding courage'

Pc Burns and Pc Leleu were said to have acted with "out-standing courage" in tackling the two gummen while armed with only their truncheous after their car was cornered in the blind alley of an industrial

Pe Burns said he ran to the driver's side of the car and broke the side window with one blow from his truncheon.

He found himself looking A 14-year-old, boy, who took

A 14-year-old, boy who took

part in a six-hour siege at a enter sport; shop, fring shoteups and of attempted murder or attemption at soveral hundred rolled wounding of sites. seim-automatic in his other

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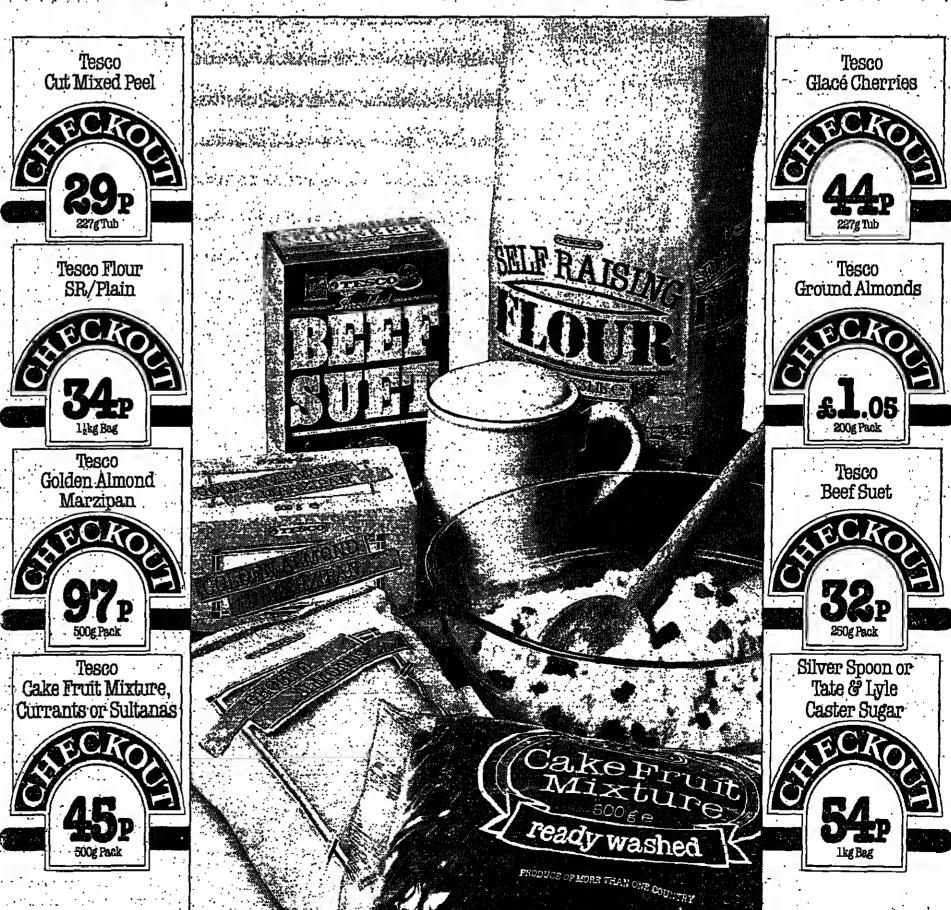
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The trial was adjourned not

Time to start Christmas baking.

Mr Stefan Terlezki and his wife, Mary, pictured with his father, Mr Oleska

Terlezki, at their Cardiff home yesterday.





All advertised offers subject to availability and

. By CHRISTOPHER MUNNION in Pretoria

OUTH AFRICAN troops will be deployed in Mozambique to monitor an unconditional ceasefire agreed in Pretoria yesterday between the Marxist Frelimo government and the Mozambique resistance movement (Renamo).

The four-point peace declaration, agreed after week of intensive and often precarious proximity talks in Pretoria, was formally read out by Mr Pik

Botha, the South African

is acknowledged as the quarters. President of the People's Mr P. Republic of Mozambique." Secondly, the parties agreed that "armed activity and con-



flict withio Mozambique from

i Thirdly, the South African for Renamo's leaders. "It's out constitutional things that government "is requested to matter, it's land and getting consider playing a role in the something to eat." implementation of this dectars. It is understood that the intion." and lastly a commission Reoamo leadership pressed for political concessions, but coo-cearly implementation of the ceded when the South Africans reality implementation of the ceded when the support for

Foreign Minister, who acted as an intermediary between the two sides.

The first point emphasises that "Samora Moises Machel is acknowledged.

State President, then cotered to give his blessing. "The South Africao government stands ready at all times to play a role in the search for peace, stability and corporass in stability and progress southern Africa," be said.

"This important event is a signal to the world that we here today are serious in our efforts to achieve peace in our

'Aware of misery' The Fureign Minister dis-closed that the talks had all ut broken down four times.
We lost all coocept of time. but we were all aware of the misery and suffering that failure would bave brought to the regioo," he said.

Mr Botha would not be drawn on the possibility of any political role to Mozambique for Renamo's leaders. "It's oot constitutional thiogs that

It is understood that Mr Macbel.

Diplomatic observers believe that Renamo guerrillas came

South African civiliaos operation in a "peace corps" rule would also assist generally in reholding Mozambique's infrastructure devastated by eight structure devastated by eight war.

The South Africans clearly lence in black townships across see the agreement as a badly-south Africa in which four people died.—Reuter.

Mugabe minister gives pledge on fair poll

By A. J. McILROY in Harare

that next year's general election will be conducted fairly and "without io-

minutes of Parliamentary ques. Zanu party officials say they are to consider yesterday morning tions fired by Mr lan Smith's being Intimidated in Matabele, a proposal by Mr Vitzbak

Opposition Zimbahwe African People's Union.

respective youth wings.

support areas, which are the The assurance came after 90 majority io the country, while Conservative land where Mr Nkomo draws Modai, Fina

white minority Conservative land where Mr Nkomo draws Alliance at Mr Tarisavi Ziyambi, bis support.

The flurry of questions and the increasing attention of the white MPs to the elections coincides with rising tension between Mr Mugabe's ruling Zimbabwe African National Union and Mr Joshua Nkomo's Consosition Zimbahwe African

The flurry of questions and the found he could not complete all the requirements for fair elections by next year, there was a legal grace period them.

Mr Mugabe has iodicated his proposal by Mr Intabas Modal, Finance Min Ister, and Min Ister, said, they had not been given details of the effects or results of his plans.

Mr David Levy, deputy Prime Minister, said Mr Modal was putting forward piece-meal measures, rather than an overall plan. Other Ministers said the row was part of a stringle for power io anticipation of the



Mr P. W. Botha, South Africa's new State President, and (right) Mr Pik Botha, Foreign Minister, meeting members of Mozambique's Marxist Frelimo Government after the ceasefire agreement reached between them and the resistance movement Renamo in Pretoria.

LUXURIES BAN FOR ISRAELIS

By JOHN BULLOCH in Jerusalem

ISRAELI Cabinet Ministers argued publicly with one annther yesterday, as economists condemned the first attempt by the new national uoity government to grapole with Israel's run-away inflation and rapidly disappearing foreign reserves.

a one-vote majority in the tee, Israelis were prohibited for the next six months from importing a range of 50 loxyry

Mr Pik Botha, who is chairto the conference table because
may of the Peace Commission,
they face a serious supply
resaid the South African peacekeeing force would also assist
in rebuilding roads and clinics,
providing medical and dental
services, and helpiog with agricultural projects.

South African civiliaos oper

Bomb blast in Durban

That Renamo gut
to the conference table because
to the conference table because
from supply
from million said the more,
plus related restrictions on the
amount of foreign currency for
holidays and the use of credit
cards, might save about \$200
million (£160 million) in foreign
exchange. But the loss of lax
revenues because of the ban
on imports would be about the
same amount.

Public split

The result, they said, would be that the government would again have to resort to printing moncy. And they forecast that the current inflation rate of about 450 per cent, would be close to 1,000 per cent, within

The 13-member economic committee, set up to work out and implement an overall eco-

Mr Gad Yacobi, Economy Minister, said be bad voted in favour "under protest." And THE Mugabe government in Zimbabwe's newspapers are in Zimbabwe has given an assurance in Parliament that next year's general that year's general that next year's general that next year's general that next year's general that y respective youth wings.

Zapu workers say their party was felt there would be strong is being intimidated in Zanu public criticism if nothing was decided.

But the committee refused

Mr David Levy, deputy Prime Minister, said Mr Modai was putting forward piece-meal measures, rather than an overall

Heseltine urges Nato to align arms work

By Maj-Gen. EDWARD FURSDON Defence Correspondent

MR HESELTINE, Defence Secretary, called on European governments in Nato to bring about greater collaboration and co-operation in military equipment procurement,

when he addressed the

Royal .United .Services

"The only way forward is a political way—not indus-trial, or mulitary, or research-

"It is io the eod only the

As examples of fragmenta-

Institute yesterday.

cies and the economies."

led," he said.

main battle tank.

Transatlantic relatiooship.

DISTRIBUTE AID

By Our Diplomatic

Correspondent

has takeo over responsibility

of the country's 14 provinces.

food supplies are shipped in

without delay.

The situation has grown

ROVER HOPE FOR SALES **BOOST**

By JOHN LANGLEY Motoring Correspondent in Paris

SALES of Austin Rover cars in France are heading for a record this year helped by the new crop of models from British fac-

M. Remard Lamy, macaging director of Austin Rover France. vesterday that the company's sales were up 8 per cent, this year despite a fall in the total market of over 12 per cent.

Jaguar is setting up a new company, Jaguar France, to market its cars from Jan. 1,

Rolls-Royce also expects to improve on last year's total of 01 cars sold in France and

Renault peace hope

OUR PARIS STAFF reports: and implement an overall economic strategy to deal with strate's financial ills, passed the paralyse Renault. France's big import ban rule by seven votes and paralyse Renault. France's big import ban rule by seven votes at the Paralyse Renault. France's big pends ultimately upon a more at the Paralyse Renault. as the Paris Motor Show opens, were tailing off yesterday after the unveiling of a new social pact to modernise Repault without massive lay-offs.

Head without all partners and anneal partnership, he said.

ADDIS RULERS TO

The Recault converting it production adjust to today's oceds by training staff in new types of to new concerns to be created by the State firm at a rate of

RED CROSS SONAR

The Red Cross in Geoeva bas rapidly worse in the past two months and 25 Christian and voluntary organisations issued a warning this week that hunuoveiled a device it says enables submerged submarines to identify bospital ships: It is a for fair elections by next year, there was a legal grace period of 12 mooths to postpone them.

Mr Mugabe has indicated his reductance to take this course.

It is a measures, rather than an overall off the plan. Other Ministers said the would be towed behind these row was part of a stringgle for power io anticipation of the reductance to take this course.

It is a first elections by next year, putting forward piece-meal identity bospital ships. It is a first string the first of the plant of the plant of the plant of the power in an overall off the plant of t dreds of thousands of Ethiopians would die unless

DONOVAN

ultimate customer, the oational taxpayers, who through their politicians can bring about the co-ordinated marketplace that alone will deliver the efficien-As this year's chairman of the Eurogroup, it is not sur-prising that Mr Heseltine took

"The purpose of improved European co-operation is not to exclude American supplies from

Europe. As I have already argued, the defence of Europe depends ultimately upon a "But, it would not be in the

United States for Eorope to lose or diminish its capability at the

The FBI waretaps

available to the special Federal resecutor who concluded in 1982 that there was "insuffi-cient credible evidence" that Mr Donovan had committed any ederal crime when he was running Schiavone's operations

tary of Labour, and his

ciectronic cavesdropping carried oot by F B I ageots over a sixmooth period in 1979. The agents had stolco into a meat backiog warehouse owned by a known Maña figure and planted in strategic places a series of court-approved listening devices. the current lack of European equipment standardisation and

The file of tape recordings is said to contain information on a rich inventory of crimes rang-iog from gangland murder and tion, he said Europe currently historian to extortion and historian to extortion and bat alreraft and eight types of

The bugged warehoose in the New York borough of the William (" Billy the Butcher ") Masselli, a reputed kingpin in the Genovese crime "Family,"

haulage firm that had ao in-triguingly lucrative contract with Schiavone Construction Co... the firm of which Mr

On Tuesday, io Bronx Crimical Court, the Labour Secretary pleaded not guilty to 137 separate charges accusing him

Ethiopia's 11-man Polithuro for co-ordinating the relief programme dealing with the drought which now affects 12

and campaigning energetically for Mr Reagan's election — in But the Bronx District Attor-ney, Mr Mario Merola, a Demo-

Pick up The Field this week and

To put it simply we've gone to

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This week Humphrey Drum-

And Lord Home casts an expert

There's Jo Grimond liberally dis-

Kingsley Amis reviews the new

And Hugh Montgomery-

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when you buy your first copy of the

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further if you want informed articles

mond pursues the pheasant, at the stort

of the season. Cookery writer and

artist Elisobeth Luard puts her ideas

on the table, on the very same subject.

eye over Hugh Falkus's new book on

pensing his observations on nature.

town on Britain's leading country

you'll notice a difference.

and lots more colour.

on field sports.

salmon fishing.

Dick Francis.

in Britain.

your newsogent.

you be oble to put it down.

weekly.

LINKED TO FBI 'BUGS'

restorday, are the results of electronic cavesdropping carried

Masselli was runoing a small

Donovan was executive vice-president until his appointment to the Reagan Cabinet.

of participation in a multi-mil-lion-dollar fraud scheme stem-ADDIS RULERS TO ming from Schiavone's contracts to huild a new subway for the New York underground system.

His allegations include claims that The Supply The Supply that The were

crat, saw matters differently. He felt that the FBI had not pursued the Donovan case with the same doggedness and persever-ance it had displayed in other recent political scandals.

By IAN BALL in New York AN investigator's "gold-mice" of secretly tape-

figures, a total of 892 separate wiretaps, has been used extensively by the prosecutor in building the fraod case against Mr Raymond Donovan, the Americao Federal Secre-

nine co-defendants.

"They are prepared to deal Minister, would succeed to the The tapes, it was learned with the United States as the leadership. The main rivals, he restorday, are the results of other superpower, despite all said, appeared to be Mr Mikhail electronic cavesdropping carried the propaganda we've heard, Gorbachev. 53, who wanted nine co-defendants.

iently united to act.

the ailing Russian leader; and a leadership struggle in the Kremlin may frustrate new U.S. Soviet negotia-clear for some time because of what he called Soviet leadership confusion on policy decisions. Soviet leaders may be interested in renewing sloppier than I bave ever seen it. Maybe there is a certain amount of debate, confusion and lack of authority," he after the American presiELI

(H

U.S. fears Kremlin

power struggle

may hinder talks

By RICHARD BEESTON in Washington AMERICA is concerned that the lack of authority of Mr Konstantin Chernenko,

Confusion evident

man, American Ambassador to Moscow, said yesterday.

But it was still unclear the merker's plan to visit wester they would be sufficiently writed to act.

But it was still unclear the merker's plan to visit wester they would be sufficiently writed to act. dential election, Mr Harta major embarrassment to them before forcing him to postpone

Mr Hartman, a key partici-pant in the talks last week be-The Kremiin had showed con-fusion by postponing weapons in space talks with America in Vienna, but then refusing to talk when America had agreed pant in the talks last week be-tween President Reagan and Mr Andref Gromyko, the Soviet Foreign Minister, said after-nearly eight months in office Mr Chernenko was still unable fully to assert his authority.

It had also miscalculated in "Even the Soviets would admit he's not a leader who has the full strength and hacking its efforts to prevent the deployment of new American medium-range missiles in Wes of the entire appartus in the Soviet Union," he said.

of the entire appartus in the Soviet Union," be said.

'More reality'

"With an authoritarian state, you need a strong leader if you are to accomplish anything." Mr Hartman told reporters in Washington, oo the eve of returning to Moscow.

"No one has claimed a great accomplishment because of last week's talks." he said. Bot he agree on a successor. tern Europe.

accomplishment because of last week's talks," he said. Bot he added: "There is a process established to engage in discussions. There is now a little more reality."

was evident that the straining sower brokers had been unable to agree on a successor.

The diplomat said he thought that Mr. Grounko, who is 75, or Mashai Ustinov, the elderly Soviet Defence the latest would succeed to the desofte all the war scares," he more pragmatism and decentralisation in the leadership, and prospect for new United States opposed changes in the party Soviet talks may remain nu-

Bitov tells of 'drugs, violence and fear'

By ROBIN GEDYE in Moscow.

LEG BITOV published the first in a promised series of articles yesterday describing the events surrounding his "kidnapping" in Italy and his "awful adventure" in Britain in

the hands of the Secret REAGAN HITS Service. Uoder the headline "Year-long Film Festival," Mr Bitov's article covers an entire page in LTERNATOR-

NAYA GAZETA, the newspaper oo which he was a semor. in Houston, Texas -His allegations include claims criticising the Soviet Union, is closely connected with the British secret services," and that Venice is "a paradise for

the activities of secret services." the richer. He claims he was close to "Free West," first physically, Houston is an oilman's town then morally. "I did not want and it is not difficult to rustle to die for nothing. The most up 2,500 Republicans ready and terrible thing was to die in wiling to pay a thousand dollars disgrace. It was not my inten-tion to present patrons with ing dinner with the President, such a gift.

Money apart, however, Texa

'Fateful coincidence'

"It was possible to live up to next month's election, through the last year of my awful adventure with a hope analysts who even see a land that sooner or later the truth slide in the making, which about it would be learned in my motherland, and in the

Bitov begins his narrative in Venice where he arrived from Moscow on Sept. 2 to stay in the Biaznth Hotel while coveriog the film festival. After an unexplained meet-

ing with a character named Alexei Dyich, who Bitov sus-pects is a Rossian agent, he decides on Sept. 5 to travel to Rome to see a Soviet film per-He says that in Rome he visited the Soviet Embassy to medical help because was something wrong

with his leg and refers to the fateful coincidence" of being there at the time of the attempt on the Pope's life. He recalls returning to his hotel room to find it ransacked. out does not report it to any autborities.

After travelling back to venice on Sept. 8 hc entered his hotel room at night and was hit over the head. "! regained consciousness lying on my hed in the hasement halfundressed, my shoes and jacket taken off, my collar unbuttoned. but my trousers still on,"

"Someone was sitting by my bed. Someone was sitting very confidently drinking something, probably my wine. I can, re-member his first words "Good Morning, Oleg Georgievich.

We understand that you have been treated a little bit too sharply, but we wanted so much to talk to you."

Bitov recalls that the man referred to himself as a pro-fessional, "like the television fessional, "like the television film about one of the dirtiest subdivisions of the British In-telligence Service."

He was taken up to a house in Venice where a man called Capt. Forster was sitting behind a large desk, who was "a typical British gentleman, smoked a pipe and was very polite."

Capt. Forster asked him what rank he held and why he had gone to Rome. Bitov

By FRANK TAYLOR

TORESIDENT REAGAN left his Republican party campaign coffers \$2,500,000

COM:

Contract,

11.5

2:

5.....

Money apart, however, Texas appears to be falling into line behind Mr Reagan in the run-

There are many political analysts who even see a land-slide in the making, which is devastating news for the Demo-cratic contender, Mr Walter Mondale, since Texas has hitherto been regarded as a hattleground State that could go either way. The signs are all pointing

Mr Reagan's way, from the latest opinion poll which shows him ahead of his challenger by a huge 29 percentage point margin, the reports coming in from heavily Hispanic districts that he can count on at least 40 per cent. of the Hispanic vote, and from the obvious impact his "Opportunity and patriotism" campaign is having on yonoger voters.

Wherever he goes on the campaing trail, Mr Reagan focuses tightly on the benefits that most Americans are feeling from the economic recovery. hut in Houston be got the b applause when he declared: "The great strength of our cause reflects our devotion to values so dear to the American

people — respect for work, love of family, neighbourhood and country, and faith in God. If all of us remain true to these values nothing can hold America back." Such is the diversity of America that Mr Reagan's tailored to suit the region. At two railies in southern Texas he a acknowledged Hispanic voters with a few words of Spanish and said how proud be had been to attend a mass

American citizens. But on the previous day, during a visit to Mississippi, which has a history of racial intolerance, Mr Reagan spoke of the danger of "a flood of refuges' entering the country because of turmoil in Central America.

swearing in ceremony for new

10 EXECUTED

Ghana bas executed 10 people by firing squad, including Flight-Lt Robert Nii Amoo Addy, a relative of Flight-Lt Jerry Rawlings, the nation's military Head of State. Addy was convicted of murder. A P.



Have we made the new Field too fascinating?

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Enter Chernents

= leader hip

right the new he

'McCarthy' attack

EURO-MPs TO CHALLENGE EEC SPENDING DEAL

By ALAN OSBORY Common Market Correspondent in Luxembourg A MAJOR concession by Britain has enabled

the Common Market to steer clear of bankruptcy later this month but there are still many unsolved problems which could thwart the deal made by Foreign Ministers late on Tuesday.

The first challenge to the arrangement will come from the European Parliament which has held up payment of Britain's £457 million rebate for 1983 pending a solution of shortterm financial problems. See this happen somer, but

controls over spending and would ensure that agricultural

spending rose less fast than the growth in F.F.C income.

But there are major differ-

ences between member coun-ines on whether the discipline

should be merely a "recom-nendation" or have the force of community law. The Foreign Ministers yesterday were un-able to agree and will re-con-

Spaio and Portugal are now

unlikely to join the Common Market at the beginning of

1986, as they had hoped after EEC Foreign Ministers decided

Entry hopes dashed

problems at the meeting.

be satisfied that adequate here here here Germany disagrees. arrangements have been would not agree in any advance

in the timing. He said this had to be linked to the entry of But the Euro-MP; will Spain and Portugal into the commonity which will not be amount controls on EEC spending and, in particular, to curb items. spending on agriculture.

Clash likely

Such an arrangement effectively removes the European also still far from formal adap-Parliament's power to influence tion. EEC spending. This is the The Finance Ministers of the pully area in which the parliament has any authority.

The Finance Ministers of the mild area on Ministers of the mild area of the mild area of the mild area.

Officials said yesterday that the parliament would probably release the British money when it meets next week, but it is much less certain that the Euro-M Ps will accept the proposed 1985 hudget. A serious Clash between the parliament and member Governments before the end of the year is now increasingly likely.

Britain's original conditions sider the matter when they for agreeing to emergency next meet in two weeks' time. for agreeing to emergency financing for the FEC this year were that strict discipline should he established for the EEC budget and that full provision should be made for payment of the £600 million rebate in the 1985 hudget. in the 1985 hudget.

German objection

The Government now seems there were too many technical problems to be solved.

Gion, The deal struck on Tucsday by Foreign Ministers makes the coough time to solve the no provision for payment of the money to Britain.

1 116 (1672)

A MAN HITS

ACKPOT IN

IIILIS

1000 74002

Peking urges Taiwan to sign treaty

By HUGH DAVIES in Peking

('ONFIDENT that Parliament will endurse the pact handing over Hong-kong in 1997, China is now moving swiftly to negutiate a far trickier settlement the surrender by Taiwan of sovereignty,

Publicly, the Taiwanese have scorned the Itangkong deal, Officials likened the Communist pledges in those made to Tibel's laborated the Joint declaration with Britain as "a propaganda trick to Iool

Taipri reacted to the initialiog ceremuny by calling a Cabinet meeting to discuss an offer of mortgages and multiple-entry visas to Chinese residents of the colony wunting to flee.

However, the Chinese leadership has ignured the insults. Deng Yingchan, the widne of Chun En-lai, said it was time Taiwan stupped "huikling a wall around the island." Mr Khun Kiyang, the Prime Minister, claimed that all Chinese on both sides of the Taiwan Strait wanted requires to the training the state of the training trainin wanted reunification.

Britain's second condition for Now Teng Hsiau-ping, the leader, is publicly stressing peacefull remification with Taiwan, which is a part of our agreeing to extra income for the EFC this year—strict conirol over future spending is sacred territory,

A nine-point proposition for negotiations was first mooted on the ere of China's National Day in 1981, Marshal Ye dian-ying offered terms which have since been swretened by Teng. The plao, significantly more generous than the pledges being given to Hongkong, would allow Taiwan in continue

its own regime, even to the point of retaining the armed forces. These erack trumps are envied throughout most of Asia, par-ticularly for their lavish equip-

nent.
In addition, Peking would agree not be station any troops in Taiwan, or administrative personnel. The troop pledge was originally given to residents of Hongkong, but abruptly rescinded by Tengjust a few months ago.

HONGKONG PACT Full lidelity by China

President Li Xiannian of China said vesterday that Peking

TURKISH KILLINGS

Cuerrillas have shot dead an army captain and a private in appual income from member agovernments.

The agreed date for increasing this income is Jan. 1, 1986.

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حكذا من الاعل

Five of the seven members of the crew of the United States space shuttle Challenger arriving at the Kennedy Space Centre in Florida to prepare for tomorrow's lift-off. From left: David Leestma; Dr Sally Ride, who will be making her second space flight: Jon McBride, shuttle pilot: Cdr Robert Crippen, who will be orbiting for the fourth time; and Dr Kalhryn Sullivan-destined to become the first American woman to walk in

'Crowded' shuttle to carry record crew

By TONY ALLEN-MILLS in New York

The two women are Dr Kathryn Sulliyan, 32, who will become

Mapping surveys

Amnng the tasks to be con-ducted aboard the shutle

Challenger are the most exteo-

STRONAUTS on the most crowded space shuttle A mission so far will have to take special care to be neat and tidy to avoid getting in each other's way, according to space a record fourth shuttle mission.

When the 13th shuttle miswhen the 13th shuttle mission departs from Cape the first female American astronaul to walk in space, and Dr Sally Ride, 33, making her second trip. and two women, a record.

officials.

The state of the s

The extra crew-load demands good bousekeeping 10 preent problems or friction arising, said a spokesmao for the National Aeronautics and Space

SUICIDE THREAT

Science Correspondent

today's issue.

Dr Siefan Marinny, who lives in the West, wrote one article announcing the design of a per-

Mr John Maddox, editor of the British journal, said he re-fused to publish any of the three articles,

He added that Dr Marinov had been conducting experi-ments in his girlfriend's flat in Austria in Austria.

Dr Marinov arrived outside the British Consulate in Genoa and

PHYSICIST

By ADRIAN BERRY

A BULGARIAN physicist inreatened to sel hre tn himself at least twice outside British missions abroad after the journal NATURE refused to publish three of his scientific articles, according to

petual motion machine, another attacking. Einstein's special theory of relativity, and a third containing a "manifesto."

On Aug. 8. Mr Maddox sald.

said he was going to kill him-self. He fled when Consulate staff threatened to report him to the police for being in Italy illegally.

Last week, he announced he

zine's editor in chief.

Kennedy wrote. "By his eloquent and courageous statement. Packer may have interviewer asked, turned the tide against the new

McCarthyism of which the Costigan Ruyal Commission is

The article was signed by

Costigan 'misguided'

"Just as critics of Senator Joseph McCarthy were des-cribed as friends of Commun-isls," so anyone who stands in Costingan's way is automatically Lender, clocked in at 25 per a 'protector of criminals.'

"Costigan may not be dis-honest, but he is misguided. He has sacrificed the liberties of Australians on the alter of his Ahorigines in test site own territory."

with the Packer case. It will Mr John Hutton, a former be shown on television tonight. Army Inne-corporal, told the Corporation, like the BBC is an independent body financed by the government.

Reply ruled out

Commission would give no reply to Mr Packer to the charges he made against the Commission to a long statement last Friday.

and vigorously denied that he bad been in any way connected with any form of organised crime.

by Packer editor on Commission

By DENIS WARNER in Melbourne

KERRY PACKER'S weekly magazine, the Bulletin, yesterday compared the Costigan Royal Commission into organised crime with McCarthy-debate that in the public press,"

said Mr Meagher. Asked whether he was sur-

Trevor Kennedy, the magazine's editor in chief.

"Kerry Packer is a very important Australian, but Kerry National Packer is a very important Australian, but Akket whether he was king identified himself to the way that be did, Mr Meagher replied. "Ves." greater and more important suggestion that Costigan had issues thao his reputation are been in collusion with the

at stake in this debute, Mr Fairfax Press was nonsense. "Are you in a position to say whether any charges will be laid against Mr Packer?" the

"I cannol comment on that,"

The latest Galter Poll pub-Packer has said openly what lished in the same issue of the many have thought about Costi- BLISTIN and recorded before san but have been afraid to Mrs Hazel Hawke, wife of the Mrs Hazel Hawke, wife of the Prime Minister, disclosed ion television the extent of her daughter's heroin addiction, gives Mr Hawke a fir per cent, approval rating—up 1 per cent, approval rating—up 1 per cent. on the previous weekend

This sort of criticism of a reports: Servicemen were Royal Commission would seem threatened with court martial to he an obvious coulempt, and the possibility of facing a but has not so far elicited any firing squad if they told out the state of the commission. response from the Commission, siders about an incident in However, Mr Peter Meagher, which an Aboriginal family Q.C. senior counsel assisting wandered into a South Australia the Commission, gave an exclusive interview to A.B.C. Teles Nuclear Royal Commission was vision dealing in general terms told yesterday.

The Australian Broadcasting Commission that one morning in May 1957 while he was preparing to go into the "dirty" area around the Marcoo site at Maralinga, he sawan Aboriginal man through a window stand-Mr Meagher said that the ing in the cootaminated area. This was about seven months after a nuclear bomh had heen tested there.

This attacked the Commission RECORD RAIL LINK By Our New Delhi

Indian railways veslerday in-"Mr Packer has raised some troduced the longest traio serthey will be flapping around in previously produced.

was going to set fire to himself, serious questions as to the way vice on its network to ruo be the gravity and getting in Space officials said yesterday this time oolside the British in which the Chomission has tween Kanyakumari in the everybody's way."

The commander will be navy a lift-off at 12.03 Londoo time, changed his mind when the police orrived.

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rigorous control of cost line performance. Responsibility is to the Essential requirements include a record of sustained career Chairman. success in profit ceotre management within the precision engineering industry spanning the marketing, manufacturing, design and development, and commercial functions. Relevant graduate or

based on the vigorous exploitation of market opportunities and the

professional qualifications are mandatory. Age: probably about 40. The salary indicator is £25,000 which on confirmation will rise appropriately. Attractive conditions of service

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Letters from suitably qualified men or women should include a detailed curriculum vitne including salary progression to date which will be handled in confidence by Dr A G Roach.

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Lake District

This Senior Staff appointment is with K Shoe Shops Limited, the retail subsidiary of the k Shoes Group. The post is based at Head Office in Kendal, Cumbria. K Shoe Shops operates through about 250 shops. located mainly in the U.K., with a small subsidiary in Holland, Growth and profits records are good.

QUALIFICATIONS We seek a young, ambitious accountant (probably a graduate) who is looking foca first senior appointment, and with it, the opportunity to make a significant contribution to a Company's commercial success. Previous experience of retail accounting is an advan-

Reports directly to the Managing Director with respon-

tage, but not essential.

sibility for the production of Monthly Management Accounts, and Annual Statutory Accounts. Additionally he/she will be responsible for Annual Sudgets and Profits Forecasts. BENEFITS We offer a good salary together with prospects for

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SHOES

subsidiary of the C& J Clark Group of Companies). The Company operates an excellent (contributory) Life Assurance and Pension Scheme, Generous relocation expenses will be met if appropriate. Please write (or telephone) for application form to:-

> K Shoes Limited, Kendal, Cumbria 1.A9 7B T. Telephone: Kendal (0539) 24343,

> Jeff Stretch, Personnel Director,

t (probably a pointment, ficant conadvanRountree Mackintosh Plant Rountree Mackintosh Plant

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Rowntree Mackintosh 🏶

A 46-YEAR-OLD accountant and his wife and two teenage children must live for the next 20 years under the shadow of contracting cancer because of an appalling blunder by

An untrained workman removing asbestos laggiog in the loft of Mr DEREK ADDISON'S bungalow let loose a fine cloud of deadly dust which can cause lung cancer and two other

asbestosis

thelioma.

Hatch left open

dust to float into the hungalow.

He borrowed the family's

acuum cleaner to remove it

from the carpets, but the machine was inadequate, and

dust would have drifted into

Finally he took the material away in a plastic hag.

When Mr Addison came home and discovered the hlunder, he

Rentokil paid £5.000 to have

furtnight while the work was

The firm has onw Issued a

called in health officials.

every room.

The Rentokil operative, Mr

BREEDER IN **DOGHOUSE OVER NOISE**

AN award-winning dog breeder and Crufts

Tiers.

Mrs Marion Aitken was given two munths to restore peace to Aish Road in Stake Gahriel, Devon, by Tutnes magistrates on Tuesday.

Rut vesterday a restore stead, Sussex. planted at East Grindle.

stead, Sussex, pleaded guilty to two offences under the Health and Safety at Work Act. Mr JAMES SKILLING, prose-cuting, said Mr Addison asked the firm to insulate the loft and walls of the bungalow at sail waiting for the noise to stop. It is getting totally un-bearable," said Mrs Doreen

Mrs Aitken, president of the Skye Terrier Club, elaimed neighbours were "making a fuss about oothing."

"To them, it is just a slight inconvenience, but this case has caused me an enormous amount of suffering."

Treble-glazing fails

She said she had spent £3,000 sound-proofing kennels. "I can-not just make the dogs dis-appear. They are very famous champions. The neighbours are ju∘t jealous because I am

Mrs Gooch said she had in-stalled treble glazing to cut down the noise, but it meant she could not sleep with the window open. "And we still get woken by the dogs,

Mrs Aitken was in court be-cause she had not complied with a council noise abatement the hungalow deconfaminated, £700 for new carpels, and £1,300 tor Mr. Addison, bis wife JILL and children MARK. 18, and

80 JOBS AT RISK

engineering firm at Stourhridge, West Midlands, employing 80 workers, is to close by the end of the year because of falling orders, Mordon Engineering hopes to more worried about the chilsave some jubs when produc-tion is transferred to another shead of them. I will be seeing plant.

protection on 'cowboys'

By JOHN PETTY Commercial Correspondent

TINSCRUPULOUS. skilled and finaociallydubious " cowhoy " huilders have made a killing at the expense of unwary customers but their days are numbered, the iodustry claimed yesterday in announcing a guarantee scheme to protect householders.

But it will apply only to contracts worth more than E500, so ruling out many household repair johs. Customers will have to pay

extra for it, ranging from four per cent, no a job worth £500 to one per cent, on one worth £2.000 or more. There will They cao take two decades also be an upper limit of to manifest their deadly £25,000. It was launched by the Build-

Yesterday Mr Boa Trotter, chairman of Barnard Castle magistrates, Co. Durham, fining the firm £1,700, said: ing Employers' Confederation, whose president, Mr Michael Millhood: said the industry's repotation had been damaged by a large amount of had work "hy so-called builders on the fringe of the industry."

The Office of Fair Trading received 42.000 complaints last year about "cowboy" huilders as householders spent £5.000 million on home improvements.

Dramatic leap

The Confederation estimated the "cowboys" creamed off work worth £2,000 million in 650,000 contracts.

"This year the figure is likely

Cotherstone, near Baroard Castle, remove the ashestos lagging from pipes in the loft and replace it with safer material. to leap dramatically, and with it the complaints," it said. The industry has spent more than five years trying to devise a scheme, but fell foul of the Office of Fair Trading which said original plans would con-travene the law on restrictive Davio Fitzpatrick, wore ao inadequate mask, and left the fult hatch open, allowing the

trading practices. It has approved a scheme which is really an insurance husiness rather than a straight guarantee. All 10.000 members of the Confederation will offer the insurance to customers.

CABLE CHIEF TO GO SOLO

Mr Nicholas Mellersh, chief secutive of the cable network the heginning of the year, has resigned to start his nwn cable consultancy.

school.

National Association of Head Teachers, the governors and

the Southwark Diocesan Edu-cation Board agreed to suspend

Meanwhile an acting head has

Mr Mellersh, who helped to create TEN, originally The Entertainment Network some 15 months ago, said cable Mr log, headmaster for 32 years at the 1.000 pupil school, on full pay until he retired. opportunities are now looking beiter. "The trough of the pessimism about the of cable has now but out he claimed. He tomed stressed that there had been no disagreement with TEN's ily has advertised the post, pareot company. United Cable in 1978 an ILEA surv



Princess Margaret talking yesterday with Careth Smith, 10, during a visit to Meath School, Ottershaw. Surrey, which is administered by the Invalid Children's Aid Association for youngsters with specific spaech and language disorders.

Suspended Head in caning row to retire

By SARAH THOMPSON Education Staff THE headmaster of London's most notorious

school in the eyes of the anti-caning lobby is to retire at Christmas after 18 months' suspension on a full salary of £17,000.

The governors of the Bacon Church of England comprehensive in Rotherhithe suspended Mr Wilfred Ing ia March last year.

1 L E A hanned corporal punishment in its own schools shortly afterwards but has no power to do so in church This followed a row over statements he made to the Press about the Rev. Tim Wnoderson, a governor, who had represented the family of a child allegedly beaten at the

Defended to hilt

But Mr David Hart, general secretary of the head teachers' association, said yesterday that "differences of opinioo" be-tween Mr Ing and ILEA representatives on the governing hody eventually led to Mr Ing's

"We defended Mr Ing to the hilt." he added,

Mr Peter Ward, deputy director of Southwark Diocesan

69 pc WANT **SUNDAY OPENING**

By Our Commercial Correspondent A NTIQUATED, ridicu-

lous laws which make Sunday a misery should he abolished. Mr Michael Montague, chairman of the National Consumer council, said yesterday in issuing results of a public opinion poll on the subject.

The poll, commissioned from Market and Opinion Research International, showed that 69 per cent. of people wanted shops to be allowed to open on

People polled were asked to state preferences for eight pos-sible pieces of legislation. Opening shops oo Sunday came top.
Next came desire for a law
to control "telephone-tapping"
and then requests that huilding societies be allowed to run full hanking services.

In decreasing order came requests for people to be allowed to vote in elections while away on holiday; intro-duction of a prosecuting service iodependent of the police; extension of public house open-

Hurd rules out segregation of: Ulster prisoners

By Our Belfast Correspondent

MR HURD, Northern Ireland Secretary of State, yesterday ruled out any form of segregation in Ulster's top security fails between fending Loyalist and Republicas prisoners.

In a letter to the Province's main parties, he said that segregation would only play into the hands paramilitary god-

"Segregation of prisoners encourages the paramilitaries to apply their own pressures and sanctions against individual inmates within the prisons who do not too the

"The Government will not be forced: into making changes in policy within the prison system under the duress of a hunger Mr Hurd revealed that he as reviewing security at

was reviewing security at Magilligan Prison in County Londonderry, where protesting Loyalists are demanding segregation from Republicans.

"The prison authorities are exercising constant vigilance and to minimise attacks on individual prisoners a quick reaction force has been set up within the prison.

Movement, stood at the back with reporters.

Mr Tompson complained to the Connai that he had no opportunity to deny the allegation that he was a "top FRA.

"At the same time, the prison authorities are trying to establish a better balance hetween Loyalist and Republican prisoners inside the jail."

"Pinally, I cannot emphasise too strongly that this Govern-ment has no intention of mak-ing changes in prison arrange-ments under duress."

· Emergency powers?

Mr Hurd also disclosed yesterday that the Government may make changes in Ulster's anti-terrorist emergency powers and ordinary criminal law.

Speaking to recruits at the R UC's training depot in Innis-killen, County Fermanagh, be said: "During the course of the next year or so I will wish to consider whether, and how, changes might be made either in the ordinary criminal law or the emergency powers available to the security forces in North-

"I shall be doing this in the light of changes in England and

'IRA AIDE' MISTAKE BY **EXPRESS**

calle

FOR

THE Press Council Hes plaint against the Darny. Express over a report in which a member of the Irish Freedom Movement was described as "a top TRA aide."

The newspaper reported a remand hearing of two men, had of whom was accused of involvement in the Harrods bomb outrage. It said a top IRA aide slipped into the courtroom.

The report said Mr Keith Tompson, 29. "national organ-iser of the Provos London-mouthpiece the Irish Freedom-Movement," stood at the back

He said the Irish Freedom Movement was a British-based Irish solidarity organization. The reporter, Mr Peter Kent, asked him if he agreed with the description of the movement as the Provos' London month-piece, and he replied that they did not consider themselves to be the mouthpiece for anybody. This denial was not mentioned.

Hidden weapon

Mr Tompson complained that a quote attributed to him: "I could have been a terrorist carrying a hidden weapon and still have made it into court" was fabricated and could obly have been intended to sensationalise his presence.

the Express should not have described Mr Tompson as "a top IRA aide." But it did not uphold the complaint that the newspaper was wrong to describe the Irish Freedom Movement as the Provos Inner London Education Author Education Board, said: "Corily has advertised the post.

In 1978 an ILEA survey reduce while Mr Ing was there referred to a school where 689 and is now being phased out."

In 1978 an ILEA survey reduce while Mr Ing was there referred to a school where 689 and is now being phased out."

Parliamentary candidates.

Parliamentary candidates.

Was a was in the form of the ronce London mountables. Mr Ing was there ing times; a ban oo strawand Criminal Evidence Bill and Tompson had complimented in the light of the late Sir the paper oo an earlier article.

Parliamentary candidates.

Prevention of Terrorrism Act." In organisation.

Office Services Manager c. £12,000+benefits

A major manufacturing and marketing company seeks a go-ahead professional, whose main task will be to organise and control an efficient and cost-effective communications and general supplies service for their head office in North West London, and two other company locations. Above all, our client is looking for an up-to-date knowledge of what is happening in the communications and office systems world.

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To meet the requirements of these interesting posts, you must be qualified to at least ONC level or equivalant and have at least five years' experience of project : planning in the engineering industry.

Salaries will be negotiable depending on age and expansince. There are excellent big company benafits, including assistance with re-location expenses, where appropriate. Career development prospects are excellent in this expanding

Plaase write with full details or telephone for an application form to Geoff Hutton. THORN EMI Electronics Ltd. Defence Systems Division, Victoria Road, Feltham, Middlesex, TW13 7DZ. Tel: 01-890 3600.

Electronics

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The successful candidate will receive an attractive salary and hunus package, private medical care insurance, a non-contributory pension scheme and a two litre motor car. Applications, including full details of career to date, to he sent in:

Mr. J. T. Day, Joint Managing Director, N.E.K. Cables Ltd., W.B.S. House, 2A Desborough Avenue,

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ahould be between standard. essentially with an industrial background in ferrous metanorgy, preferably in connection with booking applications, i.e. press tools, plastics, moulds, discasting etc.

plastics, moulds, discasting etc.

will be required to provide internal, and where necessary deternal support for looting Sales Engineers throughout the U.K. Also to make itoding and H.T. recommendations, and to help resolve tooling problems—involving direct customer contact. Will be required to bring a sales oriented approach to his work, and a willingness to involve hintself in all aspects of our sales operation will be a prerequisite.

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The Company will be relocating to Alcaster, Warwickehire, early 1985.

Apply in writing to: Technical Services Manager,

Uddeholm Limited The Avenus, Rabery Birmingham 845 8AG, Tel. 021-453-6161.

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As a result of the forfhcoming retirement of one of their Sales ... As a result of the forthcoming retirement of one of their sales.

Representatives, they need a replacement to cover the area referred to above, in which region the successful applicant should live. Our client is seeking applications from experienced Representatives probably in their early 30's and with some years experience of the consumer electronics industry.

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Please write with full career details quoting ref 319 or telephone Andrew Millhouse, Deansgate Management Services, Carrier House, 27-32 this 30 ref, Coven Carrier, London WCZE 8D). Telephone 01-240 9103/9.

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Please write giving full details of career to date, quoting ref: DT/756 and listing any companies to whom your application should not be forwarded to, Robin Atkins, Managing Director, Riley Advertising (Southern Limited, Old Court House, Old Court Place, Kensington, London W8 4PD.

ABHRIES REMITATE AN ELECTRICAL PARTICIPAR PER L'ANNO ANTICHEMENT L'ANNO ANTICHEMENT PARTICIPANT PER L'ANNO ANTICHEMENT PER L'ANNO ANTICHE

FURTHER ANNOUNCEMENTS APPEAR TODAY ON PAGES 8, 9, 10, 11, 12, 13, 20 & 21

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Callaghan says new Labour Conference defence policy is 'a great improvement'

FOUR TO ONE MAJORITY FOR STAYING INSIDE NATO

By PETER PRYKE and WALTER ABURN

THE Labour Conference confirmed its support for unilateral nuclear disarmament at Blackpool yesterday but agreed that Britain should stay inside the North Atlantic Treaty Organisation.

The policy, set out in a National Executive Committee statement, won approval from a wide crosssection of the party and was given a majority of four to one on a card vote.

Mr James Callaghan, the bring the Societ Union to the former Prime Minister, whose anti unilateralist Negotialious were boosed at last Acquiring the Societ Union to the former Prime Minister, the bring the Societ Union to the former Prime had engenviews were booed at last Americaos talked of technical year's Conference, described superiority while the Russians the statement as "a great installed missiles in Cochoslovakia and East Germany.

However, he again expressed anxiety ahout the destabilising the country of nuclear weapons effects of ooe-sided disarma, was unconditional and unequivocal. They were telling the

The only overt criticism of the NEC came from the Right. when Mr Gavin Lairn, general sham " to claim that Britain deen North) said the NEC's could stay inside Nato and at the same time give up nuclear weapons.

One more step'

Mr Stuart Burnett (Aberdeen North) said the NEC's policy statement on defence and security was commendable but fails and security was commendable.

"Mutual dissolution '

The hetrayal fears of the Left came to the surface when a delegate called on Labour sparliamentary spokesman to stick to the defeace policies approved by the party or not accept their jobs.

Mr Eruc CLARKE (N U M) said some Labour M Ps were "too close to Nato, and too close to United States policies."

The N-E C statement was approved by 5,352,000 to 1,532,000, a majorily of 4,020,000; It said Britam should work with other Socialist par-

Mr Ron Todd, general secretary of the TGWU, opened
the defence debate with a
denand for a reaffirmation of death in conditions of arctic disarmament policies adopted might.

at the last four Labour party conferences, which included the removal of all nuclear weapons

and bases from Britain.

The said two films televised last week had underlined the importance of that more than words. They depicted the resolts words are the television a week ago." of a nuclear attack on Britain in which the few survivors would be deranged and dis-

A real horror dawned with the realisation of how easily it could all happen with the realisation of how easily it could all happen with the realisation of how easily it could all happen with the realisation of how easily it could all happen with the realisation of how easily it could all happen with the realisation of how easily it will be a second and the realisation o the realisation of how easily it could all happen — with the super powers locked in a cold war and with any of the 101 different trouble spots around the medical war—lou cannot escape hy neutrality or by having an different trouble spots around his midependent national delerrent.

While Mrs Thatcher had said she wanted real disarmament, their troops out of Europe — she had also said that she wanted real jobs — "and we could not produce an adequate know what she has done about the she had also about the she had some about the she

Cruise missiles "designed to CALLAGHAN walked to the

vakia and East Germany.

and time was ruoning out. 'One more step'

security was commendable. But ic failed ito go one step far enough, which was tu clear the country of all American bases and not just nuclear ones.

What better tribute could ther pay in the CND and the Greenham women than to seed all American missiles home along with all the Americans? Mr Eaic Clarke said Scottish Area miners and the C N D had decided that the country's two priorities were peace and johs.

The Labour party had to re-declare its call for unilateral disarmament. Party spokesmen who did not like that policy should not take up the port-

"Only escape"

There was some hooing as Mr

rostruot, but he was given a praceful hearing after an appeal from Mr Heffer, the cooference

He said that the NEC statement was a great improvement with many things which all of them could support.

"As this is an emergency policy I have hopes we shall be able to come together." However hudable the ubjection wildteralism. the

tires of unitaleralism, the wring tactics could make the situation worse. He asked what whild be the effect in Muscinvill the removal of Anterican bases from Britain led in them being re-established in Germaoy.

'Multilateral action'

A unilateral move on bases could also lead to the withdramal of all American troops from Europe. He could not support unilateralism because it could destabilise the present Iragile situation. "I am in favour of taking unilateral initiatives in order to

promote multilateral action, Mr Caltaghan said. Mr Gavin Laino was when he pointed out that it was Suriet, not American, troups in Czer, hoslovakia and East Cer-

vocal. They were lelling the world that peace was in danger He described the NEC statement as "a sham" because it suggested that it was possible to stay in Nato and disarm unilaterally. "It is a sham which the electorate will see through very quickly."

Declaring that Labour should adopt a policy of multilateral disarmament, he said: "This is a dangerous camble and my union opposes it."

Burial grounds

Mr James Knace, general secretary of the National Union of Railwaymen, said it ivas now heing suggested that it was possible to survive a

In fact, mass burial grounds were being designated in the major cities, including sites at Peckham Ryc and Clapham Common, "You can be walking your dog on Clapham Common today and he huried underneath if the following week."

dissolution of Nato and the Warsaw Pact.

The latest removal of American nuclear weapons and bases from British territory.

Critical point

Mr Denis Healey, MP for Leeds East, said the world now stood at one of the most critical turning points ever between peace and war.

"Unless we stop the arms of the latest point of the control of the most critical turning points ever between peace and war.

"Unless we stop the arms of the most critical point of the next Labour government which was morally right and militarily sound.



Delence spokesman: former Prime Minister, Mr James Callaghan.

Backing promised for councils who 'break the law'

By WILLIAM WEEKES

FULL support for councils who break the law in defying Government "attacks" on local authorities was promised by the conference when it backed a resolution Labour councils defeoding their

which also called on the communities against the worst party leadership to be excesses of Mrs Thatcher and unequivocal in defence But he added: "If we turn

of the working class.

Though the National Executive would have preferred a Thatcher's ground, That would resolution, proposed by be one of the higgest errors.

Liverpool Broad Green, to "We must demonstrate from have been remitted, it was our power hase in local govern-endorsed by a large majority, ment that we are not only a The vole came after Dr John compassionate party, but can ad-Cunningham, Lahour's Eoviron-ment spokesman in the Com-with skill, initiative and enter-

ment spokesman in the Crm mons, gare a warning against playing on Mrs Thatcher's ground by turning the issues into a question of law.

Thatcher ground

Thatcher ground

Thatcher ground

The Crm with Sam, wi

the removal of American peace and war, "Unless we stop the arms muclear weapons and bases from British territory. A Left-wing resolution from Catheart, which sought to go further and remove conventional American bases as well, was defeated by 4,295,000, a majority of 2,022,000. A further resolution, broadly in fine with the NEC states will be infinitely more borrible than any of us guessed majority on a show of hands. Real-horror' Mr Ron Todd, general sec.

JUST as the last General Election was the first to be fought in the constituencies with the aid of CB Radio, the next could see computerised com-

mittee rooms. t present, people voting are crossed off lists of supporters and teams of "knockers-up" set out for the stragglers armed with increasingly hlurred duplicate pieces of paper hearing their names.

This system of paperwork, known to Labour as the read-ing System after the town where it was first employed, and to the Conservatives more prosaically as NCR.
"no carbon required." could

Brave women 'Brave women' Mr Todd had rightly argued in a recent article for an international strategy towards at the brave women of Green detente and disarmament.

"The only thing I ask it that you do not take actions here armament campaigners who were continuing their progress."

"The only thing I ask it that you do not take actions here which make it more different in Deal and used in the Chesterfield by-election. tellers report and clean sheets of those yet to vote are fed out.

Dr Jeremy Bray, chairman of the Labour computer advisory group, has suggested that

councils should keep Electoral Registers on floppy discs that can be fed straight into a home . computer.

first report to a Lahour Conference as party leader and its generally favourable recep-tion, there has been much specialton that its carefullycrafted form owes something to speech writers outside his normal, entourage.

However, it appears that the credit due should go to the Icader's personal staff, who have come under heary fire in the past vear for alleged inexperience, arrogance and poor adrice. Apart from Mr Kinnock him-

WHILE Mr Kionock has been reasserting his authority as leader, his wife. Gleoys has been mingling unohirosively with delegates with her special hrand of modest hut competent ch arms.

Her only public engagements have heen a speech to a Campaign for Nuclear Dis-armament rally and yester-

day a visit to a school for the mentally handicapped. She is a part-time remedial teacher for the Loodon Borough of Breot.

In the wake of Neil Klnnock's Highly articulate and with oo By Our Political Staff "side." she has got used to being approached hy people in the har of the imperial Hotel who can't quite remember who she is. Nor did she mind too much : The DARLY EXPRESS bad a wheo the church which she and her husband attended on Sunday christeoed her

CAMPAIGNERS who want the paper had enabled the serier to get through security organising in Northern Ireland as a non-sectarian bis hetel said that Jahour had Ireland as a non-sectarian force have come up with a new and telling argument.

Sir Larry, in a statement from his hotel, said that Labour had "howed to the presented in the present that have calculated in the present that have calculated in the present that th self, the speech had three authors: John Reid, Charles They have calculated that trade unionists in the province are out charge or trial. His staff would continue to would continue to the pressure of the mech and condemned him with-

When in the coming months trade unionists have to hallot members up the retection of a political fund," the campaigners state, "they can hardly expect those in Northern Ireland to support Robert Maxwell, yesterday gave and former Labour MP, Mr Protect all public open space and access to the countryside and hring hack into public the party £45,000—equalling the country that had the resolutions were carried. The first called on the oext Labour government to:

Robert Maxwell, yesterday gave and access to the countryside and hring hack into public the party £45,000—equalling the country it government will be a party £45,000—equalling the country in the party £45,000—equalling the country in the party £45,000—equalling the country in the country £45,000—equalling the country for the country £45,000—equalling £45,000—equa Party it goes to support will refuses to organise there."

had to work tugether to resist

cuts in services and jobs, the statement said. Conference endorsed a composite resolution which attacked the Government's strategy and on the National Executive to urged Labour groups to work together in drawing up a com-mon plan to put the maximum pressure on Ministers to change

Return of control

The resolution asked the National Executive to prepare plans which would enable the next Labour gorerument to return services and rates to local control. It also said councillors penalised for resisting rates legislation should be recoined by the party as a wbole.

They were countered hy unofficial black section and it had not been do that the needs of hlack people that the needs of hlack peop plans which would enable the

EDITOR IS BANNED FROM CONFERENCE

Sir Larry Lamb, editor of the Daily Express, was ordered out of the conference yesterday in connection with the service of a writ on Mr Arthur Scargill. photographer in place to take pictures of Mr Scargill receiving the writ in the conference hall on Monday, and it was alleged, but not proved, that the paper had enabled the

unionists in the province are paying over £30,000 a year in political lery to the party, and ret are prevented from roting for its candidates.

The men and condemned him without charge or trial. His staff would continue to cover the would prefer the antics of the comrades to be reported as fully as possible."

sum raised from an appeal tu delegates on Tuesday.

ALARM

COMPANY

becarity Group to auccessed adustria contractor which the descripted an autobre the efections security

Big vote against having separate black sections

By WILLIAM WEEKES and ANTHONY LOOCH

CALL for black sections to be allowed within Labour party rules if this was what black members wanted was overwhelmingly rejected by the Con-

it was defeated by

members of the National But the Lahour party's Executive elected at an record was not good. It had, annual conference of black for instance, brought in the sections, and the mandatory 197t Immigration Act, inclusion of black people on had introduced racism parliamentary and local immigration into Britain.

better voice. A further amendment called

Black sections in the Labour partr would ensure that they

5,457,000 votes to 500,000 | Mrs. Thatcher's war of laking care of hlack people had been to try to abolish the GLC, which had done more to have an additional five members of the National fiv

parliamentary and local government short lists, was rejected by 5.645,000 votes to 413,000 (maj. 5,227,000).

In a lhird vote, a resolution expression strong opposition to the creation of special black sections would represent a form of the creation by Government policies. All authorities had fo work tugelher to resist to council forced in the control of the creation of special black sections are needed to struggle against oppression within the Lahour movement. People say the creation of wheat form the creation of the cr

creation of "hlack forums" the sections would cause divi-open to all party members to give hlack and Asian members exist in the Lahour party.

"Why has it got no black encourage members of ethnic MPs. Where are the black mitorities to join the party and to seek public office.

MPs. Where are the black mitorities to join the party and trades union leaders, and when are we going to get our first

to seek public office.

The debate was dominated hy hlack speakers, with those io favour of separate sections rejectiog arguments that this would be devisive.

Miss Dine Abbott (West-minster North) said she had been horn in the ward she represented on the Westminster City Council, There was any there City Council, There was an't unofficial black section there and it had not been divisive, but had attracted new black

with skill, initiative and enterprise."

In Davin Blunkert, leader of Sheffield City Council, said in its reply to the debate: "Let so not pretend that hreaking he law is the objective, hecause t is not.

"Being martyrs is not what we seek. Marityrs fall. We intend to succeed."

He added, however, that Lahour-controlled local authorises and down they as it is what I say."

He added, however, that Lahour-controlled local authorises and own they slood for hy capitulatios. All abour authorities had to stand

by Nicholas Comfort

The National Executive had consultant as whole.

The National Executive had captured as a whole.

The National Executive had captured as whole, as whole, as whole, as whole, as whole, as legislation should be recompensed from central government of the National Executive had captured as whole.

The National Executive had captured as whole, as legislation should be recompensed from central government fines was a whole.

The National Executive had captured as whole, the remitted so that consultant consultant the constituencies and affiliated constituencies.

Replying to the dehate, Miss and abour othe their dehal to racial equality, to denot the constituencies and affiliated constituencies and affi No black person would be:

"INot a priority"

Mr Bernie Grant (Tottenham) said: "Our problem is thal blacks are not a priority in the Labour and trade union movement at the moment.

"Is it seriously being suggested that the hest way to the understand the problems facing; in the Labour and trade union movement at the moment."

"Is it seriously being suggested that the hest way to the understand the problems facing; in the Labour and trade union movement at the moment."

Row on acid rain may have been 'played up'

By ANTHONY LOOCH

THE problem of acid rain might have been played up in recent months to knock" the coal industry during the miners' dispute, Miss Joan Maynaro, Lahour M P for Brightside, said at the end of an environment

Speaking on behalf of the National Executive, she accepted three resolutions callmeasures to protect the covirooment.

All the resolutions were car- wastes.

LOOKING FOR A CHANGE?

Aprd 3b to 45?

oing coolrols over agricul-tural, forestry and water authority operations through the Nalional Herilage Bill and a New Wildlife and Countryside Act.

Take strong measures to pre-rent pollution and encourage farmers to use more organic methods.

The second resolution de-manded measures including a National Executive, she accepted three resolutions calling on the next Lahour goreroment to take various legislative measures to protect the covirous coulear waste to be takeo into public ownership. There should he a hao on all imports of toxic

The third resolution expressed grave coocern over nuclear waste disposal into the Irish Sea and access to the countryside from the nuclear processing and hring hack into public plant at Sellafield. It called on ownership land that had the party to attach a high the party to attach a high priority to environment policies.

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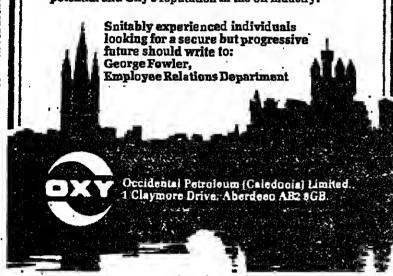
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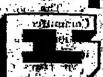
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Atlantic Tower Hotel, Chapel Street Tel. 051 227 4444 if you can't make it write or telephone for an application form to: Salaried Personnel Department,

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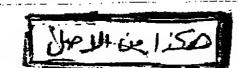
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If you are interested in the Yemen based appointment or

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Cake Division and play a key role in formulating business plans for our Seed Crushing Plant and Oil Refinery located at Selby, Yorks, You will also advise on seed buying; trade oil; sell refined also no both the home and export markets, agree production priorities and be a major contributor

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In your mid to liste 20's, and educated to degree level or equivalent, you should have had industrial personnel experience and now be looking for an opportunity to manage your own personnel department. IPM membership an advantage.

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Engineering Manager - Yemen

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Candidates should preferably have experience in semiconductor sales, be prepared to accept the challenge of selling new technology in a competitive market, and have the enthus-asm and motivation to succeed

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... to join the Underwater Services Branch of the Engineering and Technical Centre of SP International Ltd.

Primarity project orientated, you will advise on the design of equipment and components for subsea installations, prepare installation procedures, select construction companies, and morator and co-ordinate projects to completion. You will also identify emerging needs for new tools and techniques and assist in sponsoring appropriate R & D.

Aged Late 20's for 40, you should have extensive offshore oil field expenence which must include hands-on experience in site management.

of air and mixed gas diving. Knowledge of the application of PiOV's and submersibles to underwater tasks would be an advantage.

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Please write or telephone for an application form quoting ref. D.163 to Susan Skolar, Recruitment & Placement Branch, The British Petroleum Company p. Lc., Britannic House, Moor Lane, London EC2Y 9BU. Tel; 01.920.3484.

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You should be aged over 23, of good education with a track record of achievement. Suitable expenence could feature selling or management in writes and spirits or timog, but success in other fields will be considered. Please write with full details, These will be tonwarded direct to our chent, List separately any companies to whom your application should not be sent. B. C. Oliver ref. D.1788. HAY-MSL Confidential Advertising, 52 Grosvenor Gardens, London SW1W 0AW.

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Aged 25 or over, and of at least HNC level, you should have had at least 2 years' post-apprenticeship experience in microprocessor control systems. Attractive major company benefits apply.

Preferably your should write with a detailed C.V. Including salary. Attenuatively please telephone for an application form to: Miss V. Williamson, H. J. Heinz Co. Ltd., Waxtow Road, Harlesden, London NW10. Tel: 01-965 5757. We seek a Serior Technician to ensure the satisfactory production performance of new electrical, electronic and micro-electronic control systems together with associated pneumatic and hydraulic functions which are all part of modern high speed food manufacture.

You will head up, and lead e small technical learn of foremen and electricians, and guide production and engineering management through a challenging period of technological change. You will also have an important bands on fault finding and diagnostic role to play.

FBC Limited is an international company in the field of agrochemicals and livestock products,

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in the British market, associated companies in a number of overseas countries and an annual turopyer in excess of £100m. **Specification Officer**

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Salary indicated is supported by e substantial range of fringe benefits normally associated with e major international company, including relocation expenses, where appropriate, Please write, with full career and salary details, quoting ref. D.340 to: John Flint, Personnel Manager, FBC Limited, Chesterford Park Research Station, Nr. Sattron Walden, Essex CB10 1XL.

FBC Limited is a subsidiery of Schering AG, West Germany. A chemistry graduate, you must have around 5 years' experience in the agrochemical industry from which you will have gatned knowledge of analytical chemistry and formulations in a manufacturing environment.

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Electronics Design Engineers £12-16K Aged 24+, applicants should possess a degree/HNC in electrical or electronic engineering together with at least 3 years' experience in the design of systems using TTL, CMOS and microprocessors.

A good understanding of analogue design principles and knowledge of hardware interfacing to the 68000 microprocessor on VME Bus or the DEC PDP11 range would be a distinct advantage.

Design Draughtsman Aged 24+, applicants, male or lemale, should have served a recognised apprenticeship or equivalent in electro-mechanical engineering and possess an ONC or C & G Full Tech. Certificate.

At least 3 years' design/detail draughting experience in electronic/light mechanical engineering, which should include the design and specification of electronic packaging and design and layout of PCB's and circuit diagrams, is essential. An understanding of integrated circuits and potics would be an advantage.

Please write or telephone for an application form to David Lazey, British Robotic Systems Limited, 99 Newington Causeway, London SE1 6BN. Tel: 01-403 5517.

Chemistry or Chemical Engineering Graduates ESSEX ... with at least 2 years' chemical manufacturing experience

May & Baker Ltd., part of the Rhone-Poutenc Group, is one of the UK's leading manufacturers of fine chemicals, pharmaceutical and agrochemical products.

We now have two excellent career opportunities for production chemists to gain valuable experience in our chemical production department at Dagenham in Essex. The site is our principal UK manufecturing location for both fine and pharmaceutical chemicals and has e complex range of plant and processes. The environment is a chellenging and rapidly charging one and is viewed as e training ground for senior production management.

M&B May&Baker Shift Production Chemist

.. to be totally responsible, as the senior technical person on site, for ... to be torally responsible, as the senior technical person on site, for the control and monitoring of "out-ot-hours" chemical production operations. Particular emphasis is placed on the achievement of production targets and maintenance of high standards of safety, good manufacturing practice and discipline. The shift system will involve nights and some weekend work. Ref. TE7.

Production Chemist

. to be responsible for providing technical and managerial supervision

within the chemical production area, ensuring targets are mel by the optimum use of plant, materials and labour. The ability to make, and take responsibility for, technical and production management decisions is essential for success and future promotion, Ref. TES.

For both positions we offer e competitive salary, dependent on ability and experience. The Shift Chemist position will carry e substantial shift premium and responsibility payment in addition to basic salary. Benefits are those appropriate to e major company and will include assistance with

relocation expenses where applicable.

Please contact Martin Havelock, Senior Personnel Officer, May & Baker
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Prime responsibilities will be to participate in the production of new business which will involve the development, from initial conception to implementation, of campaigns covering direct response advertising and implementation, of campaigns covering direct response advertising and imprementations of different mid-20's, who is educated to their mid-20's, who is educated to the post would suit someone aged in their mid-20's, who is educated to the post map post map age standard, and postesses acronomate direct response or direct degree standard, and postesses acronomate in the insurance field.

working hours, sports and social club and, where appropriate, a mortgage allowance and relocation assistance to Horsham, which is a pleasant market town within easy reach of London.

Please write with a detailed C.V. or telephone for an application form to: John Thatcher, Senior Personnel Officer, Sun Alliance Insurance Group, Life Division, Sun Alliance House, North Street, Horsham, West Sussex RH12 18T, Tet Horsham (0403) 64141, axt. 3594.

Marketing Assistant This post would suit a recent graduate with a business releted degree and a strong interest in marketing. You will be expected to contribute quickly to campaigns covering direct response advantising or direct mail and be able to work without close supervision.

Electrical, Control & Instrument Project Engineer DARTFORD, KENT: UP TO £14,000



To manage e diverse range of genuinely challenging projects. Reporting to the Site Electrical Engineer, you will provide a technical support/trouble shooting role for operational departments at Wellcome's support/trouble shooting role for operational departments at Wellcome's largest manufacturing site.

Managing e small project team – and where necessary liaising with contractors – you will be responsible for the design, installation and commissioning of a range of electrical and instrumentation projects. Examples include a sophisticated environmental monitoring and control scheme and high voltage work associated with providing a complete power supply to a greenfield site.

Ideally a graduate electrical engineer, 30+, and looking for a demanding development role, you will have at least 5 years related experience encompassing mini computers, control circuitry and the

application of P.L.C.
The Wellcome Foundation Limited is an international group of pharmaceutical and chemical companies with headquarters in the UK and a group turnover of close to E700m. Wa offer an excellent salary and benefits package, including 5 weeks holiday, first class pension and life assurance schemes. BUPA, and generous assistance with relocation to Dartford, which is a pleasant, expanding town within easy reach of Central Deritord, which is a peasant, expanding town which easy reach of Central London and rural Kent.

For further details and an application form please telephone or write to Rick Woodward, Parsonnel Officer, The Wellcome Foundation Limited, Tample Hill, Dartford, Kent DA1 5AH. Tet: Dartford (0322) 23488, ext.

Technical Sales Executive - Speciality Chemicals



Magnesium Elektron, part of the Alcan Group, is the world's leading producer of zirconium chemicals. The company e products are used in a wide range of applications including pent, paper, ceramics_catalysts, and

electronics.

As a result of a recent promotion we are seeking a technical sales executive to be based in our office in S.W. London.

Reporting to the sales manager, the person appointed will be given responsibility for the management and development of a key area covering the UK and part of Europe. Considerable travel, both within the UK and overseas, is involved and a willingness to spend time away from home is essential. home is essential.

Ideally candidates will be 25 to 35 years of age with a science related.

degree and several years' sales/marketing experience within the chemical industry. A working knowledge of French and/or German would be an advantage.

Naturally, we do not expect applicants to have experience in zirconium chemicals, but we do require enthusiasm and self motivation for this

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interesting position.

A competitive salary is offered together with e company car, Relocation expenses are available, where appropriate.

Please telephone the HAY-MSL Ansatone on 01-730 7584/7749 for further information and an application form or write to lan White ref. D.1779. HAY-MSL Selection and Advertising, 52 Grosvenor Gardens, Landon SMIW 0.04W London SW1W 0AW.

Senior Management Appointments

Agricultural Supply Industry

West Cumberland Farmers Ltd. is the UK's largest agricultural cooperative trading with some 40,000 farmers in the north of England and
the lowlends of Scotland and with a tumover in excess of £150m.
With the retirement of its Chief Executive and certain of its senior



General Manager - Supplies Division

This Division, with a tumover approaching £100m., supplies larmers with their requisites, principally feedingstuffs, fertilisers and seeds. Supported by a team of Product Managers, you will be required to exprove the Society's market share in own-label and branded products through a regional structure. You must have had experience as a general manager,

preferably, but not essentially, in the feed, seed or fertiliser industries, but above all you will be a highly motivated, performence orientated manager with a successful record, and the potential to assume wider

General Manager - Agricultural Sundries

With a tumover in excess of £15m; this section of the Society's business includes the distribution of machinery, animal health products, agrochemicals and sundries through a network of central warehousing and some 30 retail outlets. Cumently an integral part of the Supplies Division, it is intended to treat these activities as a discrete profit centre. experience in agriculture would be desirable, you must have a successful management record at a significant level in a multi-site, multi-product retail distribution business.

These key positions will report to the Group Managing Director and the Managers will be expected to demonstrate a high level of commercial flair and administrative and leadership skills. They will join the Executive Committee and contribute to the overall planning of the Society's The comprehensive rewards package for senior managers includes an

executive car and generous assistance with relocation expenses in suitable cas unature cuses.

Applications in strictest confidence, enclosing C.V., should be sent to:
ohn Ferguson, Group Personnel Manager, West Curri, aright Farmers
id., Group Headquarters, Geltsdale, Wetheral, Cartiele, Cumbric CA4

Site Operations Manager

Mediclean Limited is a part of the Hawley Group PLC, one of the most dynamic groups in the UK and number 3 in the deaning industry through the rapid growth of Provincial Cleaning Services. Mediclean has been set up as a separate business in response to the privatisation potential in the NHS. Three hospital contracts have already been secured and continuing fast growth is

There is thus an outstanding career opportunity for young managers who join us at this formative stage. We are looking in the first instance for operations managers for individual hospitals in the London area. This in itself is a substantial job involving the supervision of up to 200 people in a 7 days a week operation. The key skills needed are the management of people, the development of good relations with the users of our services, and a genuine concern for quality

Candidates (male or female) aged 25-40 should have line management experience in a service-elated industry. The initial salary will be in a range up o £15,000. Fromotion to area management and...

hevond could come quickly in the right person.
Please send c.v. to Tony May, Hawley Group PLC,
Prospect House, The Broadway, Farnham Common,
Slough, Berkshire SL2 3PQ.



BRS Midlands is a profitable and expanding part of the employee-owned National Freight Consortium. Our growth-led business strategy has created the following opportunities for Distribution professionals at our branch in Wisbech, Cambridgeshire:

Distribution Operations Manager

First class salary + bonus + car

To join a successful team providing a sophisticated distribution service to a market leader in the high volume groceries business. Candidates should be experienced in managing the full spectrum of distribution skills, and will need in demonstrate specific expertise in Systems, Traffic and Team Management. The ability in build and develop sound customer relations is also important.

Warehouse Manager

To be responsible for the operation and development of our 200,000 sq. ft. warehouse complex, handling fast moving consumer products in large volumes. Applicants should possess considerable experience in all aspects of layout, equipment and physical operation; in addition, a thorough understanding of stock recording and control methods, including computerised systems.

The men or women appointed will be aged 30-40, educated to graduate level or equivalent and able to demonstrate genuine evidence of achievement in relevant areas of activity. The salary ance to demonstrate genuine evidence of achievement in relevant areas of activity. In estativity package is negotiable and will only be of interest in those currently earning at least £13,000 ps, and is enhanced by a valuable bonus scheme. A company car will be provided to meet the demand for mobility. Further conditions of employment are first class, and all staff are encouraged to participate in the ownership of our company through our share

Please write giving full details of background and career to Mr. M. A. French, Company Personnel Manager, BRS Midlands, 55 Ashbourne Road, Derby DE3 3F L



Sales Engineer

Sandown, Isle of Wight PO36 9PH.

Temperature Limited are a major supplier of specialised Air Conditioning and Filtration equipment to the MoD and transportation industries throughout the UK and overseas.

To guarantee continued success within this market we require a Sales Engineer of the calibre

Self-motivating with initiative to explore and develop potential applications Experience of negotiating specialised engineering contracts with the MoD and other major

* Practical experience in the field of air conditioning and/or environmental control systems
We offer an attractive salary, negotiable according to proven ability, and a generous benefits
package including company car, contributory pension
scheme, free life assurance and a minimum of 22 days

cations are invited from men or women, in writing, giving full personal and career details to: D. A. Parkes, Personnel Officer, Temperature Limited, Newport Road,



Seismic Personnel

Further expansion in the UK and overseas by GECO UK, a leading international seismic contractor, has led to the need for additional personnel within their processing department. We are looking for men and women with the expertise and enthusiasm to further enhance GECO's considerable reputation within the oil industry.

Processing Geophysicists Two to four years' experience with either a numerate degree or equivalent extra experience, in land or marine seismic data processing capable of independently setting up production sequences and trial sequences after initial i

Geophysical Assistants One or two years' experience with 'A' level Maths and Physics to assist in general working within

a crew of 5-6 people.

VSP/Well Log Processing

At least four years' experience plus a lot of flair and determination are needed to help establish this new division of GECO UK within a highly competitive market.

Salaries, based on experience and ability, would be above the industry average but we would expect to reward exceptional abilities accordingly.

GECO UK also operates a comprehensive benefits system which includes:

Non Contributory Pension Scheme; BUPA; Life Insurance; Permanent Health Insurance;

Coping and Caring Insurance.

A generous overseas allowance is also available where appropriate.

All applications will be treated in the strictest confidence and

should be forwarded to: The Personnel Department, GECO UK, The GECO Centre, Knoll Rise, Orpington, Kent BR6 0XG or telephone: Orpington (0689) 32133

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Production Director

Dowty Hucknall Limited, which employs 180 people in the manufacture of mining equipment, seeks a person with proven capability in all aspects of production management, particularly labour relations and cost control in a small batch environment. He/she will report to the

Director and General Manager and will deputise for him as required.

This is an opportunity for an ambitious, intelligent and determined person, probably aged under 40, to broaden and develop into general management. Success in the post could lead to consideration for other positions in the extensive Dowty Group. A degree or equivalent qualification and the contraction of the positions of the contraction of the positions.

This position is likely to be of interest to individuals currently earning around £15K and offers a Company car and appropriate relocation expenses to Nottinghamshire.

Applications including a full CV to: The Personnel Director,
Dowly Group Services Limited, Arie Court, Cheltenham,
Gloucestershire GL51 0TP. Tel: Cheltenham 521411 ext. 223.

Management Information Systems Manager

This particularly challenging position is based at our new UK design, manufacturing and sales

This particularly enginenging position is based at our last one orange, manufacturing size facility in Basingstoke, Hants.

Here we offize IBM 4300 computers supported by IMS DB/DC, CICS and DL1, with applications in COBOL using TSO or CMS for development. Development and implementation are shared by headquarter's support teams working closely with local departments. Implementation of major manufacturing systems is expected during 1985.

Applications are invited from men and women who have experience in the above and can demonstrate the leadership skills to manage, direct and plan assignments for operations and pro-

demonstrate the leadership skills to manage, direct and pian assignments for operations and programming staff.

In line with top company practice, we offer a substantial salary and comprehensive benefits including non-contributory health insurance.

Please telephone for further details or write with career history to: Peter Richards, Personnel Manager,

Motorola Limited, Jays Close, Viables Industrial

Estate, Basingstoke, Hants. Tel: (0256) 58211.

HVAC Control Engineers Electrical Engineers

- a new generation of engineers

- for a new generation of controls

Our innovative energy conscious controls for heating, ventilating and air conditioning are simple whilst incorporating the latest micro-electronic technology and our sarry is one of simple success. This, combined with the exciting development of a new generation of controls, creates opportunities for men or women with electrically biased technical backgrounds resident in and around London and the South East. Expansion is also planned in a number of other areas.

Join a highly motivated and successful team of sales engineers premoting control and energy management systems to consultants, contractors and end users. A proven track record in sales, perhaps already in HVAC controls, would be an advantage. A quality company car is provided.

A key role in the sales branch handling control, product and system enquiries and co-ordinating the technical and commercial work associated with the day-to-day projects, in close liaison with the field sales force.

Contracts Engineers

Responsible for the technical and commercial work associated with the larger and more complex projects, from order stage through m commissioning. Sound expertise is essential, perhaps already gamed in a contracting role.

Highly compenitive saluries will match your requirements and potential plus the excellent benefits and security provided by the backing of our successful expanding company.

Make our success your own, apply now to Sue Mackie,
Personnel Officer, on Staines (0784) 61616 or write to

STAEFA CONTROL SYSTEM

STAEFA CONTROL SYSTEM her at Staefa Control System, Moor Lane, Staines, Middlesex TW18 4XW.

Product Trainers

With products like these we need Trainers like you.

When we're training our engineers and customers to install and operate Mitel products, our aining has to be thorough. Very thorough.

Today's most advanced PABX products are complex devices – so our Training Specialists need.

today's most advanced PADA products are complex nevices—so our Training Specialists need the double-edged skills of being practical engineers and bright, competent trainers.

The job concentrates on the 'hands on' training of our Engineers, customers and distributors—with responsibility for analogue/digital systems. Thorough experience of developing and presenting technical training in an electronics/telecoms-related industry is essential.

The post, male or female, offers good scope for individual initiative, together with the opportantly to progress within the company.

You'll be bessed at Alitel' European Headquarters were Character, and can look forward to

You'll be based at Mitel's European Headquarters near Chepstow, and can look forward to

* particularly competitive salary * relocation assistance where appropriate * 25 days annual holiday * free BUPA for employee and family * discounted share purchase option * low contribution pension scheme and free life assurance * excellent restaurant facilities.

To receive an application form just leave your name and address on our 24 hour answer service by telephoning 0291-423255. Alternatively send your full cy (including current salary) to Nikki Herd, Mitel Telecom.

Ltd., Severnbridge Estate, Portskewett, Newport,
Gwent NP6 4YR quoting ref TSE/DT or telephone her on 0291-423355 for an informal interview.



Sales Representatives

Our client is a well known distributor of high quality, in-Car hi-fi systems. Due to expansion they are now looking for additional Representatives, male or female, to work in the above areas. You'll be working from home, with occasional visits to the company's HQ in the South Midlands. Aged 20-25, you'll need m be well educated ideally to graduate level, be interested in state-of-the-art electronics and have a real liking for music. Previous experience is not required as full training will be given, but self motivation, enthusiasm and personality are essential.

These appointments will provide excellent career and financial prospects with an attractive salary and incentives, company car and other attractive benefits (including the best car hi-fi you've ever heard!).

you've ever heard!).
Write with full CV to Confidential Reply Service, Ref. AWS 143,
Austin Knight Advertising UK Limited, 22 Prospect Place, Welwyn,
Herts AL6 9EN.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the ntial Reply Supervisor. . . .



Planning Consultants

in the Middle Fact Our client, a long established multi-disciplinary company involved in major port operation in the middle East can offer two new opportunities within an inter-disciplinary research. Development and Planning group. In both instances, the challenging and demanding nature of the project calls for previous research experience at senior level, effective communicative skills and shilly to respond in light schedules.

Research Consultant

Reporting directly to the Head of Planning and responsible for the preparation of strategic development plans, quantitative forecasts and planning models for the port complex. Duries includes range of studies and projects within the overall infrastructure and services plan. The role holder range of studies and projects within the overall infrastructure and services plan. The role holder range of studies and projects within the overall infrastructure and services plan. In management, will also provide professional guidance and consultancy advice in secure local management, will also provide professional guidance and consultance and the financial effects of development schemes, and operational guidances.

Candidates should hold a good degree (B.A. or Master) in a relevant subject with a quantitative bias. Other specific requirements are: at least 5 years in a responsible forward planning giostive bias. Other specific requirements are: at least 5 years in a responsible forward planning systems (including micros) and with principal statistical, OR and project planning terfilights.

Ref: MCI.

Planning Consultant

Accountable to the head of Management Studies in an internal consultancy role, and responsible for assignments and reviews of resource utilisation, systems and procedural design, application, manpower and organisational issues, the overall requirement is a high contribution to file improvement of port efficiency. Applicants must be corporate members of IMS and should improvement of port efficiency. Applicants must be corporate members of IMS and should improvement of port efficiency. Applicants must be corporate members of IMS and should improvement of port efficiency. However, ideally have a degree in Management Science, Business Studies or Reconomics. However, ideally have a degree in Management Studies, HNC Business Studies desired and the consideration will be given in Dip. Management Studies, HNC Business Studies desired a studies or a smaller qualification plus? years senior O&M experience, Demonstrable ability to tackle problem solving within finited time frames is essential as it experience in production, commerce or a business environment. A relevant public sector consultancy background would be accordable.

Candidates for both positions will ideally — though not essentially — have had previous overseas, experience in a development area of a multi-cultural environment. A high level of report writing skills is an absolute requirement and applicants will be asked to provide 3 examples of their work.

it interview.

Both appointments are initially on short term bachelor status, with the prospects of matried accompanied status on renewal of contract. In addition to the attractive salary package, the successful applicants will command benefits including fully furnished accommodation with all serices provided free of charge, a company car, generous leave entitlements and free employer.

vices provided free of charge, a charge details and quoting the appropriate Please write initially with career details and quoting the appropriate reference to the Confidential Reply Service, Ref. BSP 9085, Austin Knight Advertising Limited, London W.I.A. IDS.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential Reply Supervisor.



Chief Buyer

A successful member of the Hawker Siddeley Group, Mirriees Blackstone is a highly respected name in the international diesel market.

Due to internal reorganisation we now seek a Chief Buyer who will be responsible for the total operation of the Purchasing Department.

operation of the Purchasing Department.

Duties will include the general management of the department; involvement in senior level negotiations and responsibility for all purchased items. Applicants, male, or female, should be aged in their mid 30's, have a degree in Economics. Mechanical Engineering, with a minimum of 5 years experience in Engineering buying at a senior level. Membership of IPS would be preferred but is not essential.

The position carries an attractive salary, together with first class conditions of employment and excellent career prospects. Generous relocation expenses will be offered where appropriate.

To obtain an application form please contact Mr. R. C. Williams, Personnel Manager, Mirrlees Blackstone (Stamford). Imited, P.O. Box 2, Ryhall Road, Stamford, Lincolnshire. Telephone: 0780 64641.

Marrices Blackstone (Stamford) Limited. Stamford) Limited. P.O. Box 2, Ryhall Road, Stamford, Lincolnshire. Telephone: 0780 64641.

A highly innovative and profitable company simated in the West Country, our client is poised to move into new market areas through the development of a number of exciting new products. To assist in this, they are currently seeking talented engineers for the following positions:

Machine Tool Designer

This position represents a stimulating managerial and intellectual challenge with plenty of scopefor innovation and creativity. A Mechanical Engineering graduate, you will have extensive
machine tool design experience particularly relating to CNC multi access.

This will be supported by a thorough knowledge of machine tool structures, drive systems and
controls. You will be able to demonstrate recent successful involvement in product development.

Ref: MRA 1248

Electronic Design Engineer

A talented and creative engineer, you will be qualified to HND/Degree level in Electronics and have several years good all round analogue experience. You will be well persed in serve control design; experience of medium high frequency work — not above 100 miz — and a good know-ledge of the test devices currently available would be particularly useful. — Ref. HRA 1249 Both positions, open to men and women, carry an excellent range of benefits including reloca-

tion assistance to the Company's attractive West Country location. Career prospects are

Please write with full CV, quoting the appropriate ref. no., to Confidential Reply Service, Austin Knight Advertising UK Limited, Brunswick House, Upper York Street, Bristol BS2 8QN.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter.

Austin Knight Advertising PRISTOL

Marketing Executives

Calor Gas is a profitable and growing business with a turnover of £300 million plus, and is seeking two Marketing Executives. They will join an energetic team of senior marketing people at the headquarters near Slough and will be expected to develop innovative marketing strategies and plans for their sector, and m monitor the performance of their marketing strategies and. The successful candidates (make or female) aged up to 35, should possess as and marketing experience as well as a good level of education. Relevant qualifications include a university degree, or equivalent in marketing/business subjects.

The salary envisinged will reflect the importance of these positions, and substantial profit sharing bonness can be carned. A car is provided, plus a generous benefits package comparable in those of other leading UK companies.

Flease telephone for an application form: to the Personnel Services.

Piezse telephone for an application form: to the Personnel Services
Department, on Slough 40000. Calor Gas Limited, Appleton Park,
Riding Court Road, Datchet, Slough, Berks SL3 9JG.

CALOR Gas

Opportunities in Management with Racal Leicester

In the ever growing electronics industry, few companies are able to match the success record of Racal Electronics ple. This dynamic Company has established an enviable reputation for innovation, achievement and technical excellence, particularly with regard to it's range of Defence

In order to maximise potential in this important market, the facility at Leicester (involved primarily with Defence-Radar equipment) has been designated as a separate Company within the Racal Group and a major expansion programme at Leicester has given rise to the following new Management opportunities:

Quality Manager

.. The successful applicant for this position will bave total responsibility for the Quality Assurance function throughout the development and production of the Company's range of complex military electronic systems. Operating within the Company quality policies, he will be accountable for product quality and maintenance of customer approvals. Candidates should have recent experience of softwarcand ATE, with a proven record of

staff management skills and budgetary accountability. Applications would be considered from those in the 30-40 age group who are educated to at least degree level or equivalent in an engineering discipline. A professional qualification in Q.A. would be advantageous and it is unlikely that anyone with less than five years relevant _experience at a senior level would be thought suitable. knowledge of Government procurement policies and Defence Standard 05-21 is essential."

Electronics for defence on land, at sea, in the air.

Production Control Manager

manufacturing load capacity planning

The Production Cootrol Manager will have responsibility for a department of fifteen staff, whose prime functions will include the control and development of: - material requirements planning

together with project co-ordination and related customer Applicants should ideally be educated to at least degree level in an engineering discipline with a proven management ability. Experience of computerised manufacturing and

- production scheduling, progressing and control

stock control systems is essential, whilst knowledge of HMG production contract conditions would be advantageous. The opportunity for personal and career development both at Leicester and within the Racai Group as a whole is an outstanding feature of employment with this progressive

The above posts carry attractive salary packages in line with the seniority of the positions and other benefits include, free BUPA and an excellent contributory Staff Pension Scheme with free Life Assurance

In the first instance, please write giving full personal and career details to: Mr. Paul Whitney,

Personnel Officer, Racal Leicester Ltd.,

Golf Course Lane, Leicester, LE3 1UA.

Tel: Leicester (0533) 870621 Ext. 21.

SALES AND

MARKETING MANAGER

PROCESS PLANT c. £17,000 + CAR + BONUS

We are a leading manufacturer and supplier of

We are a leading manufacturer and supplier of plant and equipment for the process industries within the UK and overseas. Our majo market sectors are oil and petrochemical, including offshore installations and power generation. As a foundation for the future, we now have the opportunity through this scoior appointment to combine the stature and experience essential for the post with the marketing flair and vitality necessary to sustain real growth in world markets.

To be our ideal candidate, yoo will be less that 45 years of age and a professionally qualified engineer with extensive knowledge and experience of marketing capital plant to the process industries, particularly oil and petrochemical, in the major developed countries. You will have a proven record of successful negotiations of major sales contracts. Licence Agreements, and the appointment and management of overseas agents. You will be able to combine the sound manage. appointment and management of overseas agents. You will be able to combioe the sound management expertise required for the day-to-day running of a busy sales office with the motivation and energy necessary to develop now markets and identify complementary new products. You will want to play a leading role in a company determined to take advantage of the market opportunities that are available.

As a major Company in a successful and expanding engineering Group, we are able to offer an extensive remuneration and benefits package which, in addition to salary, includes car, contributory peosion scheme and medical insurance. Geoerous assistance will be giveo if relocation is necessary.

If you can march our specification and wish to take a major step to your future career development, please write in confidence enclosing a full CV-to S.A.18620, Daily Telegraph, E.C.4.

GRADUATE SALES TRAINEES-ALL AREAS

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Please was with full CV to

C. WARWICK, TELEVISION CONTROL STATEMS LTD.

17 UPPER AUGITTON ROAD, SIRKDALE, SCUTHPORT PRE SNA

Telephone 0704 6081 (A member of the Hawley Group ple

Project Control **Bristol**

Due to an expansion of our high technology business, we now have vacancies at both intermediate and senior levels for project control Ideally, candidates should have had experience in Network Analysis techniques of Time, Resources and Cost Analysis in a high

technology industry. For senior positions, you should hold qualifications in Business or Management Studies coupled with some years' experience in a project control discipline and be familiar with the use of computer based control systems. . .

Intermediate positions will generally be available to those with good basic academic qualifications or limited project control experience. All positions offer compelitive salaries and the opportunity for career progression in the longer term.

in addition, generous relocation allowances may be available if you need to relocate your home and/or family to the South West. In the first instance, send your C.V., in confidence, quoting Ref: 311/JM, to Jane McCartney, Recruitment Department, FPC 104, British Aerospace PLC, Dynamics Group, FREEPOST



Unequalied in its lange of joy opportunities

at Bristol

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All posts are open to men and tromen unless otherwise indicated

Regional Sales Management

Join a prosperous circle



Senior

Sales Management

West Midlands

c.£16,000 + car + benefits

Development

Training

A key initiative in

offshore industry

-Finance

We are part of an international publishing group with a \$1,500 million tumover and with seven years' 620 members in the UK we are well established here as the second largest and most exciting company in our

Due to further expansion we require two or three men-or women between 25-30 years of age, to manage regions centred on major conurbations throughout You will need a record of solid achievement in

personal sales, and some experience of the recruiment, training and motivation of young salespeople. After a comprehensive induction your will take responsibility for a region with 5 junior

This is a unique opportunity to join a leading and well established British linance company. Our client has an impressive and forward-looking product range with highly professional central sales and marketing

As a Senior Field Manager you will be responsible for

the lotal management and control of a district, comprising five branches, including prolitability, sales

comprising live branches, including prolitability, sales volumes, husiness mix, overduces and losses. Ideally, you will currently be a Sales Manager in the finance or a related industry, and be used to selling to major motor dealers. You must be able to demonstrate a high-level of man-management and motivational skills as well as being knowledgeable.

Shell Expro is one of the leading operating companies in the North Sqs. The scale of the investment is tremendous, both in financial terms.

and in the sixt and effort of the people involved. As the organisation develops and matures, an experienced Development Trainer is required who will have the skills and personal attributes necessary

to make effective training interventions in operating departments dealing with repid and continuous

change, As well as helping line managers identify learning needs related to their business objectives,

the Trainer will be responsible for designing and supplementing training programmes, working as part

managers and 20 sales personnel. A willingness to relocate, at our expense, will be important. This is a demanding job where your efforts and your This is a demanding but where your entries and your success will determine your rewards. From your very first day you will receive a tive-figure basic salary, a company car, and a first-class package of benefits, Upon appointment to full Regional Sales Manager status, there will be an increase in the basic salary, enhanced by bonuses which together, for on-target performance, would total £20,000 p.a. or more. Please write mithe linst instance giving details of age, experience and current salary to: The Sales Director, The Leisure Circle Limited, Raebarn House, Northolt Road, Harrow, Middlesex HA2 ONY.

about the technical aspects of financing. Additionally, you will be expected to have above-average negotiating skills and a successful track record in sales. Your age is likely to be 30-40.

Our client offers a very competitive salary plus car, together with benefits including company-financed BUPA. life assurance, non-contributory pension, mortiones substitute in together with expellent lengths. mortgage subsidy, etc. together with excellent long-term caleer opportunities for the right candidate. Please sond full to which will be forwarded to our client unopened. (Address to our Security Manager of Issung companies to which it should not be sent.)
Rel: 1/A8031/DT, PA Advertising, Hyde Park
House, 60a Knightsbridge, London SW1X TLE.

or training board. Some direct time responsibility at some point in your career would be an advantage, preferably in an engineering or process industry keally, you will have experience in meractive skills training, and will have an awareness of the impact of information technology in terms of the management

Salary will be negotiable in an attractive range supported by excellent big-company benefits; including comprehensive relocation to the Aberdeen

area it appropriate.
Write or talephone for an application form, or send detailed cv, to B J Cleland, Ref. TESS/8815/DT, PA Personnel Services, Windsor House, 12 Queen's Road, Aberdeen AB1 6YT, Telephone: 0224 645566.

Aged 30-45, you should have extensive experience In training in a targe organisation, consultancy group Sales Opportunities

Various locations iii imhot

Markel-leaders in packaging for electronics and telecommunications industries seek experienced sales professionals with a proven record in industrial sales, for new vacancies in the Midlands, Avon/South Wales, Southern and SE England. Rewards and prospects for the right people are high with a negotiable basic salary and no-limit commission giving typical earnings in the \$10,000-\$15,000 range.

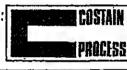
The package includes a Cavalier 1600L, perision

scheme and other benefits associated with a major

Applicants, preferably with a technical background and qualifications, should send a full cv to: Director - Personnel, Impof Bedco Standard Products Ltd. Ashley Works, Ashley Road, Uxbridge, Middlesex UBS 2SQ.

Estimating/Cost Engineers

Manchester; Woking



Costain Petrocarbon Limited is a member of the Costain Group pic, and a leading company within the process contracting fields of petrochemicals, gas, polymers, chemical, nuclear, pharmaceutical and

In order to maintain our highly competitive and professional standards, we wish to engage the services of expenenced Estimating/Cost Engineers at all levels for both our Manchester and Woking

It is essential that candidates have several years' experience of both estimating and cost control within an engineering contracting company.

As we utilise the latest computerised project control systems, familiarity with eutomated systems would be a considerable asset. We consider the estimating/cost area to be an

important area within our structure; therefore salaries, career prospects and conditions of employment will prove attractive to the right people. Please write with full cv or telephone for an application form to: D E Stagg. The Personnel Department, Costain Petrocarbon Limited, Systems House,

Sharston Road, Wythenshawe, Manchester M22:4TD, Tel: 061-998 7000.

Graduate Chemists

Pressure-sensitive tapes technical service and development



to provide technical assistance to customers, evaluation of new and competitive products, and technical training.
You must be a practical self-starter, aged 25-30, with a degree in chemistry and at least 3 years' expenence.

chemistry.
Attractive salaries will be backed by a wide range of

benefits including pension scheme, free life assurance and relocation assistance if appropriate, Ring Mrs Avril Davies for an application form on vansea (0792) 893021, or write with full cv. quoting ef: PC00, to Mr J Anderson, Personnel Services Manager, 3M Manufacturing Limited, Gorseinon Road, Penliergaer, Swansea, West Glamorgan SA41GD.

Senior Buyer c.£10,000



Perkins Engines is world renowned as the leading manufacturer of high-performance diesel engines, and the company is well respected for the quality and professionalism of its purchase and supply function. professionalism of its purchase and supply function.

We are currently engaged in a challenging programme of new product development in which the purchase and supply function will play a vital part, and we now need to appoint an outstanding purchasing professional who will become responsible for procuring e wide range of diesel epoine components from world-wide sources. engine components from world-wide sources.
The person appointed will probably be aged in the mid-twenties with degree-level qualifications, provi

as befits a major multi-national company, and generous relocation assistance will be given where. se write with full career details to R J Kelly

General Warehousing Manager

Fast-moving consumer products to £17,500 + car

Sales Manager
-Director Designate

England - home base

c.£17,000 + car

The size, complexity and scope of this top water ousing position, within a Smultimillion nonthern-based specialised retail mail-order company, calls for a thoroughly experienced distribution professional. He or she should be accustomed to making a significant impact on an operation where effective control of thousands of product times and where fast-speed response to customer orders are prime influences on business

performance. The person appointed will be responsible; through a 200-strong workdorce, for the maximum unlisation of over 300,000 square feet of warehousing located both centrally and misateline units. Specific priorities will be concerned with improving day-to-day disciplines and controls, and with introducing cost-

Our circht, part of a diversified international group, has a turnityer of £ 10m generated from the sale of household furnishings through major retail chains and mail-order houses.

As Sales Manager, reporting initially to the Group Managing Director, you will be responsible for all activities of an established salesforce throughout the UK. This will include client servicing, account management and translation of marketing initiatives. into sales turnover. Of crucial importance to this position is the ability to negotiate pricing levels at board level for contracts well in excess of £1m in the face of strong competition.

Aged 30-45, you will have had significant experience

handling, storage and information retrieval systems, so that customer satisfaction levels can be. Success in this role could open up further career opportunities: the preference is, therefore, for someone in his or her thirties or early forties.

offective enhancements to the mechanised materials

Commencing salary will be within a range to £17,500 plus car, usual large-company benefits and relocation assistance.

Please send full career details, together with current salary, or apply for an application form to John Todd, Ref. GM33/8908/DT, PA Personnel Services, Nowich Union House, 73-79 King Street, Manchester M2 2.1. Tel: 061-236 4531.

in sales management, especially with branded fmcg, and will be capable of further development to Basic salary will be around £15,000, supported by a performance-related bonus, company car and other attractive benefits. Location can be varied but must

Write or telephone for an application form or send detailed cv. in confidence, to D Kinnaird, as advisor to the company, Ref: SM96/8895/DT, PA Personnel Services, Hyde Park House, 60a Knightsbridge, London SW1X 7LE. Telephone: 01-235 6060.

allow for considerable UK travel.

Senior Technologist

ICI Speciality Chemicals Group c.£14,000



This is an exceptional opportunity for a chemistry/ physics graduate to work at our newly-equipped Silicones Laboratory in Leatherhead. You will possess a good knowledge of silicones or experience in the paper industry, with particular emphasis on pressure-sensitive adhesives. Good interpersonal skills are necessary in this demanding role and you should apply your scientific knowledge to practical processing problems with energy and enthusiasm.

enthus asm.
As a member of a specialist team dealing with UK

and foreign markets, it will be your responsibility to provide technical service advice and development support for silicones release products. There will be some UK and overseas travel involved, so the ability to speak French or German is advantageous.
Salary is supported by an excellent range of largecompany benefits, including flextume.
To apply, please write to or telephone
Mrs W Bentord, Atlas Chemical todustries (UK)
Limited, Cleeve Road, Leatherhead. Surrey KT22 7SW. Tet. (0372) 376122.

forecasts across the product range, liaising with our many suppliers to optimise their delivery performance, and the management of internal stock recording procedures. You will make full use of the latest computer and communications techniques.

Inventory Manager -Computer Industry

Granada Microcomputer Services Limited c.£13,000

> GRANADA ቆ

Granada Business Centres are now established at a number of locations in the London area. We provide businessman with the highest levels of professional advice on the application of microcomputers in commerce and industry. Enthusiastically backed by the Granada Group, we are now embarking on a major expansion programme to spread our Business Centres to other parts of the country. To reinforce our management team we now seek an expenenced inventory Manager to be based at our

to remarke our management to an two now seek an expenenced inventory Manager to be based at our head office in Ealing.

You will be responsible for ensuring that our sales force is supported by readily available stocks of hardware, software and consumables. This will entail detailed analysis of our sales performance and

You should be at least 25 years of age and have had several years experience of computer-based stock controt systems, preferably in a consumer durable retail or similar environment. Formal qualifications are less important than evidence of success in a comparable situation, and an above-average level of numeracy is essential.

Please send tull details of your experience, age and current salary to Chris Evans, Granada Business Centre, 25 New Broadway, Ealing, London W5.

recognise and develop new business opportunities and to play a leading role in the company's ongoing

development are essential. Salary is for negotiation and appropriate benefits will

Please send full cv which will be forwarded to our

Sales Executive

High-frequency welded products negotiable salary + car

Field Support

Analyst

VOLVO

This newly-acquired division in a successful British group is poised to make rapid profitable growth. As part of a planned development programme, the most modern, automated high-frequency welding plant for large-volume continuous production has been installed at its factory on the outskirts of NE London. It is now looking for an experienced sales executive with a proven record of success in the highfrequency welded-products sector to be responsible for UK-wide sales development. The commercial acumen and technical know-how needed to

Volvo Trucks (Great Britain) Limited is the UK

concessionaire/manufacturer for Volvo Commercial Vehicles employing some 600 persons in the UK and

with an annual turnover in excess of £,130 million.

We are presently strengthening our distributor/dealer network with the provision of a computer-based administration system. In order to ensure the

authananation system. In those to ensure the success of this major project, we wish to recruit an additional Field Support Analyst to assist distributor personnel and our Application Specialist both during installation and thereafter as on-going support. You should have at least two years IBM System

dient unopened. (Address to our Security Manager if isting companies to which it should not be sent.)

Ref: 2/R2994/OT, PA Advertising,

Hyde Park House, 60a Knightsbridge,

London SW1X 7LE.

34/36 experience and be prepared to travel extensively. There is a choice of locations. You can operate from a base at one of our regional offices in West London or Manchester, or from our Head Office in Ivine, Scotland.

in Irvine, Scotland, In addition to a competitive salary the remuneration package includes full use of a Volvo car, pension fund, generous holidays, sickness benefits scheme etc. Application should be made in writing giving full details to: The Personnel Department, Volvo Trucks (Gt Britain) Limited, Käwinning Road, Irvine, Ayrshire KA12 8TB.

3M is one of the world's leading and most successful companies, with a very diverse product range. Our major manufacturing plant near Swansea has the following opportunities: **Development Chemist** to develop and modify our pressure-sensitive tape products, using the latest technologies. You will have a PhD or degree in chemistry and, idealty, a knowledge of synthetic rubbers, resins and polymen Step up to Technical Service Engineer

There will be UK and some European travel-

experience in the procurement field — preferably associated with high-volume manufacture of precision engineering products, high personal motivation and excellent commercial acumen. An essential requirement is the potential for further Tarms and conditions of employment are excellent

Staff Employee Relations Manager, Perkins Engines Limited, Eastfield, Peterborough PE 1 5NA.

Store Management

UK-wide opportunities for young retail professionals

to £10,000 + bonus

Join Habitat, and put some excitement into your retail management careen You'll be entering a really progressive retail environment where everything's good news — turnover up a further 40%, pre-tax profits up again by 43%, and new store epenings planned for major provincial centres well into the 80s. All this expansion means were continually on the lookout for promising management talent young men and women with the poterible to succeed in a key Store Management or Assistant Management role. Following our superb Induction training programme, you'll be assigned to one of our major stores and given every opportunity to make your mark. (Naturally, you'll need to be flexible regard to location),
Store Managers Designate

to £10,000 + bonus Aged 25-35, you can already point to at least 2 years" successful profit-centre responsibility in a high-street multiple environment. You'll be a committed, well-presented, results-oriented professional keen to contribute in every sector of the business. Your intensive induction programme of around 6-9 months will be conducted in one of our major stores, following

which you'll be totally equipped to manage your own location. Ref: SM/DT.
Assistant Managers Designate Aged 22-27, you'll already have proved yourself at supervisory level with a major high-street multiple,

and you'll currently be looking to extend your skills in a full-scale assistant management role. We'll place you in one of our city-centre stores where you'll be exposed to people-management, recruitment, training, development — everything that will fit you for future management responsibilities. Induction will last from 6-18 months, depending on your present level of experience. Ref: AM/DT.

Rewards at Habitat are impressive: there's a valuable employee share scheme (over half our people are share-holders already); substantial discounts on merchandise from Habitat, Heal's, Mothercare. Richards and Now; and, for managers of our prime stores, a company car is included among the usual large-company benefits, We set exceptionally high standards — but if you're good enough to meet them, you can look forward to

excellent prospects within our exciting expensionist environment, where promotion is suicity medif you're ready to step up to Habitat, take action now.

Send your concise personal, career and salary details to Alan Hughes, Personnel Director, Habitat Designs Limited, Hithercroft Road, Wallingford, Oxon OX10 9EU, quoting the appropriate reference on your envelope. (Initial interviews will be held in London and a number of Habitat Designs Limited is an equal opportunity

PA consulting group: Management Consulting - Technology - Computers and Telecommunications - Personnel Services

UK Agency Sales Manager

Life Assurance + Pensions

Our client is a progressive and rapidly expanding financial services group with a full range of unit linked and conventional life and pension products. They are now seeking someone with drive and ambition who has already

been successful in a senior sales management position, to motivate and lead a team of Sales Managers operating in the agency market. This position will report directly to a member of the board. The remuneration package which will reflect the importance of this

position will be in the region of £30,000 pa. and includes a comprehensive range of benefits and a relocation package. Future prospects are excellent. In the first instance write with full CV to: Andrew Percival, Hamison Cowley Recruitment, 22/26 Commercial Road, Southampton, S01 OGE.

Harrison Cowley Recruitment

As a salesman have you sold yourself up the river?

There coroes a time in almost every salesman's life when he feels he's treading water. When that first hint of boredom; that vague feeling of dissacisfaction and realisation that he's able to achieve and carn more all combine to create... frustration. If that sounds all too familiar to you: then perhaps it's time you changed ourse, and headed for a career in which the only limitations are those you set yourself.

PGA is part of one of Great Britain's leading insurance groups. We operate to Britain's biggest growth sector-the financial services industry-and we're looking for people with sales experience.

We believe that a good salesman is a good salesman no matter which business he or she is in. So, with our comprehensive training programme, you'll be set to take your place in a truly stimulating and challenging career. Succeed and you'll benefit from an impressive re-

muneration package and, more importantly, the thing yo may be missing now... Job Satisfaction. If you're 25-55, and you think you've got what it takes, call or write to



The Career Builders PGA Leon House, High Street, Croydon CR9 1LL. Tel. 01-680 0600 These vacancies are open to both men and women.

Facilities Management Rapid change in both the manufacturing technology and market for my client's diverse product range has emphasised the need for two additional high calibre Engineering managers. In a period of steady, but escalating expansion they will make a major contribution to achieving the company's ambitious longer term objectives.

Facilities Engineer £12-15,000 Home Counties Reporting to the Plant Services Manager in my client's main site, your potential to assume managemen

responsionally will be essential.

The site incorporates key manufacturing, administration and distribution groups, all undergoing major development—the Site Services function is reorganising in response to these heavy demands. Your role will be to lead a small team working on a blend of short and long term project planning and implementation.

Consequently, you will need a strong engineering background in a similar environment with solid evidence of the strong and implementation. your ability to manage under pressure.
You are probably in your late 20's or early 30's with a degree in Plant/Industrial Engineering or

Plant Services Manager £15-20,000 West Country

The main thrust of your job will be to effectively plan and manage the many changes that are, and will be, taking place — new buildings, new plant, new-product development requirements (including clean-areas). You will also carry overall responsibility for site and equipment maintenance and their sophisticated back-up systems; your control of cost efficiency will, inevitably, be all-important.

Your sphere of influence will be wide; you'll therefore need excellent communication skills, and the ability to manage, motivate and co-ordinate your team. In this diverse, high tech production environment, your technical understanding will need to be of the

highest-order.
The task demands a high level of energy, combined with sound experience of managing a Services Function in a light engineering/electronics/process industry environment. A graduate, in your thirties, you'll ideally be a Chartered Engineer.
To find out more about these high profile roles, call Isobel Dixon, on 0992, 552552. or send me a brief C.V. at.
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Applications are invited tor appointment as Environmental Profection (Hiscer in the Environmental Protection Agency, Hang Kong-Duties: assisting in (a) development, validation and

application of air pollution dispersion models; and/or (b) formulation of policy and preparation of proposals for legislation and programmes for the control of amissions from mofor vehicles. Qualifications: (a) a First or Second Class honours dogree in a science or engineering subject from a Hong Kong or 8ntish university, or equivalent; and 3 years' relevant post-graduate experience on

work relating to the duties listed above (Entry

point: \$9,470 p.m.); or (b) MLMech.E. (Entry point: \$11,915 p.m.); or (c) M.Inst.E. or M.E.Chem.E. (Entry point: \$11,370 p.m.).

The appointment will be for an initial period of 21/2 years. Salary for the post is HKS9.470 - HK\$19.825 -per month (approx. £11,060 - £23,153 p.a."). For further information and an application form, write to Hong Kong Government Office, 6 Grafton Street, London W1X 3LB quoting reference APPT/EPA-1/84/EPO. Closing date for return of application forms: 26th October, 1984. *Based on the exchange rate HK\$10.275 = £1.00

Hong Kong Government

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A SOUTHERN SALES MANAGER This will involve high level selling to major companies at home and abroad.

Applicants will be under 45, educated to degree level with a track record in the construction industry, SALARY: NEGOTIABLE Benefits include company car end relocation assistance to the South if required.

Apply in writing with full career details, marked confidential, to: Sales Director,

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SALES EXECUTIVES First class opportunities One of the country's leading finance groups has a ritinger

of opportunities for sales professionals based in various parts of the country, including the Midlands, Northern England and Kent, to sell management services to business in the widest range of industries.
The executives we appoint will be articulate and will have

experience of selling at board level.

The ability to present a detailed concept and to pursue negotiations to a successful conclusion is more important. than experience in any particular industry. The successful applicants will receive a first class basic salary PLUS commission PLUS profit share. A company cer will be provided. To apply, please give full career details to David Easby. Dialcard Limited, 2 Burston Road, Upper Richmond Road, London SW15 6SD.



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Household Textiles

South East England, to £30,000 + car + profit share

To be totally profit responsible for the UK organisation of a highly successful international group. The company has an excellent reputation for quality of product and service, and the assential lask is to increase profiteble turnover by 50% over the next two years. The UK company is mainly e sales organisation and applications will be considered from persoos presently at Sales Manager level, who have the ability to broaden quickly into general management. It is anticipated that growth will come from new products as well as from additional retail accounts, and applicants must have the ability to draw up marketing plans as well as having a thorough knowledge of the retail anuly to draw up hartering plants as well as having a motivity in the relativistic plants as well as having a motivity of the relativistic plants will be aged 35/45, possible graduates, and their experience to date must have been obtained in household textiles, including carpets, Sales management skills are vitally important, as is the ability to lead from the front. Personal quelities of honesty, trustworthiness and direct/straight talking are essential. Relocation assistance

I.R. Featherstone, Ref: 12315/DT. 0532-448661, Minervo House. East Parade, LEEDS, LS1 5RX.

Corporate Planning & Development Director

North West, c.£20,000 + car + bonus

A major manufacturing division of a leading plc has recently completed an extensive investment programme in the latest manufacturing technology. At the same time a management restructuring has taken place. As a result, a new Board position of Corporate Planning & Development Director has been identified; an advisory role to the Managing Director on the best methods available in order to increase productivity. Functions covered include planning, materials utilisation and technical development, and operational research. It is essential that candidates have line experience, ideally in production, coupled with creative strength in planning and industrial engineering. They must be familiar with on-line computer systems in a manufacturing environment. Candidates will be aged 35-40, graduate engineers who are well trained, know how to deliver, and have the ability and creativity to bridge the gap between sales/marketing. manufacturing and distribution. This is a key appointment with excellent career prospects and calls for a lough, practical person, rather than an ivory tower academic. I.R. Featherstone, Ref: 12317/DT. 0532-148661.

Minervo House, East Parade, LEEDS, LS1 5RX.

Works Manager/Director Designate

West Country, to £16,000 + car

This established end profitable company, part of e successful mejor Group, manufactures and sells a leading range of medium/heavy fabricated products for the petrochemical and power industries. Reporting to the Managing Director, responsibility will be for the supervision, control and development of the company's manufacturing and service operations. Applicants must demonstrate a proven production management track record within a related manufacturing environment. Good man management skills, a knowledge of control systems, experience to process development and the ability to make things happen are essential requirements. Full relocation package available, J.H. Wright, Ref: 36409/DT. 021-622 2961, Albony House, Hurst Street, BIRMINGHAM, E5-18D.

Production Manager

North West, c.£15,000 + car

The chemical division of a European based multi-national which manufactures a wide range of speciality chemicals, has an excellent opportunity for a first-rate professional Production Manager. A £multi-million investment at this medium sized complex but h and continuous process plant requires professional production expertise to ensure the objectives of the investment are achieved. Applicants, aged 30-, should be qualified in Chemistry or Chemical Engineering and have several years' management experience with continuous chemical processes. They must also be able to demanstrate a high level of leedership, self motivation and immunation. Excellent company benefits, including generous relocation expenses if required, are available, S.A. Lievens. Rel: 25411/DT, 061-832 3500. Sl. John's Court, 78 Gortside Street, MANCHESTER. M3 3EL.

Sales Manager (Director Designate)

East Midlands, c.£12,000 + bonus + car

This is a career opportunity to join a small but expanding manufacturing company producing a range of quality rubber mouldings and rubber to metal bondings. Reporting to the Managing Director, the successful candidate will be responsible for the total sales function and for developing and expanding the existing customer has:. Applicants, ideally aged under 40, must be able to demonstrate a successful sales record within the industry and have the drive and commercial acumen necessary for early promotion to Sales Director. Relocation assistance is available where necessary. R.R. Vorley. Ref: 35357/DT. 021-622 2961. Albany House, Hurst Street, BIRMINGHAM, I

Design Project Leader

Electrical Accessories

North West, up to £9,500

Progressive product development and internal promotion has created the above vacancy in this successful autonomous subsidiary of a major international company. Responsible to the Chief Designer for conceptual design work on new products, the Design Project Leader will supervise product development through to the manufacturing stage. Applicants with HNC should have design experience with small components for volume production including plastic annulding. A flair for uriginal thinking is essential, experience of electrical design using GAD would be an advantage. Excellent benefits plus relucation assistance is offered to candidates of the highest calibre. S.A. Lievens, Rep. 25409 DT, 061-632 3500. St. John's Court. 78 Gortside Street, MANCHESTER, M.I. 3EL.

These positions are open to male or female candidates. Please telephone for a Fersonal History Form to the relevant office, quoting the appropriate reference.

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For a free job hunting information pack and weekly details on the recruitment market place including over 450 new jobs-ring Kevin Edwards on (6742) 704585 of write to FER, Moorfoot, Sheffield SI 4PQ.

Project Manager

To £45,000 tax-free + benefits Saudi Arabia A leading contractor urgently seeks an experienced top quality Project Manager to take overall responsibility for a prestigious electrical project in Riyadh, involving installation, resting and commissioning of a complex network, comprising 13.8 KV, LV and communication cables, 13.8 KV substations and consumer connections. Candidates, who must be immediately available, should have a BSC in electrical engineering and a minimum of 15 years' experience in electricity supply, with emphasis on construction. Overseas experience desirable. Contract will be one year married status. A highly attractive, negotiable sulary is offered plus a range of benefits including free fully furnished accommodation, car and medical cover. Send full cy to Aobrey Magill, PER Overseas, 4th Floor, Rex House, 4-12 Regent Street, London SWIY 4PP.

Area Sales Manager :

Five figure salary + car S England & S. Wales Five figure salary + car S England & S. Wales Schott Process Plant Ltd supplies borosilicate glass process plant to the chemical, pharmaceutical and other industries. Expansion has created the need for an additional Area Sales. Manager to be responsible for sales in the southern part of the country. Duties will include identifying potential applications and users of the company's products and services, regularly visiting clients to discuss their future needs, to generate and to follow-up enquiries and to liaise with professional engineers on the design and operation of glass chemical plant. Aged 26+, applicants should be qualified Chemical Engineers with some industrial experience, preferably in the chemical, pharmaceutical or food industries. Prospects for the successful candidate are excellent.

Please apply to writing to Bob Draper, Schott Process Plant Ltd, Drammond Road, Stafford ST16 3EL.

SCHOTT PROCESS PLANT

Sales Professional Electrical Accessories

London and South East Due to expansion, a major UK company with a wide range of but to expansion, a major Ok company with a wide range of high-quality, superbly designed and competitively priced electrical accessories and fittings, needs to strengthen its sales force in the London and South East area. Ideally aged 25-45, you should have a successful track record of selling to the electrical trade calling on wholesalers, local authorities and electrical contractors. Highly motivated business getters will be offered e first-class salary package.

Contact Lynne Delacey. PER, 75 Saukey Street, Warrington,
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Engineering Opportunities

Negotiable salaries A major supplier of machined and fabricated components to nous cindosiry requires:-

Engineering Manager Supervising production and project engineers engaged in all aspects of planning, methods/costings for current and future

Senior Project Engineer (Machining) Handling projects from drawing board through to production, including costings.

Work Study Engineer Working on all types of machining operations, presswork and

Candidates with relevant experience, including CNC technology, should; Send ev in Jill Warner, PFR, 56 Park Street, Luion LU13JB or telephone (0582) 417562.

Sales Consultants

Excellent package + car Group 4 Total Security Ltd. a leading member of Europe's

largest security group, requires results-orientated sales professionals throughout the UK, specifically in Greater London and Southern Courties. Intensive product and service training will be given to sell high-calibre products, greating cash in ransit services and alarm systems. The market covers all aspects of the public and private sectors. For an epplication form telephone or write to Stephen M Hall, Personnel Manager, Group 4 Total Security Ltd.

Group 4 Total Security Ltd, Faracrambe House, Broadway, Worcester. Tel (0386) 858585.

Maintenance Expert

Excellent salary + benefits

This position is with the Director General of Properties Office in the Sultanate of Oman and is to look after the maintenance and installation standards and schedules for the royal palaces, royal properties, housing accommodation and offices and workshops. The successful candidate will be aged 45-55 years, professionally qualified in civil, electrical or mechanical engineering with all least 10 years' experience in the maintenance of buildings and allied services. Some of this The valary is negotiable and reflects the importance of this appointment and the benefits ere good. Initially a one year contract on married or single status.

Send full cv and passport size photograph, together will evidence of type and size of oversets maintenance controls you have controlled, to Richard Wilkiams, PER Oversets, 4th Floor, Rev. House, 4-12 Regent Street,

National Sales Manager

Industrial Fasteners

c£12,000 + bonus + benefits Midlands based Part of a major worldwide group of companies, my clients are the leading German manufacturer of industrial fastening systems. Their future planned expansion of the UK organization necessitates the recruiment of a Sales Manager, with managerial, technical and selling experience in the field of industrial fasteners, tooling or hardware specialities. Responsibilities will include organization of a field sales team, recreated attention to key account customers, management of Responsibilities will include organisation of a field safe team, personal attention to key account customers, management of informal sales organisation including all aspects of administration. If you are aged between 30 and 45, and can demonstrate a proven sales management ability, then this is an excellent opportunity to develop your career in a fast-moving and demanding business. The salary package and fringe penefits offered will reflect the importance of this postion to the company.
Send full cv.to Anbrey Magill, PER Overseas, 4th Floor,
Rex House, 4-12 Regent Street, London SW1Y 4PP.

Production Engineer c£11,000

Avon, the world's leading cosmetics company, require a Production Engineer for their UK distribution plant in Corby. Mid-twenties with a degree/HND in production or mechanical engineering, experience of introducing new, computer control technology, a creative epproach to problem, solving and the ability to influence at all levels are essential. Competitive benefits. Relocation assistance.

CV to Cyril Young, Personnel Officer, Avon Cosmetics Ltd,
Existences Road, Corby, Northants or tel: Corby 2181 for

Field Sales Manager

Five figure package + car Southern are Required by a new UK subsidiary of a major Japanese hi-fi manufacturer. Candidates should have a working knowledg of the hi-fi industry and preferably have established contacts with major retail outlets/buying groups. The successful applicant will organise out UK sales feath and take Southern area responsibility for our key accounts, involving s

travelling. Write with full ev to Time Making, and Trie Electronics (UE) Ltd, Unit 1b, Mill Street, Slough, Berks SL2 5DD.

Programmer

ICL Systems

Hove, Sussex c£10.000 Sound Diffusion PLC specialises in the rental sales of a comprehensive range of capital equipment to the leisure, health-care, institutional and domestic sectors. Expansio over the last three years has been impressive, with the increased fourfold. This has created the need for a increased fourfold. This has created the need for a programmer, aged 25+, with eminimum of two years experience on ICL systems TEN + 25, preferably using Assembler language, and will involve work on existing and new programs for a manufacturing and sales oriented business. Consideration would be given to candidates with appropriate experience of business programming in other Please write with full ct to Anne Kerr, Group Personnel Manager, Sound Diffusion PLC, 80-86 Davigdor Road, Hove, East Sussex BN3 IRZ.

R&D/QC Engineer

Negotiable salary

Required by medium-sized manufacturing company to head up small R & D/QC department. Duties will comprise project work from initial concept to production stage, plus post-design work. Development and maintenance of quality control standards through a team of experienced inspectors Candidates 35 +, should hold HND and offer multidisciplinary engineering experience. Mature outlook plus well defined leadership qualities required. Assistance with relocation where appropriate.
Write to Mr A Tucker, Auter (Electronies) Ltd., 2 Westbridge
Industrial Estate, Tavistock, Devon PL19 8DE.

Electrical Specialists

Anton Piller. Europe's leading specialist in uninterruptible power supplies, franteacy converters and stabilizers for computer, communications, aircraft and marine fields, are rapidly expanding their UK headquartes in rural

Sales Executives

Negotiable salary + car Service existing accounts, promote all aspects of sales and marketing activities, develop/implement plans.

Contracts Engineer Negotiable salary + car

Covers purchasing, expediting, customer liaison, site planning, product installation.

Customer Engineer Negotiable salary + car.

Equipment commissioning and maintenance, dealing directly with customer queries.

All posts require HND qualification, with experience in rotating electrical machinery, power electronics or other relevant fields. Salaries for all posts sufficient to an each right calibre applicants. Excellent benefits and prospects.
Send fall cv to Peter McMahon, PER, Grosvenor House,
Station Road, Gloucester GLI 1TA.

Chief Electrical Engineer

& Executive Recruitment

Domestic Electrical Appliances

c£13,000

The British Electrotechnical Approvals Board (BEAB), requires a Chief Technical Officer responsible for the approval scheme for domestic electrical appliances who wall have five qualified engineers reporting to him/her. Candidates must be chartered by graduate angineers with a provent communicative ability and have a sound working provent communicative ability and have as sound working a state of the British Standard Specification BS\$ 560 The suppositioned attracts a stary of circa £13,000 together with a generous benefits package, including assistance with relocation where appropriate. Said full ev to Moira Watson, PER, 12s Commercial Way, Woking, Surgey GU21, 1HG.

Technical/Sales Representative

C£11,000 + gar + benefits

Technical/Sales Representative required for a British chemical company, part of an international group, selling illuration materials to the pharmaceutical, food, beverage and general chemical industries. This is an important post of requiring good technical background preferably with academic qualifications plus good commercial experience. Representative will operate from own home covering all clients in the area which will be the southern part of the country. Preferred age 25-35. Salary of 11,000 per annum, according to age and experience, plus company car and good frings benefits. ringe penerns. Applications giving fullest possible details should be sent (5) Charlotte Rafferty, PER London West, 319-327 Chiswick. High Roatt, London W44HH.

Computer Sales

Five figure salary package + car E Anglia Covering East Anglia, servicing existing chents and seeking new business, selling the latest in micro-computer technology. Candidates, 21-40 years, should have previous experience, idealty within the industry.

Send or to Managing Director, Anglia Computer Centre, 33 St Benedict's, Norwich NR2 4AB.

Production Controllers

The leisure division of the Reckitt and Colman Group produces a wide range of artists materials of all kinds. The production complex, which employs over 500 people, is situated in North West London. The company currently seeked to employ two Production Controllers. Reporting to the Production Control Manager and with responsibility for line production scheduling to meet forecast demands whilst taking account of stock levels, and planning raw materials requirements within e fixed budget. Applications are myited from people, probably aged 25–40, with a minimum of three years' experience to a large product range manufacturing environment, (the company has 4,500 + product lines) and with some staff supervision experience. Familiarity with a computerised production set-up will be a distinct advantage (the company operates an OMAC production controll-package). Motivation skills, minuracy, an ordered administration approach and adaptability to a constantly changing work environment are essential, as are ambittous and PER, Rey House, 4-12 Regent Street, London SWIY 4878. £10,000 - Harrow, Middlesex.

Sales Representative

Neg fixed salary + car S Home Counties Career opportunity for a young person, living in the area, with experience in building or sales, calling on architects and providing information/addict on an established top quality. building product.
Contact Halian Scient, PER, 4th Floor, Red House,
4-12 Regent Street, Landon SWIX APP.

Engineering Buyer

Harper & Tunstall Limited - part of an established British: group specialising in the production of reprographic equipment and drawing office materials - situated in the East Midlands, requires a professional and dynamic Engineering Buyer. You will be working in a team responsible for the procurement activities relating to existing production and the development of fourier products. This will involve contact with internal departments and outside suppliers. You should be qualified to HNC level in an engineering dissipline. Membership of the IPS or a business qualification is desirable. and at least three years having experience in a wide range of engineering commodities using computerised systems. We can offer an autractive salary with a range of benefits. If you are interested, please write with full career details to Roy Williams, Personnel Manager, Harper & Tunstal Limited, Denington, Wellingborough, Northants NN8 2QH.

Selling to Construction

e£9,000 + car + BUPA ... East Anglia A well-known business selling e successful range of products to construction and agricultural builets, wants e high flier to cover one of its top territories in East Anglia. Candidates need

experience plusivery definite qualities of flair, enthusiasm and Send full cv to Dawn Martin, PER, Fountain Court, Steelhouse Lane, Birmingham B4 6DS.

Senior Design Engineers • Design Draughtsmen/women

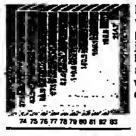
B.Sc./HND in Mech. Eng'g. Several years practical drawing office experience. Conversant with precision components particularly pnaumatics, hydrautics and fuel systems. MOD/CAD procedures. Age 30÷.

HND/ONC in Mech.Eng'g. Detail design/assembly drawings. Production test schedules and product design. Knowledge of hydraulics, pneumatics and fuel systems. Age 25+.

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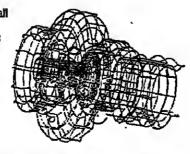


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Courting marital defeat

BEVIVAL of "Don a former Malatesia himself, Pasquale "at Covent Garden is now essaying the luver role, of the Colombian lenor and perhaps none the worse for so very month bit may be a very month by a very month bit may be a very month by a ve

a somewhat high tweight affair, and perhaps none the worse for so very much his name Panerai's smaller theatres than the performance a strangular, less evaluant than in manner. His Dompetti solices that can easily find their to the famous fast-tatking duel times had to press hard to be in the last not transmit rightly. voices that can easily and their to the famous fast-talking dued times and to press made a and draw a fine line in his gains the addiences sympathy with this east Alberto Zedda with his many hangelog expression they are the pile. His lempt That is certainly frue of the sions as marital deleaf states horance in the pil. His lempi

That is certainly frue of the new Malalesta, Russell Smythe. He may find difficulty projecting his vnice into the auditorium, but his clear, poioted diction and lithe manner suggests the quick wit of the young schemer.

He is the tynchpin in the makind gulling of pnor old Pasquale, here taken for the first Narina and her mikind learning as the carries not make the property of the

TELEVISION / The prophet Karl

worship at the shrine of Karl

his first three programmes the hers and toilet facilities, with altempts to reduce ritual and speak men or great minds who were, within their timitations, demonstrably right. He was able to show why Christianity has had to move with the times and adapt to man's widening much to man's widening modern enters and conscience. With the Danc and conscience, With the Danc and conscience. With the Danc and conscience, with the Danc and conscience, with the Danc and conscience. With the Danc and conscience, with the Danc and conscience and conscience and conscience and the tripte chements of music, design and thought in attentions, and thought inventive in attentions, and the tripte chements of music, design and thought to the most validation and the tripte chements of which we chements of which with the times and the tripte chements of which was a sympathetic figure who saw the tho and adapt to man's widening knowledge of the world and

Yel, unlike the other figures and aural effect, who have deserved their place. The second by

Ambassador

THE IDEA was formulated by "a group of young followers of Hegel." The idea that "the human mind has an inveterate tendency to project out its own creations, make idnis of them and then fall under their sway." Never has this weakness been more obviously illustrated than among the faithful won, despite aff critical analysis, still the cause of political atheism.

The grony of this rather escaped the Dean of Emmanuel College. Cambridge, last night list theories have been dealter of those when he dired for the fourth his theories have been dealter by political systems ensuring the absolute power of the few dover the many, but where religious faith has survived such lenged the Christian certainties of, their time.

Moving persuasively forward from Gatileo to Schweitzer in his first three programmes the Rev. Dan Cupitt dealt with



Marie McLaughlin and Rolando Panerai in "Don Pasquale" at the Royal Opera House, Covent

BALLET / Sadler's Wells

is had to move with the times and adapt to man's widening conveledge of the world and timself.

As Marx acknowledged, in a different context, religion is a moved to man's widening converged by Galina, Samissurance, content that unlike about the ground that made the opening of this fourth film, about the ground that made the opening of this fourth film, always returns with the next property of the other sisters and the other sisters and the other sisters are lently conveyed by Galina, Samissurance, content that unlike lently conveyed by Galina, Samissurance, content that unlike lently conveyed by Galina, Samissurance, convening in the converged by Galina, Samissurance, converting the search and the property of the search and the other sisters and Karen. Bonovan, looks convincing in the converged by Galina, Samissurance, converged by Galina, Sami

Sean Day-Lewis breakdown.
A new duet by Andre Pro-

ombined.

The drama used to have more deux admirably done by Samira

From the Kirov to Rodgers and Hart

Here's the perfect choice of the businessmen in

who have to go 'out-and-about' in all weathers:

Ambassador is a City-style boot that's stylish enough for the price, yet 100% waterproof to the zip, warm fined and tough an bassador has a smart, easy to clean leather look and comes in a choice of hiack or brown.

The Derri Best of which, introduces her to London's West End in "the star quality part." of Vera Baronova in the Rodgers and Hart musical, "On Your Toes." a part recently vacated by her fellow graduate of the Kirov, Natalia Makarova.

But after 10 years of timerant performance which, has taken her enjoyahly if resilessly round the world, she is most happy that

Valeriy has now found "a place" as she puls if. He has just accepted a five-year appoint-ment dating from August as lirector of the Royal Ballet of Flanders, which Andria Hall and Ben Van Cauwenbergh have

'Gone with the Wind,' Picture of Dorian Gray, and many other. Theatre, she anticipates returning to London again with her

many-times can I keep on doing 'Nutcracker'?"

acepted a five-year appoint that dating from Augisi as electron of the Royal Ballet of diders, which Andria Hall and Van Cauwenbergh have just joined from Festival el.

Nutcracker '?'

For Galina's own development as a dancer in the West diders, which Andria Hall and Valeriy called her, who danced away with the celebrated Varna prize at the age of 18, she feels

"After 'The Three Sisters' another Russian emigre, Balan-Valeriv is going to put on chine, "Jazzi My God! It's 'Romeo' and Juliet' and 'Sacre wonderful. You have so much du Printemps.' Then he plans freedom," she squeaks.
'Gone with the Wind, 'Picture After her stint at the Palace

"That's what I am looking husband's company, perhaps at forward to — new, fresh, emotional pieces. There is so much of the old classical. I am ideal for "Nutcracker" but how many times can I keep on doing leave Russia. "It was so depressing sitting

in the Kirov doing two per-formances a month or maybe four when you are young and have so much energy."

Robin Stringer

THEATRE / The final exchanges

Ambassadors reached its trium-phant conclusion last night with the last of the 10 plays about the same 10 characters, "A Pageant."

And soon fancies she is in
Crisis comes with the summer
pageant, when Toby infuriates
his jealous wile Cella by casting Sylvia in play Roadica. She

in play after plan at this rein to a favourite theme, and off to marry shows what varied fates might groundsman, await one group of people. By await one group of people. By filting them into different plots. Superficially, this is a light is tno aware the relationship be shows that chance detered with a gimmick: Avckomines all—cour life and mine. bourn uses only two actors to Equally, Sylviv and Lionel

character. She is the pretty, tovalulity.

stupid village girl who, in the Lavinia Bertram similarly November.

ALAN AYCKBOURN'S extra married schoolmaster Toby to the trim, setf consciously ordinary theatrical marathon give her some private tuition hourgenis housewife miserably "fulimate Eschanges" at the ... and sonn fancies she is in saddled with a man she lacks. . . and soon fancies she is in saddled with a man she lacks

ing Sylvie to play Boadicea. She makes a hilarious hash of the males. theatre in the past eight weeks the master playwright has given to a favourite theme, and the two females come married," In the why we have to be a favourite theme, and the two females come married," In the married, "In the the mar off lo marry Lionel, the school

mines all—your life and mine, bourn uses only two actors to Equally, Sylviv and Lionel If one had not met Sylvie at play all four characters. Robin will soon discover each other's

hope of bettering herself, here creates two different beings in coaxes the jaded, unhappity daft little Sylvie and her rivat,

the courage to divorce.

But, although one laughs in pageant, when Tohy infuriates continuoustr, the play is filled? with pity for people who ruin their lives with unsuitable

> probably raining or something." His amorous fling with Sylvie amounts to nothing hecause he

that party ... Herford distinguishes wooder that party ... Herford distinguishes wooder I have not seen all the plays. It is impossible to but out of sheer affection I had to see the last. In fact, it shambling Lionel, a lazy features a Sylvie — my luck, lothario with an exaggerated because she is my favourite opinion of his own ability and a break, some of them will be returning to this theatre in returning to this theatre in

John Barber

An old bumbler and braggart

MUCH ADMIRED as a novel by Robert Nye "Talstaff" is now done over for the stage by the actor David Buck who him-self comes forward as the legendary character at

Whether Mr Buck has chosen his extracts ineptly or whether writing, being modern, is historical lorce, the lacks change of medium for Mr Nye's inventively woven fantasy inventively woven fantasy creates comparison immediately with the man we know

from Shakespeare's plays. And I am afraid that the comparison is never favourable.

Jennifer Jackson's "Common No! that it seems at first as if it

CONCERT / Medici String Quartet

THE Medici String Quarlet launched a series of six recitals at Wigmore Hall un Tuesday night in which they are to per-

There are fouching connecquartet sequences: Mozart's debt to Haydn in the motivic saturation of his textures is well known, and we can also

THE WEST may not have fulfilled all Galina Panova's dreams since, 10 years ago, she was popping hack and forth particularly to her "Miss Julie." was popping hack and forth particularly to her "Miss Julie." and arduous campaign to leave the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the Soviet Union with her hushand's ballet hased on the first time someone was interested in me as my nwn personality," she says. "She cast hy his friend's inimitable thase," says Galina in her acting after "Julie. She was a throught with warmth and technical acting after "Julie. She was a through the recital, and the Medici, if not in top form, playof it with warmth and technical acting after "Julie. She was a through the recital, and the Medici, if not in top form, playof it with warmth and technical acting after "Julie. She has just to the excitement of "Oo to the choreography of with considerable with considerable intensity. of well with other charges with considerable intensity of

> The Minuet and "Haydnesque" finale were perhaps a little lacking in rhythmic verve, both taken at a relaxed tempo; hut after the interval in what was the peak of the evening's music making, the players brought great rhythmic impetus to a performance of Brahms's Piano Ouintet in which they were joined by John Bingham for a most powerfully characterised interpretation.

> > Anthony Payne

Some notices appeared in yester day's later editions.

less original

The bewhiskered actor ap. Hal and the husiness of lipears at the end of Fatsjaff's spur's body at Shrewshury, days reflecting on his begetting. What presumably works as with a scabrous and very phal-lic humour with his traditional braggart's nature oddly charm-

about such things as the Plague The director is John Tydeman, and how he avoided it (hy taking his uncle's advice to drink wine) and about his hoyhnod exploits as a scalaring page io a great household. But when we have that his fother when we hear that his father died of laughter, we realise sharpty that we shall not die from it at the Fortune.

would matter. Mr Ruck, in a describes Agincourt as if he had typically over-inflated costume, been there and a naval haltle in is discovered inhahiting an ex-tremely cluttered setting of two partt for the character to come levels with a retiring room and to Eastcheap and Gadshill, a tree and sleps. We lhink immediatelly of Aubrey's "Brief Lives." and the lhought is saddening because the memories parted as Fafstaff as be are so different and so much from Shakas-cased with Philosophysical and the property of the contents from Shakespearet with Prince Hal and the husiness of Hot-

What presumably works as an exercise in complicity between the reader and the novelist becomes on the stage with one actor puffed up with soliloquies Shakvspeare's Falsiaff was and a conventional costume dis-funny. This old humbler is seldom more than rudely amus-seldom more than rudely amus-ing—though highly informative remembering Shakespeare's?

Eric Shorter

'The Hired Man'

By Our Arts Staff convincing in the comproduction and in the production and in the p A new British musical, "The that he doesn't have enough to Webber alter its debut at the du. One longs during these Leicester Haymarket Theatre obviously fictilious funcies (he earlier this year.

Art Galleries

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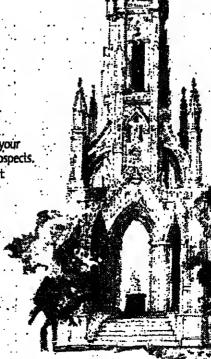
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Selling technology

FURTHER ANNOUNCEMENTS APPEAR TODAY ON PAGES 5, 6, 20 & 21

BUCKINGHAM PALACE, Oct. 3.

The Princess Anne, Mrs Adventurers' Association's Mark Phillips arrived al Royal Playground at Guildford. The Air Force Northoll his afternoon in an aircraft of The Queen's Flight from the Isle

MENSINGTON PALACE, Oct. 3.

Her Royal Highness, Patron of Princess Alice, Duchess of Gloncester, opened Hinchinging attended a Fashion Show and Dinner, in aid of the Trust, this aftermon. Mrs Michael at the Porter Tun Room, Chis-Harvey was in attendance.

well Street, London E.C.1-The Hon. Mrs Legge-Bourke was in YORK HOUSE, Oct. 3.

Oct. 3. Semi-Aouatic Mammal House at The Prince of Wales, Chair-Marwell Zoological Park, Win-man, the Mounthatten Memorial chester. man; the Mounthatten Memorial chester.

Trust, this morning at Kensing. Her Royal Highness, who ton Palace received a delegative floor from The Burma Star Queen's Flight, was attended by Gross 73; Sir John Hogg 72; Mr Associatioo.

KENSINGTON PALACE.

Oct. 3. Queen Elizabeth the Oneen Rowland Wright 69; Mr Michaet Royal Hoggers of Snowdon. as Visite's Performance at the Counters of Snowdon. as Visite's Palace on Nov. 19.

Court Circular Crived no arrival by ther Majesty's Vice Lord Lieutenant for Surrey (Major J. R. More-

Her Royal Highness this afternoon opened the Guidford attendance.

KENSINGTON PALACE, Oct. 3.

The Duthess of Kent teday opened the St. Johns Almshouses and later opened the St. Semi-Acception Margin Ma

The Princess Margaret, Mother will attend the Royal Countess of Snowdon, as Victoria Palace on Nnv. 19.

President of the Invalid ChilThe Princess Nnv. 19. President of the Invalid Chil-dren's Aid Association, this visit the Victoria Centre. Palk morning visited Meath School, Rnad, Wellinghorough, Northamp Ottershaw, Surrey, and was re-tonshire, on Nov. 22. Today is the anniversary of the printing of the First English Bible in 1853.

Forthcoming Marriages

Capi. E. A. C. Cottrell and Mr. M. E. B. Wrey and Mr. C. D. Eitham and M

Penyance, Christill.

Mr W. Baries and

Miss J. A. Goodwin

The engagement is announced between Winford, only son of Mr and Mrs Ronald Davies, of Crickhowell, Powys, and Jacqueline Andrea, daughter of Captain Ron Goodwin, of The Cheshire Regiment, and Mrs Goodwin.

Goodwin.

Mr J. I. Goddard and
Miss C. A. Ellis
The engagement is a ornounced
between John tvan, son of Mr and
Mrs L. P. Goddard, nt Fetcham,
Surres, and Caroline Anne,
daughter oil Captain J. N. Ellis,
Royal Artillery (Reid.), and Mrs
Eltis, of Warsush, Hants.

Mr O. M. New and

Mr O. M. New and
Mr O. M. New and
Mrs S. J. Sibley
The engagement is announced
between David. elder son of Mrs
J.A. New, of Barns Green, West
Sussex, and Sarah Jane, daughter
of Mrs J. D. N. Shaw and stepdaughter of Mr J. D. N. Shaw, of
Corhampton, Hampshire.
Mr O. Griffith and

Corhampton, Hampshire,
Mr O, Griffith and
Miss S. A. K. Kirch
The forphroming marriage is
announced of Doriao, only son of
Mr and Mrs Richard Griffith, ol
Watlington, Oxfordshire, and
Sally Ann, elder daughter of Mr
and Mrs Peter Kirch, of Britwell
Salome, Oxfordshire.

Princess Alice, Duchets of Glouvester, President, will visit the Priocess Helena College, Temple Dinsley, Hitchin, Hert-turdshire, on Nov. 8.

A memorial service for the Ri Rev. Stephen Ncill will be held at St Margaret's Westminster,

at 11.30 a.m., on Wednesday, Oct. 5t. The preacher will be the Rt Rev. Leslie Brown.

Rev. Leste Brown.
Services of thanksgiving for
the life and works of Lord
Clitheroe will be held in Blackburn Cathedral at 11 a.m. on
Saturday, Oct. 20, and in
Wesiminster Abbey at mon on
Tuesday, Oct. 30.

Lady Brocket gave hirth to a

A mentorial meeting for Prof. Heinz Otto Schild will be held in the Small-Meeting House in Friends House, Euston Road

TODAY'S BIRTHDAYS

Mr O. W. Osborne and Miss V. J. Swain The engagement is annunced the engagement is annumered when it old for a between Bavid, only son of Mr and Mrs. (. P. Osborne, of Luildford, Surrey, and Vivien, Sevres vases with daughter of Mr and Mrs. C. Swain, of Stoneleigh, Sarrey.

d The engagement is announced believen John, son of Mr. Ra mond O. Zeal, and Mrs Alison D. Sennett, and Mrs Leonard W. Sewell, of East Prestoo, West Sussey.

Mr M. E. Boyle and Miss S. K. Andersoo-Kelly The engagement is aonounced between Michael, younger son of Mr and Mrs L. Boyle, of Stonevigate, Leicester, and Selina, only daughter of Mr and Mrs A. Anderson-Kelly, of Welliog, Kent.

NEEDLEMAKERS'

COMPANY The Needlemakers' Company has installed the following officers for the ensuing year: Master, Mr N. C. Green; Senior Warden, Mr J. A. Miller, and Junior Warden, Mr J. D. Foster.

\$5m Oxford-gift aids CONFUCIUS 'knowledge explosion'

By JOHN IZBICK! Education Correspondent QUEEN SOFIA of Spain and an Anglo-American financier have come to the aid of two Oxford colleges, in an attempt to further academic scholar-

£9,200 FOR MAN IN THE MOON

By ALISON BECKETT Art Sales Correspondent A PAPIER mâché Man-inthe -Moon serenaded by Pierrot was the unexpected highlight of Sotheby's toy sale yester-day when it fetched £9,200. The French musical auto-maton, which went to an anony-

about 1870.

A 300 - year - old Eoglish wooden doll estimated at up to 28,000 made only £2,900.

Teddy hears continued to be popular, a large 1920 one which growled going for £260; a set uf 10 hand puppets from a late 19th century French Puoch and Judy show made £800, and a set of the top. Judy show made £800; and a 1905 Bing tioplate car sold for

£14.500 farm scene

Top price in Sothehy's Vic-torian paintings auction which totalled £376.030 was a farm scene with horses grazing called "Winter Pasturea" hy John Frederick Herring Junior, which more than doubled exocetations when it old for £14,500.

Christie's auction of English pottery and porcelain, together with 19th century European ceramics, almost sold out at Mr. C. S. Edwards and Miss R. A. H. Cox

The eogagement is announced hetween Colin, only son of Mrs Pam Edwards and the late Mr Sam Edwards, of Compton, Sorrey, and Rachet voungest daughter of Mr and Mrs Eric Cox, of Berkhamsted, Herts.

With 19th century of ceramics, almost sold out at \$193,555 for two sessions. Prices were generally 40, per cent. ahove estimate and in some cases much more, such as a massive pair of late 19th century. Sevres vases which made £35,000 against expectations of £4,000 to £7,000.

Marble figure A white marble figure of a Exeter College's appeal for woman by Joseph Edgar 13 million is the largest ever Boehm, 1876, which had been launched by the college and

DINNER Makers of Playing Cards'

Makers of Playing Carus
Company
The Master of the Makers of
Playing Cards' Company, Mr
R. G. W. Bray, presided at a
court dinner held last night at
Apothecaries' Hall. The
speakers were the Senior Warden
Judge Arfyle, OC, the Very Rev.
Edward Carpenter, Dean of
Westminster, and Mr V. H.
Watson.

Coilege into the Coolege as we approach the 700th anniversary."

The Spanish ambassador,
Senor Jose de la Bellacasa and
Prof. Ian Michael, who holds
the Alfonso XIII Chair of Spanish at the college, were instrumental in persuading Queen
Sofia to support the appeal.

WAY OF THE WORLD

LEDGERS

ON SHOW

By HUGH DAVIES in Peking THE family records of Confucius, préserved in ship and help revitalise China for 2,400 years, are to be made available to foreign scholars for the first time. £3 million appeal launched

About 9,100 volumes, includyesterday by the 670 year ing genealogies, statistics, information on everyday life, maps and subbings of inscriptions on stone tablets; have been classified by archivists at Chufu, She has also allowed her name to be attached to a new fellowship in Spanish to be Shandong province, birthplace of the sage. endowed by some £400,000 from

The data was first inscribed on stone tablets in the early days of the family of Confucing who lived from 551 to 479 B.C. Spanish and British banks and And today the Oxford Centre for Management Studies, which is closely associated with the university and provides top level courses for senior and middle management, is to change its name to Templeton College. They were put on paper for the last five centuries.

Economy revitalised

the British economy:

old Exeter Cellege.

Queen Sofia has backed a

On the eve af the Centre's meeting of council to stamp the deal, Mr Uwe Kitzinger, its director—and, from today its president—told me of the three major conditions attached to the

First, it should belp the oniversity and the college and fur-ther an "explosion of knowledge." Secoodly, it is to "help the people of Britam revitalise their ecooomy so that they can play their part in improving the future of people every-where."

The third object is to excour age the progress of "harmonious management" — be government, churches or enions — by making "the most beneficial use of knowledge, effort, savings and natural resources both in Britain and overseas."

Offsetting cuts

in the Royal Collection at reflects the growing need for College and reflects the growing need for white the state of the college and their own fonds to offset the Government's cuts to higher education.

Lord Crowther-Hunt, Rector of Exeter College and a former

No man can serve two masters:
for either he will hate the oneand love the other; or else he will
hold to the one, and despise the
other. Ye cannot serve God, and
mammon! Matthew 8 v.24

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NGLAND AM AND WID 155

Chinese officials say that clas sification began in 1956, but was interruped 10 years later by the onset of the Maoist cul-tural revolution. AP TURKANA SOCCER MATCH Lodwer 1956, anabody 1 From 9703 37 1903 or write 6. Lealiswort Drive, Bantlejon

Rehabilitation feast

The Red Guards, notoriously a charlatan and orchestrated a oationwide hate-campaign to sally his memory.

They smashed sculptures of leading Confucian scholars in Chufu. But these have now been repaired, and anti-Confucianism is now officially at an

end. The rehabilitation of Confucins was completed a few days ago with a basquet to Chufu attended by two direct descendants. A four-day conference was also staged to evaluate his ideas on education. FRENCH; ENGLISE family in Choice seeks indy over 25 to roted the of 5 yrs and a boy of 5 yrs from 5 pm unit follower goograps and occasional week. edds, 'Allest be said to drive, own capreferable, 'Day's room past fo Tryons and introduced.—Write F.E. 15624, 'Daily Telegraps, E.C.4.

EATON, JACK STEPHENSON EATON, late of Wahrdiffe Lickley, Landels End, North Yorkshire, died in Scamborusph, North Yorkshire and 24th April 1982 (bestee, about £8,100). The Mother of the above-nesses breshested to apply to the Tressury Solicitor (8, V.). Queen Anne's Chamberty 28 Broedway, Losdon SWIH 975, falling which the Tressury Solicitor may bias shops to exhaulation the setsic. Price of rice Guests included 27 members of the Society of American Archivists, who have apparently

been allowed to glimpse the The family tree lists only sons. Also recorded are mar-riages, births, deaths and anni-versaries.

The archives describe the relationship between the family and emperors, and reveal that the family at one time owned 3,600 hectares of land. Details of Confucious's life-style include the price of vere-tables, and rice.

Obituary

of onliversities to find their own fonds to offset the Government's cuts to higher education.

Lord Crowther-Hunt, Rector of Exeter College and a former Labour Education Minister, said yesterday that a total of £1.5 million had already flowed in from graduates to "take the college into the next century as we approach the 700th anniversary."

Sir Ronald Ironmooger, aged 70, Socialist leader, South Yorkshire Council, 1966-74, leader, South Yorkshire Council 1973-79. A persounel officer with GEC Traction till retirement 1978. Chalrman Sooth Yorkshire local govt reorganisation joint committee, 1972; vice-chairman, Assn of Metropolitao Authorities 1977. 78, Knighted 1970.

IF YOU WISH TO SELL your motor No. 003380 of 1984. Nature of Business: Builden and Decomptina Winding-Up Order made 2nd July-1984. Deter and place of 6st meetings: Creditors: 1984. October, 1984. A Bene of 1984. Deter and place of 6st meetings: Creditors: 1984. A Room G3O. Allantic Bense, Hoborn Visious: Creditors: 1984. A Room G3O. Allantic Bense, Hoborn Visious: Contributories: Discount of the sum of the contributories: Discount of the contributories: Discount of the contributories: Discount of the contributories: Discount of the contributories: On th THE DAILT TELEGRAPH'S MAP OF INDIA PARISTAN & THE FAR EAST, 43ts. R. 27ts. 23 by post from Dept. PEM, Daily Telegraph, 125, Flort Street. London, E.C.4. Tisional Lightester.

THE COMPANIES ACT. 1948. IN THE MATTER OF TOPTHORPE LIBITED Court No. 604543 of 1984. Nature Windows by Order made list hely 1984. Date and place of first meetings: Creditors 17th October 1984 at Room G30 Allenie House Holbors Viddet London ECIN 3210. 22 11.00 o'clock. Contributories on the same day, and at the Emma clace at 11.26 o'Clock. HALLEN BABY GRAND for make \$1,400 0-2-0. (Q45782) 550. ORNWALL ACCOM: Lovely Que cicci. I. A. ZEIL. Official Receiver of Provisional Liquidator.

COMPANIES ACT. 1948 IN THE ATTER OF PETER BENTON PROCOTTONS LIMITED formerly PREMONING LIMITED tormerly PREMONING LIMITED. Court No.
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Contributories: On the same day and at the same place at 10.30 o'clock. A. SELL. Official Receiver and Pre-Providence Legislator.

THE COVENIUS ACT. 1948 IN THE COVENIUS CONTRIBUTED OF LIGHTEN LEGISLANCE SOFT IN GUISLANCE SOFT I

and Provisional Liquidator.

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SUNDAY TELEGRAPH

Mr W. M. Fleetwood and Fit Lt E. J. Raw, P.M.R.A.F.N.S.

The engagement is announced between Flying Officer William Mark Fleetwood, P.M.R.A.F.N.S. Younger son of the late Mr H. W. Fleetwood and of Mrs Fleetwood. of Stratford upon Avon, and Elizabeth, elder daughter of Mrs -M. C. Raw, of Ealing.

Fit Lt H. C. Smethurst sod Miss J. G. Roadknight The eogagement is annunced between Hugh, son of Mr and Mrs Geoffrev B. Smethurst, of Southborough, Kent, and Josephine, etder daughter of Mr and Mrs John Roadknight, of Banstead, Surrey Mr B. G. Northover and
Dr K. J. Pollock
The conserment is announced
between Robert, son of Mr and
Atra W. H. Northover, of Warwick,

and Karin, daughter of Mr and Mrs D. Pollock, of Bath. Mr T. Young-Jamieson and The engagement is announced between Timothy, son of Mr and Mrs 5. D. Young-Jamieson, of Garnanton, St Mawgan, Cornwall, and Sarah, daughter of Wing Commander and Mrs A. M. G. Lywood, of Headbourne Warthy Hnuse, Winchester, Hampsbire.

WEDDINGS

Mr P. S. Motiey and
Or F. Stewart
The marriage took place on Sept. 15, at the Church of St Adamnan, Duror of Appin, Argyll, between Mr Paul Motiey, son of Mr and Mrs Jack Motley, of Talkirk, and Dr Flona Stewart, daoghter of Mr and Mrs Shaun Stewart, of Etchingham, Canon John Kent officialed.

Mr J. C. W. Riley and

Mr J. C. W. Riley and Mrs S. A. Kenchlogion The marriage took pack, quietly in London on Saturday, Sept. 29, between Mr John Riley and Mrs Sue Kenchington.

SERVICE DINNERS Sudan Defeoce Force Dinner Club. The Sudan Defence Force Oinner Club held its annual dinner last night at the Army and Navy Clob. Brig. R. H. S. Popham presided and Maj. Gen. J. D. Lunt was the guest.

Air Marsha Sir Patrick Hine, Air Marsha Sir Patrick Hine, Cin-C. R. A.F. Germany, and Lady Hine were the principal guests at a dinner held last night at R.A.F. Laarhruch to celebrate the Station's 30th anniversary. The Station Commander, Group Captain O. Cousins, Presided.

The University of Warwick has anoounced that Or Clirk t., Brundin, currently vice-chairman of the General Board of the Taxulties at Oxford, will succeed -Mr. John Butterworth as vice-chancellar on Oct. 1, 1935 Mr Butterworth is to retire after 2t years to office. He is the univers-ity e first vice-chancellor.

TODAY'S EVENTS

Finise a anne, President of the Save the Children Fund, attends Annual Branches Morting and Annual Fublic Meeting at Queen Bizabeth Bell. Ourga's Life Guard atomics, Horse

neal Fortrait Cathery: Talk 100 Front and the Portraits 100 BERWICK. H. W., Brixham 100 BERWICK. H. W., Brixham Portraits 1.15. Devon, formerly of Devon Flowers Ltd. 115. George's Bosser Sq.: 600 January 100 BERWICK. A. C. Wokug. BRYAN, A. C. Wokug. TOMORROW'S EVENTS.

plane recital, 1.15.

SERVICE RECEPTION

LUNCHEONS

Institute of Chartered
Accountants in
England and Wales
The Lord Maynr, Itame Mary
Oonaldsou, accompanied by Col.
Ald, an dSheriff Creyille Spratt
and Ollicers of the Corporation
of Loudon, was present at a
function given yesterday by Mr
A. J. Hardcastle President of
The Institute of Chartered
Accountants to England and
Wales and members of the
Louncil at Chartered Accountants
Hall.

the write grided and Maj-Cent J. D. Accountants in England and the waste grided and Maj-Cent J. D. Accountants in England and during the warf, says a one of the second and the second and

Latest Wills

ALEXANDER, Col. J. O. M., NAT Wall, Northumberland, Deputy Lieutenant of North-umberland, Chairman of Surrey. 27,313
CORBETT, Mrs Jose, Bettle, 166,860
OAKIN, Miss Dorothae, Brize
Norten, Oxfordshire. 193,577
HIRLSTON, Mrs Gladys C., St. Leonards 00 Sea, -5ast
Suisex. 25,221
JACKSON, N. R., Benstead, 50rrey. 223,272 227,373 watched your stand for non-Outern's Life Geards mounts. Horse Guards 11: Obsern's Guards anomals. Horse Guards 11: Obsern's Guards anomals. Horse Guards 11: Obsern's Guards anomals Sussex.

Sussex.

Life Guards mounts. Horse Sussex.

Life Guards 11: 200.

Catherine looks. Horse John Horse J 251.604 TURNER, Mrs Elizabeth R.,

"BRITAIN'S Special Operations Executive spent over two years hacking the wrong side in Yugoslavia real sense.

The wrong side in Yugoslavia real sense.

As I said in a lalk I gave in my cathedral — no fusty old grammes in the Sunoay Times, giving this as yet another example of the alleged farcical incompetence of the SOE.

"The royalists." it soes on

MY DEAR ARTHUR — We have never met person to person hut I am sure you will not mind my using your will not mind my using your pondent I. It seems only yester than the Swiss, once



ter of Justice in the seven-strong Federal Council. take on this perilous road the she be too certain which side credibility of their once admir of the hars or wire she would able political system—the very model of a confederaton—must With every step the Swiss surely lessen. Already there are own children; and its granules reports of ao increase in the number of conscientious objectors to military service.



female red who is said to be known in Marxist circles as "Stalin's graony," says: "f "Stalin's graony," says: "f am aware of the legal impli-cations. They are not going to have enough prisous to put ua She should not be too sure

forename, as I hope you will use poncent I. It seems only yester mine should you ever be kind day that the Swiss, once of that. Arrangements could bastion-like nases of sanity to bastion-like nases of sanity to always be made, if necessary, it is not to be so.

As Bishop of Bevindon I have watched your stand for non-Cabinet Minister, Elizabeth Kopp, who will become Minister would be too sure of that. Arrangements could always be made, if necessary, though they might not be of the though they might not be of the same of the same only yester.

She should not be too sure of that. Arrangements could always be made, if necessary, though they might not be of the same of that. Arrangements could always be made, if necessary, though they might not be of the same of that. Arrangements could always be made, if necessary, though they might not be of the same of that. Arrangements could be always be made, if necessary, though they might not be of the same of that. Arrangements could be always be made, if necessary, though they might not be of the same of the Cabinet Minister, Elizabeth Kopp, who will become Minister of Justice in the seven strong Federal Council.

With every ten the Swiss

Peter Simple

المكناس الأجل



ABOVE: black laca T-shirt £24-99 wora ovar strapless black laca and taffata dress, £49-99. Both in small, medium £49-99. Both in small, medium and largo sizes by Strawberry Studio from Whistles branches and Amici, Brighton, soon. All jewellery by David Wainwright from a selection at Liberty, Regant Street, London, WI, and Carolina Berry, Altrincham. ABOVE. right: totally transpareat black lace coat, £24-99, tops black jorsey shaatb dress tops black jorsey shaatb dress with spotted net bemline flounca, £24-99. Both In sizes to to 14 by Angela Stona for Coppernob from Coppernob shops at Top Shop, Oxford Circus, and Owea Owen.

THE DAYS grow shor-I ter and the nights darker, and thoughts turn to party clothes. The hig glamour look for this winter looks like

Last year we learnt to love lace on our legs. Now the look has moved on to greater things and is used alluringly, mostly in black and unlined, over arms and necklines, in layers for tutu skirts or hemline flounces. Lace also adds a

BELOW: scarf-style collar of blach lace edged with beads and dotted with diamasté for a fluffy white mohair and lambswool dotted with dismaler for a nurry white monair and sauciswood sweater. Also in shocking pink, red or blue and small, medium or large sizes by Mary Georgiou from "61" Knightsbridga, London, SW1, and Lisa Stirling, Chester and Manchester, by the end of the month. Pictures by ANTHONY MARSHALL.

LIVING IT UP

whole new dimension and drama to the "little black dress," especially when it's cunningly cut Thirties' style as many outfits are.

Sometimes black lace is layered over jewel coloured taffeta for a dash of subtle colour, pink or purple perhaps. Other lace ideas include lutu-style lace skirts that froth out from tight strapless bodices of black suede or gold lame. Knitwear designer Mary Georgiou uses dramatic black

collars and scarves to trim her fluffy white sweaters.

The great thing about lace is that it looks a great deal more expensive than it often is. Many of these outfits will be selling for well under £40. And not all lace is black either. Cream, grey and scarlet are the alternatives on offer, although none are ocarly so sophisticated.

Ann Chubb



WITH BON VIVEUR

TAKE YOUR PICK FROM A MODEST MENU

THE MENU

EATING IN

Young Vegetable Marrow Soup Mackerel Fillets with Herbs

Lamb Tournedos Matchstick Vegetables in Butter Cheese Fritters Chocolate Fondue with Assorted Fruits

OUR EARLY October menu may sound rather grand but the courses can be used separately for you to devise your own meal: anything from two courses to the full list. It is for you to choose.

In translation this is a very modest menu comprising a simple vegetable marrow soup, some inexpensive mackerel fillets, the little fat collops of lamb cut from a best end of neck, matchstick pota-toes, carrots and swedes or parsnips.

The cheese fritters are easy and, finally, our old friend hot chocolate sauce, which we have used for ice creams and profiteroles because it never hardens, is now, transformed and adapted to this extremely delicious party pudding. Here are the recipes with their guidance notes for belpiog to save time in the making. seasoalog lightly with salt and serve. You could also add a couple of tomatoes and a sprig watercress tocked into one

MATCHSTICK . **VECETABLES** IN BUTTER

Cut the required amount of scraped carrots into sleador strips. Slice a peeled sweda lin thick and cut across in matching strips. Do likewise with large new potatoes and with celery. Poach the calery for a few moments in water to soften, thea fry all vegetables in a mixture of oil and buttar unitil crisp and brown. Arrango in little clumps on n flat rectangular platter, scatter with freshly milled paraley heads and series.

CHEESE FRITTERS

INGREDIENTS: & pint cold water; Zoz butter; ¿oz salt; 4oz siftod self-raïsing flour; 4 No. 2 eggs; Zoz gratad Parme-san or stalo Cheddar; oil io

METHOD: Melt butter with water and salt. When builing, toss in flour, beat vigorously, gradually whipping in the eggs singly and whipping until smooth before adding more. Work in the grated cheese and. when mixture is complete and rather thick, drop small toaspoos of it into nor on, show these to puff up and turn golden brown white agifating the pas handle to shake them about. Optionally serve with state hutter.

CHOCOLATE FONDUE WITH ASSORTED FRUITS

SAUCE . INGREDIENTS: SAUCE INGREDIENTS: 50x cooking chocolate chips; 2 level tablespoons soft brown sugar 1 dessertspron rum: 2 table-sprons cold water; 4ff ox stiffly-whipped cream.

METHOD: Place scraped cooking chocolata or chips io a small pan. Add sugar and water then stir over a gentla heat antil nil is smoothly bleaded. Beat is the butter gradually in very small flakes. Stir is the rum and gradually stir in the whipped cream. Send to table with a small plate ster person and a fendue fork.

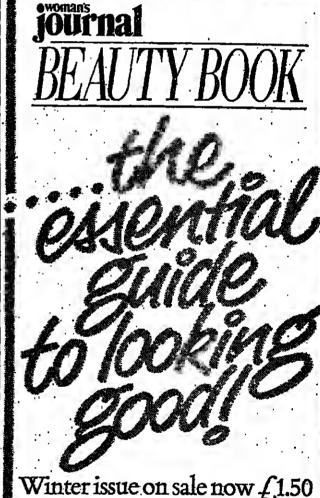
FRUIT INGREOIENTS: 1in pioces of banana; larga slices of dessert applin; segments of packet peach, nectarine, figs, Victoria plums or greeagages secording to season.

Each person spears a piece of fruit, swirls it in the Chocolate Fondue and aats. NOTE: Without the cream this is the chocolata sauce which never goes hard.

The best of Boots The boot is back in town and your Jones shoe shop is where you'll find the ROULETTE Black grey, brown/taupe, ash grey taupe and winter beige. £64.99. Matching bag. BRANCHES THROUGHOUT THE COUNTRY



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YOUNG VEGETABLE MARROW SOUP

INGREDIENTS: 11b peolod. de-pithed and de-pipped small vegetable marrows or, ideally, courgettes; ib raw, unpeeled mushrooms and their stalks; à pint siagle cream; loz buttar; l pint Béchamel sauce; salt and black peppor; I fat pinch of castor sugar; } pint vary strongly roduced veal or pork bonn stoch

METHOD: Scald mushrooms ia METHOD: Scald mushrooms is a sieve with boiling water, than chop finely. Slice marrows in thick. Steam over het water until soft. Rob through a tamis or cona-shaped sieva and season to taste with salt, pepper and the sugar. Beat in the chosen stoch then the Bechamol. Add cream. Place in the top of a double saucepan over het water with the mushrooms. Leave to heat through when required. through when required. Remember to rub a small flake Remember to rub a small flake of botter over the top surface with the back of a wooden spoon to ensure there is not the slightest possibility of tha top "crusting." Serve with three slices of thin-cut brown bread diced very small and fried in low of readered down, ensulted pork fat and lil ox ensalted pork fat and 1fl oz vegetable oil. Sarve in bowls with a tiny extra blob of cream floating oa top of each one

and a small sprig of watercress resting upon it.

MACKEREL FILLETS WITH HERBS

INGREDIENTS: 1 mackerel weighing at loast 14ox; salt; blach pepper; 1ox butter; Sfl ox dry white wine, 6ox un-shinned, thinly sliced mush-rooms; the herb sauce; 1 bouquot garni.

METHOD: Top, tail and remove tide fins from the mackerel, pare away tha top flesh from the spine bone, divide centrally to form 2 fillets and then pare bach the spine bone agaio. Thus obtain 4 fillets and repeat to maha 8. Each machorel for this dish should not weigh less than 14oz. Put spino boaes, head and trimmings into a small pan, cover with water and simmer for 12min. Strain and resimmer fluid with the bouquat garni uatil it is reduced to only garni uatil it is reduced to only 5H oz. Remove berbs and pour fluid in a saute pan which has been well-bottered. But the fillets gently, lay in the sauta pan, strew over the sliced mushrooms and their chopped stalks, season lightly with salt and penner.

FOR THE SAUCE: 202 fresh fine soft breadcrumbs; 120z mixed herbs comprising parsley, chervil, shallot, basil; \(\frac{1}{2} \) a crushad garlic clove; salt; pepper; milh. METHOD: Chop all finely and season lightly with salt and pepper. Mix all togother with sufficient milh to moisten to a paste. Spread over the fish fillets, swill with the given wine dot with extra takes of wine, dot with extra flakes of buttor, cover with a buttered paper and baka in the oven at 37SF (Gas S) for 12 to 14min.

LAMB TOURNEDOS

INGREDIENTS: I shallot or small onion, chopped small; 11b Carolina rice; 20x chickan fat or buttar; I quart strongly-reduced cleared chickan or year bona stock.

METHOD: Fry the onion in the chosan fat until soft but not browned. Add the rice and turn over and over until thoroughly impregnated. Turn into a lidded casserole. Pour

on the stock .cover and cook at 400F (Gas 6) one shelf above cantre until rice has jost ab-torbed moisture but is still moistly grain-separated. Use to stuff into 3in diameter tartlet cases.

FOR TOMATO FONOUE: 60x peolod tomatoes softly-poached until collapsed and creamy to log of butter over a low heat. INCREDIENTS FOR TOURNE-DOS: 21b tournedos cut iato 23in pieces; fat to fry. METHOO: Fry the little tour-nedes briskly at first on each side to seal in the joices, than

Fill each tartlet case level with its rim with the rice mix-ture. Set lamb tournedes on tartlets. Speen a little tomate over, then correct

more gantly to required pink-



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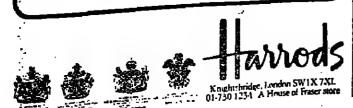
Cooks Way Nicola Cox

former winner of the 'Sunday Times' Best Cook of Britain award and author of

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5lb Bejam economy **Chicken Portions**

PROTECTION OF A SUBMARINE

From Mr IONATHAN SAYEED.

MP (Con.)

SIR—Following the Prime Minister's submarine is most valuerable when the tion that the Belgrano was sunk in order to scupper the Peruvian peace talks will be dropped.

Crew, messages would be electronically condensed so that transmission and receiving times were short, since a submarine is most valuerable when the close to the surface and when her lose to the surface and the l

again.

Lost at sea

the British Navy.

However, some may well continue

to persist in believing that the sink-

ing was for some sinister motive

nnless they recognise that there are

other logical explanations for what

happened to the Belgrano and the

subsequent reaction of the Govern-

Much bas been made of the course

of the Belgrapo towards Argentina when south of the Falklands. It has been suggested that her westerly heading clearly indicated that she was on her way home. This is not necessarily

One or more of the following reasons could explain this course. The Belgrano may have been moving away from a suspected submarine threat; she may have been steering west in order to circumnavigate the West Falidands and

before a cting in concert with the Argentine carrier group, or she may have been steering a broad argang pattern which ships use in the face of a possible submarine threat.

It has also been held as suspicious that the Ministry of Defence was not in constant communication with the

Conqueror, and that once it knew of the new westerly course it did not suspend its order to engage the Belgrano.

This ignores the reality that a sub-

marine is a covert and secret weapon. It can communicate when deeply sub-

merged, but only by using very low-frequency signals which take time to

transmit and hence make it easier for the enemy to determine its position. In order to communicate with the Ministry of Defence, the Conqueror would normally come close to the surface and raise her radio masts at a pre-

To protect the submarine and the

Broadcasting helps Britain's

standing overseas

This brings me to the second point.

are based upon my experience out only

Handbook for students

SIR—I read the letter from the Catholic Media Office (Oct. 3) about my recent article with interest.

I am astonished to discover that the

principal of Dlgby Stuart College agreed to write for a college handbook which included "material that was clearly unacceptable from the Catholic point of view" and which was published "wilb-

out the knowledge or approval of the

lege authorities on it, how would this have improved the position?

If the principal was unprepared to withdraw the book after complaints by her own students, it seems unlikely that she would have done so on a

request from a member of the public.
With regard to the booklets produced

With regard to the booklets produced by the Catholic Marriage Advisory Cooocil, I was aware, as a Catholic and a governor of a Loodoo Catholic school, that some of the sex education malerial produced by the CMAC in conjunction with the Westminster Religious Education Centre had aroused the concern of Cardinal Humc and as a result was heing revised

But the hooklets I mentioned were, at

But the hooklets I mentioned were, at time of writing, still available in their original form, and they included others than those published in association with WREC. One, for instance, is "Education Coonselling—a handhook for counsellors" which discusses, among other matters, tactics for winning over parents to sex education schemes.

May we please now have an assurance

that these hooks will not be used in Catholic schools until the necessary revisions have been made? An assurance

to this effect would do a great deal to remove that parental distress to which Mgr James Hook refers.

Can such things be?

SIR—The following notice was on the door of the Job Centre at Woodhridge, Suffoik: "This office will be closed for lunch 12.50-1.30 owing to staff shortages."

JOANNA BOGLE

(Mrs) A. BUSH

Bromeswell, Suffolk.

Walliogton, Surrey.

heing revised.

college authorities."

arranged time.

the frequencies.

formers."

THE DAILY TELEGRAPH

THURSDAY, OCTOBER 4, 1984 135, FLEET STREET, LONDON, E.C.4.

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THE '79 LANDMARK

PROPHECIES that Mrs Thatcher's reception at next week's Tory conference would be governed entirely by the state of play in the miners strike now seem unlikely to be fulfilled. That battle ebbs and flows, and the Government still has much to fear from it. Anything which looked like surrender to Mr SCARGILL could still prove lethal to the Prime Minister: anything which suggested that surrender could only be avoided at a cost too high to be borne would arouse the feeling that the full resources of the law should have been invoked from the start.

As it is, however, all is in suspense, and the conference will, therefore, probably concentrate on its traditional preoccupation—that of showing how vastly superior it is in manners and morals to the Labour conference which immediately precedes it. Ministers may be expected to encourage a broad and long-range assessment of the Government's achievement. In this, they should be helped by a penetrating, far from sycophantic and most engagingly written analysis of the first Thatcher Administration, written by one of its members, Lord BRUCE-GARDYNE, and published today hy Macmillan, under the title "Mrs Thatcher's First "Mrs Thatcher's First Administration-The Prophets Confounded." essence, Lord Bruce-Gardyne's argument is that the election of the Thatcher Government in 1979 really does represent a landmark in British political history, though it does not represent a total breach | dency by the founder of the Fifth of continuity with the past. The great themes of the | Republic and maintained by his of continuity with the past. The great themes of the Tory party at that election (private enterprise. fioancial rigour, self-help) were all present in Mr HEATH'S Tory campaign of 1970. Mrs THATCHER did not import monetarism into British politics; in that respect, Mr Jenkins and Mr Healey bad supplied planners reject the snide comment precedents: and as long ago as 1976, Mr Callaghan, in a moment of sane aberration, had produced an obituary of Keynesianism.

The difference is simply that Mrs THATCHER, unlike her predecessors, has stuck to her guns. She sometimes miscalculated. sometimes compromised, sometimes momentarily faltered io relation to means, but she has never lost sight of her objectives. The tenacity she showed over the Falklands, carrying to a successful conclusion an operation which may bave been imposed on her but which no other post-war Prime Minister would have persisted in, has been equally evident in her economic policy. And the result? Lord Bruce-GARDYNE cautiously suggests that (with the aid of what seems to be Labour's intended suicide) she roay have produced a new consensus which will permanently exclude from power parties hostile to a free economy. He admits that the Alliance might turn out to be the immediate political beneficiary; but surely, that nemesis will be less likely if Mrs THATCHER'S achievement is properly understood.

MIXED RECEPTION

ACCORDING to the Chancellor of the Exchequer, the arrangements reached during two days of meetings in Brussels on Monday and Tuesday represented "a very considerable triumph," which guaranteed "an effective discipline over expenditure" by the European Community in the vears ahead. According to the Foreign Secretary, he and his colleagues had "broken the log jam in a way that fully provides for" the rebate on our subscription due in 1985. And the French Agriculture Minister strode out, declaring that "the measures which bave been drawn up could strangle the common agricultural policy." Yet according to was "budget indiscipline," sparked off by British willingness to "put water in the wine." So whom should we believe?

The first point to remember is that French Ministers regularly camouflage agreements to their liking in the rhetoric of outrage. It would be unwise to take Monsieur Rocard's indignation at face value. The second point is that whatever else it does, the agreement does not "fully provide for" our 1985 rehate. Ministers decided that next year's Community hudget must be limited to the present legal ceiling of \$16,000 million, with a rider that extra funds for agricultural over spending and the British rebate would be found." like the baby under the gooseberry bush. Since the Germans insisted that the promised rise in VAT contributions must wait until Spain and Portugal had been vnted in, and since that promises to be a protracted affair, our rebate is by no means home and dry.

Nevertheless the odds are that the Community muddle through and meet its obligations fincluding those to us) in 1985 as in 1984. The enxiety of substance relates to long-term discipline. The British Government's original—and desirable objective was a legally-binding guarantee that the proportion of Community revenues ploughed back into agricultural surpluses would shrink (admittedly as the totality of those resources grew). What we have instead is an honour-code commitment to such shrinkage, subject to arhitration by majority vote in a caucus of Farm and Finance Ministers, coupled with provision for a "claw-back" of agricultural spending over budget in one year during the ensuing two-unless something crops up, that is,

ROUND THE WALL

ONCE AGAIN it is particularly embarrassing for the East German regime to learn that the West German emhassy in Prague has been taken over hy dozens of East Germans seeking asylum. The would be cmhassy in Prague has heen taken over hy dozens of East Germans seeking asylum. The would be defectors have also shown deplorable—from Mr ERICH HONECKER'S point of view—timing. This weekend he plays bost to Soviet hloc leaders including Mr Anorei Gromyko, when the first German "workers and peasants' state" will be marking the 55th anniversary of being put together by Red Army tanks and bayonets. More than that, the slogan of the celebrations happens to he "the the slogan of the celebrations happens to be "the GDR is my home" which was always good for a holiow laugh bearing in mind that up to half a million people bave applied to leave East Germany for the West since the huilding of the Berlin Wall.

It is difficult to feel sorry for Mr Honecker but clearly he is baving a bad year of it. Desperately anxious for financial credits and know-how from West Germany to prop up his faltering economy, he bent over backwards in the spring to smooth the exit of some well-connected East Germans after a similar bout of asylum-seeking. Next he organised himself an historic trip over the Wall, only for Moscow to sharply tell him to stay at home and shut up. The Russians have no intention of allowing Mr HONECKER to get too close to Chancellor KOHL for fear it would further destabilise an already disaffected population. The East German leader should watch his step.

MICHAEL FIELD, in Paris. traces the latest shift in Western European alignments and what it may hold for Britain and the Common Market

THE clasped hands of on Sept. 22 symbolised today's of 1916 was a dignified epilogue to last June's 40th anniversary of the D Day landings to which the Germans were not invited.

We ought to be glad that France and Germany have moved so far. towards reconciliation, even if hey sometimes seem to get on a little too well for our comfort. The suggestion that "those unreliable French" are at it agaio, this time plotting to create a Fraoco-German hegemooy in Europe, is predict-. ably dismissed at a responsible level in Paris as "an absurd fear." Since we think the French are paranoiac about "the Anglo-Saxons." then "to each his paranoia." they say.

The present acceleration of rapprochement between France and Germany has developed naturally from foundations laid 20 years ago by Gen de Gaulle and Dr Adenauer and enshrined in the Elysee Treaty of 1963. It has taken a long time to mature. Judgment should not he hasty.

There is an important new factor: the decision, taken in February, 1982 to activate the dormant military clauses of the 1963 treaty, which provide for consultation on defence at all levels. This was one of President Mitterrand's first acts after he assumed responsibility for foreign policy. a domain reserved for the Presipredecessors.

CERMANY looms large in French conscionsness. Today's French that they see their old enemy as a glacis against Russian military encroachment and that this was why Mitterrand pleaded with the rule for the Rhine and another for Bundestag for Pershings. "We've the Channel. A compromise was had our home-made Pershings for 20 years," they point out.

Mitterrand, who was a prisoner of war and a member of the Resistance, helieves firmly that today the Germans must feel convinced that the French and the rest of Europe are with them in a dangerous era. If Germany hesitates, there will he no Europe, he tbinks. The French Socialists reproach Giscard for his "ambi-guity" and praise their own leader's more clear-cut approach.

For some years the six-monthly Franco-German summits have been interspersed with private chats between the leaders. Mitterrand and Kohl have had several. There will he auother in Paris oext week hefore the next formal summit at Bad Kreuznach oo Oct. 29. Topics are general with no ageoda aod only a note-taker present.

M. Mitterraod has had similar

'Red' Ted's rival

battles. on .

President Mitterrand and Chancellor Kohl at Verdun France and Germany friendship between France and Germany. This commemoration of the nearly one million dead fall into step

EEC summit at Fontainebleau, but these are oot quite the same reflect a different relationship former. Before making his speech.

The pattern continued, though less successfully, with Erhard and Kiesinger. Improved between Pompidou and Brandt and was giveo new cordiality hy Giscard and Schmidt.

Among the surprises for France's partners when, after his 1981 victory, the new French leader disclosed his foreign policy, was a qualitative breaktbrough in relat-ions with West Germany. Schmidt, a German Social Democrat, was a natural "ally." But party ideology is not involved. The conservative Helmut Kohl, in Paris in October, 1982, gave a further push to military and strategic talks. German and French generals talking about the defence of Europe is a novelty. surely a welcome one.

The convergence of views hetween French Socialist and Gcr-man Christian Democrat has been striking. Mitterrand's vision of Europe, expressed in his Strashourg speech this year, seems largely shared by Kohl. The abolition of most frontier formalities between the two countries last want.

The opening up of the German frontier coincided with the Anglo-French bassle over "no passport" trips to France by Britons. Paris denounced an arrangement going hack to 1948. The coincidence made it look as if there was one reached, ironically influenced by comparisons drawn with the very different attitude towards travellers hetween Fraoce and Germany.

is occasional apparent signs of a France and Germany that makes Britons warv.

One such shock came last June Bundestag that France and Germany could field sufficient troops France should extend its nuclear went into much detail. spoke of American troop withdrawals from spoilt de Gaulle for most of us. Europe and said Germany should finance the increased outlay on convectional weapons. The ideas reflected Schmidt's rankling dis-

Although he is not in office: many French socialists still see thing. Meetings with the Germans Schmidt as a major opinion based on the de Gaulle-Adenaner too, be apparently got its general archetype. too, be apparently got its general line endorsed by his old friend Mitterrand.

It is nevertbeless denied all over Paris that Schmidt was doing more than flying a kite and trying to stir up "thought" on defence. His ideas certainly cannot be sold to either the French or German electorates. There is a limit to "closeness." There is now a good hasic entente between the two countries. Anything more must be within a wider European context.

Present French defence doctrine forhids such extravagances which could uodermine the existing French consensus on "independent" defence, alienating Gaullists, Communists and many Socialists.

Mitterraod has shown that be is,

in hoth domestic and foreign affairs, a pragmatist But this late convert to his own form of socialism is also a dreamer. Relaxing over lunch in the Landes, he and Schmidt seem to have indulged in a few fantasies of the far future. of a re-united Europe (from the Atlantic to the Urals?) freed from the grip of the hated "blocs."

But while they are not preparsummer was a small move towards ing to disrupt the status quo, the the "Europeanisation" both men French are dead set on a discussion of European defence and are quite serious about resuscitating the Western European Union as a forum. They are worried about the "irresponsible" behaviour of smaller European countries and of the growth of pacifism in a dangerous world.

THE absence of a pacifist "sur-render lobby" in France is attributed by political leaders to the fact that the people know that it their own President who has Aside from this irritation and his finger on their own, private, the sporadic outhursts of the lamb nuclear button. The spread of war and other EEC difficulties, it pacifism in Western Europe is seen as a by product of Nato's excessive will to a radical change in Euro- "iotegration." This is not anti-pean defence strategy shared by Americanism, the French say, but a responsible awareoess which the Americans welcome.

President Mitterrand, who is 29. when Herr Schmidt told the nearing 68, will be the guest of the Queen in London from Oct. 23-26. A strong, aloof, personality, to defend Western Europe and that he shows characteristics similar to de Gaulle, his predecessor and umbrella over West Germany. He political rival, but he lacks the anti-British resentment which

Influential people in Paris today think that Britain and Fraoce should work more closely together. This may be temperamentally difinformal meetings with other illusionment with President Carter ficult. Certainly, bowever, it is no EEC leaders, ootably with Mrs and scepticism about America's time for conventionally bostile Thatcher in the weeks hefore the commitment to Europe.

LONDON DAY BY DAY

COCK-A-HOOP a few days ago
when he learned that his Tory
opposite number. Peter Davies,
had abruptly resigned, "Red"
Ted Knight, leader of Lambeth's
Council's ruling Lahour group, has had the smile wiped from his face.

26. the two English chels chosen to cook against 28 others from all over the semi-finals in Paris on Oct. 29, both cut their teeth in Bourdin's kitchen, where Cape is now sous-chef. Dickeo is now mailre at the Longueville Manor Hotel in St Saviour, Jersey.

26. the two English chels chosen to cook against 28 others from all over visited the College of Arms, now celebrating its quincentenary.

Forty members of the society subscribed to a £1,000 library portrait of at the Longueville Manor Hotel in St Saviour, Jersey.

The hard man of local government was heard to sneer that his enemy could no longer put up with the rough and tumble of Lambeth politics.

Now Knight has discovered that Davies is to he special relitical adviser to Kenneth Baker, the newly agreet to Kennett Baker, the newly appointed junior Environment Minister, with responsibility for clipping the wings of erraot councils like Lambeth. Knight doubtless appreciates Lenin's aphorism: "One step backwards so as to take two steps

Meanwhile the mystery concerning Knight's ability to pay for a smart Ford l'iesta equipped with CB radio, while subsisting on council allowances alone, has been cleared up. It has been lent to him by Clare Taylor, a prominent member of the Workers' Revolutionary Party.

That old seedog and Portsmouth-born Prime Minister James Callaghan came ocross o piece of Navy slong he had not heard before while queuing up for breakfast in his Blackpool hotel yesterday. The man in front of him—a BBC comeraman and former sailor too—cricd:

"Ah. Spithead pheasants!" A reference, the puzzled Colloghan was told, to the kippers.

Red tapes

THERE is brisk husiness among those delegates to Blackpool who can not get enough platform oralory. The Wiltshire-hased firm, Conference to the company's stand.

Delegates to the 1983 Conservative Delegates to the 1985 Conservative conference were slow to buy their leaders' speeches, perhaps because the company tried charging a pound more for each tape than it bad at the Labour assembly. The lesson has been learned. At Brighton next week the tapes will be advertised at "a pound less than last year."

Course for pride

MICHEL BOURDIN, head chef at the Connaught, could be excused some chest-swelling as a guest of hoody at Tuesday night's dioner in the Park Lane Hotel marking the completion of the United Kingdom quarter-final in the Prix Pierre Taittioger.

Joho Dicken, 27, and Kevin Capc.

The competition founded 18 years ago in memory of the founder of the great champagne bouse and a proven passport to a Michelin-star-studded career, bas always been won by French or Belgian chefs. Bourdin, himself a Parisian, hopes one of his two proteges will hreak this pattern in the final in Paris on Dec. 2.

Found and lost

IF all goes well, the Guinea Pic Club, founded 43 years ago at Fast Grinstead to care for air crew suffer-ing from severe huras, should be at least \$5,500 better off today.

A pair of diamood ear-rings which A pair of d'amood ear-fings which belonged lo the late mother of a "Guinea Pig" is heing sold at Sothehy's this moroing in aid of the club, inspired by Sir Archibald Melodoe in the cluster of woodeo huts where be worked his pioneering miracles in plastic surgery. It is now the site of the Blond-Melodoe Research Institute. Research Institute.

As the Guinea Pigs are all at least 60, their needs are no less pressing than ever, according to the psycholo-gist Edward Blacksell, who first regisgist Edward Blacksell, who hist regis-tered the club as a charity. Eveo so, no fewer than 178 mustered the other day at East Grinstead for a "lost weekend" — many of them from abroad, including three from behind the Iron Curtain.

Armed, not forewarned

BERNARD MORGAN, president of the Royal Society of St George, is credited with knowing "almost ever-thing" that happens to the City. To quote a friend: "He is a prime member of every committee to do with the creation of lord mayors, sheriffs, aldermen and livery company matters." company matters." But secreey was the order before



Bearing o gift

Forty members of the society sub-scribed to a £1,000 library portrait of armorial bearings devised by Sir Colin Cole, Garter King of Arms. The design incorporates a rabbit reflect-ing his nickname "Bunny" and a collar of basketwork beneath a griffin reflecting his prime wardenship of the Basketmakers' Company.

Oue of yesterday's speakers at the Lahour Conference found it singularly oppropriate that the man handling Grand Metropolitan's orrangements for the lakeover of privatised N.H.S. services should be collected. called Dick Turpin. The delegate moking the point was NUPE's representative on the National Committee, Tom Sawyer.

Dynastic duos

NOTHING ESCAPES the eagle eye of David Frith, the editor of Wisden CRICKET MONTHLY. Following my notes about cricketers playing in Test matches with both father and son. he has come up, with no fewer than six previous examples.

Figh points out that my reference to Colin Cowdrey playing internationals with both Sir Leonard Hutton and his son Richard was not quite correct because Cowdrey and Hutton junior played in consecutive Tests in 1971, out together.

But Jack Blackham, the Australian wicket-keeper played to the first Test of all in 1877 with Ned Gregory and then 15 years later with Gregory's son Syd. Most recently the Pakistanis Sarfraz Nawaz and Zabeer Abbas have hoth played Test cricket with Hanif Mohammad and his son Shoaih, who won his first cap earlier

Charity begins abroad

CHESHIRE Homes's creative activity awards presented today at the Conference Centre, Westminster, owe their existence to the geography of one man. Gwyn Gwilym, who has stumped up £2,000 for the expenses bill and the prizes.

Gwilym, an export sales development director for Mars, the sweets people, was first moved to help the charity wheo he found a Cheshire Home for polio sufferers on his doorstep in the unlikely location of Marrakesh, Morocco. He was so impressed by its work that he has been raising money on its behalf been raising money on its behalf ever since.

Bedside manna

IN its recent newsletter, the York Minster Choir Old Boys' Association announced: "The Ladies Literary Society will meet on Wednesday. Mrs Jones will sing 'Put Me In My Little Wooden Bed' accompanied by the Vicar."

PETERBOROUGH

Shivers at the sight of

It is therefore feasible for the captain of the Cooqueror to have informed the Mioistry of the Belgrano's new course, and to have received iostructions to engage the cruiser and to have sunk her before taking up listening watch

again.

The Government is quite properly reticent about disclosing information about operational procedures which can be useful to potential coemies. It would also be right to withhold information which might embarrass our allies. It would not, for example, be desirable to disclose information which could confirm the suggestion which to the playing the role of even handed peacemaker, the United States permitted us to use their satellites for ground and see surveillance and as message relay

sea surveillance and as message relay stations.

other than those publicly available and therefore have no way of knowing whether these soggestions are correct. I believe that from the information which is available, we can deduce rational motives behind the Government's reticence which are not sinister but which arise from the need to maintain our security and support our allies.

SIR-As the son of a Royal Marines captain, lost at sea in the sinking of the Bonaventure in 1941, I am surprised that Mr Tam Dalyell, MP, and Mr Tony Beno, MP, have not directed their

energies towards demanding inquiries into the loss of every single ship in

If they had any feelings for the families of missing Service personnel

perhaps they would have done so:

JONATHAN SAYEED

House of Commons.

H. J. G. HAYTER

Winkleigh, Devon.

Carlo Barre

 $GLC_{3,q}$ $spen \mathcal{L}_{3,2}$

Make a

NON THE .

Of Acts

SIR—Congratulations on vonr leader of Oct. 1 about intimidation. We bave been waiting for someone with clout to emphasise this point. It is not a side SIR—Referring to your leader about the need for the BBC Overseas Service to have more money. I have just returned from a visit to Lagos where I encountered the usual problems trying to hear the regular services. However good the radio, it is always a problem.

conference faces

The effects of the violence and intimidation and disregard for the law is crucial. They are going to matter increasingly long after this particular strike has faded. radio, it is always a problem.

I know that the BBC Overseas
Service claims a large regular audience
(100 million), but this could be increased
considerably by a modest expenditure in
two ways. First, the reception must be
improved. Nigeria is the largest Eughshspeaking country in Africa, yet few
Nigeriaus of my acquaintance listen
regularly and most do out even know
the frequencies.

The tolerance of threats to families and of weapons is a major step on ao increasingly very slippery slope down to mafia-like gang rule and on to append anarchy.

Yesterday: tomatoes and stones; to-day: boulders, catapults, knives and airguns; lomorrow: petrol hombs, fire, then firearms and TNT. The sky is the If a catapult is acceptable, why not an airgnn. Each step is only a shade

Advertising in the local papers giving frequencies and any programmes of specialist interest, such as tropical agricultore or medicine, would increase the audience, especially among the "opinion formers." of difference. Not so long ago such intimidation of families was notbinkable in Britaio, only lt is not appreciated in Britain how our influence is slipping. The something for "lesser breeds without

dominant language on the short wave frequencies in West Africa is French. Even the English language service of other countries is stronger than the BBC. "The Volce of America" is clear on many frequencies, so is Radio Moscow, Anstralia and South Africa. the Law.". Most of us who saw the rise of the Nazi Terror get shivers down the spine on watching the television exposure of the present Labour conference.

There is a succession, one after another, of hate filled, scowling faces Yet the BBC has an unparalleled reputation for impartiality and people turn to it instinctively in times of world each trying to make his mark on the hierarchy by outdoing his predecessor in radical and bitter views. Rantings and crisis. With only modest expenditure, this occasional audience could be converted to a regular audience, to the great benefit of oor standing abroad. I ravings outdoing Hitler.

great benefit of our standing abroad. I Can these really he solid, sensible might mention that these observations Britons who claim honestly to believe that our wretched policemen are the of Nigeria but also of Brazil and of East cause of the violence? Even if many are unaware of the radicals' axiomatic reaction of always attacking police be-W. R. HAINES havioor as a means of diverting atten-tion from their own actions, can they honestly swallow it? It is standing truth Curdridge, Hants.

> The sinister thing is that the individualmembers know damo well, whatever way they publicly vote, that their better selves don't believe it.

> If they can he dishooest to that extent (including Mr. Benn of "a lie is a lie, is a lie!" fame), what citizen can helieve anything they say?

Time to step back from the ahyss. R. B. BRUCE LOCKHART Kendal, Cumbria.

Children beyond control

Full marks to the students who, on discovering that sections of the book promoted homosexuality and abortion. SIR—I completely agree with Mr John Izbicki (article, "Out of Control At Nine," Sept. 24), 1 am appalled at the behaviour and language of many children The Media Office asserts that "at that time nothing could be done." Why ever not? Surely the priocipal could have issued a disclaimer, or had the hook withdrawn? Since she did neither, the hook had to stand on its own merits like any other publication. If, as suggested, I had taken the somewhat impertinent step of challenging the coland teenagers.

I expect many people reading this will say: "Not another old fuddy-duddy!". I am, io fact, a 25-year-old mother of a three-month-old daughter about whose future 1 am considerably concerned. l attended a church school from 1970-1975 where all the old standards applied and pupils were taught to become reasonable members of society. Surely it is time that all schools reverted to these standards and, even more important, all parents look an interest in their children's whereabouts and behaviour.

If nothing is done, Britain will con-tioue on its slide todwards anarchy. Even oow it may be too late: has any-one considered what kind of pareots these chaldren will become? I shudder to (Mrs) PAM JARVIS

Redhill, Surrey.

Open heart surgery.

SIR—I was interested to read about three National Health Service hospitals providing open heart surgery for 250 Greek patients for a fee of approximately £500,000 (report, Sept. 24). I was eveo more interested to read that as a result of this profit forecast, for every two Greeks an additional NHS patient could now be operated on.

Someone has not done bis sums correctly because the cost to the NHS for performing 250 open heart surgeries will be well in excess of £500,000. The end result will be that the taxpayer will be subsidising this arrangement.

My information is based on our experience in performing over 1,000 npen heart surgeries at the Wellington Haspital over the previous 12 mooths. I can assure you, even discounting nur more expensive hotel services, it is impossible to provide open heart surgery for 12,000 per patient and not lose muncy.

> BRUCE W. MACLEOD Humaoa Hospital Wellington. London, N.W.S.

Penvian bishops boy to Pope on 'Lileration' issue

y LESLIE CHILDE in Rome

PERUVIA bishops summoned to the Vatical for consultations about the controversit "theology of liberation" are believed to have bowed to the Pope's conservative\ne.

A documen drawn up by the eight Peruvian bishops during oln bitter consultations with Cardinal Joseph Ratzinger resident of the "Sacred Congregation for the doctre of the Faith." which called the

last night.

Liberation

unprecedented summit, and !

Theology

other top Vatican theologians was being kept secret!

which has taken such a firm hald throughout Latin America, lays down that

Rnman Catholic elergy should

side with the people in their

struggle against oppressive Right-wing regimes.

ent's philusophy is that the furch should ally itself with it masses in "liberation

Papal attack

The final compromise docu

Father Cutierrez, who is un-

Works stamined

pilon of error " in his writings duling the trial at the Sacred Contregation.

day backs the dottrinal line decreed in an edict issued on Sept. 3 by the Sacred Congresation that warned against "Liberation Theology" on the

Close study If there was no room to dehit

eve of Fr Boff's trial.

document agreed yester-

Cardinal Razinger, a West

BISHOR SIDESTE TROUBLE

By R. BARRY O'BRIEN

THE Church of England House of Bishops, mec ing in London yesterday kept clear of the doctrina Church should became classic new Bishop of Durham, Dr from the grass roots upwards, nated Jenkins.

A paper from closes in pacth.

A paper from clergy in north-\Another part of the moveeast England calling for a state-ment from the hishops on where they stood oo the doctrines of it masses in "liberation the Virgio Birth and the Resurrection, hoth questioned by Dr Jenkins, was not discussed.

Penal attack

But the Archhisbop of Canterhury. Dr Runcie, who presided at the meeting, said the tod when the bishops are paper might be considerd in a reced by the Pope. He is thological discussion at an informal meeting of bishops today, Dr Runcie said vesterday's meeting stuck to the agenda arranged several weeks ago.

The final compromise docu-

"Doctrioal matters, as well ment. as liturgical and administrative ment. understand, does not matters, were all discussed as is customar; at a bishops meeting, but I can't make any statement," he said.

Not so far

Asked if the hishops had

Asked if the hishops had Asked if the hishops had discussed the paner sent to them hy clerev in the north-east, he said: "Not so far. It was only received by me this morning."

"Ouite honestly, I have not vet studied it, hut I am going to read it tonight."

Father Gutierrez, who is unfolicially in trial for his mercors as not been called to the Valcan to answer any charges nade against him following is 1971 hook. "Theology of Liberation."

But he had a strong ally in

vet studied it. hut I am going to read it tonight."

Asked if it might then he discussed al loday's mertiog, he replied: "All thinks are be "at the service of the poor."

The four-page naper from the North East Diocesan Evageli-cil Fellowshlo formed by Gerey cil Followshlo formed hy terey German, is also examining Fr in Durham and Newstile Gutierrex's writings. The cardioceses expresses concern hat dinal used to be regarded as a snule hishons are seen as liberal himself intil he was sceptical over fundamental dec. appointed to his present post.

trines of the church.

It asks if the consecration of frieod of another "apostle" of the Church's past insistence on an Friar Fr Leohardo Boff who hishops adhering to Church vas subjected to a one-day trial teaching and save: "We would a the Vatican last month. Fr Boff was accused of "sushishop's clarification.

£1m BOND WINNER

This month's £250.000 mium Bond lackpot has been won by bond nomber 5CL 737954. The winner lives in

KASPAROV AGREES

TO DRAW

By B. H. WOOD Chess Correspondent

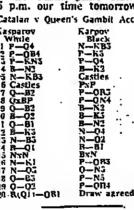
A COLOURLESS draw in the World Cliess Championship yesterday left the defending champion Anatoly Karpov 50 in the lead after one-third of the 24-game match. Whoever first wins six games takes the title.

The challenger Gary Kasparov accepted the second of two offers of ao agreed draw.

Reeling after two successive defeats in games six and seven, Kasparov will have recovered his equilibrium a little, even though one more game has been chopped off the number left for him to pull hack.

Karpov's 10th and 11th were teasing moves, almost saying "I'd he perfectly happy to repeat moves and draw." He, of course, is content to keep his valuable lead, especially with the black pieces.

The ninth game starts at 5 p.m. our time tomorrow. Catalan v Queen's Gambit Accepted



GLC's anti-abolition spending 'is unlawful'

By JOHN GRIGSBY Local Government Correspondent THE Lahour group controlling the Greater London Council has acted unlawfully in the way it has funded part of its £1\2 million propagarda campaign to oppose the coincil's abolition, according to a report

TECHNOLOGY ROW HITS COUNCIL

By JOHN WILLIAMS

LEFT-WING Sheffield City Council faced a mount-Though he found that the GLC has power under another section, the decision but dwell cause problems for the Labour group at County Hill and councils to other pages of Britain. ing rehellion last night among its white collar workers over the introduction of new technology.
Strike action begao in the city's bousing department two weeks ago when staff walked out in protest. But yesterday the disoute escalated when Nalgo, the local government officers union. called out 19 cashiers who deal with overthe-counter payments of rents and rates. workers over the introducgrapts to industry, arts act

There will be a loss of about minority groups.

It may have no room for the unless couocil tenants follow unless couocil tenants follow unless couocil tenants follow the second less than hell efficials there. the advice of town hall officials year. Mr Skinner says the whole of the 1983-84 "Awareness Campaign" hudget of £1.6 mil-lion can be charged to the Secto pay mooey direct into its Co-operative Bank account or through National Giro.

Model employer

The clash hetween Nalgo and the council. regarded as heing a model employer, follows claims that new technology is being introduced without union agreement.

The notion now plan to cut.

off the council's cash flow by closing the Treasurer's Deparlment and also taking action in other key departments if a solution canoot he found

Refusal to move

On Mersevside, the Lahourcontrolled St Helen's Council
controlled St Helen's Council
controlled St Helen's Council
would study the rudiog closely.

If councils have heen fuund
to have exceeded their powers,
were suspended for refusing 10
move to a new office.

The union's regional officer.
The union's regional officer.
The union's regional officer.
The union's regional officer,
the council was acting "like the council was acting they are found to have acted the council was acting they are found to have acted the council was acting they are found to have acted the council was acting they are found to have acted the council was acting they are found to have acted the council was acting they are found to have acted the council was acting the council was a

LIBEL DAMAGES FOR FORMER ROLLS CHIEF

Lord McFadzean of Kelvin-side, the former chairman of Rolls-Royce, won substantial libet damages in the High Court yesterday over allega-Courl yesterday over audga-tions that he was responsible for substantial losses by the com-pany in 1982. The allegations appeared in the Sonoay Express in March, 1983.

from the District Auditor.

Auditor.

Mr Brian Skinner, the metropolitan district auditor, told Mr Ken byingstone, and his colleagues hat they have no power under Section 142 or Section III of the 1972 Local Goveroment Act to do so.

Express in March, 1983.

His counsel, Mr Thomas Shields, told Mr Justice Park that the article gave the impression that losses, by the company were due to the quality of financial management and the conduct of Rollsbore's affairs under the chairmanship of Lord McFadzean.

That impression was without foundation and untrue. The

That impression was without foundation and untrue. The newspaper's publishers, Express Newspapers, its editor. Mr John Junor, and journalist. Mr Gordoo Leak, now acknowledged that, and apologised unreservedly. Because of the undoubted distress and embarrassment caused to Lord McFadzean, the newspaper For under Section 137, McFadzean. The newspaper which gives the council the power to incur expenditure which is in the interests of the inhabitants of the area.

HEATH LEFT PHOTOS OF HIS FATHER

By Our Estates Correspondent Mr Edward Heath, the former Prine Minister, has been left photographs of his late father in fac will of his stepmother, Mrs Edith Mary Heath, pubished yesterday.

Mrs Heath, ol Villiers House, Francis Road, Broadstairs, Keot, died in August, aged 65, leaving estate valued at £54.396 oe (£54,896 (gross).

If there was no room to dehit the account, the speeding could her furniture and other effects, not be authorised under Section including photographs and not be authorised under Section
157 or any other power, said
Mr Skinner.
Mr John McDonnell, deputy
Mr John McDonnell, deputy



The pleasure boat Martina which sank after being in collision with a barge in Hamburg harbour under tow yesterday after the wreckage had been brought to surface. The Martina was carrying 40 passengers and 11 children were among

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Anger over judge's 'loony' comment

Dally Telegraph Reporter JUDGE Anthony Bulger. who asked a man appealing against a jail sentence at Ginucester Crown Court if he wanted to go to a "loony bin." was accused last night of

making insensitive and prejudiced remarks by the National Association of Mental Health. DAVID HOLFDRD, 25, of Cone

Hill. Gloucester, appeared before Judge Bulger yesterday Milan Vidmar, a famous appealing against a one-year National Association for Memal previous occasions.

grand master of a few decades seoteoce imposed for heing in Health, said last night: "This Rolford who was not legally ago, used to say "If you suffer a shock io chess, make sure you draw the oext game."

National Association for Memal previous occasions.

Rolford who was not legally is a disgraceful comment for represented, was remanded for a man in such a public position a psychiatric report.

carry it out hecause he had better heen suffering from "clinical "It's Judge Bulger asked him: "Do you think you need psychiatric trealment."

When Holford said he did not know, the judge said: "That is not an easy one for you to answer. Oo you want to go to a loony hio?"

certaio prejudice against these people and his comments devalue them and those that care for them."
Mr Heginbotham added:
"This is not the first time that

Holford said he could not to make, he should know

Bulger doesn't consider people suffering from mental illness to be quite such full eitizens as others. He seems to have a

Disgraceful comment judges have made such insensitive comments and we shall be two comments and we shall be Mr Chris Heginbotham, writing to the Lord Chancellor director of MIND, the to coopplain, as we have done on National Association for Mental previous occasions.

The Daily Telegraph, Thursday, October 1, 1981 17 1

Canadian miners

urged to boycott

Royal visit

By ALAN COPPS in Toronto

WORKERS from Canada's largest mining

today's visit by the Queen and Prince Philip 3

to the town of Sudbury, Ontario, as a gesture

community have been asked to boycott

Oueen hut saw her risit as a chance to express solidarity by declining iovitations, said Mr

of solidarity with

The centre, which special-

From Sudhury, Prince Philip

ises in electomagnetic and mechanical phenomena. was between the demands for technological change and the need from the companies which own Sudbury's nickel mines and smelting plants. Earlier io the day there had a and smelting plants.

Some invitations were issued to uoioo officials but Mr Rick a crowd gathered to great the Briggs (president of a local pranch of the Mine. Mill and Smelterworkers' Union reoresenting 2,000 menl, said he had received a request from the National Union of Mineworkers aking for any possible support

Britannia on Lake Ontario

asking for any possible support.

Sympathy for N U M

"We understand quite well support of the Humber Collegiate Band, said: "We merely played a selection from Aodrew Ltoyd-Webber. We didn't think that the Queen is not involved it had any political signific in politics and that she is a aracious lady, but she is still the Head of Slate."

RSPCA EVIDENCE TAKES FLIGHT

The coalminers' union supported us in strikes we had in 1969 and 1975. Sudhury is one of the major mining centres of Canada and we certainly sympathise with any group of pathise with any group of miners out on such a long for selling a protected bird.

The RSPCA was forced to withdraw a prosecution yester-day because their case has in dow." Rochford, Essex, magistrates, were told that a bird dealer. Mr Gny Stone, of Hawkwell, had been summoused the strike, he said. The RSPCA was forced t

Mr David Hawker, solicitor will be travelling hack to for the society, said while in the care of oce of their experts mitments, while the Queen goes on alone for a four-day visit to Manitoba.

The couple spent yesterday society have agreed to pay his resting aboard the Royal Yacht legal costs.

Plessey IDX-S

In just over a year, the Plessey IDX digital exchange captured two thirds of Britain's large PABX

But its 250-4000 lines capacity is too large for many smaller offices.

So now there's a small IDX — the IDX-S designed for businesses needing 50 to 300 lines, or larger companies requiring network expansion.

Because it's digital and electronic - like the modern computer - the IDX-S is the start and the heart. of the electronic office.

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18 The Daily Telegraph, Thurnday, October 4, 1986	
BRITISH FUNDS Short-deled (up 10 five years) 1984 Stock Trice + ur 1984 Stock Trice + ur 1984 Stock Trice + ur 1985 Stock Trice + ur 1985 Stock Trice + ur 1986 Stock Trice + ur 1	recorded a gain of 7 to 225p, but GEC ended unchanged at 224p, after 228p. Properties were trending harder in late husiness and gains of 5 were seen in Land Securities, at 286p, and MEPC, at 518p, Marler Estates were 4 firmer at 112p after the results.
1076 791 Exen. U. 108 101 -19 160 111	There were some bright spots 21 94 Cil Sanch 1612 180 180 Trord Part 160
100 Mar Track Tr	higher at 485p, Royals, 12 up at 475n, and San Alliance, 15 to the 70 will be remainded to the 24 to 485 war set. 485 war
Which were firm at 224 phefore 185 18	Renewed demand inspired by Tile a sovergism 257 + 5 tile wingste 107° -
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Refused 250 p.m. 150	Consolidated hardened to 62p on hopes of an improved offer from 157 carless Capel, white there was seculative support for Jacksons 57 carless capel, white there was seculative support for Jacksons 57 carless Capel, white there was seculative support for Jacksons 57 carless for Jacksons 58 capel, white there was seculative support for Jacksons 58 capel, white there was 38 capel, white the was 38 capel, white was 38 capel,
Sign 17 - 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ADVERSE publicity and subsequent troumatic market conditions: 150
matic return from suspension, 305p. Galliford-Brindley reacted to firmer at 167p. Distillers were also seems of the termination of life property of the proper	hrokers, Laurie Milhank have 202 322 list! Thomson 402 125 15 Leeds Group. 102 taken the plunge with a "huy" 555 407 line flowers 482 2 4 11 Lore Robs, H. 27
the price soon dropped to 80p, a life from 152 f	largely a thing of the past for 5 as in the grant sin England, albeit at the company's figures are likely to show further weakness residually to show further weakness residua
Silve Tree, 15 20-12 150-16 - 16 25 25 150-16 - 16 25 25 25 25 25 25 25 25 25 25 25 25 25	However, prospects for 1985-86 are judged to be much more cocouraging and taking this into occount, the dividend is thought to be fairly safe. Since the yield is 13-6 p.c. the hrokers seem to
10 10 10 10 10 10 10 10	bave the right idea on so far as the present market valuation may already he discounting the worst. Solid
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City Editor **Andreas** Whittam Smith

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Daily Telegraph City Office 112 Queen Victoria Street London EC4P 4BS Tel: 01 - 353 4242

SCUSA and Iceland

on offer

TWO OFFERS for sale are advertised today: SC USA Inc. the United States arm of Security Contres is mounting an offer tor sale, arranged by Kleinwort Ennson, of 11 cm shares of common stock at 100p each. In addition the group is issuing Sm shares to the primary underwriters and 3 cm to the vendors of the proposed acquisition Holmes Protection Inc.

This, will reduce Security.

Questor—P21

UNIT TRUST PRICES UNIT trust prices are unavoidably held over today because of the pressure on space. We apologise for any inconvenience

Questor-P21

Chubb rejection

CHUBB yesterday firmly rejected Racal's improved final offer and says it will write to shareholders setting out its reasons why they should reject the revised bid, after Racal produces its new offer document—expected today.

Brooke Bond 'no'

BROOKE BOND yesterday claimed Unilever's extended 5355m takeover hid is "doomed to failnre". It said the fundamental flaw of the 114p all-cash offer is that it is "nnacceptahy low" and does not allow Brooke Bond shareholders to participate in future growth.

Wates stake

SCOTTISH Amicable Investment Managers, acting on behalf of funds under its management yesterday emerged with a 23-5 pc. stake in Wates City of London Properties following the alteration of shares on the offer sate.

LORD MATTHEWS, chairman of Fleet Holdings, yesterday told shareholders that, despite the flurry of recent takeover speculation "I don't see any bid on the horizon and 1 never did."

TOKYO

MESTHET Matthey rescue terms upset institutions

By ANNE SEGALL

HEADS rolled vesterday at the books of Johnson Matthey Matthey, the Bankers. Johnson Matthey, the Bankers.

troubled metal relining and chemicals group, antid signs of mounting resentment in the of a major revolt by institutional shareholders against the lerms exacted by Charter Consolidated for its part in book but backing sources sug-Monday's dramatic early acst that the overall size of the morning rescue of the company and its hankrupt hank. The Pru, the largest institu-

In a terse statement, Johnson Matthey announced the resimation with immediate effect of directors of the cempany responsible for the ruoning of the banking subsidiary Johnson Matthey Bankers. They are "Ermic" Pateman, chairman of the bank: Paut Varral, deput chairman; and Roy Wheeler, managing directur.

Their departure follows Monday's resignation of Ronald Mewitt, Johnson Matthey with an immediate capital injection of £25 million as part of Manday's rescue operation. Without it, Johnson Matthey helicies it could bare been

Seeland Frozen Foods Holdings dential Assurance Company rights issue, offering 26-8 n.c. of its courter to discuss the terms According

In a terse statement, Johnson Matthey, with an estimated 4

In the City, there was some helicies it could have been confined to directors million hlow to its capital and responsible for the hank, thus removing fears that the rest of losses of its hanking subsidiary. Tailure to have reached a catife actors solution would have

shares to the primary underwriters and 3.9m to the vendors of the proposed aequisition
Holmes Protection Inc.
This, will reduce Security
to 32.67 p.c. and the shares which
are quoted on the unlisted
seturities market will move on to
a full fisting.

Application lists open on Tuesday.

The group may also be in "faiture to have reached a
satisfactory solution would bave
icopardised the viability of the
ended the day 6p up at 104p
against 257p helore they were
suspended on Atonday.

The resignations failed, how
ever. 10 appease Johnson
Marthey's institutional share
holders. They plan to meet at
the headquarters of the Prudential Assurance Company
rights issue.

dential Assurance Company to discuss the terms of foreign 26-8 p.c. of its equity, 3 mm shares at 210p each. The group multiple retailer of frozen foods operates from 81 stores where it also sells a range of groceries chilled products domestic freezers and microwave ovens.

Bankers to the offer for a full listing are N. M. Rotbschild and Sons and application lists open on Tuesday.

Onestor—P21

dential Assurance Company to discuss the terms of solutes the terms of Monday's rescue and possibly organise a concerted which owns just under t p.c. of Johnson Matthey, "all share-listing are Not the offer for a full listing are Not M. Rotbschild and Sons and application lists open on Tuesday.

Onestor—P21

MOST houses belong to the people who live in them. How many businesses belong to the people who work in them?

How many people directly own any share in any husiness? Our property-owning democracy pro-vides for comfort and shelter, but stops short of the creation of

The Government now aspires lo bring that harrier down. Treasury minister John Moore yesterday set out a manifesto: "Our aim is to establish a people's capital market. to bring capitalism to the place of work, to the high street and even to the home."

First and most simply, it is what people want, sars Mr Moore, It would scree to blur the distinction hetween the "two sides of industry." between earner and owner. It should sharpen husiness up. And once shares are soread into many millions of hands it will he hard for another Government to take them all back.

Whal, though, can this Government claim? Mr Moore points to half a million people who since 1979 have been brought into protitsharing schemes or have received

share options. For privatisation, he says that many employees took the chance to hold shares in their company. Yet neither achievement amounts to widespread individual ownership. We are still miles away from that. Will British Telecom move us

suitable share for heginners, now heing woodd hy 27 million worth of advertising. "The aim." says Mr Moore, was not just to get the Telecom stock sold. It is to awaken people's minds to what for most of them is

nearer? There could be no more

a new concept - the ownership of shares. Even the best advertising cannot do that by itself. Marketing and distribution have to move in step. Thus far, the whole privatisation programme has been handled by a few merchant banks and big brokers - experts in the wholesale financial markets, but not in

selling to a mass market. When Britoil was offered for sale, copies of the prospectus were solemnly sent out to post offices. What first-time shareholder would seek advice across a post office

CIVEB

De "

the remaining Australian side.

The earnings of this busioess, together with a managebent fee for still runoing Consolidated's new purchase, said to be worth a further 90 cents a share. Dividends and a bonus share issue available to existing share-inders makes the lotal deal worth A\$5 a share, said Nicholas Kiwi, against Reckitt & Colman's offer worth A\$4.60.

"There are a number of nucertainties about their offer," declared Sir Michael. "The management contract strikes me as a peculiar arrangement and I wonder bow durable it is."

France-Germany

end bonds tax

RACAL

CITY COMMENT

Beating the path to share ownership

counter? What post office clerk would guide his hand across an application form?

But if Mr Moore put bis marketing in the hands of Marks & Spencer be would still have to answer for a tax system slanted against the personal ownership of sbares. All the major tax advanlages work the other way — chan-nelling savings into life assurance. into pension funds and, of course, into houses.

A Chancellor whose first Budget halved stamp duty, took off the investment income surcharge, and ended tax relief on life assurance premiums has moved closer to neutrality in his treatment of savings. His colleague Mr Fowler, pushing forward with personal pension schemes, is moving in the same direction. But the hardest changes remain to be made.

Arbitration pitfalls

EXCEEDINGLY seductive but still wrong is the compromise proposed by the pit supervisors union NACODS for ending the coal mining dispute.

The idea put forward is that an independent arbitrator should be brought in to settle disputes over pit closures. It is pointed out that there already exists a conciliation machinery within the coal industry in the shape of the National Reference Tribunal.

At least this solution has the virtue of being reasonable in tone, which is more than can be said for anything yet produced by the National Union of Mineworkers. On that account it will attract a sympathetic examination. But a

second glance must find a lot of difficulties.

The proposal woold certainly take control of the undertaking away from the board and management. In effect arhitrators, how-ever chosen, would he deciding the size of the National Coal Board's losses and the degree of public snbsidy. While this is perhaps a shade better than giving the right to veto pit closures to the National Union of Mineworkers, it is still an abdication of power.

Then the problems of actually operating a conciliation procedure are raised by the working of the existing Tribunal. National Reference

It has been little used by mem-hers of the National Union of Mineworkers because they object to the binding oature of the trihmal's decisions. And that is probably an accurate foretaste of how the union would react to arhi-tration over closures — findings would have moral force ascribed to them only when favourable.

Likewise the National Coal Board has always retained the right to refuse to allow cases to come before the tribunal in order to preserve its management prerogatives. A similar limiting clause in the case of pit closures would be most unlikely to molify Mr Scargill and his supporters.

New trends in pensions

MANAGING pension funds in Britain is still, for hetter or worse, a cottage industry. But it is not entirely static in its outlook or its objectives, according to a survey of

3,000 individual schemes carried out by City Research Associates and

published today.

Nearly half of them have changed their investment management methods in the past five years, with a strong trend away from insured schemes controlled effectively by higger institutions towards self-management or at least an individual fund manageo

by outside experts. At the latest count nearly hal, the schemes now have at least par-of their funds managed indi-vidually, while about one in hye still uses insured schemes, with similar proportions investing in a pooled fund managed by an insurance company or managing their own funds independently.

The switch from insured to pooled and from pooled to self-managed funds largely explains wby a quarter of the funds bave changed managers in the past five years. But others bad changed managers or appointed additional managers in pursuit of hetter performance.

The trustees are still relatively modest in their objectives, however, and most are happy if their funds are in the top 25 p.c. of the performance table or the top performing pooled funds.

Four out of five rated con-sistently of investment perform-ance and the calibre of people they deal with higher than any crude short-term performance rating.

In other words, the average fund manager stands a good chance of retaining his client for five years with only average performance. Only half the funds specifically valued in-house research or expertise in foreign markets.

Fewer than one in five showed any great interest in modern portfolio theory, and only one in ten set any great store hy heta analysis. Three quarters wants to see a better deal for early leavers, but only one in six wants to see unitisation of existing funds or new schemes hased on money purchase. Almost a third still handle in-house pension details manually. Perhaps the most telling comment, how-'ever, is that a quarter of all companies have two separate schemes for different classes of employees and..15..p.c. have three or more schemes operating.

First Chicago \$70m loss after provision By JAMES SRODES in Washington.

FIRST Chicago Corporation. A Manufacturers . Hanover

with \$49.5 million set aside in the second quarter.

The baok was the second io less than a week to report depressed carnings caused by poor quality loans.

Earlier this week, Security Pacific, the oation's eighth largest baok, said it was boosting its reserves 42 p.c. because of uncertainty over \$5.5 billion in loaos to Latin America.

First Chicago's chairman and chief executive officer Barry Sullivan noted the troubled loans at the mid-western baok were conceptrated in its domes—

Cicago's report would not spark would not spark a run on the bank.

Dow falls 8.5

WALL Street investors tried to be hrave in the face of the hanking scare but the Dow Australian Aspro to shoe polish cooglomerate Nicholas Kiwi suffered a major setback yesterday when Nicholas agreed to sell most of its operations to Consolidated Foods of Chicago.

But Sir Michael Colman. finance director of the British foods and bousehold products

AMSTRAD Consumer Electronics reports pre-tax profits of 19-12m for the year ended June 30 compared with 18-04m on a turnover up from 251-8m to 84-9m. The current year bas started off well, the board says.

The final dividend is raised from 0.34p to 0.41p a share, making 0.68p for the year (0.56p), payable Nov. 29.

Questor—P21

FIRST Chicago Corporation, the holding company for spokesman, however, said the bank's third quarter earnings would compare "exceptionally well" with second quarter profits of \$73-5 million. Bank stocks oo Wall Street took a pounding in early trading but by the end of day most had recovered. Market analysis said stocks rallied when investors realised First with \$49-5 million set aside in the second quarter.

The bank was the second in spark a run on the bank.

loans at the mid-western back
were concentrated in its domestic energy and foreign lending most actively traded list and portfolios.

The float that the collection of the British floads and bousehold products are group, said its A\$340 million was down \$2.7 at \$20.3 an hour (£228 million) cash hid was not ric energy and foreign lending portfolios.

"We are confident that a provision of this magnitude is a oce-time event," said Mr sullivan. "Our profit for the full year 1984 will be lower than we had earlier anticipated but was ooly off \$1 by late afternoon. but our overall financial condition is strong."

First Chicago's loss sparked speculation that other hanks might also report seriously reduced carnings to shore up loan-loss reserves.

most activety maked as \$2084, an hour dead yet.

Nicholas Kiwi has agreed to sell outright its non-Australian operations to Consolidated for A\$289 million or A\$3-80 a share. Then a new Australian company, to be owned 14-9 p.c. by the Chicago company, will continue to run both the newly-sold overseas businesses and the remaining Australian side. The earnings of this business, day's trading.

The earnings of this business, and to be worth

London Properties following the alteration of shares on the offer fer sate.

Applications for the 4lm Ordinary shares in WCLP were received for a total of almost 47m shares. Allocations have been made in full for application of up to 750,000 shares.

Applications for over 750,000 in the 18 posted takeover of stockbrokers of the posted tomorrow and dealings in the Ordinary shares will commence on Monday.

Fleet prospects

LOED MATTHEWS, chairman of Fleet Holdings, yesterday told shareholders that, desmite the farmend of recent takeover specular.

The terms of most of the Alm Ordinary shares on the offer to date have not been disclosed. The lakeover of stockbrokers that is price tag of f46-2 million on farmed that it is alking an initial 29-9 p.c. stake in specialist gilts johhers that alk announced that it is month to approve the issue of shares for the lakeovers shows that the Grieveson particular increasing control to 100 p.c. for a total outlay of million for the year to last the free for takeover specular.

The terms of most of the April.

the corpected to see further profiles growth of up to 18 per this part from Field. Lord Matthews, who said that he expected to see further profiles growth of up to 18 per this part from Field dispersions. WORLD MARKETS MASTIROAMS Ceol 172-70 - 0-60 State to 15 per this part proprietor Robert Maxwell paper profile Robert Maxwell paper proprietor R

Turner & Newall off the banks' sick list Davy hit by TURNER & Newall yesterday tuted by chairman Sir Francis Kingdom debts and Turoer & Russian losses

list" when it resumed "oormal banking arrangements" with Nafional Westminster and 14 other lenders.

Special banking support arrangemeots were made in 1982 when the group, bit by poor results, was further rocked by fears of very high compeosation claims from asbestosis victims.

Tombs has helped pull back now pull back longer need prior approval from £60 looger need prior approval million and total group gearing cut to 22 p.c. of shareholders' funds.

The hanking arrangements were made in 1982 when the group, bit by cover assets six-monthly reports and restrictions on group moves sation claims from asbestosis such as acquisitions and fund-raising.

Tombs has helped pull back now for £60 looger need prior approval from its bankers.

When 5ir Francis was heen forced to make a major provision in its accounts for not nnly a £51,000 salary hut of £100 million floating charges over assets six-monthly reports and restrictions on group moves such as acquisitions and fund-raising.

With the shares up 3p, at 96p, he is well on course to receive ing yesterday.

ralsing.

ralsing.

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he is well on course to receive, ing yesterday.

In the event claims have largely held steady and a major tradiog turnround insti
comfortably cover group United payments.

3rd October, 1984

TO ALL LONRHO SHAREHOLDERS

Dear Shareholder

canvass votes.

There has been some publicity over your Company's bolding in House of Fraser, and I thought that today, immediately after the end of our financial year, I should write to you in advance of the Annual Report to give the view of your Board on the future of this investment, and how it affects Lourho shareholders.

Lonrho's overall state of health is excellent. Our accounts will show that in our seventy-fifth year, profits will he a record, with cash balances of over one hundred million pounds. The interim dividend, which was the highest ever declared by Lonrho, was paid on 1st October. The financial year now starting will, I am convinced, show further improvement. I feel particularly optimistic hecause we have achieved such a wide spread of assets in the last few years.

Against this hackground you need feel little concern when reading that some of Lonrho's resolutions, offered to House of Fraser shareholders last week, were rejected. The position is not quite as cut and dried as reported in the Press. Only two out of the five resolutions affecting Lonrho were defeated, and by a narrow margin.

The two resolutions to preserve the separate assets of Harrods, and therefore the The two resolutions to preserve the separate assets of Harrons, and Intercore the option to demerge that company from the rest of the House of Fraser Gronp, proved popular with sharebolders, and were carried by an average of four million shares. Electing two Lonrho nominees to a bostile Board we knew to be difficult, but still Mr Rohinson and Mr Spicer each had over forty-eight per cent of the votes cast, which I regard as most encouraging. My own contribution seems to be valued by shareholders of House of Fraser as, even after subtracting the Lonrho vote, I was handsomely re-elected. The total vote was just under ninety-eight million in favour versus thirty-four million against. On the other hand a massive fifty per cent of chareholders failed four million against. On the other hand, a massive fifty per cent of shareholders failed to vote at all in support of the Chairman of House of Fraser, Professor Smith, even after the concerted efforts of the House of Fraser Board which hired expensive assistants to

In the view of Lonrho's Board, we have received increasing support for some constructive and sensible propositions which will sooner or later win the day.

To Lonrho shareholders, the thirty per cent holding presently shows a market surplus of seventy-one million pounds over cost. Most of this rise is attributable to our original offer for the shares and our demerger proposals. In addition to the indicated surplus Longbo has received dividends of twenty-five million pounds. Our investment in House of Fraser has therefore shown, over the seven years of Lonrho's interest, a highly attractive notional gross return of twenty-seven per cent per annum. We have additional resources available to bid for the outstanding seventy per cent. immediately, were the Monopolies Commission to agree. We also have the option to sell our strategic holding. and have recently been approached to sell by more than one buyer.

The Lonrho Board feel that, in the interests of Lonrho and House of Fraser share-holders, we should continue to advocate demerger, which is such an attractive idea, and while support increases, we should maintain the policies towards House of Fraser which we have been pursuing until now. Whatever the obstacles put in the way of a bid, patient persistence will overcome them one hy one. We are currently appearing for the third time at the Monopolies Commission, in order to win the right to hid.

As our Annual Report does not appear until early next year, I hope you will find this brief outline of the position reassuring and useful.

Yours Sincerely,

TINY ROWLAND

This letter is also being sent to House of Frazer shareholders

Lonrho Plc, Cheapside House, 138 Cheapside, London EC2V 6BL



Interest paid

egal security, £500 minimum, ity and half-yearly interest ents may be made—interest gross IUK only). Write of for details, No obligation. BRADFORD INVESTMENTS, Opt 3, 91 Manningham Land, Bradford 1, West Yorkshire Tel, Bradford 305807

Brown & Jackson

profits stump

BROWN & Jackson's first half pre-tax profits are down from \$21.000. The 1985 ingure however included an extraordicary credit of \$518,000. The 1985 ingure however included an extraordicary credit of \$518,000. At the same time, CPS has sold commodity trading side, Ocionfinch.

This accounted for almost indicate in tash.

Waith made some \$250,000 in the late of the point of the same time and the group flas also suffered a sethack on the commodity trading side, Ocionfinch.

Datasery

Will be satisfied by CPS shares raised from 2.3a to 5.35 for a 4p 15p1, total. Earnings were profits for the year ended Aug. 7.09p (6.99p).

Godfrey Davis

GODFREY DAVIS has moved into the Rent-A-Unit portable huildings business with the acquisition for an initial E2m of D. J. Wraith Holdings. Consideration will be satisfied by £1.58m in shares and the commodity trading side, Ocionfinch.

Datasery

COMPANIES

Ocionfinch.
This accounted for almost 40 p.c. of net profits in the 1983 half but volatile commodity prices have meant that Drionfinch has had what the group terms a negative effect of £145,000 on this latest half. All other subsidiaries traded satisfactorily and liquidity temains strong.

There are no interim Ordinary or preference dividends as the deficit on revenue reserves is not yet eliminated.

Breville Europe

POLLOWING a dive into the red. Breville Europe is leaving the dividend list — 4-9p total last time — and warns it will take some time to achieve a return to profitability.

Pre-tax profits of £1·12m have been followed by losses of £411,000 for the year ended June on turn-over of £3·88m against £11·2m. The sandwich toaster market, it says, is still the most important segment for Breville. Stocks in the trade have been significantly reduced, but Breville's remain high relative to sales.

CPS Computer

CPS COMPUTER Group has acquired Lamex Commercial Computing and Lamex Computing Services for £245,500, of which £65,500

We increase their potential

...we'll train you to sell for us

formulated sales training programmy over 6

knowledge and your personality into effective

a genuine opportunity for a lucrative. Trightly

company med tast-moving industry is se-

Ourselection process will be tough it s

people, Convoice as on the convoice people of the Penne Mahoney on 10923; 3:2500, or write to her air CASE ple, Caxion Wai, Wallord Business Park, Willord, Heas WDT 8XII

rewarding sides career within a world-leading

impostant we invest our training in the gight? people. Convince us you have the potential or

Although mitally in training, we will offer an artractive salary good benefits and above all

months that will develop your technical.

DENING half pre-tax profits from Datasery, the 1B M computer leasing group, are down from \$819,000 to \$567,000, but the board says that they are in line with budget and they expect the full year outturn to show a "substantial improvement" over 1963's \$2-17m,

Profits in the first half

Profits in the first half re-flected the significant costs in-curred in recruiting and train-ing field engineers and the sea-sonal bias of the business. The British subsidiaries per-formed well and the West German operations are recovering.

The group is paying an interim dividend of 0.6 cents on Nov. 25, sgalnst a forecast 0.5p cents made at the time of the group's offer for sale in Dec. 1985. Earnings were 1.58 cents (5.51 cents).

SHARES in Galliford, the Leicestershire-based building contracting and engineering group, fell 5p to 58p vesterday following the news that talks which might have led to an offer for the compaoy have been terminated. The news came together with Galliford's full year results which revealed a fall in pre-tax profits from £2:88m to £3:18m, despite higher turnover of £72:8m (£68.7m).

Wraith made some £250,000
pre-tax in the half-year to June
50, and its founder and chief
executive, David Wraibh, sees no
reason why second half profits
should be lower than the first.
Wraith's net assets stood at
around £1-5m on June 50 last.
Earlier this week, Godfrev
Davis acquired Lion House Park
Homes, near Hailsham, Sussex, for
£890,000 cash, bringing the total
number of Park Homes in the
Godfrev Davis 1Home Estatess
Division to more than 2,500 at 23
residential parks.

Muirhead -

MUIRHEAD, the Beckenhammultification beckeniam-based electromechanical concern, has purchased the National Enter-prise Board's 25 p.c. stake in Muirhead Office Systems for \$20,000 cash. Accordingly, Dffice Systems now becomes a wholly-owned subsidiary of Muirhead. In the last audited accounts ended Sept. 1985, the proportion of net assets attributable to the 25 p.c. holding were £202,500 and pre-tax profits £145,800.

run year ontoome before considering any final in 1985, the group reduced full year losses to £187,000 (£347,000) and paid a total of 2p. This improvement has been maintained. Losses per share amounted to 8-90 (earnings

Marler Estates

ON GROUP turnover down from £5-7m to £2-6m Marler Estates made pre-tax profits of £828.847 for the year to March 25. This There is a divideod for the year of 2p against 2p per share on the smaller capital io 1983.

SOUND DIFFUSION, the electronic engineering group, has followed its advance over the 1985 full year from £3-25m to £5-64m pre-tax by going from £2-31m to £5-69m in the opening half of this year.

half of this year.

This 146 p.c. increase was achieved oo turnover of £10.2m £5.06m, with the value of new installations completed in the period exceeding that for the whole of 1985.

Dening half earnings are on from equal to 1.67p to 4-1p, but as usual there is no interim dividend.

Whittington Int.

Sound Diffusion

Richards (Leicester)

STRUCTURAL and mechanical engineer Richards il Leicestering bas gone £197,000 into the red in the opening half, against a £5,000 profit last time. It is passing the interim dividend—in last time—and says it will wait the limited with a 0-25p payout on Dec. 31 and expects a jump in opening half, against a £5,000 profit last time it is passing the interim dividend—in last time—and says it will wait the limited last life in the full year.

REGEY Effectronics Group, the Manchester based magufacturer

Globe & Pheenix Gold Mining Company: Full year p7t pft 1529,000 (£75,700). T/o: £2.52mi (£2.57m). EPS- 55.05p (11.38p). Div 1.25p (same).

Triplevest: First half pre-tax revenue £1.67m (£1.43m). Earnings per income share 4.749p (4.014p); interim dividend per income share 4.749p (4.014p); interim dividend per income share 4.748p (4.014p) pay-

ings per income share 4.748p 14.014p) per income share 4.748p 14.014p) per able Oct. 31. Nav per capsel share 9041p (8471p at 28.72/84). Should be assumed that the 18.5 p.c. rise in the interim distribution will be achieved for full in steel stockholder Brown & year.

Manchester Group:

Nov. Tawse shares fell 6

Wellington Estates): First half p.t profit f130,400 (£104,300). Eps 1.55p (1.22p). Changing yearend to September 30 and accordingly there is no interim diridend (0.5p). A dividend will be proposed on the final accounts.

CHAIRMEN

Deborah Services — Arthur Britton: Consider prospects for group to be good in forthcoming Bromsgrove Casting & Machin-

to for Jack Omegod Can a substantial scrip disus. NEW ISSUES

At that time Right forman process profits of 285,000 for the year to June 30, but to fact miles 2104,000. Righy Electronics

Folkestone Water

Caparo details Fidelity offer

to 1250 on the news that Caparo already has a firm offer of 120p a share for its stake, worth £4

Meanwhile, Caparo reports
6xst half pre-tax profits up from
£911,000 to £1.3 million on sales
doubled at £53 million despite
losing ain estimated £160,000

losing ain estimated £160,000 in profits as a result of the mining dispute.

It says this could rise to £600,000 if the strike continues until the end of the year, but is still confident that 1984 pretax profits will still be well ahead of 1985's £1.93 million without say contribution from

Board changes for Elswick

for new mborgement and raising fresh capital after going deeper fioto, the red and running up borrowings of £4.5 million.

At the suggestion of Loodon Trush its second largest shareholder. Elswick has approached Bill Cross, chairman of Brent Chemicals, to help solve its problems.

Mr Cross, his son and two

oon-executive directors are foio the board, with Mr Cross taking over as executive chair At the same time Gaensel Investments, with which Mr Crossis associated, is subscribing for £550,000 of new convertible pre-

Despite efforts to offset d cult trading candled Elswicks first half pactages Fidelity.

The interim dividend rises £288,000 against £217,000 in last full year.

This Advertisement is Issued in compliance with the requirements of the Council of The Stock Exchange.

Folkestone and District **Water Company**

Placing of £2,500,000 11½ per cent Redeemable Debenture Stock, 2004 at £100 per cent

(Redeemable at par on 31st December, 2004) Application has been made to the Council of The Stock Exchange for the above Stock to be admitted to the Official

List. The Stock will rank for Interest peri pessu with the existing Debenture Stocka of the Company: Particulars of the Stock have been circulated in the Extet Statistical Services Ltd., and copies may be obtained during uaual business houra on any weekday (Saturdays axcapted)for 14 days from and including 5th October, 1984, from Seymour, Pierce & Co.,

10 Old Jawry, London, EC2R BEA

Galliford

PRELIMINARY ANNOUNCEMENT

A MANAGEMENT AND A		714 1
Year to 50th June	1984 £00 0	1983 £000
Turnover	72,775	68,680
Profit before taxation and		
minority interests Profit after taxation and	2,180	. 2,883
-minority interests	1,795	1.768
	.7-09p	6.90₽
Interim dividend per share— paid	0·7p	0·7p
Fioal dividend per share— proposed	3·3p	2·5p
model at the second		
Total dividend for the year— paid and proposed	4 · 0p	5·0p
A manufacture start has been made to	- 44	

Appromising start has been made to the current year, and to mark their confidence in the future of the company, the Directors propose to recommend a final dividend of 3.3p GALLIFORD PLC

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To maximise yours...

the potential of computer hardware as no others have before. We believe we gay

unleash your potential fire direction corrust.

never have considered before.

You are either already enjoying a successful sales career or have had sufficient to solve a notation of the processing environments predicts in Operations. Service Support or similar to have gamed a good technical understanding have gamed a good technical understanding to each case you will be asset by usees 20 and 128 and have the motivation nersonality and

28 and have the nicitivation personality and probessionalism to now be questioning that

vous next career move will be set a grant of the

COMMODITIES

Gold improves

LONDON GRAIN MARKETS cach.

ALUNINUUM: Steady Off confirment F812 (2316). Off midden cash 1811.

IRI2. 3 mins 1873-1835-30. After close cash 1812-813. 3 mins 1836-8857. TO 13.530 tonnes.

Quality

Manager

Capital Equipment

Southern England

Our clients, the market leaders in their field, are seeking a Manager, Quality and Reliability, to report to the Technical Director.

the Technical Director.

The successful applicant, who is unlikely to be over 45, will first ensure that quality and reliability are built into the company's design, development and manufacturing systems – and second, will use his or her experience and management skills to ensure that quality considerations are brought to bear on other functional bracks. Another important rule will be the manufacturing of product performance in the field.

A factory lest and inspection function reports directly

as does a quality workshop, and there is strong involvement with product design and test, suppliers, the field service lone and the customer.

Candidates should be qualified preferably to degree level and be able to show a good knowledge of mechanical, electronic and hydraulic engineering.

A starting valary of around C20,000 p.a. is empisaged, plus the usual established company benefits. Relocation assistance is available if nouessary.

Write on Josing a short CV to May Emmons, CRS 356, Lockyer, Bradshaw and Wilson Limited, 178 North, Cower Street, London NV1 2NB.

Indicate, in a covernote, any company you would not wish to receive your application.

 $_{
m BW}$





General Manager - Finance and Supply

Papua New Guinea Family Status Salary Negotiable + Car

Our Client, the Post and Telecommunication Corporation, is a recently established statutory The PTC employs over 3,000 staff and provides one of the most advanced systems in the world.

We are now seeking to appoint a General Manager – Finance and Supply, to act as Advisor to the Managing Director on all financial matters and to exercise control over other related areas, including supplies, transportation, corporate planning and the Legal Department. The successful candidate must expect to be heavily involved in the new policy areas. developing new systems and managing a

Department of over 350 staff. This is a challenging role requiring considerable management skills and candidates must be capable of working without supervision. Candidates must have a minimum of ten years post qualifying experience with a financial accounting background in large commercial organisations using sophisticated EDP systems.

The salary for this appointment is negotiable and will not be an obstacle for the right candidate.

CONDITIONS OF SERVICE

3 year contracts (normally) -Air fares to and from the UK -Good accommodation at nominal cost Generous education allowances Leave fares to UK after 18 months

Fully maintained company car

— 24% gratuity payment
 — Salary paid in PNG Kina
 (no exchange restrictions)

Interested candidates should contact. Antony Taylor, Advisor to the PTC, quoting Ref. No. DT/3058 at The Recruitment Partnership. 27 Blackwellgate, Darlington DL1 5HX, England. Tel (0325) 55426.

Telex 587259.



Personnel

International

Consultants

Commercial Manager Road Haulage

R. Rankin & Sons Limited, part of the Transport Development Group, is a highly successful road hautier based in the North East of England. The company's success can largely be attributed to the level and quality of service offered to its clients, and an experienced management learn that fully understands, and enjoys, the competitive nature of their

The Managing Director of Rankins has now decided to strengthen his management team and will appoint a Commercial Manager in the near future. The responsibilities attached to this function will be wide ranging and involve all aspects of company trading. A critical area of control will be the continuing development of the company's sales and marketing effort leading to profitable, new business gains.

The chosen executive will be seconded to Rankins by the Regional Holding Company for a minimum of twelve months. This action supports the Group's management development policy, and suggests that the Holding Company may request the Commercial Manager, after proving him or herself, to move to another Group company, possibly in a more senior role, after a relatively short time.

Candidates, in addition to being able to accommodate this possibility in their personal lives, must be of graduate calibre, preferably aged between 35 and 40, and ambitious. enough to be seeking a senior management role on ment. The terms and conditions of this senior appointment include a highly attractive

remuneration package and appropriate benefits. Applicants wishing to be considered should write to D.J. Pakeman. Managing Director, The Lloyd Group, 50 Conduit Street, London W1R 9FB.

LOCKYER. GRADSHAW & WILSON LIMITED

PROJECT ENGINEER

c £12,000 General Foods is a multinational company and one of the country's leading lood manufacturers. Our products — Maxwell House Coffee and the Bird's range of dessents — are household names.

We require a Mechanicial Engineer to join our project engineering team and manage a wide vanety of multi-descriptined projects from conception to completion. Projects range from work on improving production processes and mechanical services to work on building modifications and new buildings.

A degree in Mechanical Engineering with at least 4 years practical experience is required. This must include control of projects from initial commissioning through to implementation with prime responsibility for cost estimating and planning. Your background should be from the Food, Beverage or Process inclusives and include a working knowledge of civil, chemical and

electrical engineering. The Company offers excellent fringe benefits including 27 days holiday and assistance with Please write for an application form to: Mr R. T.

Wills, Assistant Personnel Manager,

General Foods Limited. Banbury, Oxon OX16 7QU

Quality Assurance

Engineers

Brown & Root

Brown & Root, world leaders in design, engineering and construction for the Offshore & Petrochemical industries, have excellent career opportuoities for ambitious engineers to undertake challenging appointments on projects in the UK, and Overseas. Project Q.A. Managers

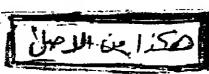
Candidates must currently be employed in a similar capacity and be qualified to Degree level or equivalent. Leadership, organisational skills and the ability to liaise effectively with clients and management at all levels are of prime importance. Familiarity with current Q.A. codes/standards and the ability to devise and implement suitable plans and programmes

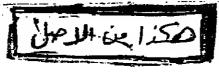
Senior Q.A. Engineers

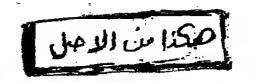
A minimum qualification of H.N.C. is required, with at least five years relevant experience in a senior capacity. Candidates must be conversant with all aspects of Quality Assurance as applicable to the Contracting Industry including certification liaison. In depth auditing experience is essential, with formal andit training desirable.

Salaries are highly competitive and there is a first class benefits package which includes free pension/life assurance, and generous relocation assistance where appropriate.

Please write with career and qualification details to: The Engineering Personnel
Department, Brown & Root (U.K.) Limited, Brown & Root House, 125 High Street, Colliers Wood, London SW19.







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of Dealers in Securitie Last night's closing prices:

18 X.A.E.

931 X-15 Dimensional

932 Province Frust

38 Prozo

10 Scropps

25 Stope Medical

31 y Taddale Inc.

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NEW ISSUES

m Shares surfect to SFC Rule 144. Market Makers OI-928 2237 🕠

Prac 158

Pe Till for fact the dollar fell below trive mass, for the first time in ten days vesterially below the day in a large at 5-1000 marks, down almost four pfendidge on the day.

Leatmer at selling was not great but the market remains that and nervous. The dollar also for ground against other cut remains the ground against other cut remains alternate and strings that the final other cut sellings in the dollar also and closing at 11 per.

The decrease were able industry to the Early of the middle industry.

The amproved performance of stering against the dollar helped.

The POUND ARROAD FORWARD RATES

MONEY & EXCHANGES

THE POUND ABROAD

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Notice Section 1.40 h To be 16-91
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OTHER MARKET RATES

DOLLAR RATES

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FORWARD RATES

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KRUGERRANDS* PLATINUM NOBLES

NEW SOVEREIGNS* Co. 80 - 140-01 - 200 03 - 140 501 -

MONEY MARKET RATES

Ther cent.)
OTT AUTO, BANKS Base Base 101 (Aug 17) PINANCI, HOUSEN Base Base tipe their ti

THE QUESTOR COLUMN

SCUSA is convinced that it can effect a major recovery at the length of the serious by rationalisation and the introduction of its own market areas. Amstrad has to a substantial contribution of its own market following.

Lecland attributes its success to the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations as insulated freezer profits of £9-12 million against the introduction of such innovations and contribution of such innovations of such innovat

tears, rising from \$1.57 million to \$5.89 million, with \$2.9 million for the first six months of the year to Docember, 1984,

SCUSA, the United States sub-Holmes had two major prob- in Wales. Its growth rate, howsidiary of Security entres, is lems It was out transacting ever, has been more impressible began's rating and since
coming of age. Currently quoted enough new business an dit was sive, certainly over the past Iceland's fester growth record
on the unlisted securities may suffering an increasing number few years.

Let School it about the content of the past of t

coming of age. Currently quoted on the unlisted weurities market. SCUSA's is about to gain a fill listing tollowing the issue of disconcrtius in existing an increasing number of the past levels with a supering an increasing number of the past levels about to gain a fill listing tollowing the issue of disconcrtius in existing a fill listing tollowing the issue of disconcrtius in staunch that out notified for sale at 1000 cach.

The share issue, which will lower Security Centres' share bolding from 30-25 p.c. to 32-67 p.c., also includes six nullion shares which will go in the vendors of Holmes' margins up to its own acquisition which proported the fill go in the vendors of Holmes' protection. Inc., the proposition of the Hindres business which is being purchased for USS50 holmes, a leading name in security in the United Stales, is being purchased for USS50 million 1239-5 million deterioration blamed on those market areas. Amstrad has to

MONEY

TECHNICAL

Electronics – Herts/Essex – to £15,000 + car

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Applicants must be of graduate calibre and have substantial

experience of developing microprocessor controlled products through to successful manufacture with a small team of electronic mechanical and production engineers. Some familiarity with computer interfacing will be essential. A background in the weighing and measuring vending office equipment or printing and packaging industries might be useful.

nning now you meet inese requiremen a full C.V. with details of current carnings to Michael A Hinds (Ref: 408). Ashley Recruitment

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offers.

Condidates should be qualified to HNC/Degree tevel and able in offer relevant experience (preferably 5 years or moret gained in a commercial environment. The salaries associated with this post are competitive and will reflect the calibre of the chosen candidates. Picase apply giving details of qualifications and career history to: Dr J. P. Vessey, Chelsea Instruments Ltd., 5 Epicus Road, London SW6 7UR.

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plus Company Car

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West Midlands

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Our client, a young aggressive division of a highly successful Blue-chip organisation has a unique growth rate and a product which is undoubtedly

To continue this degree of success they wish to attract sales professionals of high calibre who can demonstrate a successful sales track record.

opportunities and the ability to achieve objectives through clear and persuasive sales presentations.
Your background will have probably included

Young Sales Orientated

Graduates...

...Getyour career and Britain's mornings off

on the right tracks! Quality

Systems. Specialist

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Gain your experience with us in California Then support our

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International Recruitment Major Account

the best in its field.

The current top performers are men and women, typical age 26 to 32, who are high achievers, dealing easily with all levels of decision-makers. Essential attributes are the initiative to identify and develop new business

formal sales training as part of your development, Millions of people start their day with a **Mellogy's** cereal and in order to satisfy their enormous appetite for our products, our sales team needs to be very special. Have you got what it takes to join

and build a career in sales with us?

Nou must be a graduate, or well edicated with a bushess qualification, in your early twentles, completely mobile within the U.K. and have a clean driving licence. If you've had some sales experience so much the better, it not don't worry as it is less important than an outgoing personality

and your commitment to a sales career. · Providing you meet these criteria, we would The to meet you. If you are successful, you will join us as a member of the Sales Force and after mital training you will be allocated a Sales Tendory. This is a great opportunity as it is

Rimberly Clark Limited has a proven record of profitable growth in the field of disposable tissue products and has diversified into other technologies. Famous brand names such as

Kileener, Tissues, Kotex Ferninine Towels and Kinwipes Disposable Wipes are synonymous with fligh quality.

The Company is committed to a policy of The Company is committed to a policy of continual improvement in its products and supports this with sound quality systems. It is now intended to strengthen the organisation with the appointment of a Quality Systems Specialist, reporting to the Corporate Quality Manager and providing a high level of professional expertise in the fields of quality audit and quality control.

Applicants should be educated to degree level in a numerate discipline and have a thorough knowledge of statistics, quality audit and process control techniques both in theory and practice.

Membership of an appropriate institution would be an adventinge.

As a very successful high growth company manufacturing a range of amovative products to meet information technology needs, THORNEMI Detailed have a commitment to advanced production techniques and project planning. To support our Planning Manager in the area of resource planning, we now have a need for a

Essentially you will be working with our MRP11 system supporting the planning function in manufacturing, scheduling, stores and the shop-floor. A good deal of liaison work will be required. floor. A good-deal or hason, at all levels within the company. You should have an engineering background in production planning backed by HNC or

Rockwell-Collins are a major division of the international Rockwell organisation and leading suppliers of defence industry equipments. We have two outstanding opportunities for young experienced and ambitious software/
systems engineers to design and provide
technical support to real-time processing systems
for analysing marine acoustic data.

This is an exciting new project, for which
technical ability will be at a premium. An initial 18
months will be spent with our producing Division
of California transfer and destroined the pretents.

the UK, based to the West of London.

Deputy Materials tre determined to have the best control systems Manager

in California, training and designing the systems. Thereafter, you will provide technical support in You will need a degree in computer science and will already have acquired experience of Our client has achieved high growth and international success with innovative products in communications technology in order to maintain their success and plans for litture expansion they

for their manufacturing processes and have recently introduced an MRP11 system. They now wish to appoint a Deputy Materials Manager to co-ordinate the forward planning and implementation of current and projected material requirements.
Educated to degree standard in your mid 30's you'll have several years' experience of computer interactive systems including MRP11 operations. You are now ready to take on a more



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progression within your present company, and you will now be looking for a new career

178-202 Great Portland Street

You should be confident of your own potential. You should be confident of your own potential and determined to find a company and market which will stretch your abilities and skills within a hardworking stimulating environment.

To take up this challenge please call Barbaira Willis, on 01-631 4411 between 9 am and 5 pm.

MOXON today, Thursday or tomorrow, Friday, Ifyou prefer, send your CV to her at Moxon Dolphin & Kerby Limited, 178-202 Great Portland. 178-202 Great Portland. Street London Win 5TB.

& KERBY I.TI) Street, London WIN 5TB, and quote ref 4182. company policy to promote from within, so there's

lots of career potential and you will be given every encouragement to take advantage of it.

The remuneration is just as good as you would expect from one of Britain's leading companies. There's a competitive salary, a company car and a first-class fringe benefit package. If you are interested in a sales career with

plenty of opportunity, please write with career and personal details to-Kate Howsley, Great Brita
Limited
Park Road
Strafford

This position will interest quality professionals who are keen to join an expanding company and apply their existing skills in an atmosphere

receptive to change.
Salary is negotiable to a wide range around.
£14,000 dependant upon qualifications and experience. Benefits include free BUFA and a generous relocation package to fits attractive part. of rural mid-Kent.

Interested? Please telephone for an ... application form or wave giving full details of yourself and your career to date lo. I an Mintram, Senior Personnel Officer Rimberty-Clark Limited, Larkfield, Maidstone, Kent.

Telephone Maidstone (0622) 77700 ext. 4164.

(2) Kimberly-Clark

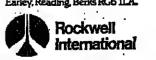
Progestered Trademark of the Einberly-Clark Corporation Salary is competitive and negotiable and we are offerings good range of benefits that include relocation expenses where appropriate. Career prospects are attractive within our expanding

If you have ambitions in resource planning. find out how you can achieve them at Datatech. Contact Trevor Davies on 01-890 1477 today. Akematively send your full CV to him at THORNEMI Datalech Limited: Spur Road, Feltham, Middlesex TW14 OTD.



VAX computers and/or Array processors; Candidates with a mature, responsible stitlude will find the remuneration package attractive, with generous allowances whilst in the USA, suitable both for married or single status.

To apply, please write, enclosing a comprehensive cv to-Mr F. Jacques, Rockwell-Collins (UK) Limited Suitons Park Avenue, Suitons Industrial Park, Earley, Reading, Berks RG6 1LA.



senior role planning for long term growth. This is an exciting career move as your sition within the company will be increasingly mportant. The salary e £16K+ car with a range of benefits that include relocation costs where

Please send full CV to Ian Lovalt, Moxon Dolphin & Kerby Limited, 178-202 Great MOXON Portland Street, London WIN 5TB, quoting reli *J*DOLPHIN Please state in a covering letter any & KERBY LTD companies to whom you do not want it sent.

FURTHER ANNOUNCEMENTS APPEAR TODAY ON PAGES 5, 6, 8, 9, 10, 11, 12 & 13

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in the field of civil engineering and building construction and be interested in developing their career in the field of training and technical interviewing. This vacancy offers a progressive career and the successful applicant in addition to a good salary would receive a range Please apply in writing, giving full education and career details to Confidential Reply Service.
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of up to £25,000 is offered, together with craughtsmen angaged on a project of considerable technical sophistication. A other benefits which include a car, threa year contract is offered initially but contributory pension and assistanca with ralocation to a pleasant rural part of with outstanding prospects of conbnuity Men end women are invited to write in Candidates must be chartered members of either Inst Struct E or ICE, prefarably confidence giving career details, age, current salary and telephone number. with a degrea. Extensive experience in Please quote 4269/DT on envelope and the design and construction of very large letter; which should be addressed to no end structural steelwork projects is essential, as is a working knowledge of

Personnel Officer

For an international construction company at its Head Office in West London. Applicants should preferably have experience WIA 1DS.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Confidential

c. £25,000 + car

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Only those over 38 years of age and with

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of benefits to be expected when

This prospectus includes particulars given in compliance with the regulations of the Council of The Stock Exchange for the purpose of giving information with regard to the Company and its subsidiary companies (together "Iceland" or "the Group"). The directors have taken all reasonable care to ensure that the facts stated herein are true and accurate in all material respects and that there are no other material facts the omission of which would make misleading any statement herein whether of fact or of opinion. All the directors accept responsibility accordingly.

The application list will open at 10 a.m. on Tuesday, 9th October, 1984 and may be closed at any time thereafter. The procedure for application is set

ICELANI

Iceland Frozen Foods Holdings plc

(Incorporated under the Companies Acts 1948 to 1980)

Offer for Sale

N.M.Rothschild & Sons Limited

of 3,835,928 ordinary shares of 10p each at a price of 210p per share, payable in full on application

KEY INFORMATION

The following information should be read in conjunction with the full text of this prospectus.

Iceland is a multiple retailer of frozen foods and also sells a limited range

of groceries, chilled products, domestic freezers and microwave ovens. Its 81 stores are organised into 9 geographical divisions and each sells a wide range of products covering between 600 and 1,000 lines depending on store size, Iceland operates a central cold storage and warehousing facility and its own distribution fleet.

Profit record and forecast

		before	eront
	Turnover	taxation	taxation
	£'000	£'000	£'000
52 weeks to 29th December, 1979	5,628	152	152
53 weeks to 3rd January, 1981	8,642	372	372
52 weeks to 2nd January, 1982	14,099	503	477
52 weeks to 1st January, 1983	23,586	789	734
52 weeks to 31st December, 1983	46,536	1,819	1,722
26 weeks to 30th June, 1984	29,053	1,455	1,380
Forecast for			
52 weeks to 29th December, 1984	Not less than	2,800	2,682

52 weeks to 29th December, 1984	Not less than	2,800	2,682
Offer for Sale statistics	•		
Offer for Sale price per share			210p
Number of ordinary shares in issue for the Offer for Sale	ollowing	14.3	million
Market capitalisation at Offer for Sale	price	£30.0	million
Percentage of issued ordinary share obeing offered for sale			er cent
*Earnings per share based on forecas	t profit .		
(i) after actual tax charge	-		17.6p
(ii) assuming a notional tax charg			10.7p
*Price earnings multiple based on fore	ecast profit		
(i) after actual tax charge		= = =	.9 times
(ii) assuming a notional tax charg	e of 46.25 per cent	19	.6 times
*Notional dividend per share		1	•
in respect of the 52 weeks to 29th			6.0 p
*Gross dividend yield at Offer for Sale	price	4.1 p	er cent.
*Dividend cover			
based on forecast profit after act		2.	.9 times
*Net tangible assets attributable to ord	linary shareholders		
at 30th June, 1984		£6.1	million
*Net tangible assets per ordinary shar	e		42.7p
e basis of calculation of these statistics is set out Offer for Sale Statistics" and paragraph 9 of App		and Dividen	d Policy",

INTRODUCTION AND COMPANY PHILOSOPHY

Iceland is a specialist retailer of frozen foods offering a wide range of branded and own label products. 40 per cent. of frozen food turnover comprises own label products. All manufacturing is contracted out.

Iceland is based at a modern purpose-built office and distribution complex near Chester and supplies its 81 stores in England and Wales with 91 per cent. of products by turnover on a central distribution basis with an 18 hour re-order/delivery cycle. Iceland's role as a specialist enables it to create additional demand for frozen foods in an already expanding market. The wide and industries product range and bright, clean and well-fitted stores emphasise the specialist image. The ideal Iceland store has a sales area of \$6,000 sq. ft. with up to 85 clear tooped chest freezers, supported by open display freezers, a range of grocery and chilled products together

with a freezer and microwave display area. High quality is the first consideration and the professionalism with which this is sought in the shopping environment is extended into all other areas of operation. Foundations for the future were laid at an early stage with fight management controls and systems. New technology is pursued wherever possible, particularly in

Iceland has a highly motivated management team. Over the years a deliberate effort has been made to foster and encourage a sense of pride, commitment and enthusiasm among staff at all levels, which has developed into a strong and distinctive

The directors see this as an important ingredient in Iceland's success and a strong stimulus to future development.

HISTORY

the field of computers.

'Iceland's period of rapid growth as a freezer centre specialist began in 1978 with the opening of the first outlet selling only packaged frozen foods.

By this time, Malcolm Walker and Peler Hinchcliffe were alread; well established as retailers of frozen foods under the Iceland name, having developed a chain of small shops selling mainly loose frozen food which was purchased in bulk and re-sold by

The first iceland shop was opened in Oswestry, Shropshire in 1970. Using the positive cash flow from that store, two North Wales outlets were opened in 1971. By 1973 a 20,000 cu. ft. cold store had been acquired in Rhyl as a central storage depot from which the growing chain of stores was supplied.

After the opening of the first freezer centre in 1978, the sale of loose frozen foods was phased out, existing stores being re-fitted and extended where possible. The present trading style began to develop from this point.

SHARE CAPITAL

Authorised in ordinary shares of 10p each £1,700,000 in 8.4 per cent. cumulative redeemable £860,000 preference shares of £1 each

£1,430,887 £860,000 £2,290,887

Issued and to be

issued fully paid

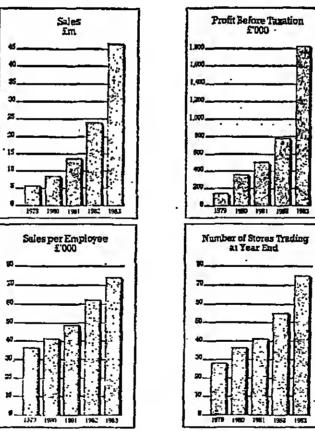
The ordinary shares now offered for sale rank in full for all dividends hereafter declared or paid on the ordinary shares of the Company.

INDEBTEDNESS

£2,560,000

At the close of business on 14th September, 1984 the Company and its subsidiaries had secured bank overdrafts of £1,030,729, medium term secured loans of £1,354,000, finance leasing commitments of £1,021,896 and hire purchase commitments of £31,070. Save as aforesaid and apart from intra-group liabilities, at that date neither the Company nor any of its subsidiaries had any loan capital (including term loans) outstanding or created but unissued, or any mortgages, charges or other borrowings or indebtedness in the nature of borrowing, including bank overdrafts and liabilities under acceptances (other than normal trade bills), or acceptance credits, hire purchase commitments, or guarantees or other material contingent liabilities.

GROWTH OF THE GROUP



The above charts are based on figures stated elsewhere in this prospectus the exception of Sales per Employee which is obtained by dividing the ever number of full-time employees (part-time employees being converted to it full-time equivalent) during the referant year into the sales for the year.

Iceland was by then expanding into the North West. Growth ran side by side with the development of tight management controls which have been maintained ever

By the end of 1979, Iceland had 28 outlets and had relocated the cold storage and head office function to a 4 acre site at the newly developed Deeside Industrial Park near Chester and built a 250,000 cu. ft. cold store. An IBM System 34 computer was purchased and linked to the warehousing

operation to facilitate stock distribution. A programma of computerisation of all main systems was commenced.

During 1980. Iceland opened 11 new stores and extended its trading area to the North East and the Midlands. In 1981 the British Rail Pansion Fund ("BRPF") subscribed for new share capital in the Company which provided a springboard for more rapid expansion. By the end of 1981, Iceland had 42 stores and had developed the present

In 1982, a further 2 acres was acquired on Deeside Industrial Park and an additional 1 million cu. ft. of cold storage space and a modern 10,000 sq. ft. office block This additional capacity was quickly turned to advantage by Iceland's continuing

expansion and by the acquisition in February 1983 of the St. Catherines Freezer Centres Limited ("St. Catherines") chain of 19 stores. St. Catherines was based in Bristol, South Wales and the South West. Iceland had identified valuable site potential in St. Catherines which would provide a significant

uoliit in Iceland's sales and also add to the geographical coverage of Iceland's

Prior to its acquisition St. Catherines was making substantial and increasing losses. Various weaknesses in the operation which had been identified prior to its acquisition were remedied within a few weeks of takeover by the installation of Iceland's systems and controls. By the end of 1983, the integration was complete and the stores trading on a sound footing and making a substantial contribution to group

A programme of refurbishment of St. Cetherines' stores was started immediately after takeover with T stores being completely refurbished during 1983. Of the remainder a further 6 have been refurbished this year.

DIRECTORS AND ADVISERS

Malcolm Conrad Walker (Chairman and Joint Managing Director) Peter Stuart Hinchcliffe (Joint Managing Director)
James Bernard Leigh, FCA

Richard Stanley Kirk John James McLachlan, FCA (non-executive)

all of Second Avenue, Deeside Industrial Park, Deeside, Clwyd CHS 2NW

Secretary and Registered Office

James Bernard Leigh, FCA Second Avenue, Deeside Industrial Park, Deeside, Clwyd CH5 2NW

Issuing House

N. M. Rothschild & Sons Limited, New Court, St. Swithin's Lane, London EC4P 4DU

Stockbrokers Hoare Govett Limited. Heron House, 319/325 High Holborn, London WCIV.7PE

385 Sefton House, Exchange Buildings, Liverpool L2 3RT

Auditors and Reporting Accountants Arthur Young McClelland Moores & Co., Chartered Accountants.

Silkhouse Court, Tithebarn Street, Liverpool L2 2LE and . Rolls House, 7 Rolls Buildings, Fetter Lane, London EC4A 1NH

Solicitors to the Offer

Herbert Smith & Co., Watling House, 35/37 Cannon Street, London EC4M SSD

Solicitors to the Company

Bullivant & Company, State House, 22 Dale Street, Liverpool L2 4UR

Bankers

Barclays Bank PLC. 38/40 High Street, Mold, Clwyd CH7 IBB

Registrars and Transfer Office Barclays Bank PLC, Registration Department, Radbroke Hall, Knutsford, Cheshire WA16 9EU

Receiving Bankers

Barclays Bank PLC,

New Issues Department, P.O. Box No. 123, Fleetway House, 25 Farringdon Street, London EC4A 4HD

Iceland today trades under a uniform corporate style from 81 stores organises into 9 geographical divisions supplied from the central Desside cold storage and warehouse facility and serviced by its own distribution fleet.

The frozen food market

Government statistics indicate that consumer expenditure on frozen foods, excluding poultry, ice cream and carcass meat, in the United Kingdom has grown from £245m In 1973 to approximately £1,250m in 1983. The directors estimate the total frozen food market to be worth of the order of £2.0 billion per annum. Frozen food expenditure has risen from 2.8 per cent. to 4.6 per cent. of total food expenditure since 1973.

Approximately 71 per cent, of frozen food expenditure is estimated to be incurred by owners of freezers. In 1973 only about 10 per cent, of households owned freezers. The figure is now estimated to be approximately 67 per cent. Specialist freezer centres such as those operated by Iceland are reckoned to account for about 28 per cent. of household purchases of frozen foods,

Iceland's development as a freezer centre business has taken place against the background of an expanding, yet highly competitive frozen food market. Throughout this period, Iceland has maintained consistent and significant growth in both turnover

Iceland's principal competitors are the larger supermarkets and other freezer centres. Iceland has developed a distinctive image and a range of products which have generated a particularly high level of customer loyalty.

iceland's customers have the benefits of a specialist service and a wide and lceland's customers have the benefits of a specialist service and a wide and growing product range together with the competitive price levels of a multiple retailer. Iceland places great emphasis on a clean and attractive environment and friendly well-motivated staff which together make shopping in Iceland's stores both satisfying and enjoyable. As a result Iceland is able to compete effectively against supermarkets, even where they are directly adjacent, and against other frozen food

Stores and retailing policy

iceland operates 81 frozen food centres with an aggregate selling area of 299,000 sq. ft. Their locations are shown on the map in Appendix III.

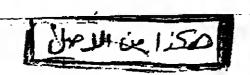
299,000 sq. ft. Their locations are shown on the map in Appendix III.

The average store size is 3,700 sq. ft. of net sales area. However, new stores opening in 1994 average 5,300 sq. ft., which is seen as the ideal size to accommodate localand's range of products. Each store has its own cold room for back-up stock.

15 new localand stores are scheduled to open during 1984 including 5 relocations.

Wherever possible localend takes the constraint to 10 of these are already open. Wherever possible, Iceland takes the opportunity to replace existing smaller stores with larger premises.

The main products sold by Iceland are frozen foods, providing 83 per cent of turnover. Most stores also sell a range of grocery products, generally in larger convenience packs. In addition, a limited range of chilled products is now available.



ICELANI

Iceland Frozen Foods Holdings plc

(continued)

A freezer division was set up in October 1983 and a total of 34 stores now sell freezers and microwave ovens. A resident home economist is employed in all of these stores to give customer advice on food and appliances.

Considerable pride is taken in store management, layout and design. A Continuous programme of upgrading and rehiting existing stores is in operation. Clear topped freezer cabiness are installed for easier product selection. Standard design features of the stores include terrazzo floors, fully tiled walls, suspended ceilings and air conditioning. Wide aisles allow easy access to freezers and are

conductive to an uniturned cityle of shopping.

Great emphasis is placed on cleanliness and good housekeeping within the stores. All store operations are kept as simple as possible to enable managers to devote as much time as is practical to sales effort and to the attractive presentation of stores and products.

The size of iceland stores means that a friendly personal service can still be given

within a supermarket environment. Traditional standards of service and quality are In 1982, data capture terminals were installed in Iceland stores for use in stock

replenishment and control. Managers record their requirements on store terminals which are connected to the central computer in head office by the British Telecom network. Extensive work in the development of this system has enabled products ordered by a store one afternoon to be delivered the following morning. All stores receive a trozen food delivery between three and five times a week. This ensures a wide range of products is available at all times in all stores.

In line with the orinciple of tight management control, a full inventory is carried out in every store quarterly interspersed by frequent interim random stock takes.

Products

ication

Iceland stores carry all the casic commodily items such as meat, vegetables, fish and poultry, together with a growing range of value added products which include pizzas, ice cream, pies, cales, careaux, sausages, burgers and prepared meals. An increasing proportico of frozen food sales, currently 40 per cent., is accounted for by own label products which reinforces located a market position as a specialist relailer. The success of this rance has been due to the emphasis on both good value and high quality own label product selection.

The own label range is being expanded into more value added and innovative products. This process is seen as a further vital part of Iceland's specialist role in the frozen food market. Own label development will continue at an increasing rate for the foreseeable future although national and recognised brands will continue to be an

important part of the range.

Iceland sells between 500 and 1,000 lines depending on the size of the store.

The analysis of sales by product group for the 52 weeks ended 31st December,

1963 and the 26 weeks to 30th June, 1964 was as follows:—

Per cent. of turnover

	by	. of turnover value
Product Group	1983 (52 weeks)	1984 (26 weeks)
Meat and Poultry	per cent. 24.9	per cent. 25.0
Meat Products, Burgers, Sausages, Savoury Pastry Vegetables	18.4	17.6
Ice Cream, Cakes, Gateaux	11.4 11.0	12.4 9.7
Fish Others.	10.5	10.7
	.7.1	67
Total Frozen Foods Non-Frozen Foods	83.3 16.1	82 1 15.8
7	20.2	10.6

Purchasing and marketing

Freezers and Microwaves

The buying department, which is the responsibility of Peter Hinchcliffe, is headed by four specialist buyers. The department works closely with the marketing and product development departments to build the range of products. :- Iceland has over 200 different food suppliers and none supply more than 8 per

100.0

cent of products by value. Iceland's size gives it considerable power to make purchases of carefully selected goods on favourable terms. . Quality control is an important area and once buyers have sourced products, stringeot checks and controls are applied at all stages in the cold chain from factory

stringeof checks and controls are applied at all stages in the cold chain from factory to freezer cabinet. Buyers and the quality control department make frequent factory visits and in-house quality cootrol is carried out in Iceland's own test kitchens with bacteriological and analytical support from outside laboratories.

Particular attention is given to building the reputation of Iceland's own label with high quality, value for money lines. As with all Iceland operations, there is a continuous policy of upgrading applied to existing products and changes in customer taste and

product ei-upgrading applied to existing products and changes in customer taste and product technology are closely monitored.

Marketing of products is divided into price periods of approximately five weeks. A high quality product list and price guide is published to coincide with each period, this being expanded into a magazine with recipe suggestions and product information four times a year. All are issued free in the stores.

Regular in-store promotions are supplemented by a co-ordinated advertising programme throughout the year on commercial television and local radio and in national and local newspapers. This is continuously monitored to ensure the most

effective coverage. Marketing policy, has contributed considerably to high placings in the past two

years in several prestige business and marketing award schemes. An active public relations department produces regular press information on Iceland, its stores and its products.

Management and staff

Enthusiasm, energy and commitment are essential characteristics at all levels of Iceland management. The directors believe that continuing success can only be achieved by aiming for ever higher standards, both within Iceland and relative to its Montation for this constant process of appraiding and improvement comes from management at all levels. Management have been selected both for flair and drive as

well as expertise in their field.

Directors and management regularly visit stores to maintain a keen awareness of everyday problems and individual store standards. This ensures a quick response when difficulties do occur.

Store operation is the responsibility of Richard Kirk, Stores Director, and his team of nine District Managers. These managers are in constant contact with all stores in their areas and have day to day charge of keeping stores up to the expected standard. Attention to detail is regarded as all important.

Each store has a manager and full-time and part-time sales assistants. Larger

stores have assistant managers and trainee managers. The positive, progressive stance adopted by the senior management has long been an important factor in engeodering a high level of loyalty to Iceland among all

staff, both in head office and the stores. To foster this seose of commitment to the Iceland team, great emphasis is placed

on the training and welfare of its staff. Courses are organised both in-house and externally on a regular basis for all levels of staff. The personnel and training department is keen to forestall any feeling of remoteness among the store staff and actively encourages a sense of company Stores are equipped with a television and video player and, since 1980, an in-

Stores are equipped with a relevision and video player and, since 1800, an influsive video film making unit has developed a library of tailor made staff training films for use during the weekly store training sessions.

Staff appraisals are carried out on a six-monthly basis and positive steps are taken. Staff appraisals are carried out on a six-monthly basis and positive steps are taken. to see that staff with the necessary talent and enthusiasm progress within Iceland.

Management recruits and existing staff with development potential undergo an exhaustive personality assessment to determine their strengths and suitability to their particular position.

Head office and warehouse Iceland has a purpose-built head office complex which includes 1.25 million cu. it of cold storage space, built and equipped to the most exacting

The completion of an 8,000 sq. ft. office extension at the end of 1984 will provide a total of 18,000 sq. it. of air-conditioned office accommodation. The directors consider the working environment of prime importance and

facilities include a specially designed restaurant shared by staff at all levels, with a varied menu of high quality, heavily subsidised meals.

The office extension incorporates two test kitchens for product sampling and development to supplement the existing test kitchen facility.

veropment to supplicate a well equipped art studio where Iceland produces its own Also in the complex is a well equipped art studio where Iceland produces its own packaging and point of sale design. kaging and point of Season suppliers to the central cold store during the All frozen foods are delivered from suppliers to the central cold store during the

day. A night shift operales to load Iceland's fleet of modern refrigerated vehicles day. A mgm sum operation was day. Efficiency of the warehouse is ensured by the ready for store deliveries the next day. Efficiency of the warehouse is ensured by the use of advanced equipment and computerised stock control.

Storage facilities are supplemented by a 25,000 sq. ft. warehouse used for dry

Office administration and computer systems

.2

Iceland has had a strong commitment to computer technology since the late 1970's and virtually all aspects of company operation are now linked to the sophisticated IBM

ystem so.

The computer is essential for the strict controls demanded by management. Ever since the first week's trading, Iceland has prepared weekly profit figures. the control of Finance Director Bernard Leigh, this accounting procedure under the country of the state of computerised systems producing weekly net profit figures analysed on an individual store basis. These are available every profit figures analysed on an individual store basis. These are available every Tuesday evening for the previous week, enabling problem areas to be identified and

dealt with quickly and efficiently on the basis of current data. All aspects of stock ordering, stock control and product profitability and All aspects of stock ordering, stock control and product promability and performance are controlled with the aid of the computer. As product prices change, performance are controlled with the aid of the computer. As product prices change, they are keyed into the computer to produce forecast profitability for each company they are keyed.

ice period of 5/0 weeks.

Financial accounts and ledgers, budgets and forecasts, word processing, payroll price period of 5/6 weeks. Financial accounts and league, pages and personnel information are all computerised. In order to ensure programmes are and personnel information are all computerised is written and developed in the same programmes are and personnel information are an computerised. In order to ensure programmes are tailored to Iceland's requirements, all software is written and developed in house. Future plans for using the System 38 to improve company efficiency and customer. Future plans for using the system so to improve company emiciency and customer service include further computerisation of the warehouse and distribution operation, service include further computerisal and architectural applications.

Service include further computers and architectural applications and improved computer graphics for both commercial and architectural applications and improved computer graphics for both committee and amort of personal computers to the central IBM in-store computerisation by linking a network of personal computers to the central IBM

Regular courses are run to encourage all levels of management and staff to use personal computers as an aid to greater efficiency. A bank of portable, IRM compatible, personal computers is available on loan to all staff for home use to encourage a computer minded attitude.

Store development

Store development is the prime responsibility of Malcolm Walker who, in conjunction with commercial property agents, identifies new store sites and handles property

lceland's policy is to take stores on lease and not to commit rescurces to investment in freehold properties.

A key factor in fceland's expansion has been the early identification of siles which offer the potential for profitable trading. Increased awareness of Iceland is resulting. in a growing number of suitable stores being effered to feeland by developers anxious to secure the Iceland trading style and covenant in their development.

The sites selected are mostly in high streets or shooping precincts with adjacent parking facilities. Prominent secondary and out of lown sites are also being developed. Outlets quickly establish a committed customer base providing the

platform for the longer term growth experienced in each store.

Iceland is proud of its high standard of shop fitting which is designed, planned and supervised by its own experienced team of architects, engineers and development staff. The current average cost for fitting out a new sapp is between £150,000 and

Iceland technical staff are also involved in the supervision and construction of the 8,000 sq. ft. office extension, maintenance depot and fiee; washing facilities due for

completion this year. Details of Iceland's properties are set out in Appendix IV below.

MANAGEMENT AND EMPLOYEES

Directors

Malcolm Walker, aged 38, Chairman and Joint Managing Director, is the joint founder, with Peter Hinchcliffe, of Iceland. He previously worked for F. W. Woolworth and after working in a number of stores was the decuty manager of the Wierham store when leaving that company in 1971.

Peter Hinchcliffe, aged 37, Joint Managing Director, is the joint founder of feetand.

He also previously worked for F. W. Woolworth and after working in a number of stores was the deputy manager of the Oswestry store when leaving that company in

Bernard Leigh, aged 29. Finance Director and Company Secretary, qualified as a chartered accouplant with Harold Smith & Son of Rhyi in 1968 where he became a partner in 1972. He was the audit partner responsible for Iceland from 1972 and joined Iceland in 1978 at which time he joined the board.

Richard Kirk, aged 38. Stores Director was pleviously a district manager with F. W. Woolworth before joining Iceland as Stores Controller in 1978. He joined the board of the Company in March 1983.

John McLachlan, aged 42, is a non-executive Director. He became involved with Iceland as Director—Pension Investments with British Rail Pension Fund. He was appointed Corporate Investment Manager of Reed International Pension Fund in April 1984 and later that month joined the board of the Company.

Management

The operations of Iceland are managed from the Deeside head office by the executive directors and a team of executive managers which includes:—
Richard Boyland, aged 36, Warehouse and Distribution Manager, was formerly

with Alpine Refrigeration, Ross Frozen Foods and Snowking Frozen Foods and joined

Barry Glover, aged 44, Service and Development Manager, was formerly a sales director of a refrigeration company for 15 years before joining Iceland in 1978.

Derek Harris, aged 40, Marketing Maoager, was formerly with Unilever, J. Bibby & Sons and Alfred Dunhill and joined Iceland in 1981.

John Trott, aged 37, Freezer Division Sales Manager, previously worked for F. W. Woolworth for 18 years and was a district manager with the company. He joined Iceland in 1983, Janet Weinstein, aged 30, Personnel Manager, was formerly with Marks and

Spencer and Vantona and joined Iceland in 1980. Peter Williams, aged 31, Company Accountant, was formerly with Harold Smith & Son, Iceland's previous auditors, before joining Iceland in 1977.

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In addition to the directors and management listed above Iceland currently employs a total staff of approximately 1,170 people.

Store staff, which account for 980 of this number, are split into 600 full-time staff.

(which includes 81 managers) and 380 part-time staff who work flexible hours. Head office, cold store and ancillary staff number 190 which includes 23 management staff.

PROFIT RECORD

The following table summarises the results of Iceland (on the historical cost basis) for the 5 financial periods ended 31st December, 1983, and the 26 weeks to 30th June, 1984 based on information extracted from the Accountants' Report:-

52 weeks 53 weeks 50 weeks 50 weeks 50 weeks 26 weeks

	December, 1979 .	to 3rd Japuary, 1981	in 2nd January, 1982	jenuery. 1983	December, 1983	to Strin June, 1984
	.000.3	£'000-	··£'000	€.000	£.000	£,000.3
Turnover Cost of sales	5.628 4,940	8,642 7,353	14,099 12,146	23,586 20,717	46,536 40,885	29.053 · 25,108
Gross profit Distribution and admini-	688	1,289-	1,953	2,869	5,651	3,945
stranva expenses	521	835	1,334	1,907	3,482	2,360
Other operating income	167 13	454 21	619 9	962 11	2,169 18	1,585 25
Operating profit Interest payable	. 180 . 28	475 103	628 125	973 184	2,187 368	1,610 155
Profit on ordinary activities before taxation Tax on profit on ordinary	152	372	503	789	1,819	1,455
activides			25	55	97	75
Profit for the financial period Dividends (note)	152	372	477 · · · 60	734 129	1,722 227	1.380 177
Retained profit for the period	152	372	417	605-	1,495	1,203
Note:	t on the or	linary sha	ne Divide	nde word	haid on th	o Cumulariya

No dividends have been paid on the ordinary shares. Dividends were paid on the cumulative participating preferred ordinary shares, the cumulative redeemable preference shares and the Series B cumulative redeemable preference shares, all of which were owned by BRPF and of which only the leemable preference shares will remain in issue following the Offer for Sale.

Iceland's trading record reflects a cootinuous increase in sales and profit. produced by the expansion of the number of stores since the opening of the first reezer ceotre in 1978. The 700 per cent. rise io the value of sales between 1979 and 1983 resulted principally from the increase in the aggregate selling area of the Group in the period, which amounted to 450 per cent, between the end of 1979 and the end of 1983. Sales per square foot rose reflecting the volume growth which tends to occur as new stores reach maturity, and the effect of inflation. At the same time economies of scale tended to reduce distribution and administrative expenses as a proportion of sales. Sales in 1983 were significantly increased as a result of the acquisition of the St.

Profit before tax as a proportion of sales was higher in the first half of 1984 than in either of the two previous financial periods. This improvement was due in part to seasonal factors, but reflected primarily the high number of new stores opened in 1982 and the acquisition in February 1983 of the loss making St. Catherines chain both of which depressed the results for these periods.

PROFIT FORECAST AND DIVIDEND POLICY

The directors forecast that profit before taxation for the 52 weeks to 29th December, 1984 ("the year") will be not less than £2.8 million.

The laxation charge for the year is estimated to be advance corporation tax of £118,477 payable in relation to net dividends totalling £276,446 on the cumulative participating preferred ordinary shares, the Series B cumulative redeemable

preference shares and the cumulative redeemable preference shares. Following the Offer for Sale there will only be the ordinary shares and the cumulative redeemable preference shares ("the preference shares") in issue. The directors do not intend to recommend a dividend on the ordinary shares in

respect of the 52 weeks ending 29th December, 1984 and expect that the first ordinary dividend following this Offer for Sale will be an interim dividend in respect of the 52 weeks eoding 28th December, 1985.

If the Company had been listed throughout 1984, the directors would have expected to recommend dividends of 6p, exclusive of the associated tax credit, per ordinary share in respect of the year as a whole ("the notional ordinary dividends"). It is expected that in respect of 1985 and theraaftar dividends will be paid, in the epproximate proportion of one third and two thirds of the total, in October and June

OFFER FOR SALE STATISTICS

As, following the Offer for Sale, the share capital will have been substantially reorganised, the Offer for Sale statistics on earnings per share and price earnings multiple have been calculated on the basis that the Offer for Sale took place on 1st January, 1984.

On the basis of the 14,308,874 ordinary shares in issue following the Offer for Sale the forecast profit before taxation for the 52 weeks ending 29th December, 1984 (adjusted for a notional annual interest saving calculated at 10 per cent. on the net proceeds of the Offer for Sale) after deducting-

(i) advance corporation tax payable on-(a) the notional ordinary dividends; and

(b) the dividend on the preference shares; and

(ii) the dividend on the preference shares, represented earnings per share of 17.6p which, at the Offer for Sale price of 210p, implies a price earnings multiple of 11.9 times. On the same basis but assuming a tax charge of 46.25 per ceot, earnings per share amounted to 10.7p, which implies a price earnings multiple of 19.6 times.

REASONS FOR THE ISSUE

The directors are proud of the distinctive and successful trading formula which Iceland has established. They now believe that it is appropriate to broaden the financial base for future expansion and to provide a market for the shares of the Listing of the Company's ordinary shares on The Stock Exchange will promote

reased public awareness of Iceland, its reputation, record and own label products. The number of ordinary shares being offered for sale is 3,835,929, of which 1.503.524 are being issued by the Company to raise £3,336,000 aet of expenses. £750,000 will be applied to redeem all of the Series B cumulative redeemable preference shares. The balance of ordinary shares is being sold by existing scareholders. The effect of these transactions is referred to in paragraph 8.4 of Appendix I.

The new money raised will help finance working capital and expenditure on the fitting out of new stores and expansion of central warehousing and distribution facilities.

PROSPECTS ...

The directors' objective for Iceland's business is further profitable expansion within the frozen food sector.

The directors consider that volume growth will come from coth existing stores and new store openings.

Essing Stores

— An enthusiastic approach to improving standards and implementing new technological systems wherever possible,

- the development of own label, innovative and added value products using

the resources of key suppliers and Iceland's own expertise,

- the constant improvement of the product range, and - the continuing process of up-grading and refurbishing existing stores

are all expected to make significant contributions to an increase in sales. **New Stores**

The directors are confident that there is very considerable scope for expansion through new stores in locations which do not yet have the benefit of a specialist

A well proven formula has already been established for site location and Iceland's vigorous development programme will be maintained.

The directors believe that the forward-thinking characteristic of Iceland's management means that Iceland is well placed commercially and technically to exploit the opportunities for development and expansion which are now available and which they expect to continue to arise.

Appendix I ACCOUNTANTS' REPORT

The fullowing is the text of the report to the directors of freland Frozen Foods Holdings pic and of M. M. Fritischild & Sons Limited from Arthur Young McClelland Moores & Co., Chartesed Accountance The Directors, Ireland France Foods Holdings pln, The Orientata, N. M. Rothschuld & Sons Lamted,

Comiemen.

1. Introduction L1 Iseland Frozen Foods pt.r ("Ireland") was incorporated as a private limited company on 10th April, 1971 and was re-regovered as a public limited company on 27th September, 1964, Iceland Frozen Foods Foods pt. ("the Company") was incorporated as a private limited company on 19th November, 1960 and was re-regovered as a public limited company on 27th September, 1964.

1.2 On 19th March, 1961 the Company acquired the whole of the issued share capital of Iceland for a consideration of £1.279,000 discharged by a cash payment of £550,000 with the balance satisfied by the indie of £400 thores in the Company. On 1st February, 1983 the Company acquired for a cash consideration of £407 fit he washe of the issued share capital of \$1 Catherines Freezer Centres Limited (1% Catherines) which ceased trading on 31st December, 1983 following the nainsfer of its outsides to Iceland.

1.3 We have examined the audited accounts of Iceland and the Company and their subsidiaries for the six arccuming periods ended 30th june, 1984 and this report is based on those accounts, after making such adjustments thereto as we consider necessary.

1.4 For the purposes of this report "the Group" refers to Iceland and its subsidiaries for the periods ended 23th December, 1979 and 3rd January, 1981, and to the Company and its subsidiaries for subsequent

1.5 Harold Smith & Son were the auditors of the Group to 3rd January, 1981, and we have been auditors 1.6 In our opinion, the financial information set out in paragraphs 2 to 8 below, which has been prepared der the instorcal cost convention, gives a true and fair view of the results and source and application funds of the Group for the ax accounting periods ended 30th June, 1984 and of the state of attains of a Company and the Group at that date.

1.7 in our opinion, the current cost accounts set out in paragraphs 9 and 10 below have been properly prepared, in accordance with the policies and methods described in the notes thereto, to give the information required by Statement of Standard Accounting Practice No. 16.

2. Accounting policies.

The principal accounting policies, which have been applied consistently in preparing the financial information in this report, are as follows:

2.1 Basis of consolidation

The group accounts consolidate the accounts of the Company (Iceland prior to the Company's incorporation) and all its subsidiaries made up to the same period end. The results of subsidiaries ecquired are included in the group profit and loss account from the date of their acquirition.

2.2 Goodwill Goodwill arising on consolidation and representing the excess of the purchase price over the fair value of the net assets acquired is written off directly in reserves in the period in which it arises.

2.3 Depreciation Depreciation is provided on all tangible fixed assets, other than freehold land, at rates calculated to write oil the cost less estimated residual value of each asset evenly over its expected useful life as follows:

Freehold buildings 2% per annum
4-20% per annum
25% per annum
25% per annum
over the remaining term of the leave
. . . over the penod to the next gent review Plant and equipment Motor vehicles Leasehold premises Leasehold premiums

Stocks are valued at the lower of purchase cost and net realisable value. Net realisable value means selling price less further costs expected to be incurred to disposel.

2.5 Deferred government grants revenue by equal annual amounts over the expected useful life of the relevant as

Remais paid in respect of leased assets are charged to revenue over the period to which they relate.

Deferred taxation is provided by the liability method on all short term timing differences. Provision is also made for long term timing differences, except for those which are not expected to reverse in the

Turnover is the lotal amount receivable by the group for goods sold in the ordinary course of business, net of value added tax.

3. Group profit and loss accounts

52 weeks to 2nd 52 weers Dec June, 1984 1979 £ 000 £'000 £ 300 £'000 Turnover Cost of sales 5.628 4.940 8.542 7.353 14.099 12,146 46.536 40.865 29.983 25.108 Grees profit Distribution (154) 3.745 (308) (f23) (812) (638) (1,299) 1.565 7.5 157 13 618 2.169 Other operating income Operating profit Interest payable 100 475 103 F38 125 1.610 155 Profit on ordinary activities before taxation Tax on profit on 153 372 503 783 1,819 1,455 ordinary activities 55 97 75 Profit for the financial period 152 372 477 **734** 1.722 1.380 119 63 45 Dividends-pref. ord 67 62 113 Retained profit for the period 152 372 417 605 1.495 1.303

Earnings per ordinary · 1.32p 3.23p 3 630 4. Notes to the group profit and loss 52 weeks

52 weeks 52 weeks to 1st to 31st 53 weeks to 3rd 52 weeks to 2nd January. 1981 January. 1982 Decem 4.1 Operating profit This is stated after charging: 373 78 106 118 558 !53 134 14 ine of plant and machinery 59

4.2 Taxation

The taxation charge is made up of advance corporation tax written off on dividends, paid and navable. sion had been made in the accounts for potential deferred taxation the following (credits)/

5 25p

12.38p

	for the panods would have result	sed: 52 weeks to 39th December, 1529	53 weeks to 3rd January 1981	52 weeks to 2cd January, 1982	52 weeks to !st Jenuary. 1983	52 weeks to 31st December, 1983	26 week: to 30t. June 198
	Provision for the periods et 35% (1982 and prior 52%) Decrease in provision for earlier years as a result of reduction in rate of	£000 74	£000 190	£ 68	£'000 441	£'000 462	£'00 65
	Corporation tax Effect on net immig cifferences of acculation of St. Catherines		. <u> </u>	· · · · · · · · · · · · · · · · · · ·	-	(317)	- -
•		74	100	.00	440	ACIDA	. 70

4.3 Dividends

each period is as follows:	52 weeks to 29th December, 1979	53 weeks to 3rd Japuary, 1981	52 weeks to 2cd January, 1982	· to 1st		26 weeks to 30th June. 1984
Ordinary shares of £1 each Cumulative participancy preferred ordinary shares	_				_	
of £1 each Cumulative redeemable	'	_	7.41%	15.10%	27.00%	*4.50%
preference shares of £1 each Series B computative redeemable	_	_	6.43%	7.29%	7.35%	3.57%
preference shares of £1 each	. =			. —	5.96%	3.81%

*In addition there is included in the dividend relating to the cumulative participating preferred ordinary shares in the 25 weeks to 30th June, 1984 an amount of \$29,000 representing a provision for the accused participating dividend on these shares.

				0.70 T			<u> </u>			
ICELAN				6.10 Reserves	52 weeks to 29th December.	53 weeks to 3rd january.	53 weeks to 2nd January	52 weeks	52 weeks to 3 ist December,	26 ma
Iceland Frozen Foods Hold					1878 £'000	1961 £'000	1982 2000	1983 £000	1983 -£000 -	ju L
(continued)				The inevenients on the group profit and loss account are as follows: Retained profits/(losses) brought forward	221	278	650	(31)	574	,
4.4 Earnings per ordinary share The earnings per ordinary share for the six periods ended 30th June, taxation and dividends on preferred ordinary and preference capit.	1984 are ba	ised on the	profit afte	Relamed profit for the period.	152 373	372 650	1,062	905 574	1,495	1,
ordinary") and the weighted average number of shares in issue as to 52 weeks 53 weeks 52 weeks	ioms—- 52 weeks	52 weeks	26 week	satusty bonus issue of shares Goodwill on acquisition of	(85)	_	_		· -	; :
to 29th to 3rd to 2nd December, January, January, 1979 1981 1982	to lat January 1983	to 31st December, 1983	June	Pre-acquisition profits of iceland on acquisition by		_	(432)	_	:: . -	
Earnings for ordinary 152 572 417	£:000 605	£'000 1,495	£'00 1,30				(666)		(1,989)	
Weighted average number of cromary shares of 10p in issue 11,500 11,500 11,500	11.517	12,074	12.49		378	650	(31)	574	- 80	1,2
The weighted average number of ordinary shares in issue has been a set out in paragraph 8 below and on the assumption that the ordinary share January, 1983 were in existence in the preceding two periods. No account has	es un issue o	n the 52 we	eks to 2nd	Ansing on issues during the year	=.	=	· 651	638 9 (7)	640 - 424 (11)	1,0
shares of 10p each to be subscribed and offered for sale to the public, or the S. Balance sheets as at 30th Yune, 1984.	ne nei proc	eeds theref	tom.				638	640	1.053	1,0
Fixed assets Notes £'000	a Group £'000 10,003	£'000	Company £'000	The movements on the Company pr and loss account are as follows: Retained profits brought forward Retained profits for the period			· -	·	216	
Investments in subsidiaries 6.2 Current assets Stocks 6.3 4.022	10,003	_	3,328	Retained profits carried forward					216	
Stocks 6.3 4,022		320		6.11 Contingent liabilities The Company has guaranteed to £4,105,000. In addition,	he bank over	traft of, and to	rarious logns	to Iceland	which at 30th	June, 19
Creditors Amounts falling due within one year Net current acces/(habilities)	(4,055)	219	101	leasing agreements taken out by Ice 7. Group source and applica	dand which a ation of fu	r 30th June, 1 nds	1984 amount	ed to £972,00	20.	
Total access lete current habilities Creditors	5,915		3,437		52 weeks to 29th December, 1979	53 weeks to 3rd January, 1981	52 weeks to 2nd January, 1982	52 weeks to 1st January, L 1963	to 3let	26 wee 10,30 Jun
Amounts falling due after more than one year. Leans Chilgations under three purchase contracts 6.7 7		_=		Source of funds	€.000	£000	£000	\$000	£000	£0
Acruals and deferred income Deferred government grants	(1,083) (243)		_	Profit on ordinary activities before taxation lieus not involving the movement	152	372	503	739	1,819	1,4
Capital and reserves	4,391		3.407	of funds: Depreciation (Prolity/loss on disposal of tangible fixed azzets	118 (3)	126	873 (9)	.558 (4)	931 (6)	. 5
Called up share capital 6.8 Share premium account 6.10 Profit and loss account 6.10	2.051 1.017 1.253		2,051 1,047 319	Release from deferred government grants Total generated from operations		564		1,343	(5)	2.0
C Water to the bedieve the tra	4.391		3.437	Funds from other sources: Issue of shares Proceeds of sale of tangible	_		1,530	438	1,175	البه
6. Notes to the balance sheets 6.1 Tangible fixed assets	B		Net book	fixed assets Loan Covernment grants	36 365	62	258 330	71 1,300 125	144	
Land and buildings	Xost Depte 000 570	116	value £°000 2,454	integration	683	628	2,985	125 67 3,344 .	125 230 4,413	2,1
Leacehold 1.	794 364	115 299 405	3,959	Purchase of tangible fixed assets Capital duty paid Condesill on accussition	674	1,578	4,112 13	3,769 6	2,991 11 ·	2,30
	508 615 537	1,996 183 2.584	5,612 432 10 903	of subsidiary Repayment of ioans and debentures	_	_	433	129	1,999	. ;
The cost of freehold properties includes £116,000 in respect of land on w	hich depred	cialica is not	provided.	Hire purchase repayments Dividends paid	=	125	19 8	39 80 88	195 150 52	. 1
Leasehold proporties include one long leasehold property which was at of which at 50th June, 1964 is £32,000. All other leasehold properties are shifted that June, 1964, the Group had capital commutments as follows:	ort leasebole	es, the net i dh,	DCOK ATITIE		674 14	1.703 (1,077)	4.594	4.125	5,480 (1,067)	2,60
Contracted Authorised but not contracted	Λ.V 6°5 100			Movement in working capital: Increase in stocks (Decrease): increase in debiors Increase in creditors	221 (5) (179)	138 70 7847)	1,217 238 (2,448)	1.134 264 (1.790)	1,352 806 (3,132)	46 20 (43
6.2 Investments in subsidiaries				Triess in cramors	27 (23)	(589)	(993) (615)	(392)	(9741	2
Cest:	Low	Loans £000	Total EVOQ	Movement in net liquid funds: Cash at bank and in hand	_	5	14	, 6	282	17
At lat January, 1984 Frepayments during period At 30th June, 1984	1,547 1,847	3,667 (6) 3,0∻1	4,914 ,6) 4,908	Rank overdraft Current instalments due on loans	(23)	(4931	(730) 100 (616)	(309) (861 1389)	(375)	(82
Frovision for dimmution in value Net book value at 30th June, 1984	637 2 210	245 2.115	1 533 3 326	Summary of the effects of the						
6.3 Stocks		he Croup		Net assets acquired Tangible fixed accets Stocks	=	=	2,613 . 773	· ·=	936 393	- :
Goods for recale Wrappings, stationery and fuel	ľ	£ (20) 3,545 115		Dectors Cath Creditors Hire purchase contracts	Ξ	Ξ	172 3 (1,7 <u>44)</u>	Ξ	(2.263) (2.263) (1,027)	
	_	4.002		Bank overdraft	_=_	<u> </u>	(715) (330)			
6.4 Debtors		The Group	The Company	Goodwill Discharged by:	_=	_=_	776 432	_=	1,352)	<u> </u>
Trade debicts Amounts owed by subsidiaries		119	£1000 £78	Shares issued Cash	=		660 550		637 637	
Other debtors Prepayments and accrued income	•	1:3 1:3:3 1:5:2	320	8. Subsequent events 8.1 On 37th September, 1954 the	Company an	d Iceland W		ered as rum		
6.5 Creditors falling due within one year		- The same	=	8.2 On 2nd October, 1994 conditions by the Council of The Stock Exchange	to the Office	e ordinary s d List by 150	hare capila h October, l	of the Com	pany being a	ettimbe
		$\mathcal{L}^{*}\mathcal{O}(\mathcal{O})$	The Company £000	 (a) the Company purchased for cand shares for an aggregate consider £439,939; 	ration of £1 c	ocasioning i	a transfer to	capital re	iempoon re	serve o
Current instalments due on loans (see note 6.6) Bank overdraft (see note 5.5) Chigaticas under hire purchase contracts (see note 6.7)		2,739 40	Ξ	 (b) each ordinary share of £1 was div (c) the authorised capital of the Compeach. 	any was incre	eased by the	creation of	16,800,000 ot		
Trade creditors Corporation tax Other taxes and social security costs		5,530 120 53	42	(d) £1,339,066 (er to £439,999 being t purchase described in (a) above at credit of the share premium accoun	nd as to the ba nt) was capila	lance of £79 issed and the	directors w	pari of the ar ere authoris	nount standu ed to approp	ng to the
Other creditors Accruate Propersed and accrued dividends		1.435		holders of ordinary shares on the to the triangle of t	ry shares of t register at the	up each, cre at dale;	edited as im	ly paid, in o	ue proporuo	or to rue
6.6 Loans	.	10 692	219	for cash at par. 8.3 The holders of the floaring that in Industry pic. have confirmed that of	conditionally	upoo the pro	dinary share	capital of	the Compan	ıy belik
	•	The Group Edge		admitted by the Council of The Stock I release the said charges. 8.4 We set out below a proforma	Exchange to t	bė Official Li capital and t	ist on or bef reserves at 3	ore 15th Oct Oth June, 198	ober, 1984, t d'adjusted to	ney wil o reflec
Figure from (cee (1) below)	_	1475		the effects of the transactions summans lamited of 1,609 524 new ordinary shart prospectus dated 2nd October, 1984	ed un paragra es of lulp each i), and the p	ph 8.2 above a at 210p per payment of	the subscr the estima	ipnon by N. Appendix V ted, expense	M. Rothschuk paragraph ss. of £464,0	6 of the 6 of the 100 (see
These loans and the bank overdraft are secured by charges over the group's accets and the repayable as follows —	-	ehold prop £039	esty and	Appendix V, paragraph 10 (iv) of the p	prospecius de	ted 2nd Oct	ober, 1984).	A	At 30th June crual Pr	. 1984 to forms
Amount repsyable within 1-3 reads Amounts repsyable within 5-5 reads Amounts repsyable after five years		507 217		Called up share capital: Qudurary shares of 100 each (former					ii.	£'000 1,431
In addition amounts totalling £91,090 are repayable within 1 year and	_	1.775	-biling	Cumulative participants preferred of Cumulative redeemable preference Series & cumulative redeemable pre	shares of £1 e	each		_	860 750	860
(1) The bank loan is topeyable by quarterly instalments of £12,500. The 1. The mentium form loans boar injected at rates between 2.5 per cent, at	raję tesi ta	de ta variab	ic.	Share premium account Profit and loss account					2.061 1,047 1.293	2,291 3,403 1,283
acc separable as follows — 175,000 by annual instalments of £2,000 5:14,000 by annual instalments of £2,000, £300,000 by annual instalments of £300,000 commencing 21st Octob	-			9. Group current cost account	lts.			2	1.391	6 977
The floring charges referred to above will be released upon the gra briom.	st of listing	(see parag	c S Sqe	I TOTAL RING TOUS SECTORIES					o 31st	6 weeks
6.7 Obligations under finance leases and hire purchase co	entracts	The		Turnover			Notes		1983 £'000 6,536	June 1984 £'000 29 053
Emande leady	C	20025 21.0		Froin before taxation and interest per loss current cost operating adjustment	historical cos ta	t accounts	10.2		2,187 38	1,810
Year enaug 30th June, 1945 1955 1961 1969		234 211 265 164		Current cost operating profit Gearmo adjustment Interest payable			10.3		2,149 (231 368	1,603 (4 155
1953	=	1079		Current cost profit on ordinary activities	es before tax	etion.		_	345 1,804. 97	191 1,453 75
Hise purchase contracts Year ending 10th June, 1985 1985	_	42		Current cost profit for the period Dradends					1.707 327	1, <i>317</i> 177
Less images charges allocated to future periods	_	43		Current cost retained profit for the per Balance Sheet at 30th June, 19			10.4	_	1.480 	£ 000
Here purchase contracts are shown as: Current obligations	-	40		Fixed assers . Tangible alzets Current essers			10.S		5,904	10,661
Non-current chiljabeas	-	17		Creditor: Amounts felling due within one year Hot current habitates		•		_10	,632	 (4.089)
6.8 Share capital		5213		Total assets less current habilities Creation: Amounts falling due after more than i	Tser' ed0				-	6.573
Authorized Continuous shares of \$1 each Continuous shares of \$1 each Contribution participating preferred ordinary shares of \$1 each	•	5003 		Actuals and deletted income Deferred government grants					•	(242)
Cumulative redeemable preference that is of 11 each science 5 cumulative redeemable preference shares of £1 each		\$69 .005		Capital and reserves Capital space capital State department					. =	5.049 3.0 5 1
Allowed called up and fully paid. Cromery shares of £1 each.				Share premium actionnt Current cost reserve Profit and less account			108			1.047 7 08 1.233
Cumulative participating preferred ordinary shares of £1 each (see Esclind Cumulative redeemable preference shares of £1 each (see Esclind Scried Bicumulative redeemable preference shares of £1 each (see Esclind	ŝj	49 49 70		10. Notes to the current cost at 10.1 Accounting policies	ccounts				_	5.049
The cumulative redeemable preference shares are redeemable at partic	a lire equal	angual inst	aiments	(i) Accounting convention The current cost accounts have be Plactice No. 16 (SSAP 16). The curr						
from 31st December, 1988 to 31st December, 1990 or, at the option of the con-	Epasy, al a	iz earber d	<u>::e.</u>	the surplus arising after providing to the business.	or the effects	ot specific b	TOY SEAP I	S attempts is son the ner	oberating as measure p	rofit as SSPES OF
6.9 Deferred taxation Isial potential deferred taxation at 35% is as follows:		2077		The current cost operating profit is the period. It is determined by in correction, which reflect the unparative of the humans.	naking adjust	mens to ba	oria calcii	aled under		
Capital allowances in advance of depreciation Letter available against future profits Other timing differences		2 0-2 (517) (143)		Not all the funds required to finance A gearing adjustment is made to vot	e the net ope flect the exter	rating assets It to which the	of the grou	elow. pare provid	ed by borro	
ic-s: 4d-ance corporation tax written off	. 7	i.254 253		The operating assets of the group :	are included	in the curre	attributable at cost bala	ro scarencio Dea skeet a	lers. : their value	to the
I cares carried forward include \$103,000 in vegoert of storic relief grants	1	<u> .;; </u>	s in the	values only covers those assets inched cost not affected to value the business faces and affected to value the business assets inched to value the business and values the second values and values the values that is not value to the values and values are values and values and values and values and values are values and values and values are values and values and values and values are values and values and values and values are values and values and values and values and values are values and values and values are values and values and values are values and values are values and values and values are values are values are values and values are	ess as a whole	; nouchi coet	balance she	et and the c	mileof cost a	ystem

			· ·	· · · · · · · ·			
	6.10 Reserves	52 weeks to 29th December,	53 weeks to 3rd January, 1961	53 weeks to 2nd January	52 weeks to let January, 1	to 31st December	26 weeks to 30th june
_	The meyements on the group profit	£000	1901	£000	£000	•£000 -	£3000
_	and loss account are as follows: Retained profits/(losses) brought forward Retained profit for the period	221 152	278 372	650 417	(31) 905	574 1,495	90 .1.202
er		373	650	1,062	574	2,068	1,283
ka th		(a)	-	(432)	_	. :: . —	· _ =
84 CO	iceland on acquisition by the Company Goodwill on acquisition of	· _		(666)	_	-	-
23	St. Catherines written off Retained profits carned forward.	378	650	(31)	- 514	(1,989) 80	1,283
99 S	The movements on the share premium account are as follows: Balance brought lorward	_			638	640	1,053
; -	Ansing on issues during the year Capital duty paid	<u> </u>	=	· 651 (13) - 638	(7) 640	424 (11)	1,047
,	The movements on the Company pro and loss account are as follows: Retained profits brought forward Retained profits for the period	olit			· <u>·</u>	216	101 316
•	Retained profits carried forward 6.11 Contingent liabilities			-	<u> </u>	218	319
	The Company has quaranteed the amounted to £4,105,000. In addition, the leasing agreements taken out by Ice	De Company	'itas ouaran	teed future r	asvment obli	cahons und	june, 1984 er finance
	7. Group source and applica	tion of fu			52 weeks		26 weeks
•		December, 1979 £'000	January, 1981 £'000	January, 1982 £000	January. D 1963 5'000	ecember, 1983 £000	June. 1984 £090.
	Source of funds Profit on ordinary activities before texation	152	372	503	739	1,819	1,456
	Items not involving the movement of funds: Depreciation (Proint/less on disposal of	118	188	873	558	931	547
	tangible fixed accets Release from deferred government grants	<u>ශ</u>	(f) —	(9) —	(f) 	(6) (5)	43 (3)
	Total generated from operations Funds from other sources: Issue of shares	367	554	867 1,530	1,343	3,739 1,176	2,012
ė	Proceeds of sale of tangible fixed assets Loan	36 365	62	258 330	71 1,300	. 144 .	92
9	Government grants Hire purchase	683	628	2,985	125 67 3,344 .	125 230 4,413	2,134
450000000	Application of funds: Purchase of tangible fixed assets Capital duty paid Goodwill on acquisition	674	1,578	4,113 13	3,769 6	2,991 11 ·	2,303
2	of subsidiary Repayment of loans and debentures	_	_	433 10	129	1,999	
	Hire purchase repayments Dividends paid Taxation paid	=	125	19 -	39 80 88	195 150 52	37 157 78
•	Movement in working capital:	674	(1,077)	4.594 (1,609)	4.125	5,480 (F,067)	2,606 (472)
	Increase in stocks (Decrease) increase in deblors Increase in creditors	(179)	133 70 7847)	1,217 238 (2,448)	1,134 264 (1,790)	1,352 806 (3.132)	468 202 (435)
,		27 (23)	(56?) (488)	(993) (615)	(392) (389)	(9741 (93)	234 (795)
ı	Morement in net bould funds; Cash at bank and in hand Bank overdraft	(23)	(493)	14 (730)	, e (309)	282 (375)	172 (878)
)	Current instalments due on loans	(23)	(488)	100 (616)	(86i 1389)	(93)	(706)
	Summary of the effects of the acquisition of subsidiation; Net assets acquired			5613		. 949	
	Tanquole fixed accets Stocks Decross Cath	Ξ	Ξ	2,613 . 773 172	· · · <u>=</u>	936 393	Ξ
	Creditors Hire purchase contracts Bank overdraft	Ξ	Ξ	(7 <u>1,744)</u> (715)	Ξ	(2.263) 1328) (1,027)	Ξ
	Loans			(330) 776 432		(1,352)	— <u> </u>
	Discharged by: Shares issued Cash	=	=	660 550	=	637	=
	8. Subsequent events		-	1:210		637	
	8.1 On 37th September, 1964 the 8.2 On 2nd October, 1994 condition	mally upon th	e ordinary	share capital	of the Comp		
	by the Council of The Stock Exchange (a) the Company purchased for cano- shares for an aggregate consider (439,939):	le lla conalle	lts 440,000	cumulative t	participating	preferred d	ordinary serve of
	(b) each ordinary share of £1 was divided the authorised capital of the Companion.	ded into 10 c any was incre	ndinary sha eased by the	res of 10p ee creation of 1	ech: 16,800,000 on	dinary share	s of 10p
	(d) £1,839,066 (as to £439,999 being to purchase described in (a) above an credit of the share premium account	d as to the ba	lance of £79 and the	9.067 being p directors we	part of the arr	ount standir d to approp	ng to the
	sum by alloring 12,390,660 ordinar holders of ordinary shares on the t (e) it was agreed that the 750,000 Seriet	y shares of t register at the	Op each, cre it dale;	edited as full	ly paid, in di	ie proportio	n to the
	for cash at par. 8.3 The holders of the floating char in Industry plc. have confirmed that c	rges secured	over the Gro	oup's assets,	Barclays Ban	k PLC and b	avestors
	admitted by the Council of The Stock E release the said charges. 8.4 We set out below a pro forma	xchange to t	be Official L	ast on or befo	re 15th Oct	ober, 1984, t	bey will
	the effects of the transactions summarise familied of 1,609 524 flew ordinary share prospectus dated and October, 1984	ed on paragra as of lubpeach), and the p	ph 8.2 above 1 at 210p per payment of	s, the subscri I share (see the estimat	phon by N. ? Appendix V.	A Rothschild paragraph	6 of the
	Appendix V, paragraph 10 (iv) of the p	rospecius da	red and Och	00EI, 1309).	A	Ai 30th June Crual Pr	1984 o forma £'000
	Called up share capital: Ordinary shares of 100 each (former) Cumulative participating preferred of	rdinary shar	es of El each	h		iI · 440	1,431
	Cumilative redeemable preference : Series è cumulative redeemable pref	erence share	each each	2		860 750 .061	2,291
	Share premium account Profit and loss account				1	.047 .393 .391	3.403 1.283 6 977
	9. Group current cost account Profit and loss accounts	ts.			52 ×	eeks 2	6 weeks
				Notes	Decep	31st nber. 1983	20 30kb June. 1984
	Turnover From before faxetion and interest per l	historical cost	accounts		4	6,536 2,187	29 053 1,610
	Loss current cost operating adjustment Current cost operating profit Geardo adjustment	5		10.2 10.3	·	38 2,149 (231	7 1,603 (41
	Interest payable Current cost profit on ordinary activities	s helore taxa	ation			368 345 ,604	155 191 1,453
	Taxation Current cost profit for the period Drindends					.707 .227	1,377 1,377 177
	Current cost retained profit for the per Balance Sheet at 30th June, 198			10.4		.480	1,200
	Fixed assets Tangible assets			10.S		7000	£'000
	Current essets Creeditors Amounts fathing due within one year Not current habilates					,69 <u>2</u>	
	Total assets less current liabilities Creation:					-	(4.089) 6.573
	Amounts falling due after more than of Activate and accepted informe Deferred government grants	pe 'lest				·	(242)
	Capital and reserves Called up share capital					. =	5.049 2.0 5 1
	Share premium actount Current cost reserve Profit and loss account			108			1.047 708 1.233
	10. Notes to the current cost at 10.1 Accounting policies	counts					5.049
	(i) Accounting convention The current cost accounts have be	en prepared	in complian	ce with Stat	ement of Sta	ndard Acco	antine.
	the surplus arising after providing to the business.	or the effects	ot specific b	once change	s attempts to s on the net	pheramid es messme b	rofit as Sets of
	The current cost operating profit is the period. It is determined by microareanien, which reflect the unpacassets of the business. These adjusts	acting actions	mens to b	LOUIS COLCINS	ted under i		
	Not all the funds required to finance A gearing adjustment is made to ref	the net oper	rátino assets	of the aroun	are nomid	ed by borre	wings.

Except where indicated below, the accounting policies used in these current cost accounts are the same as those used in the historical cost accounts.

developed indices it ensure that the results are commenced to the bests of directors' valuations.

Land and buildings have been included at open market value on the bests of directors' valuations.

Plant and inscriming have been resisted using appropriate government indices.

The current cost depreciation charge has been based on the period end asset values and the useful fives used are the same as those for the historical cost account. The depreciation adjustment represents the difference between the current cost and historical cost depreciation charges. (v) Gearing adjustment reduces the current cost operating adjustments by net operating assets of the Group which have not been financed by share. 10.2 Current cost operating adjustments 36 weeks to 30th June, 1984 30 5 ixed assets: Depreciation Loss on disposal 10.3 Gearing adjustment The net operating assets and the method by which they were finet £7000 8.859 (245) 3.554 1.311 (4.900) - 6.576 5.268 The gearing ratio of 51% (1983 55%) has been calculated by dividing the average set operating essets for the year. This ratio has then been applied to the adjustments to complite the geating adjustment. 10.4 Current cost retained profit june. 1984 2000 Statement of Group current cost retained profit

1

Retained profit brought forward Current cost retained profit for the period. 1,233 Goodwill on acquisition written off 1,233 Retained profit carried forward 10.5 Tangible fixed assets £000 13.473 2.612 Valuation or gross replacement cost Depreciation Net chreen replacement cost 10.661 10.6 Current cost reserve At 1st January, 1984 207 (35) 694 18 Monetary working capital adjustment Gearing edjustment Balance at 30th June, 1984". Yours fai-hfully, Arthur Young McClefland Moores & Co. Chartered Accountants Appendix II PROFIT FORECAST

Bases and assumptions The forecast of profit for the 52 weeks to 29th December, 1984, set out in the section headed. "Profit Forecast and Davidend Policy" in this prospectus, has been prepared under the historical cret convention on the hasts of the accounting policies normally adopted by Iceland and includes the results shown by the audited interim accounts for the 26 weeks to 39th June, 1984 and by manufated management accounts for the 35 weeks to 39th June, 1984 and by manufated management accounts for the subsequent period ended 22nd; September, 1984.

enod ended 22nd September, 1984.

In the preparation of the profit forecast the directors have made the following principal assumptions:

1. The incidence of sales and gross profit margins thereon will continue to follow the seasonal pattern established in previous linearcial periods.

2. Rales of inflation, interest and direct and indirect texation will not change significantly change the remainder of the year.

3. The operations of the Group and its suppliers will not be significantly affected by industrial action, weather conditions, interroptions to essential supplies and services, civil disturbances or Government legislation. legislation.

4. The Offer for Sale will raise approximately £2.5 million for the Company net of expenses and of the cost of redemption of the Series B commander redeemable preference shares.

The forecast tax charge relates solely to adv payable for the 52 weeks to 29th December, 1984.

Letter from Arthur Young McClelland Moores & Co. and the second of the second o

The Directors, Iceland Frozen Foods Holdings ple

Rolls House. 7 Rolls Buildings. Fetter Lane. London ECAA INFI 2nd October, 1984

Iceland Frozen Foods Holdings pie:

Gentlemen,

We have examined the accounting bases and calculations for the profit forecast of Iceland Frozen Foods Holdings pic and its subsidiaries ("the Group") for the 52 weeks ending 29th December, 1984, for which you as directors are solely responsible, set our in the prospectus dated 2nd October, 1984.

The forecast, which has been prepared under the historical cost convention, includes the results of the Group for the 25 weeks ended 30th lune, 1984 based on merum audited accounts and for the 12 weeks ended 22nd September, 1984 based on unaudited management accounts.

In our opinion, the profit forecast, so far as the accounting bases and calculations are concerned, has been properly compiled, on the basis of the assumptions made by the directors set out in Appendix II of the prospectus and on bases consistent with the accounting policies normally adopted by the Group.

Yours faithfully.

Yours faithfully, Arthur Young McClelland Moores & Co. Chartered Accountants

Letter from N. M. Rothschild & Sons Limited

The Directors, Iceland Frozen Foods Holdings plo

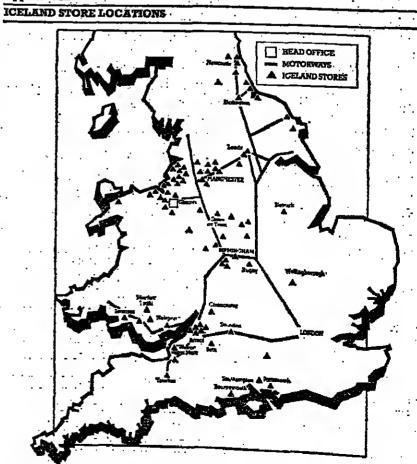
New Court, St. Swithin's Lane, London EC4P 4DU 2nd October, 1984

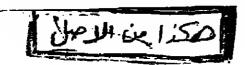
Genilemen.

We refer to the profit forecast for the 52 weeks ending 29th December, 1984 which is set out in the prospectus dated and October, 1984. We have discussed with you and with officers of the Company the besse and assumptions upon which the forecast is made. We have also considered the letter dated 2nd October, 1984 addressed to yourselves by Artitur Young McCielland Moores & Co., Chartered Accountants, regarding the accounting bases and calculations underlying the forecast. (for which you as directors are solely responsible) has been made after one and careful enquiry.

Yours very truly, for and on behalf of M. M. Rothschild & Sous Limited, Russell P. Edey, Duector.

Appendix III





Leaves certified forward include £203,000 in respect of stock relief granted under the provisions in the Finance Act 1981. Such losses must be used within any years of the year in which the belief arcse.

Company of the second

Iceland Frozen Foods Holdings plc (communed)

Appendix IV

The state of the s

Comment of the last

Con Table Care

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1. 27

SUMMARY OF ICELAND PROPERTIES

lociand owns the freehold of 5 992 acres of the Decembe insurtial Park and has 61 leasehold stoles open

Details of Iceland's freehold premises are at follow-

Description Head office and cold store on 5.992 acres at Ficencial 1223 000 cu. ft. of cold Second Avenue Deeside Industrial Park, Deeside, Clwyd Plotting to the state of the st

Summary idetails of the leases of Ireland's 81° leavehold ontier which are tracing are as follows.— (a) Longth of leases remaining

Years remaining No. of Jeases 11 19 (b) Annual rents Annual rent (1 (60) 1-5 5-:2 27-15 15...) 20-20 20 and over No. of stores جن (c) Net selling space Approximate a: ea (\$0 ft '00)] Less than t 1.3 2-3 2-4 No. of stores 10 15 (d) Period to next rent review or lease end ė 1-5 years | 5-10 years No of leases (e) Rent review periods Period of rent review. 1 Vesti ut 1944 10 years Noteview 5 years 7 years No of leases * Of the 61 croses 3 are held under more than one leave Number of stores reading at year end-1992 55 1963

STATUTORY AND GENERAL INFORMATION

Share Capital

Appendix V

1. (i) The Company was incorporated in England on 19th Covember, 1980 ax a private company limited shares funder the Companies Acts 1948 to 1980 with registered number 1529302 and with the name limited. 1. (f) The Com:

(til On-9th Pebruary, 198) the name of the Company was changed to Iceland Frozee Foods Holdings

(iii) At 2nd October, 1992 the authorised share capital of the Company was £1,310,000 divided into 10,000 ordinary shares of £1 each, 440,000 cumulative participating preferred ordinary shares of £1 each and 860,000 cumulative redeemable preference shares of £1 each all of which were in issue fully paid or constitutions follows: credited as fully paid.

(iv) The authorised share capital of the Company was increased by a special resolution passed on 3rd December, 1982 to £1,320,000 by the creation of 10,000 new ordinary shares of £1 each. On the same data 194 ordinary shares were issued to R. S. Kirk for cash at £43 per share.

(v) By or pursuant to a special resolution passed on 19th April, 1953 the authorised share capital of the Company was increased to £2,070,000 by the creation of 750,000 Senes B cumulative redeemable preference shares of £1 each, all of which were issued to BPPF through Railway Pension Investments Limited ("RPIS") for cash at par, On the same date 425 ordinary shares were issued to RPIL for cash at £941.17647

(vi) On 22nd December, 1983 125 ordinary shares were issued to employees of the Company for cach at £100 per share, and 125 ordinary shares were issued to R. S. Kirk for cash at £100 per share. ...(7ii) By or pursuant to a special resolution passed on 18th September, 1994 the Company altered its memorandum of association changed its name to its present name and was registered as a public limited company under section 5 of the Companies Art 1990.

(vix) By or pursuant to a special resolution passed on tot October, 1984, conditionally upon the ordinary share capital of the Company, issued and now being issued, being admitted by the Council of The Stock Exchange to the Official list on or before 15th October, 1984;—

(a) the Company purchased for cancellation all of its 440,000 cumulative participating preferred ordinary shares for an aggregate consideration of £1 occasioning a manufer to capital redemption reserve of £439,999;——

(b) each ordinary share of £1 was divided into 10 ordinary shares of 10p each,

(c) the amhorised capital of the Company was increased by the creation of 16,800,000 ordinary shares of 100 each;

th such a nghts is expiring on 31st December, 1985 and each successive period of one year expiring on 31st December thereafter for which the authority might be extended by special resolution in general meeting, the not exceed the number being 5 per cent of the number of ordinary shares included in the authorised share capital of the Company et the begunning of that period:

(h) RPIL agreed to the redempuou of its holding of 750,000 Series B cumulative redeemable preference shares for cash at par; and

(i) the Company adopted new articles of association.

[1x] Without the prior approval of the Company in general meeting:-

(a) no material issue of shares will be made by the Company within one year from the data hereof, save to shareholders pro rata in existing shareholdings; and

(b) no issue of shares will be made by the Company which would effectivaly after the control of the

2. There are set out below details of the subsidiaries of the Company (all of the share capital of which is wholly owned by the Company except where indicated):—

Share cap:tal usued, and fully paid Date and 10th April, 1973 Retailing of food, Iceland Frozen Foods pic £100 ordinary shares, £10 'A' ordinary shares, £110,000 1% England and microwa 10th June. 1975 England 1999 ordinary shares, 1999 1% Dorman1 St Catherines Freezer 1st November, £100 ordinary shares Hi-Speed Printers (Rhyl) 30th June, 1980 Dormant England £100 ordinary shares* Danrap Limned

*90 per cent. interest held by a subsidiary of the Company

Articles of Association 3. The articles of association of the Company contain provisions, inter alia, to the following effect-

(i) Votes of Members es of Members lect in disenfranchisement in the event of non compliance with a statutory notice requiring disclosure to beneficial ownership, every member who (being an individual) is present in person or (being a soration) is present by duly authorised representative or proxy shall, on a show of hands, have one and on a poll every member shall have one vote for every ordinary share of which he is the holder.

I variation of Rights or privileges ettached to any class of share may, subject to the Companies Acts, All or any of the rights or privileges ettached to any class of share may, subject to the Companies Acts, be varied or abrogated either with the consent in writing of the holders of at least three quarters of the normal amount of the issued shares of that class or with the sanction of an extraordinary resolution passed at a separate meeting of the holders of the issued shares of that class, but not otherwise. (ii) Variation of Rights

(a) No shareholding qualification is required of a director. (a) No spareducing quantization is required or a director.
(b) A director shall not vote on any resolution concerning a matter in which he has any material interest or duty which conflicts or mey conflict with the interests of the Company and shall not be counted or duty which conflicts or mey conflict with the interests of the Company and shall not be counted in the quorum at a meeting in relation to any resolution on which he is not entitled to vote. However, in the quorum at a meeting in relation to any resolution on which he is not entitled to vote. However, a director shall be entitled in vote and be counted in the quorum in circumstances where the

(i) the giving to him of e guarantee, security, or indemnity in respect of money lent to, or an obligation incurred by him for the benefit of, the Company or any of its subsidiaries; obugation incurred by that for a guarantee, security or indemnity in respect of an obligation of (ii) the giving to e third party of as subsidiaries for which the director has assumed responsibility in the Company or any of its subsidiaries for which the director has assumed responsibility in whole or part or whether alone or jointly with others under a guarantee or indemnity or by

(iii) a proposal concerning the offer of any shares, debeolures or other securities of the Company or any of its subsidiaries, for subscription or purchase, in which he is or is to be interested as a participant in the underwriting or the sub-underwriting thereof;

a refirement benefits scheme which has been approved, or is conditional upon approval, by the Board of Inland Revenue for taxation purposes;

(v) any arrangement for the benefit of the employees under which the director benefits in a smallar manner as the employees, and which does not eccord to any director as such any privilege or advantage not generally accorded to the employees to whom the arrangement privilege or advantage not generally accorded to the employees to whom the arrangement

(vi) any other company in which he is interested, directly or indirectly, and whether as an officer or shareholder or otherwise howsoever, provided that he is not the holder of or beneficially interested in 1 per cent, or more of any class of the equity share capital of such company (or of any time company through which his interest is derived) or of the voting rights available to members of the relevant company (any such interest being deemed for these purposes, to be a material interest in all circumstances).

ovisions of section 185 of the Companies Act 1948 (retirement of directors at age 70) apply

to the Company.

(d) The directors shall, for their services as directors, be entitled to such annual remuneration as they may determine (not exceeding a sum of £10,000 for each director or such larger amount they may determine (not exceeding a sum of £10,000 for each director or such larger amount as the Company may by ordinary resolution decide). Any director who serves on any committee as the Company or who otherwise performs or who devotes special attention to the business of the Company or who otherwise performs services which in the opinion of the directors are outside the scope of the ordinary duties of a director may be paid such extra remuneration by way of salary, participation in profits or otherwise as the directors may determine.

cherwise as the directors may determine.

(e) The directors may from time to time appoint any one or more of their body to be the holder of any executive office of such terms as they think fit, and may revoke or vary such appointment, of any executive office as aforesaid shall automatically be of any executive office of a director. Any revocation or termination of any terminated if he ceases for any reason to be a director. Any revocation or termination of any and appointment shall be without prejudice to any claim for heach of any contract between such appointment shall be without prejudice to any claim for heach of any contract between the director and the Company. A director so appointed shell not be subject to retirement by the director and the Company. A director so appointed shell not be subject to retirement by the director and the Company. A director so appointed shell not be subject to retirement by the director and the Company. A director so appointed shell not be subject to retirement by the director and the Company. A director so appointed shell not be subject to retirement by the director and the Company. A director so appointed shell not be subject to retirement by the director and the Company. A director so appointed shell not be subject to retirement by the director and the Company. A director so appointed shell not be subject to retirement by the director and the Company. A director so appointed shell not be subject to retirement by the director and the Company. A director so appointed shell not be subject to retirement by the director and the Company. A director so appointed shell not be subject to retirement by the director and the contractor.

The directors may exercise all the powers of the Company to borrow money and to mortgage or The directors may exercise all the powers of the Company to borrow money and to mortgage or charge its undertaking, property and assets (present and future) and uncertaint the borrowings of charge its undertaking, property and assets and other securities. The directors shall restrict the borrowings of the tree of the company and exercise all voting and other rights and powers of control exercisable by the the Company and exercise all voting and other rights and powers of control exercisable by the Company in relation to its subsidiaries so as to secure (as regards subsidiaries to are as by such the Company in relation to its subsidiaries so as to secure (as regards subsidiaries to are as by such the Company in relation to its subsidiaries are as the such that the company is relation to its subsidiaries are all the previous sanction of an ordinary resolution, to mortes are all the company in relation to its subsidiaries are all the powers of control exercisable by the company in relation to its subsidiaries are all the powers of control exercisable by the company in relation to its subsidiaries are all the company in relation to its subsidiaries and the company in relation to its subsidiaries and other rights.

payable on final repayment outstanding of all mones burrowed by the Group (excluding amounts borrowed by any member of the Group from any other member of the Group) then exceeds or would as a result of such borrowing exceed an amount equal to retire the appreciate of

(a) the amount paid up on the share capital of the Company, and (b) the total of the capital and revenue reserves of the Group (including any share premium account, capital redemption reserve and credit balance on the constituting purple and loss account has excluding numbered and aside for taxation and amounts attributable to outside shareholders in subsudiaries of the Company and deducting any depit balance on the consolidated profit and

all as shown in the then latert audited balance them of the Group, but adjusted as may be necessary in respect of any variation in the part in there expital or these premium account of the Company succe the date of its latest auditing balance areas. (v) Rights and restrictions attoching to the cumulative redocuable preference shares

The cumulative recessable preletance chares are subject to the injewing rights and restrictions-(a) as to dividends the might to receive in respect of each financial year of the Company, in priority to the hilders of all other chares in the capital of the Company, out if the profits of the Company available for distribution a fixed cumulative preferential dividend in cash of such an amount as, logether with the associated has credit applicable in it, is equivalent to a rate equal to 1240 per cent per anoma.

(p) as to a rotatu of cabital on industriou of otherwise, the pigh, in section from the attent of the Company available for distribution among combets in priority to the bridget of all other shares in the capital of the Company an amount equal to the nominal value of the shares together with a sum equal to any arrests and amounts of the preferential dividend thereon to be calculated down to the date of the return of capital and in the payable whether or first such dividend has been declared or

(c) as to valued no right to secretic name of or to attend and sole of any general meeting unless of the date of the notice convening the meeting any dividend on the chares 1, 28 days in arreary in which cam on a show of hands any hidder who friend an individual; is preceded in person or (beam a corporation) to precedently a temperature or procy shall have one write and on a poil every holder who is precedently a temperature or procy shall have one write and on a poil every holder who is precedently a person or by growy shall have one vote lat each make of which he is the indice;

(d) as to redemption the Company is colleged to re-teem for each at par all the cumulative redeemable professore thates in issue on 31st December; 1965 in new equal annual instalments on 71st December in each of the years 1966 to 1960 to addition the Company may arise option redeem (in transhes of £215,000) all or any of such shares at any time for cash at par-

Directors' and other interests

4 (i) Under the Offer for Sale agreement described in 6 below the directors have acreed to sell to N M Rothschild S Sara Limited ("Rothschilds") the following number of architectory states: M C Walker 777.777; P.S. Hutchcliffe 777.777; J. R. Leigh 230.000, and R. S. Kirk 57,000. In addition RPID has agreed to sell 193 650 and R. S. Kirk 57,000. In addition RPID has agreed to sell 193 650.

(ii) The interests of the directors trained atoly following the Differ for Date in the then timed there rainful of the Company, an they will appear in the register mannatured under the provincial of the Companies Act 1997 (as amended), will be as follows—

Petrentage ci Dramary Shares
It is beneficial Beachail M C Walker P 7 Hinchemie J B Leina P S Kuk 320: 223] | McLachlan J. J. McLachian roleods to apply for 5 CM ordinary shares under the Offer for Sale.

Following the Offer for Sale RPIL will held 2 144 900 ordinary shares (representing 14 99 per cent of the littled ordinary share capital) and 650 000 8 4 per cent cumulative redeemable preference thates of 11 each Save an disclosed above, the directors are not aware of any charehoodings which will immediately after the Office for Salo, represent two per cent or more of the indued ordinary more capital of the Company. that None of the directors has any material interest, durent or indured, in the promises of or in any assets with have since II: if Company of 1992, been acquired or disposed of by its leaded to the Company of its budiative, or which are proposed to be so acquired, disposed of or leased.

(iv) No contract or are ingement cultivate in which e director of the Company is materially interested and which is significant in relation to the business of the Company and impublishances as a warfe. Service Agreements

5. (1) Each of the directers, other than J. J. McLachlan, has a service agreement with the Company running for an initial period of three years from its September, 1894 (which may be determined by either party ground twelve menths' written notice to the other expuring on or after 31st August, 1997) under which the current annual salaries are as tollows:--M.C. Walter P.S. Hunchcluffe 165,000

J. B. Leigh R. S. Kirk £55 000 150,000 (ii) The aggregate empluments of the directors for the period ended 21st December, 1983 amounted to 2239,000 and are estimated in amount in £305,000 for the period ending 29th December, 1984.

Offer for Sale agreement

6. By an agreement dated 2nd October, 1984 made between (1) the Company, (2) the directors, (?) RPIL and (4) Pothschilds, Rothschilds agreed, conditionally upon the Council of The Stock Exchange estimating to the Official List by not later than 18th October, 1984 at the ordinary shares of the Company issued or altitude, to purchase from the directors and RPIL 1842,354 and 183,850 ordinary shares respectively at a price of 210p per share and to subscribe for 1,809,524 new ordinary shares at 210p per share and to offer all such shares for sala to the public at a price of 210p per share. Under the Agreement,— (i) the directors gave certain warranties to Rothschilds and the directors and RPIL gave certain indemnines to Rothschilds and agreed to indemnify the Company and its submiliaries against certain

charges to taxation; (ii) the Company agreed to pay a fee to Rothschilds and the directors, RPIL and the Company agreed to pay, in respect of the ordinary shares to be purchased and subscribed respectively an underwriting commission at the rate of 2 per cent, of the price of 210p per share (together with value added (ax) out of which Rothschilds agreed to pay a sub-underwriting commission at the rate of 14 per cent, and, a lee in Hoare Govert Limited and Tilney as brokers to the Offer for Sale;

(iii) the directors undertook with Rouschilds that they would not for a period of two years from the date of this document without the prior written consent of Rothschilds dispose of any of the ordinary shares in the capital of the Company then held or owned or thereafter acquired by them, end

(iv) RPIL undertook with Rothschilds that it would not for a period of ten years from the date of this document dispose of five par cent, or more of the issued ordinary share capital of the Company to a single purchaser and accepted certain other imited constraints on its freedom to deal with its shareholding."

7. The following contracts, not being contracts entered into in the ordinary course of business have been entered into by the Company or its subsidiaries within the two years immediately preceding the date of this document and are, or may be, material:

(i) dated 1st February, 1983 between A Palmer, R. F. Passon, A. P. G. Parkin, R. A. Everin, P. B. Palmer and I. F. J. Alkans and (2) the Company, being the agreement for the acquisition of the issued share. capital of St. Cathermes: cepital of St. Cathermes;

(ii) dated 19th April. 1865 between (1) M. C. Walker, P. S. Kinchctitle, J. B. Leigh and R. S. Kirk, (2) RPIL and (3) the Company, being the agreement for the subscription by RPIL of 750,000 Series B cumulative redeemable preference shares of £1 each and 425 ordinary shares of £1 each;

(iii) dated 1st October, 1994 between (1) RPIL (3) the Company, and (3) M. C. Walker, P. S. Hinchchiffe, J. B. Leigh and R. S. Erk, being the agreement for the purchase-by the Company of its 440,000 cumulative parucipating preferred ordinary shares and the redemption of its 750,000 Series B cumulative redeemable preference shares, and

(iv) dated 2nd October, 1984, being the Offer for Sale agreement referred to in paragraph 6 above.

The directors have been advised that following the Offer for Sale it is unlikely that the Company will be a close company within the meaning of the Income and Corporation Taxes Act 1970.

Pursuant to the Offer for Sale agreement referred to in 5 above indemnities have been given to the Company in respect of certain taxation habilities.

Clearance order section 484 of the Income and Corporation Taxes Act 1970 has been obtained in respect of the Offer for Sale.

Key information-Offer for Sale statistics

 (i) The noticeal dividend per share is exclusive of the associated tax credit and represents the total ident which like directors would have expected to recommend in respect of the 52 weeks in 29th rember, 1984 if the Company had been listed throughout 1984. (u) The gross dividend yield is based on the ontional dividend pet share as in (i) above together with

tiu) The dividend cover is based on the notional dividend per share as in (i) above, excluding the associated far credit

(iv) Net languble assets at 30th June, 1984 have been adjusted for the estimated proceeds of the Offer for Sale (set of expenses) and are steted after deducting the notional amount of the cumulaove redeemable for size (set of experience) and of a settled and reducting the notation of this Appendix, only the ordinary shares end the cumulante redeemable preference abuses will remain in some following the Offer for Sale—the cumulante participation preferred ordinary shares having been cancelled upon payment of fl and the Sanes B cumulante redeemable preference shares redeemed at par.

(v) Nel tangible assets per ordinary share are based upon the ner tangible assets at 30th jube, 1934 adjusted as in (iv) above and the number of ordinary shares in issue after the Offer for Sale. (vi) The corporation tax rate of 45.25 per cent used in arriving at the notional tax charge represents the mainstream rate of corporation tax the Company would be liable to pay on its profus for the 52 weeks ending 25th December, 1984 (based on a corporation tax rate of 50 per cent to 31st March, 1984 and 45 per cent, thereatier).

10 (it No share or loan capital of any company in the Group is under option or agreed conditionally or unconditionally to be put under option. Save as disclosed in paragraph 1 above, so share or loan capital of any company in the Group has been issued since 2nd October, 1982 or is agreed or proposed to be issued either for cash or otherwise.

(a) Save as disclosed in paragraph B above, no commissions, discounts, mortgages or other special terms have been granted by any company in the Group since and October, 1982 in connection with the issue or sale of any part of the share or loan capital thereof. (m) The directors are satisfied that the Group has sufficient working capital for its present

(iv) The expenses of the Offer for Sale and the application to the Council of The Stock Exchange for listing of the Company's ordinary share capital are estimated to amount to approximately £464,000 exclusive of VAT, and are payable by the Company. (v) Neither the Company nor any of its subsidiaries is engaged in any material intigation or has any claim of material importance pending or threatened against it.

(vi) There has been no material adverse change in the trading or financial position of the Group since h june, 1984, the date to which the latest audited accounts of the Company were made up.

|vu|| Rothnchilds is registered in England (No. 928279) and its registered office is at flew Court, St. Switten's Lane, London ECAP 4DU. (vai) Arthur Young McClelland Moores & Co. have given and not windrawn their written consent to the issue of this prospectus with the inclusion of their report and letter and references in their name in the form and context in which they respectively appear.

. (ix) The documents attached in the copies of this prospectus delivered to the Registrar of Companies for registration were copies of the application form, the employee application form, the written consent referred to above, a written stellement by Arthur Young McClelland Moores & Co. setting out the adjustments made in arriving at the figures contained in their report as set out herein) and groung the reasons therefor, and copies of the material contracts referred to in paragraph 7 above.

(x) The Onancial information concerning Iceland and the Company contained in this document does not amount to full individual accounts within the meaning of section 11 of the Companies Act 1881. Full individual accounts of the Company and its subsidiaries for the periods coded 29th December, 1979, 3rd January, 1981, 2nd January, 1982, 1st January, 1983 and 31st December, 1983 together with the auditor's rejective the first property of the period of the Registrar of Companies. (xi) No amount is required to be provided out of the proceeds of the Offer for Sale for any of the matters referred to in paragraph 4 of the Fourth Schedule to the Companies Act 1948.

Documents available for inspection

11. The Offer for Sale agreement and copies of the following documents may be inspected at the offices of Herbert Szuth & Co., Welling House, 35/37 Cannon Street, London EC4M 55D, during usual business hours on any weekday (Saturdays and public holidays excepted) for a period of fourteen days following the date of this prospectus:— (1) the Memorandum and Articles of Association of the Company:

(ii) the audited consolidated accounts of the Company for the two financial periods ended 1st January, 1983 and 31st December, 1983 and for the 26 weeks ended 30th June, 1984; (10) the meterial contracts referred to in personaph I (1), (0) and (10) above;

(rv) the letters set out in Appendix II: (v) the Accountants' Report and the statement of adjustments relating thereto, (vi) the written consent referred to in paragraph til (viii) above; and (vu) the service agreements releared to in paregraph 5 above.

Dated 2nd October, 1984. PROCEDURE FOR APPLICATION

Applications, which must be made on the Application Forms provided (photocopies will not be accepted), must be for a minimum of 100 ordinary shares and ereafter must be in the following multiples of ordinary shares:—

An application for any other number of ordinary shares will be rejected.

Applications for not more than 1,000 shares Applications for over 1,000 shares and not more than 5,000 shares Applications for over 5,000 shares and

not more than 10,000 shares Applications for over 10,000 shares

in multiples of 500 shares in multiples of 1,000 shares in multiples of 5,000 shares

in multiples of 100 shares

13 a.m. on Tuesday. 9th October, 1984. Each application must be accompanied by a separate cheque of banker's draft (drawn in sterling on a bank or a branch thereof in, and payable in, England, Scotland, Wales or Northero Ireland or drawn oo a clearing bank branch in the Channel Islands or the Isle of Man) made payable to "Barclays Bank PLC" and crossed "Not Negotiable". N. M. Rothschild & Sons Limited reserves the right to instruct Barclays Bank PLC

Applications must be lodged with Barclays Bank PLC, New Issues Department, P.O. Box 123, Fleetway House, 25 Farringdon Street, London EC4A 4HD not later than

to present all cheques for payment or receipt and to retain Letters of Acceptance and surplus application money pending clearance of successful applicants' cheques. Due completion and delivery of an Application Form accompanied by a cheque will constitute a warranty that the cheque will be honoured on first presentation; attention is drawn to the declaration in the Application Form to that effect. Applications will be grevarable until 15th October, 1984. N. M. Rothschild & Sons Limited reserves the not: to refuse any application, in whole or part; multiple and suspected multiple applications are liable to be rejected. The basis of allocation will be announced as soon as possible after Tuesday, 9th October, 1924.

Preferential consideration will be given to applications received from employees and directors of Iceland up to a total of 191,796 shares if made on the special pink application forms made available to them. In the event of excess applications from employees and directors the basis of allocation will be decided by N. M. Rothschild

Acceptance of applications will be conditional upon the ordinary shares of celand being admitted to the Official List of The Stock Exchange not later than 15th October, 1984. Money paid in respect of applications will be returned it such condition is not satisfied and, in the meantime, will be retained by Barclays Bank PLC in a separate account.

If any application is not accepted, or is accepted for fewer shares than the number applied for, the application money or the balance thereof, as the case may be will be returned by cheque through the post, in either case at the applicant's risk. It is expected that Letters of Acceptance will be posted to successful applicants by Monday 15th October, 1984.

Letters of Acceptance will be rencunceable up to 3 p.m. on 16th November, 1964, shares now being offered for sale will be registered free of stamp duty and registration fees in the names of the purchasers or persons in whose favour Letters of Acceptance have been renounced, provided that, in the case of renunciation, Letters of Acceptance duly completed in accordance with the instructions contained therein are lodged for registration on or before 3 p.m. on 16th November, 1984. Share certificates will be issued on 14th December, 1984.

All cheques and documents sent by post will be sent at the risk of the persons entitled thereto.

No person receiving a copy of this Offer for Sale and/or an Application Form in any territory other than the United Kingdom may treat the same as constituting an invitation to him, nor should be in any event use such Application Form, unless in the relevant termtory such an invitation could lawfully be made to him or such Form could lawfurly be used without compliance with any registration or other legal requirements. It is the responsibility of any person outside the United Kingdom, wishing to make an application hereunder to satisfy himself as to the full observance of the laws of the relevant territory in connection therewith, including obtaining any governmental or other consects which may be required or observing any other ... formainties needing to be observed in such territory.

AVAILABILITY OF COPIES

121 Queen Street,

Cardiff CF1 1SG.

35 St. Andrew Square, Edinburgh EH2 2AD.

Copies of this prospectus are available from:---Hoare Govett Limited. Tilney, N. M. Rothschild & Sons Limited. 38S Sefton House. 3 York Street, Heron House. Ner: Court, 319/325 High Holborn, Exchange Buildings, St. Stritum's Lane. Manchester 2. London WČIV 7PB. Liverpool L2 3RT. London EC4P 4DU.

Barclays Bank PLC New Issues Department, P.O. Box 123. Fleetway House 25 Farringdon Street,

London EC4A 4FID. and from the following branches of Barclays Bank PLC:-90 St. Vincent Street, Stock Exchange Branch, 8 Angel Court, Glasgow G2 5UQ. Throgmorton Street. London EC2R 8HT, 37 Park Row. P.O. Box No. 34, Leeds LS1 1HS, 63 Colmore Row Birmingham B3 2BY. P.O. Box No. 207, -P.O. Box No. 107; 4 Water Street 40 Corn Street, Liverpool L69 2DU. Bristol BS99 7AJ. P.O. Box No. 69, .

P.O. Box No. 357, 17 York Street, Manchester M60 2AU. P.O. Box No. 2, 30 High Street

APPLICATION FORM

The Application List for the ordinary shares now offered for sale will open at 10 a.m. on Tuesday, This Application Form when completed must be lodged with or posted to Barclays Bank PLC, New Issues Department, P.O. Box 123, Flortway House, 25 Farringdon Street, London EC4A 4HD, together with a cheque/banker's draft representing payment in full at the application price so as to be received not later than 10.00 a.m. on Taesday, 9th October, 1994. Photostat copies of Application Forms will not be

A separate cheque or banker's draft must accompany each Application Form, Cheques and banker's drafts, which must be drawn in sterling on a branch in England, Scotland, Wales, Northern Ireland, the Channel Islands or the late of Man of a bank which is either a member of the London or Scotlish Clearing Houses or which has arranged for its cheques and banker's drafts to be cleared through the facilities provided for the members of those Clearing Houses and must bear the appropriate sorting code number in the top right hand comer, must be made pepable in "Serclays Bank PLC" and crossed "Not Negotiable". No application will be considered unless these conditions are infilled. All cheques/banker's drafts are liable to be presented for payment on receipt.

Applicants are strongly advised to use first class post and to allow two days for delivery.

Iceland Frozen Foods Holdings ple (Incorporated in England under the Companies Acts 1948 to 1980)

Offer for Sale

рà N.M. Rothschild & Sons Limited

of 3,835,928 ordinary shares of 10p each at 210p per share payable in full on application

increases must be in the following in	ultiples of ordinary shares.—	Number of shares for which applica-	Amount enclosed. at 210p
Applications for not more than 1,000 startes	in multiples of 100 shares	tion 15 made	per share
Applications for over 1,000 shares			
and not more than 5,000 shares	in multiples of 500 shares		•
Applicances for over 5,000 shares and not more than 10,000 shares Applications for over 10,000 shares	in multiples of 1,000 shares in multiples of 5,000 shares		£
To: N. M. Pothschild & Sons Limsed			
I/We enclose a merting cheque	or banker's draft payable to Barci	ays Bank PLC, New Issues	FOR OFFICIAL IS
Department, P.O. Box 123, Floorway H membased sum, being the amount pay	rable in tull on application for the s	stated number of ordinary	ONLY
chares of 10p each of lockand Freezin F offer to purchase that number of share	roos Holouigs pic ("the Company is and I/we agree in accept the sai	na or any smaller number	L Allotment
respect of which this application in	ay be accepted upon the terms of	the prospectus dated and	Number
October 1994 and subject to the Mem expent that you send to me/us a fully	pand renounceable Latter of Acce	splance in respect of such	
mares, regether with a cheque for any the address first given below and	buchas that my johr bame(s) pe	placed on the Semaler of	2. Number of
Sembers of the Company as holder(s	of such of the shares allocated to	me/us (if any) as have not	shares allotted
een duly renounced.			

In considerating of N. M. Rothschild & Sons Limited agreeing to accept applica-tive terms and subject to the conditions of the said prospectits for an aggregate number ordinary shares of 10p sach of the Company. I we agree that this application shall be until 15th October, 1984 and that this personaph shall constitute a collateral course me/ms and N. M. Rothschild & Sons Lamited which shall become binding upon despat or delivery of this application form in Barclays Bank PLC duly completed.

I/We interested that the completion and delivery of this application form, accompanie a chappe, constitutes a warranty that the same will be honoured on first presentation. I accompledge that a resource-scale Letter of Acceptance and any chapter for any money and the presentation of the contraction of the contractio

panker's di	to the tree and market to the next beauting constance or on sinking	ants chednes and	
Dated			5. Amount returned
PLEASE		ef orename(s) (m full)	£
BLOCK		Surname and designation (Mr., Miss., Miss. or Tule) *Address (in full)	6. Cheque Number
7.E.K.T.	(In the case of joint applications all further applicants must sign 2. Signature Forename(s) (in full) Aridress (in full)	Surname and design	mation
CHECTE ERAFT HERE	3. Separative	. Surname and design (Mr., Mrs., Mrss or	palion
	4. Squature - and recommendation of the second of the seco		
	Forename(s) (in full)	 Surname and design Mrs. Mrs. Miss or 	mation

Any signature on behalf of a Corporation should be that of a duly authorised official who should state his represen capacity.

If his form is signed under a Power of Attorney, such Power of Attorney or a duly certified copy must accompany this form.

No recept will be assess for the payment on application, but an acknowledgement will be intwarded through the nost in cive comme, either by a fully paid reconnected better of Acceptance for all or part of the shares applied for and/or a chaque for any application money retirmable, in each case at the risk of the applicants).

The second second

SCUSA INC.

(Incorporated with limited liability under the General Corporation Law of The State of Delaware, USA)

OFFER FOR SALE BY KLEINWORT, BENSON LIMITED

OF 11,600,000 SHARES OF COMMON STOCK OF PAR VALUE US \$0.01 EACH

AT 100p PER SHARE PAYABLE IN FULL ON APPLICATION

DIRECTORS AND ADVISERS Brian Damian O'Couror (Chairme Thomas Forcest (Chief Executive) Peter Godfrey Schmidt (US citizen) Norman Rubin (US citizen) all of: 660 Madison Avenue, New York, New York 10021, US Registered Office Corporation Trust Center, 1:09 Orange Street, Wilmington, Delaware 19901, USA etary and Principal Office Steven Alan Saide (US citizen), Attorney Cleinwort, Benson Limited Auditors to Scusa and Reporting Accountants on the Former Scuse Groups Klynveld Main Goerdeler, Certified Public Accountants Park Avenue Plaza, 55 East 52nd Street, New York, New York 10055, USA Reporting Accountants on Holmes: Coopers & Lybrand, Certified Public Accountants 1251 Avenue of the Americas, New York, New York 10020, USA Its General Counsel to the Company 660 Madison Avenue, New York, New York 10021, USA Solicitors to the Company and to the Offer for Sale: Saddlers' Hall, Guyer Lane, Chempside, London EC2V 6BS

US Altorneys to the Offer for Sale: Fried Frank Harris Striver & Jacobson 3 King's Arms Yard, London EC2R TAD de Loete & Bevan 25 Finsbury Circus, London EC2M TEE

and The Stock Exchang

Registrar's Department, Coring-by-Sea, Worthing, West Sussex BN12 6DA Receiving Bankers

The New Shares now being offered for sale have not been and will not be registered under the United States Securities Act of 1933, as amended (the "Securities Act"). Accordingly such shares may not be offered, sold, renounced, transferred, assigned, exchanged or otherwise disposed of, directly or indirectly, in the United States of America, its territories, possessions and all areas subject to its or indirectly, in the United States of America, its restricties, possessions and all areas subject to its jurisdiction ("United States") or in Canada, or to or for the benefit of any person who is a national or citizen or a resident or cormally a resident thereof, including the estate of any such person, or to any corporation, partnership or other entity created or organised in or under the laws of the United States or Canada or any political subdivision thereof (collectively "North American Persons") at any time prior to 16th April 1985. In order to give effect to these restrictions (a) every applicant for or renounces of the New Shares and every other person applying for registration in respect of New Shares prior to 16th April 1985 will be required to make a declaration in the form referred to in the section headed "Transfers and Procedures in respect of United States Securities Lews" in paragraph 12 of Appendix 7, and (b) the certificates representing such New Shares will bear a legend to the effect that such shares may not be offered, sold, renounced, transferred, assigned, exchanged or otherwise disposed of, directly or indirectly, in the United States or Canada or to North American Persons at any time prior to 16th April 1965.

The following information is derived from the full text of this prospectus and accordingly must be

The principal activities of the Scura Group comprise the installation, rental, servicing and central station monitoring of burglar, fire and other alarm systems in New York City and in other metropolitan areas in the USA.

11,600,000 New Shares in Scuss are being offered for sale at a price of 100p per share.

Forecasts for the Scusa Group for the year anding 31st December 1984

Profit before taxadon (see Hote 1) Profit after estimated tax charge US \$7.0 million (399 Notes Land 2) Eatnings per Share (on a weighted average basis) 15.7 cents (12.3p) Final dividend per Share 1 | cents (0 86p) 18 cents (1.41p) Total dividends per Shate

Offer for Sale price per Hew Share 61,526,188 Total number of Shares issued and now being issued £61 5 million Market capitalisation at Offer for Sale price Price earnings multiple on forecast earnings per Share (see Notes 1 and 2) 81 pmes Gross dividend rield based on forecast total dividends per Share of 18 cents and a price of 100p per Share 1.41 per cent. Net assets at 31st March 1984, adjusted for the acquisition of Holmes on the terms described berein and for the issue of US \$55.3 million Net assets per Share as at 31st March 1984, on the above basis 89.9 cents (70.6p)

ers have decrined to make such election following Scam's acquisition of Jewelius and Make

SHARE CAPITAL

10,000,000

Shares of Preferred Stock of par value US \$1.00 each Shares of Common Stock of par value US \$0.01 each

The New Shares now being offered for sale will rank for all dividends and distributions declared, made or paid on the Shares of Common Stock of Scusa after the date hereof, except that they will not rank for the interim dividend in respect of the year ending 31st December 1984, to be paid on 7th December 1984 to stockholders on the register on 12th October 1984. Expected date of posting of Letters of Monday, 15th October 1984 Expected date of commencement of in Scusa on The Stock Exchange -Last date for sparting Letters of Lest date for registration of renuncia Wednesday, 14th Nov Tuesday, 11th December 1884 Share Certificates despatched DEPORTIONS "Former Scusa Group" or "Group Scusa Group Kleinwort, Benson Limited . . Shares of Common Stock of par value US \$0.01 each of the Offer for Sale of 11,600,000 New Shares described in iloderwniers Assurance Company Limited, TR Industrial and General Trust PLC and TR Technology Investment Trust PLC the subscription for 6,000,000 New Shares described in this any or all of the 3,926,188 Shares to be issued to the lers of SCOA, the 11,600,000 Shares which are the subject of the Ciffer for Sale and the 9,000,000 Shares which are the subject of the Subscription

EXCHANGE RATE

indebtedness date) has been used throughout this prospecture. ige rate of US \$1.2735 to £1 (the rate rul

Issued and now being issued, fully paid

The indebtedness of the Scusz Group at the close of business on 7th September 1984 amounted to a total of US\$28.553.807 of which-US\$20.578,500 was secured bank loans and US\$2.650,307 was nescured non-bank indebtedness, all of the Former Scusa Group; and US \$5,329,000 was unsecured non-bank indebtedness of Holmes. In addition, secured term loans of up to US \$15,000,000 will be drawn down in connection with completion of the acquisition of Holmes. Save as aforessed, and apart from intra-group indebtedness and guarantees, neither the Former Scusa Group nor Holmes had outstanding at the close of business to 7th September 1984 any mortgages, charges, debenaries, loan capital finduling term loans and loan service. capital finduding term loans) or any loan capital outstanding or created but unissued, in other borrowings or indebtedness in the nature of borrowing, including bank overdrafts, liabilines under acceptances or acceptance credits, hire purchase commitments, or any quarantees or other material

INTRODUCTION

The principal activity of the Scupa Croup is the provision of burgiar alarm, fire alarm and related

Scusa amounted on and August 1984 that it had reacted agreement to acquire Holmes from SCOA. The consideration payable for Halmes is US \$10 million (£19.1 million) less an amount equal to certain labledness of Holises which will be assumed by Screen at completion. It is estimated that so indebigations will amount to 113 \$4 million and that the net consideration will therefore be US \$46 multon (C)6.1 multion), COSS multion of the contadoration will be cannoted by the issue to the shareholders of COOA of 3.906.188 New Shareholders of COOA of 3.906.188 New Shareholders and the balance of the consideration Will be payable in 63th at the completion date, which is expected to be 15th October 1984.

Approximately half of the consideration for Holmon will be Imanced by the cause of 14,620,000 New Shares at 100p per share by meant of the Otter for Sale described herein and the issue of 6,000,000 New Station also at 10°p per share by means of the Subscription. The proceeds of the Offer for Sale and Subscription, net of commissions, will be approximated 2117 million and the balance of the cash Chiladeratics and the costs relating to the accuration will be financed by bank loans. The Directors intend that the major part of the se loans will be repaid out of the proceeds of the sale of Romes' operations in Chapago, Los Romeles and Fittaburgh and Holmes' guards business. Negotiations are taking place between 1 cuts and potential purchasers of these burnesses.

The Shares of Scura were dealt in on the Unlasted Securities Market from 8th August 1983 until 2nd. August 1984, when the Europtor's requested the Council of The Block Exchange to suspend dealings on the announcement that School had season if any rement to acquire Holmes.

Application has been made to the Council of The Stock Exchange for the existing Shares, which were previously dealt in on the Unlisted Securities Market, and the New Shares to be admitted to the Official last.

Scana is currently a 5000 per cent-comed subridiary of Security Centres, a public company the shares of which are Lived on The Cook Pathange, Security Courtee has stated that if wishes to concourate three tours of on the development of in activities in the Unived Kingdom, the Middle East and Emope and, accordancity, Security Centres will not apply for any New Shares, Following the issue of the New Shares, Security Centres will own 23 % per cent of the sound capital stock of Scusa and Scusa will therefore cease to be a cubiciliary or Security Centres. Security Centres has no present aniention of Selling any of its Scues Shares, it remains the intention of Security Centres not to compete with Scusa or any of its sub-advances in the USA, (see paragraph 9 [xxii] of Appendix 7].

THE US SECURITY ALARM SERVICES INDUSTRY

There are two main appears of the alarm services business. Installation and servicing of emigment on customers' premises and the provision of central station monitoring services sementine including the use of response agents. Many of the smaller companies in the industry provide only installation. and maintenance services and use larger companies' central monitoring largines. There are e simulated to be around 1,000 companies promiting centrally mentioned aliants services in the USA and the Scusa Octob is believed to be one of the four largest such companies.

In the case of those companies which provide central station monitoring services, the majority of their turnover derives from recurring revenues from the rental, maintenance and propuloring of alarm

Central stations monitor customers' premises continuously so that an appropriate response can be made if an alarm signal or other abnormality is detected. The most common form of link between subscribers premises and central stations is through the telephone network, using dedicated lines, but television cables and radio are also used. The choice of transmission system is determined principally by the level of security required but also by relative costs. Generally, once an alarm is received at a central station, the local police or fire department is noblied. Personnel from the company operating the station may also be sent to the cale concerned to provide aid and to restore the

if central stations have spare capacity, as is often the case, the incremental costs of monitoring additional systems are low. Companies which have central stations can, therefore, add to their profits by the acquisition of subscriber bases and this is the main reason for the relatively large number of acquisitions which have solven place recently in the industry.

Underwriter Labotatorica line (LILL), an independent non-profit organisation, grades security installations and central station services in the USA. Grades are determined by a combination of the sophistication of equipment. The method of manimission of signals to central stations, the complexity of the signals transmitted, central station manning requirements and grand response times and are used principally to determine appropriate insurance premiums. In addition, insurers often specify num required grades for particular types of insurance, insurers attach considerable importance

to the quality of customers' security systems and the installation of a more sophisticated system can result in a subscriber paying lower insurance premiums.

HISTORY OF THE FORMER SCUSA GROUP

Scupa was formed to act as the holding company for Security Centres' US interests. It was incorporated on 29th October 1982 as Security Centres USA Inc. and changed its name to SCUSA Inc. Security Centes' first acquisition in the USA, which was through its wholly-owned subsidiary

Security Centres Holdings International Lamned ("SCHIL"), was of 40 per cent, of the share capital of Gibraltar Central Security Corporation ("Gibraltar Security") of Miami. Florida in June 1982. The balance of the shall except all of Cibraltar Security was acquired by SCHIL in January 1983.

In January 1983, Scusa purchased Equity Security Systems Inc. ("National Guardsmen"), a security company operating in New York City under the name, National Guardsmen Central Alarm. In April 1983. Scusa acquired Jewelers Protection Services Ltd. ("Jewelers"). At the same time, Scusa acquired substantially all of the business and assets of companies then called Supreme Burglar Alarm Corp. and Supreme Protective System Inc. (collectively "Supreme").

On 19th July 1983, Scuss acquired the whole of the issued share capital of Gibraltar Security from SCHIL and at the same time Cibraltar Security acquired Southern Alarm and Supply Co. Inc. ("Southern Alarm") of Florida. On 5th August 1983, Sousa camed 22,000,000 Shares of which 1,728,236 Shares were issued as

consideration for the acquisition of Gibraliar Security, 8.971,704 Shares were issued by means of a subscription and 11.300,000 Shares were usued by means of an offer for sale. The net proceeds of US \$16 million of the issue of these Shares were used to repay some of the borrowings incurred in cuon with the acquisitions described above.

In August 1933, Scura acquired two alarm monitoring companies, Thompson Signal Device Inc. of Brooklyn and Thompson Central Station Alarm Services Inc. of Hampsonge and Southampton, Long In September 1983, Scups acquired Apex-Genie Inc., which operates in New Jersey. In December 1983, Scups acquired the operating assets and subscriber contracts of Interstate Alarm Inc., also of

In January 1984, Sousa acquired Boro Burglar Alarm Co. Inc. of Brooklyp. On End August 1984, it was announced that Souse had reached agreement to acquire Holmes. Completion of the acquisition is expected to take place on 15th October 1984.

ACTIVITIES OF THE FORMER SCUSA GROUP

Scusa is the holding company of the Former Scusa Group. The activities of the operating subsidiaries of the Former Scala Croup comprise the installation, rental, servicing and central sistion monitoring of burglar, fire analyther elerm systems and the provision of guard response.

The Former Scusa Group has an central stations, all of which are computerised and have UL approval. The Former Scrua Group promotes monitoring and related services to a total of approximately 22,300 subscribers, some of whom are customers of other smaller alarm companies which do not have their own central stations. All of the Group's central stations have the capacity to take on additional nbers without agraficant additional cost.

The three principal operating locations are Manhattan and Brooklyn, both in New York City, and Creater Mianu in Southern Florida. The Former Scarse Group also operated in New Jersey and Long Island.

The activities in Manhatten are conducted through Scusa's largest subsidiary, Jewelers, which operates under to own name and as "Sopreme Burglar Alarm Co," and "Yanguard" lewelets was founded by certain of its present directors in 1974. It has two central mentioning stations as well as satellite alarm stations in Brooklyn, Queens and the Bronz.

Jewelets' services are provided primarily to the wholesale jewellery trade. In addition to its monitoring service, lewelets provides vault storage, primarily for chamond dealers. The vaults provide high security protection through a combination of eard entry, builet proof doors, camera surveillance and armed quards. Safe deposit boxes are renied on an annual basi

Through its Variguard and Supreme divisions, Jewelers provides similar services to the fur trade, art galleries, the garment industry and other businesses and a number of private dwellings in Manhatan. Approximately 25 per cent of all the highest category (AA) VL certified systems in the USA are utored by Jewelers from its Fifth Avenue central playon.

Brooklyn

The activities in Brooklyn and the adjoining borough, Queens, are conducted primarily by National Guardsmen through us central station located at 555 Fifth Avenue, Brooklyn. The customers of Netional Guardsmen include branches of several major New York banks and 2

From its central station in Union, New Jersey, Scuse provides alarm services to a variety of small commercial and residential clients in the North East region of the riate.

Scusa's activities in Long Island are conducted from its offices in Hamppauge and Southampton which serve customers in Nassau and Suffolk countres. The activities in Southern Florida are based in Miami and are conducted principally through Gibrahar Security which was founded in 1977. In costomers include commercial businesses.

um complexes and financial institutions.

Set our below is a pro-lorus summary of the trading record of the Former Scass Group for each of the five financial years to 31st December 1965 and the six months to 30th June 1864. An Accountants' Report on the Former Scass Group, prepared by Klynveld Main Goardeler, Certified Public Accountants, is reproduced in Appendix 1 to this prospectus.

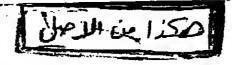
	':'	Yearsen	ded 31st D	ecember .		x months ended 30th jure
Gross revenues: Service and	. \$ 000	1960 \$'000	J981 \$ 000	1962 \$ 000	1983 \$'000	(unaudited) 1984 \$'000
Central Station installation Vault rental Other income Profit before laz	6.216 1.840 237 153 3.446	7,800 3,483 333 89 11,705 2,534	9.469 4,052 431 101 14.053 2,799	11,446 3,435 508 157 15,548 3,007	14,998 3,049 560 18,607	9.435 1,907 313 11,655 2.942
				 _		

Holmes was founded in Boston in 1956 and is believed to be the eidest burglar and fire elern company Holmes was founded in Boston in 1856 and is behaved to be the cidest burglar and fire slatm company in the world, in the following year the company was established in New York where it began to introduce a system whereby slatms on customers' premises were connected to central monitoring stations. In October 1875, substantially all of the share capital of Holmes was acquired directly or induredly by Mr. J. G. Morray from Natural Kinney Corporation. At the same SCOA was found to act as a holding company for Holmes. SCOA currently owns 100 per cent. of the issued share capital of Holmes. SCOA is owned as to 60 per cent. by Mr. J. G. Morray and as to 40 per cent. by a subsidiary of Hawley Group pic, which acquired its interest in September 1983.

Holmes' principal activity is the provision of birgiar alarm, fire alarm and related services in New York City, New Jersey, Long Island, Chicago, Los Angeles, Philadelphia and Pittaburgh, Holmes also designs, installs and services closed circuit belevision systems and access control systems, operates a safe deposit facility in Maniatium and provides guards services. As is mentioned above, it is intended. safe deposit recurry in seamental and provides guards services. As is mentioned above, it is immineral the feetiles and Pittsburgh and the guards business.

will be soid.

Hothest has traditionally been associated with the high security risk sector of the market. It is believed to be one of the five largest providers of security services in the USA and has 23,000 accounts its customers include many large banks in Manbettan as well as other financial institutions, shops, offices, factories and private homes in 1983, approximately 82 per cent of Fightnes' turniver was accounted for by recurring revenues from the rental, maintenance and monitoring of shom and kieless. It laterest customers only accounted for around 6 revenue of its annual systems and holmes, 10 largest chalomets only accommed for around 6 ber court of its submar



SCUSA INC.

From the central station located at 370 Seventin Avenue. New York City. Holmes operates a computerised monitoring system known as "Computeri", a system developed and used exclusively by Holmes. Computer enables lines between customers" premises and central sations to be communicated in the state of the custom in that the single. communication of the property of the state o reproduced by anyone seeking to interfere with the system to but at its without, the coding system has

Holmes maintains computerized congral stations in New York City, Chicago, Los Angales, Philadelphia and Pittsburgh Each station, cited that the Live Angeles station, contains a computer linked to the central station in Mathatian which operated the Computer by stem and this enables customers who wish to do so to take advantage of the additional security offered by this system.

TRADING RECORD OF HOLMES

Set out below is a cummary of the trading record at Holmes for each of the five years caded 30th September 1983 and the sex months ended 31rt March 1984. An Accountants' Report on Holmes, breaker 2.1 should Control 2.1 this prepared by Coopers & Lybrand, Cerulied Pablic Accountants, is reproduced in Appendix 2 to this

levenues: Central station monitoring	1973 \$ 000	Years (1909 \$ 009	nded 30th 1981 \$320	Scplember 1982 \$ 000	\$1000 1983	31st March 1994 \$1000
and service Installation of alarm systems Other	27,187 1,083 2,497	27,571 1,660 5,010	41,428 2:065 3,491	43,801 0.505 5,080	39,662 0,684 6,118	18.459 1.394 2.176
	30,957	25,450	45,984	51,386	49 564	22,023
As stated in the report of Cooper approximately US 3887 573 of accordingly the Samuel	1 620	4 220	€ 479	6,3tt	5 93 t	(387)

The above figures include reconser and profits of Holmes' operations in Chicago, Los Angeles and Putsburgh and Holmes' quards business.

Set out below is the trading record of Holmes' subcidiaries in New York, New Jersey, Long Island and Philadelphia, being those operations of Holmes which Soura intends to retain, for each of the five years ended 30th September 1821 and the five months ended 21st March 1964.

•					ЭIX	monus ended
		Y <i>ears</i> en	ded 30th S	eptember		31st March
•	1979	1980	1981	1962	1983	1984
Revenues:	\$ 600	\$ 600	\$.000	\$ 000	\$1000	\$ 000
Central station monitoring						
and service	26 CZ2	30,120	34.214	35,690	31,220	14,352
 Installation of alarm systems 	1,224	1.574	1.915	2,241	£33t	J, 182
Other	657	532	557	1,109	665	14t
	27.913	32.626	36.586	39,040	34,216	15,765
Charles of a second						====
Profit/(loss) before tax	1,526	3.899	4,470	4,184	3,177	(1,013)

During the four years up to and including 1982 Holmes grew substantially in terms of revenue and profitability. This growth is largely attributable to price increases implemented approximately every six months and to certain acquisitions made during the period. However, furthing the period there was also an increasing trend of disconnections and a declaring number of new connections, other than those arising through acquisitions. In 1983 and 1984 the amount of price increases was significantly reduced. This reduction was not however matched by a corresponding duto in disconnections, though the level of new connections sleaded and has recently shown a modest increase. Consequently, during 1983 and 1984 response lest through disconnections exceeded revenue from Consequently, during 1983 and 1984, revenue lost through disconnections exceeded revenue from price increases. This has led to a significant decline in revenue and profitability during 1983 and 1984.

The purchase prices of security businesses in the USA are normally calculated by reference to a significant decime in revenue and prohiability during 1883 and 1884. The purchase prices of securing revenues from the rental, maintenance and monitoring of alarms. The Directors consider that Scusa has had the opportunity to acquire Holmes on a lower than normal multiple of annual recurring revenues because of Holmes recent record. The range of multiples of recurring revenues which have typically been paid by purchasers of US companies in the industry over the last 18 mooths has been 1.7 to 2.5 times. This compares with the multiple of approximately 1.4 times recurring revenues which Scusa is paying for Holmes.

As is set out in the section headed "Propects of the Scusa Group", the Directors expect that Scusa will Be able to arrest the recent decline in recurring revenues which has been experienced by Holmes
and to improve the performance of Holmes substantially by providing better service to customers,
introducing more competitive pricing and implementing an intensive cost-reduction programme.

MANAGEMENT AND EMPLOYEES

- Tab.

. 2. .9

The Directors and Principal Officers of the Scusa Group, who, spart from Mr O'Connor and Mr Forrest, are all US citizens, are as follows: . . .

Mr. B. D. O'Connor, aged 37, is Chairman of Scusa and has been Chairman of Security Centres since June 1982. For the two years prior to that he was Managing Director of Security Centres. He is also a non-executive Director of Leisuretime International pic and a non-executive Director of Aitken Hume International pic, Mr. O'Connor will be primarily responsible for the strategy of the Scusa Group.

Mr T. Forrest, aged 44, is Vice Chairman and Chief Executive of Sciena. He has been Managing Director of Security Centres since June 1982, before which he held the post of Managing Director of Security Centres. (UK) Limited, the principal operating subsidiary of Security Centres. He was previously Deputy Managing Director of a major alarm company in the United Kingdom. Mr. Forrest will be responsible for supervising the operations of the Scusa Group.

Mr.P. G. Schmidt, aged 48, is a Director of Scure. He is an atterney in New York and also a Director and a Member of the Audit Committee of National Patent Development Corporation, a company listed on the American Stock Exchange.

the American Stock Exchange. JMr N. Rubin, aged 68, is a Director and Senior Vice President of Scusa. He has been active in the security atarm business since 1938 and founded Jawelers in 1974. He is a former President of the Burglar and First Alarm Association of the United States.

... Mr J. A. Handerson, aged 63, is a non-executive Director of Scasa, From 1947 to 1962 he was with American Express Company, where he held various positions including that of Executive Vice

Mr A. W. Gues, aged 49, has been President of Scusa since February 1964. Previously he was President of Brean Mutray Foster Securities Inc., a New York Investment banking firm and before that be was Chairman and Chief Executive Officer of Mothular Computer Systems, 4 company manufacturing mini computers, which is listed on the New York Stock Exchange

'Mr R. L. Adams, aged 55, is Vice President, Operations of Scusa, Mr Adams has been President of Jawelers since 1975 and before that he was Regional Manager for Honeywalt Protection Services in the North East region of the USA. He has been involved in the security industry in the USA for 25

Years. Mr J. J. Dooley, aged 46, is Vice President and Treasurer of Scusa. He joined Scusa in 1983 before which he was Corporate Controller and Corporate Treasurer of Modular Computer Systems. He is a Certified Public Accountant.

Mr M. Wiener, aged 45, is responsible for the Manhattan operations of Scusa and has been a Director ent of Jawelers for eight years. For the five years prior to that he was with Honeywell Protection Services.

Mr E. J. Hughes, aged 44, is Executive Vice President and Chief Financial Officer of Holmes Protection, Inc. and its associated Companies. He joined Holmes in 1982 before which he was with the Coca Cole Bottling Co. of New York. He is a Certified Public Accountant. Mr J. J. McGlory, aged 62, is Vice President Installations and Special Services of Holmes Protection,

Inc. He has been with Holmes since 1969. Mr. W. E. Riker, aged 60, is Vice President, Engineering of Holmes Protection, Inc., e position he has

held since 1970. He joined Holmes in 1950. . Mr T. J. Few, aged 38, is Vice President, Sales and Marketing of Holmes Protection, Inc. He was praviously a Vice President of PASCO Securities Systems Inc.

The Former Scusa Group has 388 employees. Holmes has approximately 1,070 employees of whom approximately 450 are involved in the guards business and approximately 140 are involved in the operations in Chicago, Los Angeles and Pittsburgh, all of which are proposed to be sold.

Following completion of the acquisition, Mr Adams will assume overall responsibility for the department of Holmes and be will concentrate his efforts on achieving the necessary improvament in the performance of the acquired businesses. At the same time, Mr Wiener will assume additional

sibilities in respect of the Scusa Group's businesses in other areas of New York City and in The Directors intend that the management and businesses of Holmes and of the Former Scusa Group The Directors means that the management and presents of mounters and of the rottler Schea Group will be integrated. In Manhattan, the administrative, engineering and response operations will be combined although the marketing activities of the two groups will remain distinct. In each of Brooklyn, combined atmosgn the marketing activities of the two groups will be therefore. The Fordat Cheens, Long Island and New Jersey, the operations of the two groups will be therefore. The Fordat operations of the Former Scusa Group and the Philadalphia operations of Holmes will remain substantially in their present form and will form bases for further expansion in these areas.

Mr O'Connor and Mr. Forrest will continue as respectively Chairman and Managing Director of Security Centres. In the future, it is expected that each of them will spend approximately half of his nime on Scuse business.

CURRENT TRADING OF THE FORMER SCUSA GROUP

The interim results of the Former Scusa Group, which are set out in Appendix 4, show that the Group has benefited from the increase in the recurring revenue base which has been achieved since the flotation of Scusa in August 1983.

In considering the interim figures, it should be noted that the Directors believe that the impact of the on consucring the marking inguited, it allows so index and early 1964 will be greater in the second half integration of those subsidiaries acquired in late 1983 and early 1964 will be greater in the second half musquance of mass an addition, the timing of regular price increases to clients has a more significant of the current year. In addition, the timing of regular price increases to clients has a more significant impact on profits in the second half of the year.

Recently, the decision to acquire Holmes has restricted Scusa's progress in acquiring smaller Recently, the decision to acquire notices has restricted scuses progress in acquiring smaller "add-on" businesses to complement the existing activities. This will continue to be the case in the next "add-on" businesses to complement will be concentrating its efforts on improving the performance of few months, since the management will be concentrating its efforts on improving the performance of lew monus, ance are management was second into those being achieved by Scuss. Holmes in order to bring its results more into line with those being achieved by Scuss.

PROFIT AND EARNINGS PORECASTS OF THE SCULA GROUP	
PROFIT AND EARNINGS FORECASTION Appendix 5, the Directors for On the bases and assumptions set out in Appendix 5, the Directors for On the bases and assumptions set out in Appendix 5, the Directors for the year en	perast that, in the absence of
On the bases and assumptions set out in Appendix 5, the Directors for unforeseen circumstances, the results of the Scusa Group for the year en- unforeseen circumstances, the results of the Scusa Group for the year en-	dung 31st December 1984 will
On the hases and asserted the results of the Scusa Group for the year and	mig ossi zeven
maioressen Circumstances, and	US \$2
be as follows:	7.1
	. 0.3
Former Schen Group	
Holmes, after financing costs	not less than 7.4
Profit before taxation	0.4
Profit Delote Uncountry in the Profit of the	
Taration	7.0
Profit after lax	es in-
Teminers per Share (on the basis of a weighten	15.7 ceols (12.3p)
A 44 EF2 617)	

issue of 44,553,617) Accounting Fouriers

Scape & financial statements are presented in accordance with United Kingdom accepted accounting Scura's financial statements are presented in accordance with United Kingdom accepted accounting principles. The financial statements of Holmes, which to date have been drawn up in accordance with united like. The financial statements of Holmes, which to date have been drawn up in accordance with US principles, will be altered so as to compty with Scusa's accounting policies. The Directors have been advised that, with the exception of the method of vevenue recognition, which method has been been advised that, with the exception of the method of vevenue recognition (d) under "Statements of described in paragraph (c) under "Accounting Policies" and paragraph (d) under "Statements of described in paragraph (c) under "Accounting Policies" and prepared by Coopers & Lybraad income (Loss) and Revained Earnings" in the Accountants' Report prepared by Coopers & Lybraad income (Loss) and Revained Earnings" in the Accountants' Report prepared by Coopers & Lybraad income (Loss) and Revained Earnings" in the Accountants' Report prepared by Coopers & Lybraad income (Loss) and Revained Earnings.

15.7 ceots (12.3p)

Income (Loss) and Retained Larnings in the Accountains Report prepared by Coopers & Lybrand and which is contained to Appendix 2 to this prospectus, had the financial statements of Holmes which are set out in that report been presented in accordance with Scusa's accounting policies, the results are set out in that report been presented in accordance with Scusa's accounting policies, the results abown there would not have been malerially different. The Directors are aware that there are proposals currently under review for approval by the relavant The Directors are aware that there are proposed currency and approvately the resistant of the United Kingdom accounting bodies for a new accounting standard for the treatment of the United Kingdom accounting bodies for a new accounting standard for the resistant of the United Kingdom accounting bodies for a new accounting standard for the resistant of the United Kingdom accounting bodies for a new accounting standard for the resistant of the United Kingdom accounting bodies for a new accounting standard for the resistant of the United Kingdom accounting bodies for a new accounting standard for the resistant of the United Kingdom accounting bodies for a new accounting standard for the resistant of the United Kingdom accounting bodies for a new accounting standard for the resistant of the United Kingdom accounting bodies for a new accounting standard for the resistant of the United Kingdom accounting bodies for a new accounting standard for the united Kingdom accounting the United Ki United Kingdom accounting bodies for a new accounting standard for the treatment of the amortisation of goodwill. Scuss's policy has been to write off the value of its goodwill and other intangable assets, consisting principally of the independently appraised values of subscriber total contracts, against reserves on a straight line basis over a twenty year period. The new proposals are contracts, against reserves on a straight line basis over a twenty year period. likely to offer companies the choice between writing off the value of goodwill against reservee inneediately or to amortice that value through the profit and less account over the useful file of the asset in question. Compliance with these proposals, if they are apparend, could have a againfactar effect on the financial statements of a number of companies, particularly in the service industries, lackeding the security industry. The Directors of Scuss expect that the proposals will give one to debate amongst hose companied and the Directors are keeping the position under the reserver.

The Directors have been informed that in any event the proposals would not apply to results for the year ending 31st December 1984. However, an illustration of the impact which he proposals might have on the reporting of Science recisions that, if the estimated amount which is to be amortised. directly to received in the current year in respect of the value of goodwill and customer contracts were to be amortised through the profit and tent account, the Intercept interest of profit before taxahon for 1984, referred to above, would be US \$5.1 million, a reducing of US \$2.3 million. On the same basic, forecast cartusque per Sharo would be 10.5 centus (S.Sp.) and the price earnings multiple in the basic of the Offer for Sale price of 100p per that would be 12 unjec.

DIVIDENDS

2

The Directors expect, in the absence of unforeseen circumstances, to recommend a final dividend of 1.1 cents (0.88p) per Sharo in respect of the year ending 31st December 1984. On this basis, total dividends for the year ending 31st December 1984 will amount to 1.6 cents (1.41p) per share, which represents an increase of 20 per cent, compared with the dividend of 1.5 cents per Share which would have been paid in respect of the year ended 31st December 1983 had the Shares been in issue

It is expected that interim and final dividends will normally be payable in December and June respectively. All divideods will be declared in US dollars and part in US dollars from the USA unless stockholders opt for payment in sterling, which they may do by completing a form which is available for this purpose from Schola's Registrats, bloyde Bank Pic, Registrat's Department, Coring by-sea, Worthing, West Succes Bill 26DA.

PROSPECTS OF THE SCUSA GROUP

The businesses of the Scuca Croup will, following the proposed disposals which are referred to above, comprise the operations of the Former Scuca Group in New York, New Jersey, Long Island and Florida and the operations of Holmes in New York, New Jersey and Philadelp

Sousa has only been active in the security market to the USA since Movember 1980, but it has already established a significant presence in that market through a number of successful acquisitions. Holmes is the longest established so surity alarm company in the USA and, although its recent trading record has been poor, it is one of the best known companion in the industry in the USA.

Holmes' recurring revenues as at June 1534 were approximately \$33 million on an annualised baris of which approximately \$25 million related to the businesses which are proposed to be retained by Scuss. These figures compare with recurring sevenues of approximately \$19.4 million for the Former Science coloring to the proposed to be retained by Science and Proposed to the sevenues of approximately \$19.4 million for the Former Science Coloring and Proposed to the sevenues of approximately \$19.4 million for the Former Science Coloring and Proposed to the sevenues of approximately \$19.4 million for the Former Science Coloring and Proposed to the sevenues of approximately \$19.4 million for the Former Science Coloring and Proposed to the sevenues of approximately \$19.4 million for the Former Science Coloring and Proposed to the sevenues of approximately \$19.4 million for the Former Science Coloring and Proposed to the Science Col Sousa Group, calculated on the same bane.

The Directors believe that the current profitability of Holmes can be cubistantially improved by toore effective marketing to existing and petential customers, improved service and incorns cost control. These are all areas in which Source management has considerable shifts, as has been demonstrated by Source successful tracing second. In addition, Source's management is familiar with Holmes'

Apart from the benefits to the Saura Group which will arise from improving the performance of Holmes' humanest, there are a number of other potential benefits which will arise from the combination of Scusa and Holmes through the rationalisation of overlapping activities and related interheads, which can be effected with no deterioration in the quality of service to customers. In addition, the central stations of the Scient Group are capable of monitoring a substantially increased number of alarm systems at little extra cost. . .

Although Scusa is not already represented in Philadelphia, Holmes' operations there will provide a basa for further expansion, consistent with Scusa's policy of developing as activities on the Eastern seaboard area of the UCA.

The Directors believe that the security alarm services market on the Eastern seaboard, particularly the Scua Group's main husness of central station monitoring of alarm systems, has considerable scope for growth. In New York City, growth opportunities he particularly in upgrading existing systems. Elsewhere in the region, there is significant potential for adding to the subscriber base. The combination of Holmes, with its well-known name and long-established business, and the Former Scua Group, with its successful trading record, will create a group with the marketing, management and financial resources to enable it to take advantage of the growth opportunities available in the market, to restore Holmes' trading margins and to earn substantially higher profits.

TAXATION OF UK RESIDENT STOCKHOLDERS

Potential investors should consult their own advisors regarding the tax consequences of an investment in Scusa. Set out in paragraph II of Appendix 7 is a hrust summary of cartain UK and US tax laws, as presently interpreted, affecting those potential investors who are UK resident taxpayers. New legislation, regular hours or treaties or changes in their interpretation could affect the tax position of UK resident investors.

OFFER FOR SALE AND SUBSCRIPTION

11,600,000 New Shares are being issued at a price of 100p per share by means of an Offer for Sale now being made by Kleinwort Benson, The Offer for Sale has been underwritten by Kleinwort Benson and the brokers to the issue are de Zoeta & Beran.

Application Lists will open at 10 00 a m. on 9th October 1984 and may be closed at any time thereafter. Letters of Acceptance are expected to be posted on 15th October 1984 and dealings are expected to

Details of how to apply for the New Shares now being offered for sale are set ent in the section headed "Procedure for Application" below.

Pursant to the Offer for Sale Agreement, details of which are set out in paragraph 3 of Appendix 7, the Underwriters will subscribe on 15th October 1984 for 6,000,000 New Shares at a price of 100p per share. Details of the Subscription are set out in paragraph 9(xl) of Appendix 7.

The New Shares will rank pari passu with the Shares presently in issue except that they will not rank for the interim dividend of 0.7 cents per Share in respect of the year ending 31st December 1984. The New Shares will rank for the forecast final dividend of 1.1 cents per Share in respect of the year ending 31st December 1984.

: PRETERENTIAL APPLICATIONS UNDER THE OFFER FOR SALE

Of the 11,600,000 New Shares to be offered for sale, 3,500,000 New Shares, representing approximately 30 per cent of such shares, are being reserved for preferential applications, at 100p per share, by es of SC ets of Secu register at the close of business co 24th August 1984; other than any North American bolders.

 In the event that applications from such holders exceed the number of New Shares available for preferential applications, allocations in respect of such excess applications will be made in proportion to the respective interests in Scoss, whether direct or indirect as shareholders in Security Centres, of such applicants. Accordingly, shareholders should note that, as excess applications for the New Shares being reserved for preferential applications will not be scaled down in relation to the size of applications, shareholders who wish to apply for a number of New Shares which is substantially in excess of their preferential entitlement are advised to apply additionally for New Shares on public application forms to accordance with the Jerms of the Offer for Sale.

The preferential application rights are not transferable or assignable and, accordingly, do not represent a henefit which may be claimed through the market.

APPENDIX 1	Accountants' Report on the Former Scue	a Group
	copy of an Accountants' Report on the Former Public Accountants:	r Scusa Group by Klynveld Main
The Directors, Scusa Inc.		Park Avenue Plaza, 55 East 52nd Street,
and Kleinwort, Beason I	imited.	New York, New York 10055
Gentlemen:		. 3rd October 1984

A - INTRODUCTION

1 - We have examined the audited financial statements of SCUSA Inc.("Scuse") and its subsidiaries (the "Scuss Group") for the five years and three months ended 31st March 1984 ("the Pariod"). The principal wholly-owned operating subsidiaries of the Scusa Georgiane as follows:

Equity Security Systems Inc. ("National Guardsmen") ... 4th Tangary 1983 Jewelers Protection Services Ltd. ("Jewelers")_ lst April 1983 Gibraltar Central Security Corporation ("Cibraltar Security")... Let buly 1983 2 — Scusa was incorporated in the name of Security Centres USA Inc. in the State of Delaware on 29th October 1982 and changed its name to SCUSA Inc. on 12th July 1983.

3 — The pro forms information in this report has been prepared from the financial statements referred to below on the assumption that Scuss had acquired its subsidiaries at the beginning of the Period and after making such adjustments as we consider appropriate for the inclusion of this report. in the prospectus to be dated 3rd October 1994. The bases of preparation of the proforms financial statements and accoming policies adopted by the Scass Grant and accoming policies and accoming policies and accoming policies adopted by the Scass Grant and accoming policies and accoming pol

4 — The financial information in this report was prepared from the saddled financial statements of the members of the Scusa Group. Our audits of the consolidated balance sheet and the related consolidated statements of profit and loss and source and application of funds of Scuss for the year ended 31st December 1983 and the three months ended 31st March 1984 were made in accordance with auditing standards generally

accepted in the United States and, accordingly, included such tests of the accounting records and such other auditing procedures we considered necessary in the circumstances. In our opinion, such financial statements present fairly the financial position of Scuse loc. and sidiaries at 31 st December 1983 and 31xt March 1984 and the results of their operations and source and application of their funds for the year and timee months then ended, in conformity with accounting principles accepted in the Uoited Kingdom applied on a consistent basis.

The financial statements of the principal wholly owned operating subsidiaries of Scuse prior to their acquisition were examined by other auditors in accordance with auditing standards generally accepted in the United States and were prepared in accordance with accounting principles generally accepted in the United States. The reports of these other auditors expressed unqualified ppunons on such financial statements. No adjustments are necessary to conform these financial statements to accounting principles accepted to the United Kingdom.

S - During the period prior to its acquisition by Scnsz, each company in the Scusa Group filed a separate lax return, with the result that the total taxation paid by the companies was greater than if the members of the Scusa Group had then been a tax group and had filed a group tax zetum. For example, losses incurred by Gibraltar Security would have been available to offset the taxable profits earned by other members of the Scusa Group, it is not practicable to calculate this difference. In addition, the Scusa Group's taxation charge for the year ended 31st December 1983 and the three months ended 31st March 1984 has benefited from increased allowances and charges resulting from the appraised. values attributed to the fixed assets and customer contracts of the Scusa Group as exp paragraph 8(v) below. Accordingly, information has not been given in this report of the total taxation. charges paid by the members of the Scass Group during the period prior to their acquisition.

6 -- The Scusa Group's activities take place wholly in the United States of America. During the Period there were no intercompany trading transactions between the Scusa Group and Scusa's ultimate parent company, Security Centres Holdings pic or any of that company's subsidiaries outside the

7 — In our opinion, the proforms financial information in this report has been prepared in accordance with the bases and accounting policies set out in Sections B and C below to fairly reflect the profit before taxation and the source and application of funds of the Scusa Group for the five years and three months ended 31st March 1984 and the state of affairs of the Scusa Group as at that date, as if the Scusa Group had existed as a group throughout the Period.

B — Bases of preparation of PBO forma statements

8 - The bases of preparation of the pro forms statements are set out below:

(i) Except as referred to in this sub-paragraph, the proforms statements have been prepared using the accounting policies listed below in paragraph 9. For major equipment installed on ribers' premises prior to 31st December 1982, costs capitalised include only direct material costs as it is not practicable to identify the direct labour cost of installation which would also have been capitalised had the relevant Scusa accounting policy been followed by the Scusa Group during the period concerned (see paragraph 9(iv) below). Subsequent to 31st December 1982, aquipment instelled on subscribers' premises is capitalised on the basis of the cost of materials, labour and related overhead. The accounting policies relating to depreciation and recognition of installation revenue used in the preparation of the audited financial statements of the members of the Scase Group prior to their acquisition by Scass.

differ from those in paragraph 3 below and appropriate adjustments have been made in the preparation of the pro forms statements. Subsequent to 31st December 1982, the cost of fixed assets are depreciated using the straight-line method over their estimated useful lives, as determined primarily by independent appraisal.

Mineral Control of the Control of th

(ii) The pro-forms consoliciated statement of profit before texation for each of the four years ended 31st December 1982 includes the profit and loss accounts for each of the subsidiaries for years ended on the following dates:

National Guardsman 31st December 31st December

Jewelers' financial year end during the Period was 30th June. In the pro-forms consolidated statement of profit before taxation, the results for Jewelers have been converted to a 31st December year end by time apportionment. No similar adjustment was made for National Guardamen as the adjustment would not have been material. (iii) The pro forms consolidated statement of profit before taxation for the five years to 31st ember 1983 and for the three months ended 31st March 1984 does not give effect to the testion of certain subsidiaries and business assets made by the Scuta Croup during 1983 and 1884 as the trading results pertaining to those assets were not material. The trading results of these business assets are only included from their effective dates of acquisition.

(iv) As its financial year end during the Period was 30th june, audited balance sheets for jewelers as at 31st December each year were not available. It is therefore not possible to prepare a proforma concolidated statement of sources and application of funds consistent with the information shown in the proforma consolidated statement of profit before taxation. Accordingly, the profit before taxation has been restated for the proforma consolidated statement of source and application of funds it show the proforma consolidated funds flow as originally reported in the endited financial statement of the subsidiaries.

(v) An independent external appraiser, American Appraisal Associates Inc., has appraised all the tangulae fixed assets and missipula assets of National Guardismen and Jewelers at their fair market value at their respective dates of acquismon. The Group's financial statements for the year ended 31st December 1983 and for the three months ended 31st March 1984 reflect the results of these appraisals, the principal areas being subscriber contracts and fixed assets, including equipment on subscribers premises.

The depreciation of the fixed assets of Netional Guardsmen and Jewelers charged in the proforms consolidated profit and loss accounts for periods prior in 31st December 1982 is based on the historical cost of fixed assets. Depreciation for the periods subsequent to their acquisition has been affected by the revaluation of fixed assets referred to above. (vi) The results for the year ended 31st December 1983 include noncoal charges and credits for

three months prior to the acquisition of Jewelers for interest incurred by Scrips on the indebtedness incurred on the acquisition, and additional depreciation expense on the appraised values of the assets acquired and the capitalisation of direct materials, labour and elated overbeads.

(vii) Certain assets of Jewelers were not acquired by Sousa and, accordingly, transactions relating in these assets have been excluded from the pro forma statements.

(viii) No adjustmeous have been made for any losses which may arise from legal claims lodged against Scusa or any of its subsidiaries as set out in Appendix 7 of the prespectus. In the opinion of the Directors of Scusa, the likelihood of material loss is zemole. C - ACCOUNTING POLICIES

9—The primopal accounting policies of the Scusa Group are set out below. With the exception relating to the capitalisation of direct labour costs on installation contracts referred to in paragraph 8% above, these accounting policies have been used in preparing the pro-forms statements in this

(i) Historical Cost Convention
The financial statements have been prepared under the historical cost convention.

(ii) Revenue Recognition

The Company's subsidiaries design, instal, service and monitor security alarm systems.

Customers are charged for installations and for continuous monitoring and servicing when provided. The Company recognises the installation revenue upon completion of the installation and recognises the monitoring and service fees, which are billed in advance, on a rateable basis over the service period.

Depreciation has been provided so as to write off the cost of fixed assets as follows: 31st December 1982 31st December 1982 Equipment on subscribers' premises... 10 years 9-15 years Central station, vaults and other equip-10 years 25% book written-dow 3-5 years Leasehold improvements. life of lease life of lease or assets

Fixed assets are carried at cost. The Group's equipment installed on subscribers' premises is capitalised on the basis of the cost of materials, labour and related overhead. The cost of fixed assets is depreciated using the straight-line method over their estimated useful lives, as determined primarily by independent appraisal.

(v) Subscriber Contracts and Goodwill As referred to above, the Company acquired a number of businesses during the year ended 3)st December 1983. Part of the cost of these acquisations has been allocated to subscriber contracts and was determined primarily by independent appraisal, based on the present value of the oel revenue to be earned on such contracts. Goodwill represents the excess of the unallocated purchase prices over the nel assets of businesses acquired. These intangible assets are being amortised against reserves on a straight-line basis over a twenty year

(vi) Taxation As permitted by the United States tax law, and where appropriate, the Company has elected As permitted by the United States are law, and where appropriate, the Company has elected to treat each stock acquisition as a purchase of assets. Such alection results in the assets of the acquired corporation being treated as sold (and purchased) for an amount equal to the company's bests in the shares of the acquired corporation, as adjusted for habilities of the acquired corporation and other relevant items. This election provides for the assignment of values to certain tangible and intangible assets, the depreciation and amortisation of which are deductible for lax purposes. As a result of these elections, certain tax habilities are incurred from the recapture of prior years' depreciation on assets which have been revalued for tax purposes, investment credit recapture to the extent that benefit was received in prior years, and trustion on revenue that had previously been deferred for income tax purposes. The taxes estimated to be puyable as a result of these elections have been added to the purchase price of the acquired business and recorded as a liability in the consolidated

balance sheet.
The Company does not expect to pay any federal and state income taxes for 1983 and 1984 as a result of additional depreciation and amortisation charges on the value of tangible and intengible assets acquired in business acquisitions. The provision for taxes represents an ate for state and local taxes payable based on capital employed in the busi subsidiaries, which is in then of income taxes.

Deferred taxation is provided under the liability method except where no taxation is expected to be payable within the forescende future.

D — PRO FORMA CONSOLIDATED STATEMENT OF PROFIT REFORE TAXATION

three months ended 31st March 1984)						oths ended
			ded 31st D			31st March
	1979	1980	1981	1982	1983	1984
	\$1000	\$000	\$ 000	\$.000	\$000 .	\$'000
Gross revenue:						
Service and central station	6,216	7,300	9,469	11,446		4,707
Installation	1,640	3,483	4,052	3,435	3,049	896
Vault rental		333	43t	508	560 ·	166
Other income	153	<u>59</u>	101	157		****
	6,445	11,705		. 15,546	18,607	5,769
Expenses	(6,962)	- (9;367)	(11,56t)	(12,105)	(!2,079)	(3,673
nterest expense	_		. —	_	(3,061)	(481
nvestment income	91	196	307	: 348	420	
Operating profit before texation			 .			•
and exceptional items	1.575	2.534	2.799	3.789	3.887	1,615
Exceptional items (paragraph 11)				(782)		
Profit before taxation	1,575	2,534	2,799	3,007	3,887	1,615
Provision for taxation		_			(190)	(6)
Pre-acquisition earnings of subsiduaries net of notional -	: .		:			
charges and credits					(256)	
Profit attributable to shareholders					3.441	1,554
Dividend declared					400	
Retained profit					3.041	.1,554
I — During the year ended 31st De	comber	1982, Gil	xaltar Se			
which were exceptional and non-recur	mng. The	se charge	es are as fo	ollows:		
						D5\$1000
Costs related to a proposed public off take place						· 78
Costs of a marketing and advertise programme was discontinued	SIRG PTO	Tamma	for resid	entiel by	This This	
programme was disconniqued	4424444		Р МРИНИВНІ			135
Write-off of obsolete or excess stock Exceptional allowance for bad debts re	Jabina ta	heasakin			-14- D	173
installation business	аациу ю с	TIPCOGUIT	red aspec	is of Cidi	enar security	000
rovision for employees severance cos				·		230
TOVISION TOLEMEND YEES SEVERBICS CAR	763	H	42	* 16 * 1 * 1 * 1 * 1 * 1 * 1 * 1 * 1 * 1		166
						782
E — CONSOLIDATED BALANCE SE						
12 — The consolidated balance sheet a	es at 31st b	aarch [98	14 12 set on	t below:		
					\$1000	\$1000

Fixed assets Subscriber contracts. 32,100 6.397 Current essets: Stocks 1,892 632 Receivable from parent company ... 129 923 3,969 Cornent Sabilities: 2,791 3.376 Interest on bank loans Current portion of long-term debt. 3,625 1.238 400

11.928 Net current liabilities.

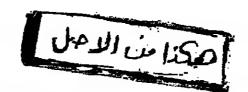
44.744 Preferred shares of subsidiary. ng term debt (13,149)(18.623)

Capital and reserves: Stere capital.

30.121

30,521

	The first of the control of the cont	(d) Service transaction detectals
SCUSA INC. 3	APPENDIX 2 Recognitatio Report in Melmor	An described above, the Holmes Group design revenues for the live and a half young strike.
300322 22101	The following is the text of a report on Holmes from Coopers & Lybrand, Certified Public Accountance: "The Directors, 1251 Avenue of the Americas,	Service and the service and th
13 — Fixed assets at 31st March 1964 were as follows: Accumulated Not Book Cost Democration Value	Scusainc. New York 10020	1879 1880 1881 1982 1883 318 1881 1883 \$1000 \$1000 \$1000 \$1000 \$1000
\$000 \$000 \$000 Footoment (number: horseless - 10.737 1.018 8.731	Kleinwart Benson Limited, 3rd October 1984	Deferred Science, beginning of 6:04 7387 8441 8,436 8,878 9,888
Central station equipment, vanits and other equipment 2,448 247 2,301 Automotive equipment 458 93 369	Dear Sirs:	Gross Diversible from services trans- actually emerced into circing the 2516 2764 244 2561 2683 1.360
Leasehold improvements 424 59 365 Building 170 170	We have examined the consolidated belance sheet of the Holmes Group as of Sist March 1984, and the related consolidated statements of income (loss) and retained commands and changes in financial	Revenités recognised during the (2,288) (1,660) (2,665) (2,666) (2,666)
14.237 1.415 12.832 .	position for each of the five and a half years then ended. Our examinations were made in accordance	Deferred income, end of period 7,537 8,41 8,430 9,876 8,865 8,851
The cost of fixed assets is based primarily on independent appraisals of the assets acquired us the purchase of alarm company businesses as referred to above.	records and such other auditing procedures as we considered accessary in the circumstations. The financial circumstations have been preserved in accordance with US concretive accounting	Defetole installation route at begin
14 — Preferred shares of subsidiary As of 1st july 1963, the Company, through its wholly owned subsidiary, Gibraliar Security acquired.	principles. Where these principles differ from UK accounting principles, we have included notes explaining the difference in treatment. The financial statements in this report are presented using US terminology. No adjustments have been made to the audited financial statements.	into of period included in secur- ity stems, and charact office. \$354 7,170 8,227 9,491 8,987 16,143 installation costs incurred on sec-
through marger all of the outstanding common stock of Southern Alarm and Supply Co. Inc., a Florida corresponding in return for the issuance of 600,000 shares of a new series of non-voting preferred stock	terminology. No adjustments nave need in actions and set out below, present fairly the consolidated financial position of the Romae Group stall at March 1884, and the combilitated results of	Tice Extraording entered into
of Gibraliar Security, having a total value attributed by the Company's Board of Directors of \$500,000. Gibraliar Security has the right at certain times through 15th July 1986 to redeem all of the shares of	their operations and changes in their consolidated financial position for each of the five and a half years then ended, in conformity with generally accepted accounting principles applied on a	Amortisation of festallation cosis in
this new preferred stock at a price per share determined according to a formula based on a multiple of defined net earnings or defined average monthly recurring revenues. On 15th July 1984, the Company exercised its first option for 181,818 shares for a consideration of \$500,000 and, on the basis.	consistent basis. No financial statements of the Holmes Group have been prepared in respect of any period.	mised. (1,251) (1,810) (2,048) (3,485) (3,727) (1,408)
of the formula described above, it is estimated that the cost of redeeming the balance of these shares of preferred stock will be approximately US\$1,100,000.	subsequent to 31st March 1984. BACKGROUND	Deberred installation coate at end of period included in security sys-
13 — The share capital of Scusa at 31st March 1984 was as follows: Common Stock Preferred US \$0.01 Stock	The Holmes Protection group of companies (together called the Holmes Group) comprises Holmes Protection, Inc. ("HPT") and its wholly owned subsidiaries, and Holmes Protection of Philadelphia, Inc.	zens suci central office equip- mant net
Par Value JS\$1.00 Per Share Per Share	and Holmes Protection of Pittsburgh, Inc. and its wholly owned subsidiary (see "List of the Holmes Group of Companies"). The Holmes Group provides a variety of burglar, fire alarm and other	(d) Changes in accoming estimates
Anthorised 50,000,000 10,000,000 Issued and fully paid	protection services. Throughout the period covered by this report the Holmes Group has been wholly owned directly or indirectly by Security Corporation of America ("SCOA").	in service would not be milised habughout the originally estimated life of such property (12 years). Accordingly, effective let October 1980, the estimated life was revised to more accurately reflect the useful lives of such assets. This change in estimate resulted in an additional charge to depreciation of
On 17th September 1983, the Board of Directors adopted an executive share option plan which was epproved by the shareholders on 30th March 1994. The plan provides for the granting of options covering the maximum of 1,200,000 shares at fair market value on the date of grant. Such options are	ACCOUNTING POLICIES	1 2904/00, which reduced 1981 had income by annoximately 2488,444.
not exercisable for a period of three years after date of grant and the options expire ten years after date of grant. As of 31st March 1984, there were options outstanding covering 1,100,000 shares at	The significant accoming policies adopted in arriving at the financial information set out in this report are as follows:	During 1982, the Holmas Group re-evaluated the useful life of certain Items classified as security systems, and central office equipment and determined that such life may be greater than that previously estimated. This change in estimate resulted in a reduction to depreciation of \$1,003,000.
between 100 and 115 pence per share under this plan. 16—Long-term debt at 31st March 1984 was as follows: Due within Due after	(a) Accounting convention. The financial statements have been prepared under the historical cost convention and are expressed in US dollars.	which increased net moone by approximately \$542,000.
one year One year Total \$000 \$000 \$000	(b) Basis of presentation The accompanying coasolidated financial statements of the Holmes Group include the accounts of HPL	During the six months ended 31st March 1984, management determined that approximately \$885,000 of accounts receivable relating to sales recorded in prior years were not collectible and, accordingly,
Sank loans	and its wholly owned subsidiaries, and Holmes Protection of Philadelphia, Inc. and Holmes Protection of Philadelphia, Inc. and its wholly owned subsidiary.	the Statement of income (Loss) incindes a provision for these accounts.
Other 155 505 660 3,625 13,623 17,248	All inter company transactions have been eliminated in the accompanying consolidated francial statements.	BALANCE SHEET They believe sheet of the Holmer Group at Sixt March 1984 is set out below: Notes \$7000 \$7000
3,625 13,623 17,248 Bank loans consist of borrowings of \$14,579,000 outstanding from Marine Midland Bank, N.A. and	(c) Security systems installation Revenue from the installation of security systems is deferred for financial reporting purposes and amortised over a seven year period. Associated installation costs are centilized and decreciated.	Employment of capital
Lioyds Bank Pic under e credit agreement dated as of 30th December 1983. This agreement was amended on 25th and 28th September 1984 and 1st October 1984 and allows for maximum horrowings	over approximately the same pariod. (d) Fixed assets and depreciation	Subscribers Contracts 2,339 Other pasets 5
of \$30,000,000 subject to the Company's borrowing base availability and its continuing ability to meet certain loan conditions. Interest is payable moothly at prime plus 1 per cent, per annum to Marine Midland and at LIBOR plus 14 per cent, per annum to Lloyds. Principal payments are required to be	Fixed assets are recorded at cost and are depreciated by the straight-line method using the following estimated useful lives from the date of acquisition (or over the periods of leaves where applicable).	Correct assets
made over six quarters beginning 31st March 1986. The loans have been guaranteed by all significant companies in the Group and the banks have been given security agreements and pledged shares by	(See note (e) to statements of income (loss) and retained earnings): Buildings and improvements	Accounts and notes receivable 8,303 Advances to utilizates (a) 1,334
the subsidiary companies. The credit agreement has several restrictive covenants concerning, among other things, minimum tangible net worth, minimum debt service ratios restrictions on new	Security systems and central office equipment 7-11 years Furniture and equipment 6-10 years	Cash and cash equivalents
borrowings and a limitation on the payment of cash dividends. 17 — Reserves		Convert Rebillion
Share premium: Issuances of common stock 27,413	Depreciation is provided on e global basis and the cumulative figures for cost and depreciation in the balance sheet may include equipment which is no longer owned. Under UK accoming principles it	Accounts payable, trade
Revenue reserve: Profit for 1983 retained	would be normal to eliminate the cumulative figures for cost and depreciation for such equipment. However, the effect of this divergence is not considered to be malerial to the Holmes Group's	Accraight expenses 3,868 Accraight sizes (d) 2,305 Deferred sizes 5,962
Amortisation of subscriber contracts and goodwill (1,400)	financial position. Gains or losses on sales and retirements of easets, in other than the normal course of business, are reflected in the consolidated results. Expenditures for maintenance and minor repairs are written off as incurred; betterments and major repairs are capitalised.	Doesned service reveine
Profit for three months ended 31st March 1964 retained 1,554	(e) Lesses The Holmes Group leases certain buildings, equipment and vehicles and has accounted for such	Retourest Exhibites 7.353
Amortisation of subscriber contracts and goodwill (487)	leases as operanng leases. Payments for properly taxes, insurance and other costs under those lease arrangements are considered basic rentals. Certain leases covering computer equipment and	Account.
Balance at 31:4 March 1964 30.101	vehicles are accounted for as capital leases and are included in fixed essets at the present value of future minimum lease payments.	Notice \$'000
F — PRO FORMA CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS	(f) Subscribers' Contracts Amortisation of subscribers' contracts, which represent the value assigned to contracts of acquired.	Shere clottel (6) - 1.498 Retained courtings 5,738
18 — The pro forms consolidated statement of source and application of funds for each of the five	entitles, is computed on a straight-line basis over sevon years. (c) Texation	5,174 Deferred taxes 1,000
years and me infee months ended 31st March 1994 is set out below: Three months ended Years ended 31st December 31st March 1979 1990 1991 1992 1983 1584	Investment tax credits are accounted for as a reduction of the charge for federal income tax. Deferred taxes have been provided on differences resulting from the recognition of certain	Advances from SCOA and other entitistes
Source of funds: US\$ 000 US\$ 000 US\$ 000 US\$ 000 US\$ 000	transactions in different periods for tax return and financial statement purposes. These deferred taxes result primarily from the tax benefit derived from the excess of tax over book depreciation and	24,586
Profit before taxation pro forms 1,578 2.534 2,799 3,007 3.887 Adjustment (paragraph 8 (iv)) (524) (829) (771) (1.050) (256)	by the use of cash besis accomming for tex purposes by an affiliate, which affiliate is combined with the Holmes Group for income tax purposes.	(a) Final senses The lived assets of the Holmes Group at 31st Merch 1984 were made up at follows:
Profit before taxation (as originally reported)	STATEMENTS OF INCOME (LOSS) AND RETAINED EARNINGS	Accumulated Nerbook Cost depreciation value \$7000 \$7000 \$7000
Depreciation and amortisation 632 832 1,132 1,214 1,045 400 Loss on asset disposal 11	The income (loss) and retained sernings statements of the Holmes Group for the five and whalf yours ended 31st March 1984 are set out below:	Beildhijs 59 59 59 59 526
Funds from operations	Sizmentis Years ended 20th September ended 1979 1980 1981 1982 1983 31st March 1984	Security systems and central office equipment 60,562 33,997 26,565 Furniture and equipment 1,957 688 869 Lessehold insurvements 1,907 932 975
Share capital 303 343 300 479 27.813 — Proceeds from long-term debt 88 113 198 543 14,955 1,564	8000 5'000 5'000 5'000 5'000 5'000 8'00 8	64,502 36,708 28,794
Issuance of subsidiary's	Costs and expenses 29,147 34,090 40,505 45,075 42,783 22,416	The net book value of security systems and cannot office equipment includes \$10,204,000 relating to
Other sources 29 100 176	Profit (loss) before provision for income taxes 1,820 4,390 4,479 6,311 5,931 (387) Provision for income taxes 1,229 1,873 2,877 3,136 3,063 129	tieferred installation costs. Furniture and equipment includes capital leases with a value of \$1,164,000 at 31st March 1984.
	Net income (loss) 591 2,517 3,602 3,185 8,848 (516)	Accumulated depreciation includes \$466,000 at 31st March 1984 related to such assets. Priore minimum rentals required under crystal and operating leases as at 31st March 1984 are an
Three months ended Years ended 31st December 31st March 1979 1980 1981 1983 1984	Retained earnings (deficit); begin- ning of period	follows: Capital Operating
Application of funds:	Dividends (83) (401) (2,583) (2,498) (2,447)	Forthe year ended. Jesses Joses Forthe year ended.
- Cash dividends - 39 105 116 969 400 - 11c 969 105 116 969 400 - 11c 969 105 116 969 105 116 969 105 105 105 105 105 105 105 105 105 105	Retained earnings, end of period 31 2.147 3.186 3.853 4.254 3.738	31st March 1985 298 1,498 289 1,620
Reduction in long-term debt — 320 131 383 — 2,896 Noncurrent assets of acquired	(a) Profit before provision for income taxes The profit before provision for income taxes is stated after allowing for:	1987 283 1.563 1988 63 1.538
businesses — 49,721 1,608 Other applications — 341 258 363 331 550 534	Years ended 30th September ended	1969 1,586 Thèresélet 3,983
1,708 2,701 3,408 5,301 53,301 6,064 Movements in working capital	1979 1990 1981 1982 1983 3181 Merch 1994 \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 Depreciation of fixed assets 3,402 3,995 5,981 6,217 5,302 2,597	7038 minimum 19889 payment 11,782
Stocks	Amortisation of subscribers' con- tracts and intenchies — 172 229 140 261 283	Leas, amount representing interest 220 Present value of obligations under capital leases 715.
Cteditors	Operating lease charges 1,131 1,179 1,426 1,751 1,542 . 984 Directors' remuneration including	The Holmes Green represented yourself and represented of on whiteen's leave at the second
Curront portion of long-term debt — — — — — — — — — — — — — — — — — — —	Consultancy fees 462 499 382 524 210 139 Auditors' remuneration 76 90 119 107 116 Severance pay 9 17 143 5 188 374	enormit of \$2,117,000. (b) Advances to affiliates
Increase (decrease) in not beque 663 78 1,000 (147) 1.174 (751)	21 123 G 100 112	Advances to attitiates of the Holmes Group at 31st March 1984 include the following advances to the controlling stockholder of SCOA:
2 237 3 442 4:367 4:611 48 044 2.590	(b) Taxation The taxation for the Holmes Group comprises:	Advances Amount date rate \$1000
19 Current cost accounts have not been prepared as the amounts included in the historical historical statements for fixed access and related degreenation have been determined primarily by	Texas ended 30th September ended	Promissory notes On demand 12% 90
tocon: independent appraisals and, in the directors' opinion, with which we concur, therefore produce essentially the same results.	1979 1980 1981 1982 1983 31st March 1994 \$000 \$000 \$000 \$000 \$000 \$000 Prevision in lieu of federal income	Interest accurated 12% 600 93
(i) — No audited financial statements have been prepared for the Scusa Group for any period since 31st March 1984.	1,239 841 70 — — — — — — — — — — — — — — — — — —	Payment received 2.208
G — SUBSIDIARY AND ASSOCIATED COMPANIES	Current state and local tax - 155 539 830 850 129 Deferred taxes - 494 383 2,157 2,133 -	Total1,310
21 — Scusa has the following subsidiary and associated companies, all of which were incorporated in the lituted States and, except as otherwise stated, are involved in the provision of security services and, or systems:	1.239 13873 2,577 3,126 3,068 129	An investment and reamed accrosed inverest are to be repaid prior to 30th September 1984.
Cuistanding and H of Issued Fully Park Share Capital	The provision in lieu of federal income taxes represents taxes which would have been required in the	Long-term debt at 31st March 1984 of the Holmas Group is analysed as follows: - Cursent portion of one-term debt
(a) held by Scusa Eate of Incorporation Share Capital owned	absence of operating losses and investment lan credits brought forward for tax purposes. The income tax savings obtained from the utilisation of operating loss brought-forward and investment tax credit	Consent portion of long-term debt
Scourity Centres, Inc. (management company) 24th August 1963 100 shares . 100	brought-forward were credited to "security rystems and central office equipment" in the consoli- dated balance sheets. A reconculation of the effective has rate with the statutory rate is as follows:	Repayable 4,200
(b) held by Security Contres, Inc. Apex. Jenne, Inc. 11th July 1960 2 500 shares 100	Years ended 30th September 1979 1960 1981 1982 1983	(i) in one year or on demand 1.036
Force Alarm Colling. Signifiarch 1980 200 shares 100 Equaty Security Systems, Inc. 9th January 1978 200 shares 100	Federal tax statutory rate 46.0 46.0 46.0 46.0 46.0 46.0 5tate raxation: net of federal taxation benefit) 21 53 6.9 8.7	Caril Indiana to an and Essa manual STE
Gibraliar Central Security Corporation 5th October 1977 2.250 000 common shares 100 600,000 preferred NIL, Note	Investment tax credit	(iv) in five years or more. 2,031 1,050 Less:—Discount on notes payable. 5,097 897
Interstate Alarms inc. 16th December 1953 2,500 shares 100	Other (10) (0.4) (0.3) (0.3) (0.3)	£200
JPS Acquasion Corp. (Indising company). 19th April 1953 1,000 shares 100 Security Centres (New Jersey'), Inc. 27th October 1963 1,000 shares 100	<u>\$8.4 431 446 49.7 522</u>	Certain of the borrowings of the Holmes Group bear annual interest at rates which are significantly interest, the obligations concerned are stated in the believe to be derived by such low ranse of
Security Centres (New York), Inc. (dorman) 17th October 1963 1.009 shares 100	For the air months ended 31st March 1994, the Holmes Group generated an operating loss. Accordingly, a provision for federal income taxes is not required.	determined by discounting, at an assumed market rate of interest, the future assumed water.
Supreme Surgiar Alarm Corp. 19th April 1983 1.000 shares 100 Supreme Protective System, inc. 4th April 1983 1.000 shares 100	(c) Acquisitions During the year ended 30th September 1980, HPI purchased two groups of companies engaged in the	difference between the face value and the net present value of such obligations at 31st March 1964. The accretion of this discount will be reflected as interest expense in the statement of income over the remaining term to maturity of the related debt.
Thompson Signal Denice Inc. 15th August 1983 1.002 shares 1003 Thompson Central Station Alarm Services Inc. 16th August 1983 1.000 shares 100	burglar, hre alarm and delection service business for an aggregate consideration of \$4,057,000 which was satisfied partly in each and partly by the issuance of noise of HPI. The results of these companies have been included in the accompanying income statements since the time they were respectively	The borrowings at 31st March 1984 include a loan of \$250,000 which is covered by Single
(c) held by J.P.S. Acquisition Corp.	acquired. Based on unaudited pro-forms data, the revenues and net income of the Holmes Group would have been adjusted by the following amounts had the acquisitions taken place on 1st October	Group under its capital lease obligations is also guaranteed by SGPL
Jewelers Protection Services, Ltd. 6th August 1979 395,871 shares 100 (d) held by other subsidiary companies	1978. Years ended	Loog-term debt having a remaining principal balance of \$3,737,000 is subordinated to the Holmes (6)
Century Electronics Company 25th June 1963 500 shares 100 Cabraliar "A" Corporation (Indicing	30th September 1979 1980 \$ 000 \$ 000	(4) Taxation
Company	Ravenues 5,008 2,903	The operations of the Holmes Group are consolidated for federal income tax purposes with those of SCOA and SCOA's other affiliated companies. For financial reporting purposes, the Holmes Group has calculated its federal income taxes on a separate company basis. As a result, the financial includes of CoCA in the Holmes Group do not reflect any fax benefits when the financial includes in CoCA in the Holmes Group do not reflect any fax benefits when the financial includes in CoCA in the Holmes Group do not reflect any fax benefits when the financial includes in CoCA in the Holmes Group do not reflect any fax benefits when the financial includes in CoCA in the Holmes Group do not reflect any fax benefits when the financial includes the company of the Holmes Group do not reflect any fax benefits when the financial includes the financial includ
J.P.S. Guard Services, Inc. (dormant) 3rd December 1979 16 shares 100	Net loss	inclusion in SCOA's consolidated return,
Vanguard Central Station Alarm Corp. (dormant) 10th June 1977 1 share 100	During the period covered by this report the Holmas Group has purchased the essets of a number of other companies in the burglar, fine alarm and detection service industry. The purchase dates and	(e) State capital of HPI At 31st March 1984 the share capital of HPI year at \$411
Note: At 31st March 1994, the 600,000 issued charge of preferred stock of Ginzalust Security were assued as to 100,400, 155,000, 165,000 and 133,000 by Mr. Rubin, Mr. Adams, Mr. Wiener and Mr. Croon, tre former owners of	considerations for these ecquisations were: August 1961 \$646,000, June 1962 \$1,472,000, February 1963 \$1,200,000, July 1963 \$788,000, July 1963 \$36,000, September 1963 \$367,000, October 1963 \$111,000 and	Common stock, per value \$1.00; authorised 2,000,000 shares
155 COL 125 400 and 134 COL Mr. Rubin, Mr. Adams, Mr. Wieder and Sci. Cross, me is more consens of Southern Alarm & Journ's Co. Inc. Yours faithfully,	November 1983 \$299,000, respectively. The purchase considerations for these acquisitions were satisfied parily in cash and parily by the issuable of notes of HPI. The operating results of these businesses have been included in the accompanying locome statements since the time they were	Issued 8,100 shares Additional pand-in capital (share premium) 8
KLYNVELD MAIN COERDELER Certified Public Accountains.	Educates a nave been inclined in the accombanying income statements since the time they were respectively acquired. Their results ere out aguificant in relation to the financial statements of the Holmes Group.	1.435
		1,400



SCUSA INC.

(f) Advances from SCOA and other efficients On 1st February 1984, SCOA entered into a credit agreement with National Westminster Bank USA

This credit agreement was established to refinance the majority of the debt of SCOA's subsidiaries and to provide working capital funds for the future. On this date, \$2,550,000 of HPTs debt to NWB and \$986,000 of HPTa debt was satisfied. A cash management program was established with SCOA whereby all cash receipts are transferred to SCOA with a return of cash from SCOA to HPT to cover \$5,088,000 at 31st March 1984 and bears interest at prime plus to per cent, or prime plus 14 per cent.

The Holman Characterist is a substant of the contraction of the contract

The Holmes Group has an obligation to repay \$1,900 900 (\$250,000 in 1987 and \$1,850,000 in 1989) to SGPI for advances received. The advance of \$1,650,000 is non-unterest bearing, in order to reflect the benefit to be derived by the difference between this mit rate of interest and a market rate, the obligation is stated in the balance sheet at its net present value of \$344,000, determined by discounting at an assumed market rate of 13 per cent from the date of maturity. The advance of \$251,000 bears around interest at 12 year cent. \$250,000 bears arounal unterest at 12 per cent.

Deferred income represents the revenue from the installation of security systems which is deferred for financial reporting purposes and amortised over a seven year period.

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Various lawsuits and claims arising in the ordinary course of business were pending at 31st March 1984 against the Holmes Group, in the opinion of the management of the Holmes Group, amounts, if any, which may become payable upon final settlement of these matters, will have no material adverse effect on the consolidated financial position of the Holmes Group.

(1) Pension plans
The Holmes Group has pension plans covering substantially all its employees. Pension expenses for the five and a half years ended 31st March 1984 were \$820,000, \$783,000, \$780,000, \$1,010,000, \$1,080,000 and \$570,000 for 1979, 1980, 1981, 1982, 1982, 1994 respectively, a portion of which was capitalised as a component of labor costs and will be charged to income through depreciation. The Holmes Group makes annual contributions to the plans equal to the amounts accurate for expenses. The plans are funded with an independent trustee. A comparison of accumulated plan benefits with riel assets, determined sent its October 1982 for defined benefit plans, in as follows: net assets, determined as of 1st October 1982 for defined benefit plans, is as follows:

Actuarial present value of accumulated plan benefits: 13,825 Non-vested. 182 14.007 Net assets available for plan benefits

The assumed rate of return used in determining the actuarial present value of accumulated plan benefits was 8 per cent. The deficit in plan assets will be funded over the future working tives of

current plan participants. Statements of Changes in Financial Position The statements of changes in financial position of the Holmes Group for the five and a half years ended

31st March 1984 are set out below: Years ended 50th Scolember 1983 1981 \$'000 \$'000 \$'000 \$'000 \$ 000 Sources of working capital Net income (loss). 2,517 3,502 3,185 2,848 **(516)** ems not affecting working capital Depreciation and 3.402 4.162 6,210 6,357 2,950 Amortisation of deferred (1.283)(2,065) (2,505) (2,684) (1.394)Provision for deferred taxes. 383 240 2,167 2,133 Equity in loss of subsidiary Working capital provided from 5,518 9,370 9,204 1,040 Increase in deferred income 2,764 3.044 2,96] 1,360 1.741 507 841 6.850 4.500 acquired________Reduction in long-term debt, net, 616 2,500 including transfers to current liabilities (10,900) (2,204) (5,438) (3,532) (7,465) ·Long-term debt issued and taken over on acquisition of subsidi-4.345 1,011 1,548 280 Long-term debt related to leased 1,231 Long-term debt issued in connec tion with purchase of NCC 9.500 Advances from affiliates 4,798 . 136 282 62 620 39 _ 6,565 12,803 21,235 9,926 14,934

4.865

1,192

401

2,583

9,253 12,581 19,013 9,887 10,372

_ _ 2,254

. 2,498

2447 .

- 1.513

Application of working capital Fixed assets and capitalised leases on acquired subsidiaries Additions to fixed assets 4,603 7,452 5,623 5,322 Subscribers' contracts arising from acquisition of subsidiaries. 359 Dividends on common stock Tax instalments payable -longterm transferred to short-term... Retirement of preferred stock Dividend on preferred slock -

Purchase of NCC Group.

Increase (decrease) in working 222 2,522 39 4.562 (2,688)Analysis of changes in working capital Increase (decrease) in current assets (1.068) 1,240 7,782 1,475 (1,846) 2,174 Cash and cash equitalents..... 168 (253) Accounts and notes receivable. (118) 1.915 Advances to affiliates..... 263 904 (433) Other current assets... 435 4,161 (2,687) (383) -Decrease (increase) in current liabilities Current portion of long-lerm 1.770 (137) (653) 1,092 174 (287) (177) (109)

Accounts payable, trade. (439) (322) Accrued expenses. Accreed taxes.... Unearned service revenue.... (522) 2,726 (213) (1,939) (2.305)Increase (decrease) in working 222 2,322 (2.688)

Note: In August 1981, the Holeron Group purchased a 90 per cent. Interest in National Cleaning Contractors, lett. and its wholly own substitutely companies ("the NCC Group"). This interest was held eath August 1983, when it was transferred to SCOA are diskland of \$4.930,000 as part of the companies restrictioning of the SCOA Group. LIST OF THE HOLMES GROUP COMPANIES A list of the companies included in the Holmes Group, all of which were incorporated in the US and. A list of the companies included in the Holmes Group, all of which were incorporated in the US and. A list of the companies included in the Holmes Group, all of which were incorporated in the US and. A list of the companies included in the Holmes Group, all of which were incorporated in the US and. A list of the companies included in the Holmes Group, all of which were incorporated in the US and. A list of the companies included in the Holmes Group, all of which were incorporated in the US and.

except where otherwise stated, are involved in the provision of charm services, are set our below. Scusa will acquire the whole of the issued share capital of each of these companies from SCOA at 29th January 1883 Company . Holmes Protection, Inc. 200,000 Holmes Protection of Philadelphia, Inc. 9th April 1889 noines rrotection of Philadesphila, in Holmes Protection of Philadesphila. Philadesphi 26th February 1897 100,000 18th July 1896 1,000 Holmes Protection of Illinois, In 18th May 1979 Holmes Protection of California, Inc. 8th January 1970 88,674 Residential Security, Inc. Holmes Protection Corporation (formerly 100 1st March 1972 Holmes Security Corporation (provision of guard 1.000 22nd August 1969 18th April 1984 1.000 services). Holmes Protection of New Jersey, Inc. 23rd January 1989 17th October 1969 Holmes International Corporati 1,500 Holmes Protection of Florida, Inc. Holmes Protection, Inc. (North Carolina). NL 27th June 1983 24th August 1967 1.000 (non-trading) Securitronics Corporation. Holmes investments, Inc. (non-trading) 25th April 1984 25th April 1984 NIL Holmes Electronics, Inc. (non-trading)

(a) On 30th April 1984, HPI and Pasco Security Systems, Inc. ("Pasco") entered into a limited POST BALANCE SHEET EVENTS On Jun April 1964, right and reach security systems, inc. ("Pasco") entered into a limited partnership in the State of New Jersey for the purpose of engaging in the business of central partnership in the State of New Jersey for the purpose of engaging in the business of central partnership in the State of New Jersey for the purpose of engaging in the business of central partnership in the State of New Jersey and State of S office Durgiar and the dust in systems, into any a substress named frontes Florection Company.

Each partner contributed all the assets related to their respective New Jersey operations. The Each partner communics an included a value of the initial capital contributions was \$1,500,000 for HPI and \$500,000 for Pasco.

(b) in june and july 1984, HPI purchased the assets of two companies in the burglar, fire alarm and In June and July 1984, her purchased the assets of two companies in the burglar, fire alarm and detection service industry. The purchase consideration for these acquisitions was \$360,000 and \$432,000 respectively, and was satisfied partly in cash and partly by the issue of and \$432,000 respectively. and \$455,000 respectively, and was assumed party in costs and party by the issue of promissory notes. The operating results of these businesses are not significant in relation to

(c) It is presently contemplated that the structure of the SCOA Group will be reorganised in order to bring Holmes Protection of Philadelphia Inc. and Holmes Protection of Philadelphia Inc. and Holmes Protection of Philadelphia Inc. the financial statements of the Holmes Group. wholly-owned subsidiary under the direct ownership of HPL COOPERS & LYBRAND,

Pro-Forms Statement of Not Assets of the Scasa Group The following pro-forms Statement of Net Assets of the Scuss Group, which is provided for illustrative purposes only, is based on the audited consolidated balance sheets of the Former Scuss Group and of purposes only, is based on the audited consolidated balance sheets of the Former Scuss Group and of purposes only, is based on the audited consolidated balance sheets of the Former Scuss Group and of the Holmes as at 31st March 1984; as set out in the Accountains' Reports in Appendices I and 2. The

Certified Public Accountants.

(i) the acquisition of Holmes on the basis of the terms described becein; statement is adjusted to reflect:

(ii) the issue of 21,535,188 New Shares; (iii) the adoption in respect of Holmes of Scusa's accounting policies;

.克勒(唐·安德)(1000)

(iv) the incurrence of additional debt of US\$20 million:

(v) the elimination of exsets and liabilities of Holmes which are not being assumed on the acquisition in addition, the costs relating to the acquisition have been accurate, and
 (vi) the excess of the purchase pince over the net assets acquired beying been attributed to

UE\$ 000 US\$000 41.£16 Fixed assets. Subscriber contracts. 57,486 Goodwill. 5,397 . . Other assets 1.575 Stock#.... Receivable from Security Centres. 632 1,083 Propaid expenses... 998 10,533 Current liabilities: 12,447 Creditors.... Taxes payable 5,681 198 interest en bank loane.

Current portion of leng-term debt ... 4,514 15,000 1,895 400 Eank loans ... Deferred income Not current liabilities ... (29,605) 77,569 Preferred shares of subsidiary... 660 Long-term debt 21,584

Interim Results of the Former Screen Group APPENDIX 4

The interim results of the Former Scusa Group for the six months to 30th June 1984, which were unced on 11th September 1984, are shown below: Your to 31st 30th inne 1984 December 1983

55,225

(as reported) Gross revenue: Central station monitoring and service... 11,999 1,907 313 2.178 Vauli rentals and other. 11,655 14.6CO Costs and expenses. 7,690 B 016 5,592 1.951 3 985 1,023 Operating Profit ... Interest expense, net... 2,942 3,631 Provision for taxation... 120 180 Profit attributable to stockholders 2,822 3,441 400 3.041 2,542 Earnings per Share. 7.1c 13c Dividends per Share ...

Interim dividend The Directors have declared an interim dividend of 0.7 cents per Share in respect of the six months to 30th June 1984,

Profit Porscent Assumptions and Letters (a) Profit forecast for the Scnsa Group .

The following are the principal assumptions which have been adopted in preparing the forecast profit before taxation of the Scusa Group for the year ending 31st December 1984. (i) there will be no changes in legislation or governmental regulations or policies which will

have a material effect on the Scusa Group; (ii) telephone line facilities will continue to be available to the Scusa Group from telephone utilities on similar terms to those available at present;

(iii) there will be no material change in interest rates; and (iv) the correctness of the warranties given to Scusa by the vendors of Holmes.

(b) Letters

12,965

2,847

402 1,829

5,078

(5.003)

(3.785)

(1.839)

(506) (219)

(6,349)

3,007

1.057

(1,379)

(1,281)

1,346

(5,003)

e following are copies of letters relating to the profit forecast for the Scusa Group:

(i) Letter from Klynveld Main Goerdeler; Park Avenue Plaza, 55 East 52nd Street, To: The Directors. Scusa Inc., 660 Madison Avenue, New York, New York 10055. Suite 1302. New York, New York 10021. ..) The Directors, Deinwort, Benson Limited. 20 Fencharch Street: and October 1984 London EC3P 3DB.

Geatlemen, We have reviewed the account inc. and its existing subsidiaries as enlarged by the acquisition of Holmes Protection Inc. (the "Scusa Group") which is set out under "Profit and Earnings Forecasts of the Scusa Group" In the prospectus in be dated 3rd October 1984, and for which the Directors of Cusa

The forecast that; in the absence of unforeseen circumstances, profit before taxation of the Scusa Group for the year ending 31st December 1984, will be not less than USE, 4 million is based on the audited accounts of the Former Scusa Group for the 18 weeks to 51st Merch 1984, the management accounts of the Former Scusa Group for the 13 weeks to 50th June 1984 and the forecast accounts of the Scusa Group for the 26 weeks ending 31st December 1984, including Holmes from the expected date of its acquisition.

In our opinion, the profit forecast referred to above, so far as the account calculations are concerned, has been properly compiled on the basis of the assumptions made by the Directors as set out in Appendix 5 of the prospectus referred to above, and is presented on a basis consistent with the accounting policies normally adopted by Squaa. Yours faithfully

KLYNVELD MAIN GOERDELER. Certified Public Accountants 20 Fenchurch Street. London EC3P 3DB.

3rd October 1984

(ii) Letter from Kleinwort Benson: The Directors. Scusa Inc., 660 Madison Avenue Suite 1302, New York. New York 10021. Dear Sirs.

370 Seventh Avenue,

323-325 Tenth Avenue,

20th West 47th Street,

New York ...

New York....

We have discussed with you and with Klynveld Main Goardeler the profit forecast of Scusa Inc. ("Scusa") and its subsidiaries as enlarged by the acquisition of Holmes Protection Inc. for the year ending 31st December 1984, together with the assumptions on which it is based, set out in the prospectus to be dated 3rd October 1984.

Having regard to the assumptions made and to the accounting policies and calculations Having regard to the assumptions made and to the accounting the consider that the profit forecast referred to show, for which the Directors of Scusa are salely responsible, has been made by you after due and careful enquiry.

Principal Properties

Yours faithfully, for KLEINWORT, BENSON LIMITED, Robert Cooper, Director.

88.854 - 5% years

80,000 4% years

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5,000

Particulars of the principal properties of the Former Souse Group and of Holmes are set out below: Area in (a) Owned Use (i) Former Scura Group 927 Stryvesant Ave 5.500 Union New lemey and offices 6567/6569 South Vermout Avenue, Los Angeles, 28,200 central station and offices '9500 West Belmon). 2,500 Franklin Park, Illinois central station and offices Basic annual Period of Review or (b) Leasehold Aream rental (US\$) lease to Renewa Location (I) Former Scrip Group Use 102-8 Madison Avenue 8,000 35,004 41/4 years central station New York... 39.456 1 year 28.2.1985 5,000 central station New York .. · and venit 10 West 47th Street, 600 19992 Tyears New York 555 Fifth Avenue, Brooklyn, 6,000 3 years 2,300 central station New York ... and offices 2956 Aventura Blvd... 24,400 3% years 31.1.1988 2,000 Muami, Florida... unoccupied 201 South West 27th Street 32,400 3 months option to 2,700 central station and offices Hampton Road. 18,000 2 years 31.3.1986 300 Office Southampion, Long Island vmtil31.8.1985 14.196 thereafter (ii) Hobses 130 East 59th Street, 25,000 585,690 **6 year**21 headquarters

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مستنده المسالية	1000	22000 AN-	
Centre	3,000	Spirot 14 April	
Garage	8,250	42,000 6% years	
THE PROPERTY OF THE PARTY OF TH	1,500	37,500 2% years	
Central station	•		
central station.	5,909	33,900 16% years	
		_	
unmenned	2,000	32,250 244 years	
central station.			
			eption to
central station	5,000	30,000 1% veers.	renew
		,	प्रशास
			30.4.1991
central station.	10,003	30,000 3% years	
and offices			
	garage tunnamed Central station central station unmanned central station central station central station	centre garage 3,250 timmanned 1,500 central station 5,200 unmanned 2,000 central station 5,000 central station 5,000	centre garage 3,250 42,000 6% years temmanued 1,500 37,600 2% years central station 5,000 33,500 16% years temmanued 2,000 32,250 24% years temmanued 2,000 32,250 24% years temmal station 5,000 30,000 1% years temmal station 10,000 30,000 3% years

"These properties will be disposed of in connection with the proposed sale of Holmes' businesses as described above.

APPENDIX T Statutory and General Information

1. Incorporation Scuse was incorporated with limited liability in the State of Delaware. United States of America, on 29th October 1982 under the General Corporation Law of the State of Delaware with an authorised share capital of 3,000 shares of stock, of which 1,000 shares of par value US \$1 each were designated "Preferred Stock" and 2,000 shares without par value were designated "Common Stock". The instruments constituting or defining the constitution of Scara are its Restated Conflicate of incorporation and By-Laws.

2. Stock purchase agreement

By a Stock Purchase and Sale Agreement dated as of 1st July 1984 among J. G. Minray (1) Hawley
Holdings B.V. (2) SCOA (3) and Scusa (4) (the "Agreement") Scusa agreed, subject to the fulfilment of
the conditions set out therein, to purchase from SCOA all the issued and outstanding shares of capital
stock of Holmes for a pipes of US \$50,000,000 lest an amount equal to certain indebtedness of Holmes
which will be assumed by Scusa at completion. It is estimated that such indebtedness will amount to
US \$4,000,000 and that the net consideration will therefore be US \$46,000,000.

US \$5,000,000 of the price is to be satisfied by the issue of 2,300,377 New Shares to J. G. Minnay and by
the issue of 1,505,811 New Shares in Hawley Holdings B.V. (together the "Consideration Shares")
in each case at a price of 100p per share. The balance of the price is to be satisfied in cash and
US\$ 5,000,000 has already been paid to escrow agents by way of deposit.

The surchase trice is subject to various by the expanse of 100 for one 1.5 times the

The purchase price is subject to reduction by the excess (if any) of US \$33,000,000 over 1.5 times the average of the recurring revenues of Hokses under contracts in soustence at the end of May, June and July 1984 on an enoughlised basis. Subject as provided in the Agreement, the purchase price is further Lable to be reduced in the event that Citibank, N.A. ceases in be a subscriber of Holmes within the

Completion of the Agreement is expected to take place on 15th October 1994.

Completion of the Agreement is expected to take place on 15m October 1994.

The Agreement contains representations warrantes and indemnities by Hawley Holdings R.V. and J. G. Murzey (the "Vendors") for the projection of Scusa and the Consideration Shares are subject to escow arrangements for the purpose of securing liability to Scusa thereunder. Up to one half of the Consideration Shares may be said at any time after the expiration of 90 days from completion, and all the Consideration Shares may be said after the expiration of 1 year from completion, provided in each case that the proceeds are placed in the secrew fund. Subject as provided in the Agreement, the excrew fund will be released to the Vendous as to one half on the first anniversary of completion and as to the balance on the second anniversary of completion.

The principal outstanding conditions to which completion of the Agreement is subject are: (i) the representations and warranties contained in the Agreement being true as of the completion date;

compienon case;

(ii) that there shall be no court or other order restraining or prohibiting the operation of Holmes' business after completion and that no proceedings challenging the Agreement or the transactions contemplated thereby shall have been instituted or threatened; and

(iii) the receipt by Scusa of a comflort letter from Coopers & Lybrated stating that on the basic of a review carried out by them there has not been since 31st March 1994 any material adverse change in the results, net worth or financial condition of Holmes other from a decline in the amount of recurring revenues.

Completion of the Agreement is further conditional on Scusa receiving certain protection as referred, to in paragraph 4(a)(ii) below in relation to the pending litigation against Holmes known as the Maloney Claim.

Offer for Sale Agreement By an Agreement dated 2nd August 1984, made between Scusa (1) the Directors (2) Kleinwert Benson By an Agreement dated 2nd Angust 1984, made between Scusa (1) the Directors (2) Klemwort Benson (3) and Security Centres (4) as amended by a letter dated 10th September 1984, Klemwort Benson agreed, subject to the fulfilment of the conditions set out therein, to subscribe or procure subscribers for Starces so as to produce aggregate gross proceeds of £17,600,000 and by agreements supplemental thereto (i) it was agreed that 11,600,000 Shares would be the subject of the Offer for Sale at a price of 100p per Share; and (ii) the Underwriters confirmed the number of Shares for which they would subscribe pursuant to the Subscription. The Offer for Sale and the Subscription are being made pursuant to such Agreement. Scusa has agreed to pay to Kleinwort Benson a fee of £250,000, a commission of two per cent, of the aggregate subscription price of the Shares which are the subject of the Offer for Sale and the Subscription out of which Kleinwort Benson will pay commissions to the Underwriters, a further commission of two per cent, of the aggregate subscription price of the Shares which are the subject of the Offer for Sale and a commission of one-eighth of one per cent, of the aggregate subscription price of such Shares, for every week or part thereof by which the underwriting period exceeds thirty days, exclusive of value added tax, out of which Kleinwort Benson shall pay sub-underwriting commissions and the brokers' commissions in connection with the Offer for Sale and the Subscription. for Sale and the Subscription.

4. Language (a) In the experience of the Directors it is not uncommon for substantial claims to be brought against companies engaged in the security industry in the USA but the net amount payable by such companies in settlement of such claims is normally not material. The position with regard to the claims asserted against Scusa and its subskitaries and against Holmes is set out below.

(i) The Former Scuss Group. Certain subsidiaries of Scusa are defendants in various lawsuits claiming a total of approximately US\$1,900,000 in damages. The Directors are of the opinion that the resolution of these claims is not likely to have a material adverse effect on the financial condition of Scusa. This opinion is based on the size and nature of the claims, the opinion of counsel as to the existence of legal and factual defences to the claims, and the fact that, in the pest, similar claims have been resolved without any material adverse effect on the subsidiaries.

In addition, e subscriber of one of Scusa's subsidiaries had a burglary in 1982, and claims to have suffered losses therefrom of approximately US \$5,000,000. The subscriber and its insurance carrier have advised the subsidiary that they may assert claims against the subsidiary in connection with the burglary. No lawsuit has been commenced and, after consulting with counsel, the subsidiery believes it has substantial defences to a lawsuit should one be commenced. In the opinion of the Directure of Scusa, the likelihood of material loss arising out of these circumstances is remote.

Holmes and certain of its subsidiaries are defendants in various lawsuits in respect of which a total of approximately US\$96,000,000 in damages is claimed. The largest group of claims, brought by Mr. Maloney and others (the "Maloney Claim"), is for US\$64,550,000 in aggregate and is in respect of personal injuries sustained in an accident involving a vehicle driven by a former employee of Holmes.

In the case of all the claims, spart from the Maloney Claim, the Directors and Kleinwort Benson have received an opinion from United States Counsel that the ultimate resolution of the claims will not have a material adverse effect on the business of Holmes and its In the case of the Maloney Claim, it is a condition of the completion of the Agreement that

in the case of the subjects Cann, it is a classification to the completion of the Agreement and SCOA provides to Scusa any one or more of (i) a legal opinion that Holmes would have no uninsured hability with respect to the Maloney Claim, (ii) substantiny evidence that the Maloney Claim has been settled without liability to Holmes in excess of IS\$\$300,000 above unt covered by insurance (SCOA to reimburse Holmes one half of such excess at completion) or (iii) unconditional indemnification of Holmes by SCOA or, at its option or in the event of the dissolution of SCOA, all of its subsidiaries (other than Holmes) with respect me event of the dissonment of SLJA, all of its subsquaries (other than Holmes) with respect to any uninsured liability and in an amount equal to one half of the first US\$300,000 of such liability and the whole of the excess over US\$300,000. SCOA and its subsidiaries have undertaken to provide similar protection with regard to any further claims which may be brought against Holmes arising out of the same incident.

(b) Save as aforesaid, neither Scusa por any of its subsidiaries nor Holmes is engaged in any material higation nor, so far as the Directors are aware, is any claim of material importance pending or threatened against Scusa or any of its subsidiaries or Holmes.

(a) The table below shows the authorised and issued capital stock of Scusa as it is now and as it will be following the acquisition of Holmes on the basis of the terms described herein, and the Offer

Shares of Preferred Stock of par value US\$1.00 each.... Shares of Common Stock of par value US\$0.01 each.... 10.000.000 10,000,000 ed and fully paid Shares of Preferred Stock of par value US\$1.00 each. 40,000,000 61.526,188 Shares of Common Stock of par value US \$0.01 each (b) The following options over Shares have been granted to the Directors and certain s under the 1983 Stock Option Plan and are outstand Number of Shares Date of grant Exercise price

17th September 1983 13th February 1984 100p 115p 100,000 13.2.87 to 12.2.94 14th June 1984 100p 14.6.87 to 13.6.94 (c) The Directors are empowered to issue the 10,000,000 shares of Preferred Stock in one or more series and to fir, as to any such series, the voting powers, if any, the designations, practice and relative, participating, optional or other special rights, and the qualifications, limited restrictions thereof, including as to whether such shares shall be convertible into Comme

provided that without the prior consent of the holders of the majority of the shares of Common Stock age outstanding, no voting or dividend or distribution rights may be conferred upon the shares of Preferred Stock save for rights to dividends or distributions payable out of earnings attributable to an acquired company on shares of Preferred Stock issued as consideration for the assets or shares of such acquired company and save for rights to dividends or distributions in connection with staff bonus achemes, the dissolution of Scasa and the conversion or redemption of the shares of Preferred.

(d) There have been the following changes in the authorised and issued capital stock of Scuse since its incorporation on 29th October 1982:

(i) On 8th November 1982, the authorised capital stock was increased from 3,000 shares of stock to 15,000 shares of stock, of which 5,000 shares of par value US\$10 each were designated "Preferred Stock" and 10,000 shares of par value US\$10 each were designated "Common Stock", which Common Stock was divided into two classes, 7,000 shares being de "Class A Common Stock" and 3,000 shares being designated "Class B Common Stock"

(h) On 9th November 1982, 700 shares of Class A Common Stock were issued to "SCHIL" for an aggregate cash consideration of US \$70, 165 shares of Class B Common Stock were issued to Hedges Investment Limited ("Hedges") for an aggregate cash consideration of US \$16.50, and 135 shares of Class B Common Stock were issued to Invicta Limited ("Invicta") for an aggregate cash consideration of US\$13.50. As of the same date, of the authorised 5,000 shares of Preferred Stock, 5 shares were designated "Series A Preferred Stock" and one scarces or Preserved Stock", a states were designated "Series A Preferred Stock" and one share was issued for a cash consideration of US \$10 per share to each of Mr. T. M. Aidjen, Mr. J. W. P. Aidlem, Mr. J. A. Sahnon, Mr. B. D. O'Connor and Mr. T. Forrest (the Directors of Security Centres) and 76 shares were designated "Series B Preferred Stock". Of these 75 shares, 30 were issued for an aggregate cash consideration of US \$500 to a former executive of Scusa, and 25 were the subject of an option in Evour of another samer executive of Scusa. exercisable for an aggregate cash consideration of US \$250,

(iii) On 12th November 1982, the 300 shares of Class B Common Stock owned by Invicta and Hedges were sold to SCHIL for the par value thereof subject to the right of invicts and Hedges to repurchase such shares for the same price poon the satisfaction of cartain

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(v) On 12th July and 19th July 1983, the authorised capital stock was increased from 15,000 shares of stock to 50,000,000 shares of stock, of which 10,000,000 shares of par value US \$1.00 each were designated "Preferred Stock" and 50,000,000 shares of per value US \$.01 each were designated "Common Stock" (such shares of Common Stock herein referred to as "Sheres") and the 700 shares of Class A Common Stock previously issued and outstanding and the 300 shares of Class B Common Stock previously issued and outstanding were end inc 300 states of Cases in Common Stock from 1,000 Shares, this increasin recorganised, subdivided and reclassified as and into 18,000,000 Shares, this increasin issued and outstanding shares of Common Stock from 1,000 Shares to 18,000,000 Shares.

(vi) Following the reorganisation of capital referred to in paragraph (v) above the re-purcha rights of Hedges and Invicta referred to in paragraph (ii) above were extended.

Tespechvely to 2970,000 and 2430,000 Shares. On 21st July 1983, Hedges and Invicta exercised their rights to re-purchase from SCHIL respectively 2,970,000 and 2,430,000 Shares then in toste and owned by SCHIL.

(vii) On 21st July 1983, Hedges, Invicta and SCHIL respectively agreed to subscribe in cash on Sth August 1983 for 1,760,000, 1,440,000 and 5,771,704 Sheres at 85p per share. (wiii) On 22nd July 1983, Scusa issued to SCHIL 1,728,296 Shares, credited as fully paid, as consideration for the sale by SCHIL to Scusa of the whole of the issued share-capital of

(ix) On 22nd July 1983, Gibraltar Security issued 600,000 of a new series of Non-voting Preferred. Stock as consideration for the acquisition of Southern Alarm.

(3) On 5th August 1983, Scusa completed an offer for sale of 11,300,000 Shares at an issue price of 55 pence per share and the subscription of Shares referred to in paragraphs (vii) and (viii) above, thus increasing the number of its issued and outstanding Shares from 18,000,000 to

(xi) On 3rd October 1984, the authorised common stock of Scusa was increased by 30,000,000

(e) Save as disclosed herein: (a) no capital of Scusa or any of its subsidiaries or proposed subsidiaries has, except within the Former Scusa Group or within Holmes, within the two years immediately preceding the date of this prospectus, been issued or is proposed to be issued, fully or partly paid, for cash. leration other than cash;

(ii) no commissions, discounts, brokerages or other special terms have been granted by Scusa, or any of its subsidiaries within the said two years in connection with the issue or sale of any capital of Scnsa or any of its subsidiaries; and

(iii) no capital of Scusa or any of its subsidiaries or Holmes is under option or has been agreed. ideally to be put under option. ally or uncond

(f) Following the issue of 21,526,188 New Shares, 17,373,812 Shares of Common Stock and 10,000,000 Shares of Preferred Stock of Scusa will remain unissued (disregarding unissued shares reserved for issue against the exercise of options) but no meterial issue of shares (other than to stockholders pro rate to their existing holdings) will be made within I year of the date hereof without the approval of stockholders in general meaning and no issue of stores which would effectively after the control of Scusa or the nature of its business will be made without the prior approval of 6. Stock Option Plan

so stock option Figure 5. Scale Adoption Plan for Executive Directors and selected employees which was approved by stockholders on 30th March 1984. This Plan was amended pursuant to the passing of a resolution at the special meeting of stockholders held on 3rd October 1994. Under the terms of the Plan, the Board may, all its discretion, within the next ten years, grant to any Executive Director of employee of Scusa or its subsidiaries, options to subscribe for Shares in Scusa. The price payable on rcise of an option is the higher of (e) the pominal value of a Share and (b) the average middle the exercise of an option is the higher of (e) the nominal value of a Share and (b) the average middle market quotation of a Share as derived from The Stock Exchange Daily Official List for the five consecutive dealing days prior to the date on which options are granted. An option may be exercised thring the period of ten years from the date of grant, but not normally within three years. In the event of a resolution being passed for the voluntary winding up of the Scusa, an option dustanding may be exercised within 90 days after notice of such resolution. Shares allotted will rank pari passu in all respects with the then issued Shares, save as regards nights ettaching by reference to a record date which precedes the date of allotment. No options may be transferred or assigned in whole or in part.

umber of Shares in respect of which options may be granted under the Plan may not exceed 5,000,000 Shares except that the Directors may not grant options over Shares representing more than 5 per cent. of the issued capital stock from time to time. Following the issue of the New Shares, the parimum number of Shares over which additional options may be granted under the plan will be 1,975,309. The maximum number of Shares over which options may in future be granted to any one parncipant is limited so that the aggregate value of such Shares, together with any Shares in respect of which such participants already has options, at their exercise price, should not be more than 3 es the annual remuneration of the person concerned.

The Directors are also considering other possible incentive schemes for executives. If it is decided to propose e scheme which involves the issue of Shares, stockholders' approval will be sought and me limits referred to above will be applied in aggregate to Shares available under the Plan and under

(a) At the close of business on 7th September 1984, the Former Scusa Group and Fishes had inding borrowings as set out below. The table also shows the term loans to be drawn subsequent to that date to finance part of the acquisition cost of Holmes: Former Scusa Group: 20,578,500 2,550,307 Secured bank loa 23,228,807 5,325,000 Total combined barrowings ... 28,553,807 Scirsa Group: 28,553,807 Pro-forms combined berrowings of the Scusa Group 43.553.807

(b) Save as disclosed above, and apart from intra-group indebtedness and guarantees, neither the Former Scusa Group nor Holmes had ourstanding at 7th September 1984 any mortgages, charges, debenhares, term loans, loan capital or any loan capital created but unissued, or other borrowings or indebtedness in the nature of borrowing, including bank overdrafts, liabilities under acceptances or acceptance credits, hire purchase commitments or any guarantees or other material contingent

8. Directors' and Other Interests
(a) The interests (including family interests) of each Director in the share capital of Scusa, which would appear in the register which would be required to be maintained under the Companies Act 1967 if Scusa were subject to the provisions of that Act, and the percentages of the issued capital. stock of Scusa which such holdings currently represent and would represent transclately to completion of the acquisition of Holmes, Offer for Sale and Subscription are as follows:

	Share	9	% before Acquisition, Offer for Sale and	% after Acquisition, Offer for Sale and	
	Beneticial.	Non-beneficial	Subscription	Subscription	Options
B. D. O'Corpor	1,275,540*	2,744,960*	10.05	6 53	109,000
T. Forrest	1.509,640	1,779,860*	8 22	5.35	100,000
P. G. Schmidt	12.000		0.03	0 01	100,000
N. Rubin	50.000	_	0.125	0.03	100,000
J. A. Henderson	50,000	_	. 0.135	0.08	100,000
The interest of Mr O'	Connor is be	id by Hedges and	the interest of Mr. Fa	crestis held by Invid	12.

(b) Apart from the shareholdings of Fiedges and Invicts, the only shareholding of 5 per cent. or more of the existing issued capital stock of Scusa, of which Scass is aware, is as follows:

before Acquisition, effer Acquisition, Offer for Sale and Offer for Sale and Shares Subscription Security Centres -... 20,100,000 50.25 (c) The following are details of the consulting and employment agreements of the Directors of Name of Director

B D C Connot 3 years from 21 at July 1983 US \$50,000 p a. 3 years from 21st July 1993 3 years from 21st July 1983 T. Forrest US \$15 000 m a 135 St02.000 p a. N. Rubin. S years from 1st April 1983

The salaries of Mr O'Connor, Mr Forrest and Mr Rubin are subject to annual increase based on The salarys of No O Condor, Mr Forest and Mr Rubin are subject to annual increase based on increases on the concurrence index for the north east region of the USA in addition to his salary. Mr Rubin is consulted under his consulting agreement to receive an annual books based on the net earnings (before tax and before bourses paid to other executives and subject to certain other minor adjustments) for each twelve month period coding 31st March ("not earnings") of the following subsidiaries of Scussa jewelets National Guardsmen and any additional companies acquired by either jewelers or National Guardismen located in the north east region of the USA and of the acquired business and assets of Supreme Burglar Alarm Corp. and Supreme Protective System Inc. (collectively "Supreme"). The amount of such bossus is calculated by reference to a specified percentage (6 per cent. for jewelers, Supreme and additional companies acquired and S.5 per ceot. for National Guardismen) of the amount by which the total net earnings of each company in each year eds specified base figures.

Save as disclosed herein, there are no existing or proposed service contracts between any of the Durectors and Scuca or any of its subsidiaries.

The adviregale emoluments of the Directors for the year ended 31st December 1993 amounted to US \$1,20,000 and the aggregate emoluments of the Directors for the year ending 31st December 1994 are estimated to amount to US \$304,000. The total emoluments of the Directors will not be varied as a consequence of the proposed acquisition of Holmes.

(d) (i) Pursuant to the agreement for the acquisition by Scura of the issued share capital of Jewelors referred to in paragraph 9(xi) below. Mr. Rubin and his wife Sylvia Rubin, sold to Scura their boldings of a total of 64,630 common shares of par value US \$0.01 (representing approximately 16 per cent of the issued share capital of jewelers) for a consideration (subject to adjustment provided for in the agreement of US\$3.770.514.

(ii) Mr Rubin (logether with family interects) was at the relevant time interested in one third of the issued share capital of RWA Security Corp. which held at the relevant time all the issued share capital of companies then called Supreme Burglar Alaim Corp. and Supreme Protective System. Inc. whose major business assets were purchased by Scusa for US \$2,000,000 pursuant to the agreement referred to in paragraph 9(xii) below.

(iii) At the time of the Jewslers acquisition, Scusa obtained certain zights to acquire the share capital, business or assets of Southern Alarm pursuant to the agreement referred to in paragraph 9(xiv) below. On 19th July 1983, Southern Alarm was merged into Gibralian Security in consideration of the issue of an aggregate of \$00,000 shares of a new series of non-roting preferred stock of Cibraltar Security with a lotal attributed value of US \$600,000. Mr Rubin received 188,400 stock of Goranar Security with a local authorized value of Gorana authorized scale in Special Color of Shareholding an Southern Alarm Chiraltat Security was granted the right on the first, second and third anniversaries of 15th july 1993 to redeem respectively 57,091.57,091 and 74,318 of the new preferred stock of Chiraltat Security held by Mr. Rubin at a price per share equal to the greater of (a) seven times the net earnings per share of all shares then issued, after taxes but before extraordinary items for the fiscal year immediately preceding each such redescribed noted to (b) 25 times the average mentily recurring revenues of Gibraltar Security for the twelve righth period prior to each such redemption divided by the total number of all shares then rasued or (c) 13's times the combined monthly recurring reve of Cibraltar Security and Southern Alarm as of 1st June 1983 divided by 600,000 (provided that such monthly recurring reverties shall be deemed to be not less than US \$30,000. On the first antiversary, 15th July 1984, Cabraliar Security exercised the first option to redeem shares at a cost of US \$500,000. and the estimated cost of redeeming the balance of all such shares of preferred stock is

approximately US\$1,100,000. As part of the Chiralian Security Southern Alarm merger, Gibralian Security was also granted the right at its option (a) to confinue to lease a binition except in part by Mr. Rubin and presently leased and occupied by Gibralian Security for the operations formerly carried on at such premises by Sauthern Alarm or (b) to terminals such occupancy within six months from the date of the merger (subsequently extended to 31st December 1984). It Gibralian Security elects to date of the merger (succeedurally calcarates to the recomment (1997); it cultivates sectionly continue to lease such premises, the lease will be for a ten-year period and the tent will be fixed by an independent third party real estate approacher familiar with the area. Scrize has not yet made a decision with regard to the exercise of this right.

(iv) Mr Schmidl is a pertuer in Schmidt and Associates, United States General Counsel to Scuss, which has received fees of US\$145,000 in connection with the Jewelers and Supreme acquisition, US\$25,000 in connection with the Cabralar Security acquisition, US\$175,000 in connection with the reorganisation of the capital of Scuss and the offer for sale in July 1963 and US\$12,000 in connection with the bloyds Bank Pic and Marine Midland Bank N.A. loan techny and will receive fees of US \$450,000 in connection with the proposed acquisition of Holmes and the proposed

(*) Save as disclosed in paragraphs 5, 8 and 8, no Director has or has had any interes direct or indirect, in any assets which within two years immediately preceding the date hereof have been or are proposed to be acquired or disposed of by or leased to Scuss or any of its subsidiaries and no contract or arrangement exists in which a Director is materially interested and which is significant in relation to the business of Scusa and its subsidiaries taken as a whole.

The following contracts (not being contracts entered into in the oxilizary course of business) have been antered into within the last two years by the Scusa Group and are or may be material: (i) Agreement dated 8th November 1982 between Scuss (1) SCHIL (2) Hedges (3) Invicts (4) J. W. P. Auken (5) T. M. Auken (6) J. A. Salmon (7) B. D. O'Connor (8) and T. Eggest (9) pursuant to which the subscriptions described in paragraph S(d)(ii) above took place;

(ii) Agreement dated as of 8th November 1982 between Scusa (1) and Herbert 1. Mobile (3), letter dated 8th November 1983 from Scusa to Mr Moelis, letter dated 12th May 1983 from Scusa to Mr Moelis and Mutual Release dated 13th May 1983 between Scusa (1) and Mr. Moetrs (2) concerning the grant and cancellation for a consideration of US\$300 of Mr Moetrs a option to acture 25 shares of Series B Preferred Stock of Scusa;

(iii) Agreement dated 10th November 1982 between Scass (1) Century Electronics Company (2) and Carl Rosen (3) and an Assignment and Assumption dated 17th January 1983 between Scusa (1) and Cibraltar Security (3) in connection with the purchase by Gibraltar Security of the whole of the issued share capital of Century Electronics Company for US\$425.000 subject to adjustment as therein provided;

(iv) Agreement dated 13th November 1983 between Scass (1) Hedges, Invicta, E. D. O'Comor, J. W. P. Attken, T. M. Artken, T. Forzest, J. A. Salmon, M. Chasen and SCHL (2) providing rights of first refusal in respect of issued shares of capital stock of Scass and for the repurchase of certain shares of the capital stock of Scass and respecting other matters in connection with

(v) Agreement dated 12th November 1982 between B.D.O'Connor, J.W.P. Aitken, T. Forrest, J. A. Selmon and T. M. Arthen (1) Security Centres (2) Philip Saul (3) and Scusa (4) being an agreement for the piedge of the Series A Preferred Stock of Scusa to Mr Saul as agent for Security Centres as security for Scuss's obligations in relation to borrowings incurred to finance the acquisition of the issued share capital of National Guardsmen and supported by Security Gentres:

(vi) Agreement dated 12th November 1982 between SCHIL (1) and Hedges and Invicta (2) being the agreement for the sale by Hedges and Invicta to SCHIL for 10 cents per share of 300 shares of Class 8 Common Stock of Scuse and the granting of a conditional right to

(vii) Agreement dated 12th November 1982 as modified by an agreement between the same parties dated 16th November 1932 between Scusa (1) and New Equity Corp. (2) being the agreement for the acquisition of the issued share capital of National Guardsmen for a consideration of US \$7,728,311 subject to adjustment as therein provided;

(viii) Agreement dated 18th January 1983 between Baeco Electronics Inc. (1) National Guardamen (2) and Jay Adolph (3) being an agreement for the purchase of substantially all of the business and assets of Baeco Electronics Inc. for US \$823,000, subject to adjustment as

(b) Agreement dated C4th (anuary 1983 between Thunder Corporation (1) Gibraltar Security (2) Michael K. Sturgille (2) and Michael K. Sturgille Jr. and Hope McRim (4) being an agreement for the purchase of the business and assets of Thunder Corporation for US \$243,000; 00 Agreement dated 3rd February 1983 between Holmes Protection of Illinois Inc.(1)

Agreement seed of Petitiany 1883 Bernard James Humphrey (the shareholders Securitronics Corporation (2) Houghton Beer and James Humphrey (the shareholders Securitronics Corporation for US \$300,000 cash and e subordinated promissory note of US \$300,000 bearing interest at 10 per cent, payable in twenty-eight quarterly instalments;

(xi) Agreement dated 19th February 1933 between Norman Rubin, Raymond Adams, Mark Wileder and Aston Green (I) and Scusa (3) being an agreement for the purchase by Scusa of the whole of the share capital of Jawelers for US\$23,000,000;

(xii) Agreement dated 19th February 1983 between a company then known as Supreme Bringlan Alarm Corp. (1) a company then known as Supreme Protective System, Inc. (2) Scusa (3) and Norman Pubin, Raymond Adams, Charles Weinstein, Frances Weinstein and Sylvia Rubin (4) being an agreement for the acquisition by Schaa of substantially all of the business and assets of companies then known as Supreme Burglar Alarm Corp. and Supreme Protective System, Inc. for US \$3,000,000;

(xiii) Consulting Agreement dated as of 1st April 1983 between Scosa (1) and Norman Rubin (2) setung out the arrangements referred to in paragraph 7(c) above:

(xiv) Agreement dated 22nd April 1983 between Scusa (1) Southern Alarm (2) and Norman Rubin, Raymond Adams, Mark Wiener and Aaron Green (3) being an agreement granting Scuss an option exercisable in certain circumstances to acquire the share capital, business or assets of Southern Alarm:

(xv) General release dated 3th June 1983 given by Melvin Chasen concerning the settlement of all claims brought by Mr Chasen against Scusa, Gibraltar Security and other compar the Scuca Group in connection with the redemption by Scusa by letter deted 14th-March 1983 of 50 shares of Series B Preferred Stock of Scusa held by Mr Chasen and matters arising out of Mr Chasen's employment with the 3cusa Group;

(xvi) Letter Agreements dated 12th July and 21st July 1983 being agreements for the redemption of the Series A Preferred Stock of Scusa described in paragraph 5(d)(v) above;

(rvi) Agreement dated 15th July 1983 between Holmes Protection Inc. (1) Fair Burglar Alarm. Systems Inc. (2) Burglarm Company (3) and National Burglar Alarm Company (4) being an agreement for the purchase of the business and assets of Fair Burglar Alarm Systems.inc., Burglarm Company and National Burglar Alarm Company for US\$500,000 cash and a subordinated promissory note of US\$300,000 bearing interest at prime rate payable in twelve quarterly instalments (subsequently reduced by US\$12,000);

(aviii) Agreement dated 19th July 1983 between SCHIL (1) Scusa (2) and Security Centres (3) for the acquisition by Scusa from SCHIL of Gibraltar Security for US\$2,250,000 satisfied by the issue, credited as fully poid, of 1,722,296 Shares;

(xix) Agreement and plan of merger dated 19th July 1983 between Gibraltar Security (1) and Southern Alarm (2) and Stockholders' Agreement dated 19th July 1983 between Gibraltar Security (1) Security Centres, Inc. (2) and Norman Rubin, Raymond Adams, Mark Wiener and Aaron Green (3) being the agreements relating to the merger of Southern Alarm into Gibraltar Security described in paragraph 5(d)(v) above;

(xx) Consulting Agreements dated 21st July 1983 between Scusa and each of Mr O'Connor and Mr Forrest and an Employment Agreement dated 21st July 1983 between Scusa and Mr

(xxi) Agreement dated 21st July 1923 between Security Centres (1) SCHIL (2) B. D. O'Connor (3) T. Fortest (4) Hedges (5) Invicta (6) and Scusa (7), being the Subscription Agreement referred to in paragraph 5(d)(vii) above;

(xxii) Agreement dated 21st July 1993 between Security Centres (1) and Scusa (2) concerning the exchange of information, use of the "Security Centres" name and future trading relationship between Security Centres and Scusa;

(xxiii) Agreement dated 22nd July 1983 between Security Centres (1) the Directors of Scusa (2). Scusa (3) and Artken Hume Limited (4), being the offer for sale agreement in respect of the offer for sale referred to in paragraph 5(d (x) above;

(xxiv) Agreement dated 15th August 1983 between Holmes Protection of Pittsburgh Inc. (1) and AAA Security Alarms loc. (2) being an agreement for the acquisition of substantially all the assets of AAA Security Alarms Inc. for US \$36,500; (xxv) Agreement dated 31st August 1983 subsequent to purchase agreements dated 17th August

Agreement dated 313 AUGUST 1983 Subsequent to purchase agreements dated 12th August 1983 (a) between Security Centres Inc. (1) Thompson Signal Device Inc. (2) Edwin I. Thompson and John W. Thompson (3) Edwin J. Thompson, Paul Thompson and Neil R. Thompson (4) being an agreement for the acquisition of substantially the whole of the assets of Thompson Signal Device Inc. for US \$1,050,000 of which US \$157,500 was payable by promissory note claded 21st August 1983 and (b) between Thompson Central Station Alarm. Services Inc. (l) Thompson Signal Device Inc. (2) Edwin N. Thompson and John W. Thompson and Edwin J. Thompson and Paul Thompson and Neil R. Thompson (4) being an agreement for the acquisation of substantially the whole of the assets of Thompson Central Alarm Services Inc. for US \$356,938 of which US \$144,000 was payable by promissory note clabed 21st Eugent 1983.

(xxvi) Agreement dated 12th September 1983 between Walter Jascor (1) Anita Pfeil (2) and Security Centres Inc. (3) being an agreement for the acquisition of the whole of the share capital of Apex Genie Inc. for US \$575,625 cash and a promissory note of US \$870,000 payable in three instalments on the first three anniversary dates of the closing of the agreeme

(xxvii) Agreement dated 30th September 1983 between Holmes Protection of Philadelphia, Inc. (1) end Alert Alarms Inc. (2) being an agreement for the purchase of the business and assets of Alert Alarms Inc. for US \$148,000 cash and a subordinated promissory note of US \$222,000 together with interest at prime rate payable in twelve quarterly instalments;

(xxviii) Agreement dated 28th October 1983 between Holmes Protection Inc. (1) and Colonial Burgler Alarm Company Inc. (2) being an agreement for the purchase of the assets of Colonial Burgler Alarm Company Inc. for US \$50,000 and two deferred payments of US \$35,912.50 together with interest at the rate of 10 per cent, per annum payable on the first

two anniversaries of the agreement (subsequently reduced by approximately US \$11,000); (xxix) Agreement dated 17th November 1983 between Holmes Protection of California Inc. (1) and PIC. Alarm & Communication Service (2) being an agreement for the purchase of the Dustness and assets of PIC. Alarm & Communication Service for US \$79.684 payable on agreement and deferred payment of US \$39.982 with interest at the prime rate in three equal annual instalments commencing on the first anniversary of the agreement (subsequently reduced by approximately US \$21,000);

(xxx) Agreement dated 28th November 1983 between Nathan Eisenberg, Sylvia Eisenberg and Compact Associates, Inc. (1) and Security Centres, Inc. (2) pursuant to which Security Centres (New Jersey) Inc. purchased land and buildings located at 927 Spryvesant Avenue, Union, New Jersey for a consideration of US \$155,000;

(XXX) Agreement dated 28th November 1933 between Interstate Alarms Inc. (1) Security Centres. Inc. (2) and Nethan Eisenberg and Sylvia Eisenberg (3) pursuant to which interstate Acquisinon Corp. purchased substantially all of the assets of Interstate Alarms Inc. for a total consideration of US\$1.198,114, subject to adjustment;

(XXXII) Agreement dated as of 30th December 1983 between Security Centres Inc. (1) and Marine Agreement dated as of Jun December 1983 perween security Captres inc. (1) and Marine Midland Bank N.A. and Lloyd's Bank Pic (2) ("the Banks") being an agreement providing a facility for loans from the Banks for draw-down at any time before 31st December 1984 of an aggreeate sum of up to US \$33,000,000. The Agreement provides for the loans to be repaid in equal quarterly instalments from 31st March 1985 to 30th June 1986. The loans are secured by the outrantees of Scuss and of all the subsidiaries of Security Centres Inc. and by pledges of all of the assets of Scusa and of Security Centres Inc. and such subsidiari pleages or an er use essets in some and its subject to certain restrictions including in respect Under the agreement the Scusa Group is subject to certain restrictions including in respect to the acquisition and the creation of additional security, the acquisition and disposal of additional borrowing and the creation of additional security, the acquisition and dispose of substantial assets and that dividends should be limited to IS per cent, of profits after lax.

ii) Agreement dated 16th January 1984 between Boro Burglar Alarm Co. Inc. (1) Ray and Minam Stenzi (2) and Boro Acquisition Corp. (3) pursuant to which Boro Acquisition Corp. purchased substantially all of the assets of Boro Burglar Alarm Co. Inc. for a total value devaluor of US\$1.288.000, subject to adju

(xxxiv) Agreement dated 30th April 1984 between Pasco Security Systems Inc. (1) and Holmes Protection of New jersey, Inc. (2) being an agreement for the formation of a limited partnership whereby capital contributions of US \$500,000 were made by Pasco Security Systems inc. as limited partner and US\$1.500.000 by Holmas Protection of New Jersey Inc. as general partner and an option to purchase Pasco's share in the partnership was granted to

(XXXV) Agreement dated 31st May 1984 between Holmes Protection of Philadelphia, Inc. (1) and M. C. Electronics (2) being an agreement for the purchase of the business and assi Electronics for US\$90,000 on agreement and a deferred payment of US\$270,000 togethe: with interest at 10 per cent, per annum payable in sixteen quarterly install

(xxxvi) Agreement dated 30th July 1984 between Holmes Protection of Philadelphia (1) Safety Factors Inc. (2) and Designed Security Inc. (3) being an agreement for the purchase of the business assets of Safety Factors Inc. and Designed Security Inc. for US\$151;200 on agreement and a deferred payment of US\$280,800 together with interest at 10 per cent. per annum payable in twelve quarterly instalments:

(MINE) The Stock Purchase and Mer Arrespond to the paragraph who was a factor of the College for Sale Agreement released to in paragraphs shows.

TENNO. The Office Scill Agreement and a consequent related was a supersonal and applications.

Control of supplemental agreement referred to in paragraphs 3 shows whether the consequence of the supplemental agreement referred to in paragraph 3 shows whether the consequence of the supplemental agreements. Shows the subject of the Other to Sale and their prices was determined.

(cf) Agreements dated 10th and 11th September 1984 between State (1) Meanworthers in and the September (3) being the applemental agreements measured to be graphened and above wheneby the Underwritest continued the market of States for which they would also we wheneby the Underwritest continued the market of States for which they would also supplement Henson (00,000, Athleis Hanne spherical property in the September of States for which they are supplementally and Limited 100,000, The Principals and Limited 100,000, The Principals of Limited 1,200,000, The Reference of the September and the Comban 1884 from States and the Medhad Bank N.S. and Lieves Shik Principals and the September and the Comban 1884 from States of the September and the United States and the September and the September of the September of

hand the contraction of the contract The Directors are of the opinion that, having regard to the proceeds of the Offer fluidish and Subscriptors and temperature and other facilities available, the Stand Group has sufficient and color facilities available, the Stand Group has sufficient and color facilities available, the Stand Group has sufficient and color facilities available, the Stand Group has sufficient and color facilities available, the Stand Group has sufficient and color facilities available, the Stand Group has sufficient and color facilities available, the Stand Group has sufficient and color facilities available.

11. Taxation of UK Resident Stockholders

11. Taxation of UE Resident Stockholders and engaged in a feade or business within the United States Federal Texation.

(3) United States Federal Texation. Its stockholders not engaged in a feade or business within the United States with passes and the country in which there will be subject to limited States Federal withholding tax equal to 30 per cent, of such distinct unitess a lower rate is provided under a treaty between the United States and the country in which such stockholder is a readent. Under the terms of the US/IE double invation treaty instruces, the such stockholder is a readent. Under the terms of the US/IE double invation treaty instruces, the united Kingdom and the [United States, the UK withholding tax on dividends paid by Squar to UE resident stockholders will be reduced to 15 per cent, except that the withholding tax on dividends paid by Squar to the composition which controls at least 10 per cent, of the voting stock of Squar will be reduced to 5 per cent.

A non-US stockholder of Sonse not engaged in a trade or business within the United States will not be and performed to the state of Sonse in the sale of Shares, unless such shockholder is subject to United States Javanom on gains realised from the sale of Shares, unless such shockholder is an individual present in the United States for 183 days or more during the lax year in which she hale an individual present in the United States for 183 days or more during the lax year in which she hale an applicable treaty, the sockholder's capital gains from US concasting social losses are subject to a sopplicable treaty, the sockholder's capital gains from US concasting social losses are subject to

a 30 per cent tax.

Unless otherwise provided by an applicable treaty, the United States order estate of a sidebnotter not being a citizen of or a resident in the United States will include the Shares regardless of where the share certificates are situated. By varye of the US/UK double treatment treaty the estate of a UK domicaled stackholder is not generally subject to estate is on the Scuss Shares.

(2) United Kingdom Taxation Dividends paid by Scasa to UK resident stockholders of Scase will be chargeable to income as or corporation turial the rate applicable to each stockholder's passicular curcumstances.

As indicated above, UK resident individual stockholders of Scuse will suffer US withholding lex de As moucaged apove. UK resident individual stockholders of Sciesa will sumer US withhisting hat der dividends paid by Sciesa at a rate of 15 per cent, but this withholding tax will normally be available as a credit against UK income tax: payable on the dividend. Sumiarly, UK resident corporate stockholders of Sciesa will sinfar US withholding tax on dividends paid by Sciesa but such withholding tax will normally be available as a credit against corporation tax payable on the dividend. A UK resident corporate stockholder with an interest of at least 10 per cent in Sciesa may be emitted to double tax rehelf for any inderlying US tax peid by Sciesa.

couple tex rehel for any underlying US tax peid by Scusa.

On a dispotal of Shates, UK resident or ordinarily resident stockholders may depending on their currentstances, be subject to taxition on any capital gain which might arise, individual stockholders not domicated in the United Kingdom will be hable to capital gains tax only to the extent that the amounts in respect of these gams are received in the United Kingdom.

12. Transfers and Procedures in respect of United States Securines Laws The New Shares have not been and will not be requested under the Securities Act and may not be The New Shares have not been and whit not be regimered under the Spoutings Act and may not be offered, sold, renunceed, transferred, assigned; exchanged or otherwise disposed of, directly in the United States or Canada or to or for the benefit of North American Persons It any hime prior to feth April 1985 and certificates representing such New Shares will be endorsed with a legend to that effect.

In order to give effect to these rectrictions every applicant for or renounces of the New Shares and every other person applying for registration in respect of any New Shares prior to 18th April 1985 will be required to make the following declaration:

"I/We hereby declara, represent and warrant (i) that I/we understand that the Sheres referred to be sen have not been, and well not be required under the United States Securities Act of 1933, as an ended, and may not be offered, sold, renounced, transferred, assigned, exchanged or otherwise disposed of, directly or indirectly, in the United States of America, its territories, otherwise disposed of, directly or indirectly, in the United States of America, its territories, possessions and all areas subject in its jurisdiction ("United States") or in Camada or to for the "benefit of any person who is a national or cultier of a resident or normally a resident thepeof, including the estate of any such person or to any corporation, partitership or other entiry created or organised an or-opder the laws of the United States or Canada or any political subdivision thereof (collectively "North American Persons") at any time prior in 16th April 1983. (a) that I we am/are not (a) North American Person(s); and (in) that I/we ain/are not acquiring any New Shares for the account of any North American Person or with a view to their offer, sale, reprincipling transfer, assemment, exchange or other disposal, directly or indirectly in the renunciation, transfer, assignment, exchange or other disposal, directly or indirectly, in the United States or Canada or to any North American Person.

At any time after 16th April 1985 Scusa will upon lodgment of any endorsed share certificate issue a fresh share certificate bearing no reference to the restriction.

13. Summary of certain provisions of the Restated Certificate of Incorporation and the By-Laws of Scuss.
The Restated Certificate of Incorporation and the By Laws of Scusa contain, Inter alia, provisions to the following effect:

Shareholders Meetings, Shareholders Meetings,
Shareholders meetings will be held in Delaware or elsewhere.
Meetings may be called on not less than 21 days notice provided that a meeting called to determine a question which may be decided by a simple majority of the votes cast may be called on not less than 14 days notice if the notices are posted in the limited Kingdom.

A quorum at any meeting shall be the holders in person or by proxy of at least one-third of the shares Proxies shall be deposited at a place specified for that purpose in the notice calling the meeting.

(Note: The Directors intend to provide faculties for the deposit of provies in the United Kingdom). Voting Rights

Except as otherwise provided by law, every question (other man an amendment to the Restand

Certained of incorporation or the By-Lawn) shall be determined by a majority of the shares cast on such question. An amendment to the Bestated Certificate of incorporation or the By-Laws shall be determined by a majority of not less than three fourths of the votes cast. The rights and privileges of any class of stock may be altered or changed by the affirmative vote of

the majority of the shares of such class (or as the case may be of one or more series of the class as may be so affected) present in person or represented by proxy at a separate meeting of the holders of the Each share shall entitle the holder thereof to one vote.

The Directors are empowered to issue the 10,000,000 shares of Preferred Stock in one or more series

and to fix, as to any such series, the roung powers, if any, the designations, preferences and relative participating, opinional or other special rights, and the qualifications, limitations or restrictions thereof, including as to whether such shares stall be convertible into Common Stock, provided that without the prior consent of the holders of the majority of the shares of Common Stock, bein outstanding, he would on distribution rights may be conferred upon the shares of Preferred Stock save for nghis, to dividends or distributions payable out of earnings annibutable to an acquired company on shares of Preferred Stock issued as consideration for the assets or shares of such acquired company and save for rights to dividends or distributions in connection with stall bouts schemes, the dissolution of Scusa and the conversion or redemption of the shares of Preferred Stock, (Note, The Directors have not authorised any senes of Preferred Stock and none is outstanding. There is no agreement or arrangement for the issue of any shares of Preferred Stock. The shares are intended to agreement or arrangement for the issue or any states or release that dividends are payable be issued in die course in connection with acquisitions on the basis that dividends are payable thereon out of increases in the acquired company's earnings above target levels.)

Save as provided in the By-Laws in respect of certain specified matters, a Director shall not vote in respect of any contract, transaction or other proposal whatsoever in which he has any mate innerest (otherwise than by virtue of his interest in shares or debentures or other secturities of otherwise in or through Scusa) nor shall be be counted in the quorum at a meeting in relation to any ion on which he is departed from voting.

A Director shall not vote or be counted in the quorum on any resolution concerning his own der of any office or place of profit with Scuse or any company in which Scuse is interested including fixing or varying the terms of his appointment.

Scusa may by stockholders' resolution suspend or relax the provisions described in the two ely preceding paragraphs hereof to any extent or ranky any transaction not duly authoris by reason of a contravencion thereof. Each Director shall receive for his services as such for attendance at me inas e fee at a rate not

Each Director shall receive for his services as such for attendance at meetings eliferat a rate not exceeding US\$5.000 per amum together with a fee not exceeding US\$5.000 for each meeting etended. The Directors shall also be reimbursed for all reasonable expenses incurred in connection with attending such meetings, including travel, notel and meet expenses. Any Director may also serve Scusa in any other capacity and receive compensation therefor. The salaries of the officers of Scusa shall be fixed from time to time by the Directors and the Directors

may delegate to any person the power to fix the salaries or other compensation of any officers. No officer shall be prevented from receiving such salary by reason of the fact that he is also a Director of Scusa.
There is no share qualification or age limit for Directors.

Borrowing Powers

The Directors may exercise the powers of Scusa to borrow but shall restrict the borrowings of Scusa and exercise all volumes and other rights and powers of control exercisable by Scusa in relation to the subsidiaries so as to secure (so far, as regards subsidiaries, as by such exercise they can secure) that the borrowings of the Scusa Scusa of source of scusars when the prior consent of stockholders, exceed twice the aggregate of Scusa's share capital, paid in (surplus) capital and returned earnings, 30 as shown by the latest sudded balance sheet of the Scusa Group but adjusted as necessary in respect of any variation in any of the foregoing since the date of such balance sheet and further adjusted as the auditors of Scusa their shall consider appropriate. Approval of the stockholders is not required for borrowings which would exceed this limit and which are applied or are intended to be applied within six months in the repayment of existing borrowings.

14. General (a) Kleurwort Benson is registered in England (no. 551334) and its registered office is at 20 Feedburch. Street, London EC3P 3D8. (b) Save in respect of the establishment of a transfer office, Scusa has not and does not intend to establish a place of business in Creat Sritain.

(c) Scusa has carried on business since 29th October 1982, the date of its incorporation, (d) The expenses relating to the ecquisition of Holmes, Offer for Sale and Subscription are estimated amount to US\$3.4 million and are payable by Scusa.

(e) The provisions of sections 50 and 51 of the Companies Act 1948 (other than the penel provisions) so far as applicable (having regard to section 413 of that Act) shall apply to the issue of the New Shares in pursuance of this Other for Sale.

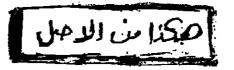
(f) The minimum amount which, in the opinion of the Directors must be raised in respect of each of the following matters specified in paragraph 4(a) of part 1 of the Fourth Schedule to the Companies Act 1948 is (1) £17,000,000, (u) £598,000; (u) nil; and (iv) nil.

(g) Klynveld Mein Goerdeler, Coopers & Lybrand, American Appraisal Associates Inc. and Kleinwort on have each given and have not withdrawn their written consents to the issue of this prospection. with testatences to their names, and to the inclusion of their teborts in the total and context in duty; if their is necessarily in the recent of the brosbecomes as their second is a tree and their and thei

(h) A cartificate of exemption has been granted by the Council of The Stock Exchange pursuant to section 418 of the Companies Act 1948.

(1) Save as disclosed herein relating in the proposed acquisition of Holmes and as disclosed in the Interim Results of Scusa which are set out in Appendix 4, there has been no material change in the financial and trading position of Scusa or its subsidiaries since 31st March 1984, the date to which the financial and trading position of scusa or its substitutine since also march 1984, the date to which the latest audited accounts of Scusa were made up, not, so far as the Directors are aware and save as disclosed in the section headed "Trading Record of Holmes" has there been any material change in the financial and trading position of Holmes or its substitutions since 31st March 1984, the date to which the latest andred accounts of Holmes were made up.

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PARTE MANUFACTURING COMPANY, marked teeders in the search care and companies to the search care and companies and companies are as a search care and companies are as a search care and companies of the search care and companies of the search care and care A LARGE mangetal company would be interested to spenicing with the company of the SITUATIONS VACANT ELECTRONICS ENGINEERS MECH. CHEM. Names. Company Com baics becomes required to sell our caching deality aftr wear rame authorwide. A accura-sality, communical with ability and experience, longther with the usual expenses, will be paid. Please write in the first instance for an application form in E.E.15374, Daily Telegraph, E.C.4. latoch arcting new publica-tion. Commission basis over 12-3 manths period with potential cruming of 6500 -per week. Only proven sales-propia faces apply. Refer caces and fract metoric essen-tial. T-lephone 01-724 3332, 8-70 T. HOSPITAL SALES Continued from Page 7 EXPERIENCE OF INSURANCE SALES? TO £11,000 A PREE 100-PACT L-1710, to be a present the second of the London | Home Coderies London Home Coderies Richingham; Midlends Leody Manch hister Riseccastle North East Glasgow Edinburys Edingli bouth west perfect our elicats mek camperies not transle Morpius Represent irre- for plany unadpertic variancies in these system. Co tact Latza Brockdorft: for a FREE U.K. vacancy the MANAGEMENT SECURITY SALES & EXECUTIVE TEL .: 01-626 9491 r, beatle Manufactur-Lo., Newskia Labe, m. Hasia, PO14 1AR. SALES CONSULTANT LOMBARD SHIPPING & FORWARDING LIMITED MARKETING EXECUTIVE COMBERGE SALES OF THE PROPERTY OF TH COATED SERVICE INDUSTRY **FMCG SALES** ADVANCE INTO ABRASIVES MARKETING EXECUTIVE Lombard Shipping & Forward. 150 did, a leading order for the state of the st SURVEYORS c. £9,500 + CARW P SYSTEMS Manufacture w. Nee to appoint SALES REFELSENTATIVE to cover the mast and West Midlands. 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Now I live m a linge house, rare a high one on a little moome and by one one a little list of the l HEALTH CARE SALES AND MARKETENG TECHNICAL SALES Contact Christina Keeley COMPUTER SALES 0666 840873 (2+HOURS) REPRESENTATIVES Scotland. Scotland. Revelordshire. Worce-preshire. Warvenkshire. South Wales. Act: East Sunser, Survey. Considered in Our products. methods and ourselves, are the Visi latters which have connect position in the field of foam position in the field of foam position and adherives — and a position in the field of work. Of Constant of the work. Of Act. Act. Scotland. previous WillD T4 emertanes on Custrel protects. Doppler Salrills: Surveyors with experience by Salcilla Positionis in intermediation plus Positionis in intermediation plus Polaris observation and Levelulins procedures to Second Order attackeds. A prove a billie to operate efficiently in remote desert renditions will be n denote advantage to spetiment for these Dustions. 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We offer an excellent solary to commission, company Lar, prison the asserance prison and the commission of the commissio and the second s DYNAMIC and reperience AERO AERVICE eto Wester Geophysical HOME COUNTED SCOTLAND MICHAELS WINSEN IT YOU have any or the indoment: Care inchesty A life means degree Laboratory experience and we work 2-41 TELEPHONE 01-222 6334 ROSS WARREN ULTIMATE IN A DYNAMIC and experienced for upique theatre advertising incide, incombined of Britisin. Very large fineocial rewards and exceptional opportunities for self motivated and societal people, in this wall established componer. Reference executial. Contact M Levia, on 01-951 4509 leftire fibers or U1-455 1631. ELECTROVIC & MECHANICAL Sales, First tobs livi, Capital ABOUT OF LIVINGS SESSO, CAPITAL EUROPEAN TELE-COMMUNICATIONS FOFTIHARDWARE ENGIN-FIRS INC 410x-416K M.N. Revultmen, 81-092 9359 124 kourar (Agy). WORK RTIMY & O & M Orse-£25K-£30K + CAR CONTRACTS MANAGER RECRUITMENT SALES REPRESENTATIVES c.£12,000 + BMWAN OPPORTUNITY HIGR EARNINGS + Drw of will riuped. Comm. or pad wills. Price with princellity 21-28, 01-440 3251. Taked Compatibles division. AREAS: London, Home Counties + Burmingham. Berdic: L108-L12: 5K + Guerante - L26 + Black Consistence - L26 + Black Con SPECIALIST SCIENTISTS AND Packaged Crystal / Giftware TO ENTER PUMP COMPANY Our client, based in Conscierane a wouldy somed musticary of a large U.S. Company of the products, pumps and ancillars in corresponded in the products, but in the company of the products of the products of the products of the product of the products of the product of the products of the p PUMP COMPANY TECHNOLOGISTS FACSIMILE TECHNICAL SALES TO REC PROFESSIONAL has openme in all regions within the me in all regions within the choose in a measure of the production and pharmare of the production and pharmare of the production and commiss. Chemical Technical Technical Personnel, Please write one with cv. to; REProfessional, 51, Usersa Road, grightun RV, 53kb, or 1sl. 0275-202379. MANUFACTURERS As meelipoor, independent, selt-noticed deservation of the protection HOSPITAL Vacancies exist for successful operiality sales executives in order the expanding moreon. If you are sped 24-35, and live to or orar lendon, do not hesitated Act now) PRODUCTS ried Institution of Building Service. For Intiber Information, contact. W. J. Snath, Residual Engineer, Evi. 558. Application form and inh description. Personeer Officer, Application Personeer Officer, Authority South. Authority South. Authority South. Management of the Personeer Officer, Pricedity South. Management of the Personeer Officer, 1988. O61-238 9436, Lal. Cloung date 1978 October, 1988. Playse, Buola reference number 3630A. SALES + CAR + BONUS MORSON CONTRACTS 01-240 3225 BARTON TRENCH Recruitment Gonsultante) 24-hour answerion arraice. 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For details phone 01-233 0665. K.P. PERRONNEL AGY. SALES EXECUTIVES LONDON RHA'S SCOTLAND S. WALESIS. WEST YORKS!NORTH RHA'S MIDLANDS & N. WEST RHA'S FIRE DETECTION A PROTECTION SALES ENGINEER QUALITY ENGINEERS. Electronica Ind. To £17K, Capita Appr. 01-808 305h, Does the High Technology market interest von? Below are a few reasons why it should: 1) Higher earnings 2t greater job satisfaction CHIEF TECHNICAL SERVICES OFFICER Salary: 19.202-110.86b and two ob-roll payment with observed payment with observed payment with observed payment with wide gracifical experience in the rireitorics electro-merchanical Orld to be obtained to be ob ENGINEERS SALES ENGINEER PROCESS ALARMS PROCESS ALARMS will observe some oil products and services with coperations with capacities and services. We are seeking subtitious persons with capacitacs and services. In commandors and engineers with the capacities of the capacitie SERVICES OFFICER Works Officer Grade 2 Salary: 19.202-10.96b 2 and ob-rell payment We are looking the process of the frictions of the friction COMPUTER TELECONMUNICATIONS DATACOMS P.S. ENECUTIVE specialism in the recreitment of sales personal, at all levels, log the Communications in Industry. SAIES MANAGERS. MAIOR ACCOUNTS EALES EXECUTIVES WE SALES TRADEES If you are ased 21-35 and want to improve you; career prospects call? Maranelli or J. Emmes now, or come and are as next, week on Stand 5 at N.A.T.N. Harrogats. 21 greater job satisfaction 5) status Sales executives with proven track record in copier, mail room, vending, and dictation, to improve their lifestria or can help you! 01-240 3225 BARTON TRENCH RECRUITMENT Recruitment Consolvants 28-hour answering arrives. 01-380 0454/0323 ·, SERVICES A POSITIVE FUTURE IN TELECOMMUNICATIONS **ENGINEERS** PARK SALES TO £14,000 + CAR c£15,000 + car London/Home Counties MANAGEMENT SCIENTIFIC CONSULTANTS 174/6, North Gower St., NW1 STAFF CONSULTANTS SALES PROFESSIONAL, N.E. Counties/E. Midlands following: ELECTRIAL ENGINEER U.S.\$50,000 Steam Power Plant, Agaba— Jorden. 01-242 4266/831 6471 REPRESENTATIVES We are looking for highly motivated sales representatives to join our existing export sales team to sell the excellent rarge of Carl Zeles Jean medical ophthalmic instruments and engineering metrology instrumedis. The positions entail at least 40% overseas travel, selling is Africa, Middle East and Far East, Applicants must have a proven sales secord and a sound selling is alknowledge in either of the above mentioned equipment fields. HOSPITAL SALES HOSPITIAL SALES HIGH TECHNOLOGY HOSPITAL CONSUMABLES 213,000 PACKAGE Northern Home Counties N. England Middends High technology medical products need to be said by sales, people who know their business and that is what our client wants, Aircsay renowned for the quelts and involvatory nature of the production of the country of the production of the prod 768912 P.S. EXECUTIVE BUILDING INDUSTRY c.£12,000 failly the successe; will be required is prices from vided. 5 Orovide a 900d commission and commission and commission and during your training period, we will guarantee an estimate the Action to the commission structure should react smalled, is Mr and the success of the Source of the Source of the Source of the structure should react smalled, is Mr and will be successed to the source of the DIAGNOSTIC AND MECHANICAL ENGINEER U.S.\$50,000 Steam Fower Plant, Saudi Arable SCIENTIFIC REPS -01-229 4214 verces and have at least 10 pages of the power plant experience. Phome 01-549 6680 or send full reverse general Hospital, All flows and Partners, Gough Hospital, All Stones and Partners, Gough Hospital, All Stones S7 Edea Street, Ragaston upon Theorem. Surrey. TALENTMARK Scientific Recruitment Freedott, London W2 1 MR ROSS WARREN SITUATIONS WANTED ACCOUNTANT - 01-258 6454

Spring of the Second Se

The documents attached to the copy of this Offer for Sale delivered to the Registrar of Compenies for registration comprise the written consents referred to in paragraph 14(g) above, the application forms relating to the Offer for Sale, the statement of adjustments and copies of the material contracts referred to in paragraph 9 above.

16. Documents Available for Inspection
Copies of the following documents are available for inspection up to 17th October 1984 at the offices of
Stephenson Harwood, Saddlers' Hall, Gutter Lane, Cheapside, London EC2 during normal business
hours on any weekday (Saturdays and public holidays excepted):

(a) the Resisted Certificates of Incorporation and By Laws of Scusa; (b) the Delaware General Corporation Law, as amen (c) the published consolidated andired accounts of Scusa for the year ended 31st December 1983;

(d) the interim results of Scusa for the six months ended 30th June 1984; (e) the consolidated audited accounts of SCOA, showing separately its security division comprising Holmes for the two years ended 30th September 1983;
(f) the consolidated audited zesults of Holmes for the six months ended 31st March 1984;

(g) the report by Klynveld Main Goerdeler as set out in Appendix 1 together with their slateme

(h) the record by Coopers & Lybrand as set out in Appendix 2; (i) the appreical by American Appraisal Associates Inc. which is referred to in the report prepared by Klynveld Main Goerdeler;

(f) the malerial contracts referred to in paragraph 9 above; (i) the service and consultancy agreements referred to in paragraph 8(c) above;

(f) the rules of the Stock Conton Plan; .

(m) the letters from Klynveld Main Coerdeler and Kleinwort Benson concerning the profit forecast

referred to to Appendix 5;

(a) the written consents reserved to in paragraph (4(g) above; and.
 (b) the circulars to the stockholders of Scusa and the shareholders of Security Centres dated 11th September 1984 relating to the acquisition of Holmes by Scusa, the Offer for Sale and the Subscription.

PROCEDURE FOR APPLICATION Application must be made on the Application Form provided and must be for a mining

for not more than 1,000 Shares:

for more than 1,000 Shares, but not more than 5,000 Shares for more than 5,000 Shares, but not more than 20,000 Shares. for more than 20 000 Shares, but not more than 50,000 Shares:

in multiples of 5,000 Shares in multiples of 10,000 Shares. Each sophration must be accompanied by a separate cheque or banker's ciralt for the full amount payable and must be forwarded to Lloyds Bank Pic, Registrar's Department, Issue Section, 111 payable and must be forwarded to Lloyds Bank Pic, Registrar's Department, Issue Section, 111 Dayanie eric inust us not wallook to have seeing and say may make a segment water section, 111 Old Broad Street, London EC2N 1 AU so as to arrive sol later than 10 c.m. on Tuesday, 9th October 1984. Photostat copies of application forms will not be accepted.

Cheques and banker's drafts must be mode psyable to Lloyds Bank Pic and be crossed "Not Cheques and banker's draits must be mode payable to bloyds Bank Pic and be crossed "Not Negotiable Scuss shares". Cheques and banker's drafts must be drawn to sterling on a bank or a branch of a bank in England, Wales, Scotland or Northern Ireland, which is either a member of the branch of a bank in England, Wales, Scotland or Northern Ireland, which is either a member of the branch of Scotland Greating Houses, or which has arranged for its cheques and banker's drafts to be London of accelerating recesses, we will have a transpect for its cheques and counters craits to be cleared through the facilities provided for the members of those Clearing Houses, and must bear the cleared through the facilities provided for the members of those Clearing Houses, and must bear the cleared appropriate sorting code number in the top right hand corner. No application will be considered appropriate sorting code number in the top right hand corner. No application will be considered.

Reinwort Benson reserves the right to present all cheques and banker's drafts for payment on receipt, to retain letters of acceptance and surplus application monies pending the clearance of all receipt, to retain letters of acceptance and surplus and, in particular, multiple or suspected multiple cheques and to reject or scale down any application and, in particular, multiple or suspected multiple cheques and to reject or scale down any application and in particular, multiple or suspected multiple cheques and to reject or scale down any application and, in particular, multiple or suspected multiple applications and applications for an undue number of shares. Due completion and delivery of an application Form accompanied by a cheque will constitute a representation that the cheque will be Application Form accompanied by a cheque will constitute a representation that the cheque will be application form to that honoured on first presentation. Attention is drawn to the declaration in the Application Form to that

effect Applications will be irrevocable until 31st October 1984. Acceptance of all applications will be conditional on the Council of The Stock Exchange admitting the Acceptance of all applications will be contained that 31st October 1984. Monies paid in respect of Common Stock of Sensa to the Official List not later than 31st October 1984. Monies paid in respect of Common Stock of Sensa to the Official list not rater than 31st October 1984. Monies paid in respect of applications will be returned if such admission is not granted by that date and in the meantime will be retained by Lloyd's Bank Pic in a separate account. If any application is not accepted or in accepted for the spoke shares than the number applied for, the application monies or the balance thereof, as the case fewer shares than the number applied for, the application that the post at the amplicant's rich. rewer snames than the number applies that his application in the post at the applicant's risk, may be, will be returned without interest by cheque through the post at the applicant's risk.

It is expected that letters of acceptance will be posted to successful applicants on 15th October 1984 It is expected that letters of acceptance will be possessed and commence on 16th October 1984, and that dealings in the existing and New Snares of Scusa will commence on 16th October 1984. and mai dealings at the made for registration by Scusa of all the New Sharer now offered for sale, free Arrangements will be made for registration by Scusa of all the New Sharer now offered for sale, free Arrangements will be made for registration by scular of an one new source fow offered for sale, free of stamp duty and registration fees, in the names of purchasers or persons in whose favour letters of of stamp duty and registration fees, in the names of purchasers or persons in whose favour letters of of stamp duty and registration tees, in the names of purchasers or persons in whose favour le acceptance have been renounced, provided that in case of renunciation, letters of acceptance acceptance have been renounced, provided that in case of renunciation, letters of acceptance have been renounced, provided that in case of renunciation, letters of acceptance have been renounced, provided that in case of renunciation, letters of acceptance have been renounced, provided that in case of renunciation, letters of acceptance have been renounced, provided that in case of renunciation, letters of acceptance have been renounced, provided that in case of renunciation, letters of acceptance have been renounced, provided that in case of renunciation, letters of acceptance have been renounced, provided that in case of renunciation, letters of acceptance have been renounced. completed in accordance with the matriculous contained merein) are loaged for registrates will be despatched on 11th December 1984. p.m. on 14th November 1984. Share certificates will be despatched on 11th December 1984. All documents and cheques sent by post will be sent at the risk of the persons emitted thereto.

Copies of this Offer for Sale and Appacation Form can be obtained from: Kleinwort, Benson Limited

20 Fenchurch Street, London DC3P3DB

on Finabury Culcum London ECCM TEE

Lloyds Bank Pic . Registrar's Department, t11 Old Broad Sheet. London ECCN LAU

in multiples of 200 Shares

in multiples of 1,000 Shares

and from the following branches of Lloyds Bank Pic-

Bristol 55 Cem Street Ricmingham 125 Colmore Row 72 Lombard Street 13 Fothwell Sugert Dated 3rd October 1984.

Cardiff of iligh Street Manchesie 53 King Street

113/115 George Street Reading 34 Broad Street

SCUSA INC.

(Incorporated with limited liability under the General Corporation Law of the State of Delaware, USA)

Application Form

OFFER FOR SALE BY KLEINWORT, BENSON LIMITED

OF 11,500,000 SHARES OF COMMON STOCK OF US \$0.01 EACH AT 100p PER SHARE, PAYABLE IN FULL ON APPLICATION THE APPLICATION LISTS WILL OPEN AT 10 a.m. ON TUESDAY, 9th OCTOBER 1984 AND MAY BE CLOSED AT ANY TIME THEREAFTER

Applicants are strongly advised either to deliver this Application Form by hand or to use first class post and to allow at least two days for delivery. To: KLEINWORT, BENSON LIMITED

PLEASE USE BLOCK CAPITALS Surname		
(Mr., Mrs., Miss of Title)		······································
All Forenames Address (in full)		
Address (H IIII)	· · · · · · · · · · · · · · · · · · ·	
	(Post Code)	
	(Post Code)	

all joint applicants must sign

2. Signature	
(Mr., Mrs., Miss or Title)	
All Forenames	
Address (in full)	***************************************
# 1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.	referior responsatives (c. 1811 ac 1811 p. 181
heterfeldt i kerpelektaktioneren freestioneren gerappren	Post Code
3. Signature,	***************************************
Surname (Mr., Mrs., Missor Title)	
All Forenames	
Address (in full)	
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SPH & 1944 Elificia in the Month of the Annie of the	International Post Course annual management of the Post Course annual management of t

(Mr., Mrs., Miss or Title) All Forenames Address (in full)

for not more than 1,000 shares for more than 1,000 shapes, but not more than for more then 5,000 shares, but not more than by more than 20,000 shares, but not more than

I/We enclose a cheque/banker's draft payable to Lloyd's Bank Pic for the above mentioned sum, being the amount payable in full on application for the above stated number of Shares of Common Stock of US\$0.01 each of Scuss Inc. (the "Company") at 100p per share, and I/we offer to purchase that number of Shares and I/we agree to accept the same or any smaller number in respect of which this application may be accepted upon the terms of your Offer for Sale dated 3rd October 1984 and subject to the Restated Certificate of incorporation and By-Laws of the Company. I/We hereby authorise you to send a renounceable Letter of Acceptance in respect of the said

Shares, and/or a cheque for any monies returnable, by post at my/our risk to the address given in the box below and to procure my/our name(s) to be registered in the books of the Company as holder(s) of the said Shares, or of those of them which are not effectively renounced. In consideration of your agreeing to accept applications upon the terms and subject to the conditions of the said Offer for Sale, I/We agree that this application shall be knewcable until 31st October 1984 and that this paragraph shall constitute a collateral contract between me/us and you which shall become binding upon delivery of this Application Form duly completed to Lloyds Bank Pic.

I/We understand that due completion and delivery of this Application Form accompanied by a cheque/banker's draft will constitute a warranty that the cheque will be bonoured on first presentation and acknowledge that any allotment to me/us is strictly on that understanding.

I/We also acknowledge that Letters of Acceptance and cheques for any excess application monies are liable to be held pending clearance of applicants' cheques.

I/We hereby declare, represent and warrant (i) that I/we understand that the Shares referred to herein have not been, and will not be, registered under the United States Securities Act of 1933, as amended, and may not be offered, sold, renounced, transferred. Securities Act of 1933, as amended, and may not be offered, sold, renounced, transferred, assigned, exchanged or otherwise disposed of, directly or indirectly, in the United States of America, its territories, possessions and all areas subject to its jurisdiction ("United States") or in Canada or to or for the benefit of any person who is a national or citizen or a resident or normally a resident thereof, including the estate of any such person, or to any corporation, partnership or other entity created or organised in or under the laws of the United States or Canada or any political subdivision thereof (collectively "North American Persons") at any time prior to 16th April 1985; (ii) that I/we am/are not (a) North American Persons or with a view to their offer, sale, renutaciation, transfer, assignment, exchange or other disposal, directly or indirectly, in the United States or Canada or to any North American Person.

A curporation should complete this Application Form under fixed by a dely authorized effice should state his representative capacity. If this Application Form is signed under a power of all such power of allocatey must accompany this Application Form.

pplication Form, when completed, together with a chaque or bunker's craft for the full amount is on application, must be forwarded to Lleyde Bank Pig, Registrar's Department, Issue Section, it Brook Street, London SCZW 12U, and should surive not later than 1820 a.m. on Tuesday, 8th or 1884 Photostal copies of Application Forms with such accounted.

Cheques and banker's drafts must be made payable to Lloyds Bank Pis and greeced "Not Regulable

Chaques and benker's drafts must be brawn in starting on a hugh or branch of a branch Regiond, Wales, Scatiand or Northern Iroland, which is either a member of the London or Scotian Clearing Rouses or which has arranged for its chaques and hunter's drafts to be cleared through the facilities provided for the members of finner Clearing Rouses and anost bear the appropriate scating code member in the particular members of since Clearing Rouses and anost bear the appropriate scating code member in the particular minitals or suspected multiple application, and applications for scate down any application, is particular multiple or suspected multiple application, and application, but an appropriate or shares. No records will be forwarded in the polyment on application, but an appropriate or supplication in the polyment of the application in the polyment of the application in the polyment of the application in the polyment or any surplus thereof.

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	Acceptance number	2 Number of shares accepted	Amount Tecsived out application	Amount payable on shares accepted	Amount Telumed	- Coedno
			£	£	£	

PRIMO DOMINIE STANDS OUT IN MIDDLE PARK

By HOTSPUR (Peter Scott)

PRIMO DOMINIE, bringing an unbeaten record to this afternoon's Middle Park Stakes at Newmarket, and Prince Sabo, tackling older sprinters in Longchamp's Prix de l'Abbaye on Sunday, attempt a big-race double for Brian Swift the Epsom trainer.

Both races enjoy Group One status in the European Pattern system and although Swift has done extremely well with these good two-year-olds, none of their victories has yet

Pattern-race victories in the July. Coventry Stakes at Royal Ascot, the Anglia Television July Stakes at Newmarket and the OCL Richmood Stakes at Goodwood.

The Richmond Stakes is a Group Two race. The Coveotry Stakes ond July Stakes have Group Three status. All are over today o distance of six forkers.

come in a Group One event.

Primo Domioie has gaioed
Pattern-race victories in the

Convincing formlines Basseothwaite, third to the inbeaten Local Snitor in Newhury's Mill Reef Stakes, had previously run Doulah lo a neck io the Gimerack Stakes. All principal formlines therefore point to Primo Dominie, who is napped to retain his unbeaten record.

forloogs.

Faces Habibti

Prince Sabo, whose Longthomp opponents on Sunday will include Habibti. gained his most important success in the Group Two Flying Childers Stakes at Doncaster on St Leger day. He

TODAY'S NEWMARKET SELECTIONS HOTSPUR COURSE CORR.

5.35—Lady of The Land 5.35—Salai2 4.40—Alcmene 4.40—Nonahella HOTSPUE'S DOUBLE.—Prime Dominic and Kirmann NEWMARKET NAP.—Storm Warning (2.50) TONY STAFFORD.—Mirmiran (2.50)

prevailed by a short-head there against the Gimcrack Stakes St Leger at The Curragh on Saturday week.

Doulah was only a couple of necks behind Primo Dominie when third at Goodwood so it can be argued that there is not much between Brian Swift's two

Fulke Johnson Houghton, Baynoun's trainer, is bopeful that Steve Canthen will be free to ride Baynoun agalo in Ireland.

stars.

I believe Primo Dominie to be the better. The late challeoges which have characterised his most recent races left the impression that he had more to spare than the narrow winning margin would soggest.

Lester Piggott, who has ridden four of the last six Middle Park Stakes winners, is on Sharp Romonce today. This colt, second to Young Runaway in last

'Run' withdrawn

Commanche Run was withdrawn from Sunday's Prix de Triomphe at the second acceptance stage vesterday and will also miss the Irish S1 Leger. Capricorn Belle, in the same ownership and stable as Commanche Run was withdrawn from Sunday's Prix de Triomphe at the second acceptance stage vesterday and will also miss the Irish S1 Leger. Capricorn Belle, in the same ownership and stable as Commanche Run was withdrawn from Sunday's Prix de Triomphe at the second acceptance stage vesterday and will also miss the Irish S1 Leger. Capricorn Belle, in the same ownership and stable as Commanche Run was withdrawn from Sunday's Prix de Triomphe at the second acceptance stage vesterday and will also miss the Irish S1 Leger. Capricorn Belle, in the same ownership and stable as Commanche Run was withdrawn from Sunday's Prix de Triomphe at the second acceptance stage vesterday and will also miss the Irish S1 Leger. Capricorn Belle, in the same ownership and stable as Commanche Run was withdrawn from Sunday's Prix de Triomphe at the second acceptance stage vesterday and will also miss the Irish S1 Leger. Capricorn Belle, in the same ownership and stable as Commanche Run was withdrawn from Sunday's Prix de Triomphe at the second acceptance stage vesterday and will also miss the Irish S1 Leger. Capricorn Belle, in the same ownership and stable as Commanche Run was withdrawn from Sunday's Prix de Triomphe at the second acceptance stage vesterday and will also miss the Irish S1 Leger. Capricorn Belle, in the same ownership and stable as Commanche Run, acceptance stage vesterday and will also miss the Irish S1 Leger. Capricorn Belle, in the same ownership and stable a

Course Notes & Hints

Storm Warning Best

By OUR COURSE CORRESPONDENT

WARNING*, third behind Prince Sabo and Doulab in Doncaster's Flying Childers Stakes last time, may take advantage of an easier task in today's Bloodstock and General Insurance Nursery (2.301 at

Newmarket. William Hastings-Bass's filly was beaten by two of the sea-son's leading two-year-nids at Doocaster and finished in frant of another talented pair in Absent Chimes and Mujbil. Storm Waroing disappointed roice after an easy debut success at Notingham in June but needs only to reproduce her latest form to win off 3st 12lb. Micmiran may provide most opposition.

Alemene was carrying 5th everweight with second to Royal Lorna at Newbury last time. Clive Britain's consistent colt is expected to go one better in the Exming Handicap (4.40). Bassenthwaite may end Primo Dominie's imbeaten run in the Middle Fark Stakes (3B), and Lady if the Land is lamired for the Bnadicea Fillies' Handicap

Bassenthwaite failed by a neck to catch Doulab in the Gimerack Stakes at York in August, but is confidently expected to reverse



WHISTLER'S NAP

Adenian (4.10 Neumarket) is inday's New Market - 2.50 Lacky Some:

Service name with whiter of the 3.25 You Line Mer. 4.40: Nonahelia Service | 18201.

Newmarket Sales

Squires in the money

WHEN John Benstead paid 250,000 gns for a Henhit colt at the Highflyer Yearling Sales yesterday, he gave Jim and

Appeal shows classic style in Cheveley Park triumph

By TONY STAFFORD

FEW two-year-old championship races have a record to match the Cheveley Park Stakes as a guide to the following year's classics. The last

Decian Gillespie was already pushing on Park Appeal at the two-furlong marker, but whereas when her opponents came off the bridle they soon floundered ber response was immediate and sustained to the line.

The further Park Appeal went the wider the margin became and those who question her lasting a mile as a three-year-old on the grounds that her sire was a sprinter, ignore her style of racing.

terday, he gave Jim and Brenda Squires of Hubbards Lodge Stud a substantial profit, writes Tony Stafford.

They had paid only 46,000gns for him as a foal last year, and Be ostead's intervention on behalf of Hamdar Al Maktoun followed another generous and that Tim Bulwer-Long hought the lift has markeny. Their Beldale Flutter colt, sold to Henry Cecil for 123,000gns, cost 22,000gns a year ago.

Yesterday's report which osid that Tim Bulwer-Long hought the lift has patron Kais Al-Said was finaccurate.

The coll was bought by Capt. Bul concept his patron Kais Al-Said was finaccurate. The coll was bought by Capt. Bul the concept his patron Kais Al-Said was finaccurate. The coll was bought by Capt. Bul the competitive event.

The coll was bought by Capt. Bul wer-Long's former partner, John Corbetz of Heron Bloods stock Services oo behalf of Middle East interests. Capt. Bul wer-Long's former partner, John Corbetz of Heron Bloods stock Services on behalf of Middle East interests. Capt. Bulwer-Long's former partner, John Corbetz of Heron Bloods stock Services on behalf of Middle East interests. Capt. Bulwer-Long's former partner, John Corbetz of Heron Bloods stock Services on behalf of Middle East interests. Capt. Bulwer-Long's former partner, John Corbetz of Heron Bloods for the Millon gard that Al-Bahlatino, get in containing more that Al-Bahlatino, get in c



Park Appeal wins yesterday's Tattersalls Cheveley Park Stakes at Newmarket by four lengths from,

Newmarket runners, riding plans and form guide

STEWARDS: Mr A. Wates, Mr J. Hislop, Mrz C. Brudenell-Bruce,
Mr N. Phillips.

Mr N. Phillips.

3.8 (Prefix 5): MIDDLE PARK STAKES 2-Y-0-232,860 6f (8)

1 011122 RASSENTHWAINE 1D) (8. Nigropod, J. Tree, 2-0 p. Baltery
2 51312 BOULAR (2) (Hamden Al-Maltoun), Thomas 1 Jones, 3-0

Racecard Numbers zhowe ou left. Figures before oblique stroke refer to pre-1983 form and before hyphen to 1983 form. Apprentices wance in brackets. C-course winner. D-distance. BF-beaten favourite. BL-blinkered. Draw for places on right.

Advance official going: GOOD. 2.0 (Jackpot Prefix 1): ALINGTON MAIDEN FILLIES' STAKES Penalty Value £4,911 6f (30 declared)

ANNINCY VALUE ATTAIL OF 100 GENERAL ANNINCY IN. Reed Herberth. F. Haslam. \$-11 ... G. Sexton 22

'ASSET STRIPPER IR. Bonnycastlel. B. Hills, 8-11 ... M. Hills 19

BIDDESTONE LASS J. Moorel. O. Elsworth. \$-11 ... S. Canthes 10

CHAPFE LIGHT IR. Sanguers. S. Hills, 8-11 ... S. Canthes 10

CHELSEA PAPERCHASE IJ. Brayl. R. Armstrong. 5-11 F. Tujk 16

DON 4 BRAGANZA IMTS S. Gracel, R. Armstrong. 8-11

A. Murray 50

FORM GUIDE,—Riching was brated mk by Dania Nellie fleveD at Sallabury (TR Sepi 12 with Miranda (leveD , out of first 15 pl 12 speed to firm sching). Negress's Pet was braien 9151 when 4th to Thorny Ross GewD at Yannouth 1611 Sepi 20 spill; Fariha was 141 of 13 to Supera Gave 7bl M Goodwood 1611 Sepi 14 speed). Meerized Lady was out of first 11 of 19 to Girl-Lake (rec Sib) of Kempton 160 July 19 spood to firm).

TV (ITV) 3.0

2.30 (Prefix 2): BLOODSTOCK AND GENERAL INSURANCE NURSERY 2-Y-O £5,855 5f (20) 1 2159 KIESERITSKY (DI 'K. H-ul, R. Armstrong, 9-7 ... G. Sexton 12 By Our Resident Correspondent 5 210011 MRMIRAN (DI 1R.H. Aga Khan), M. Stouts, 0-5

12022 CARRIBEAN SONG 1C4pt. M. Lemon, F. Dutt. 8-8

F. Robbs 340001 CRONE'S DEAGE (BL) (D) | Cronk Garages Lid. B. Switt B-E (7th pri 445440 SECRETARY'S OFFICE IF. Leonard. P. Mitchell. 0-1

493210 INDIANA PENCH. IA. Sefronical, D. Same, S.O. A. B. 231110 LOEST (D) (P. Goalandrie, J. Besilop, S.O. W. C. 11111 FRIMO DOMENIE (D) (P. Wetze), B. Seefe, S.O. J. 12140 SEA FALCON 15. Brewest, P. Makin, S.O. S. C. 014202 FRARF ROMANCE (Shelkh Reshid Al Khelies, F. Erlowery

3.35 (Prefix 4): BOADICEA KILLIES HANDICAP \$4.194 7((16) 100000 KILLYCUREA (M. Kerri, M. Ryan, O S.R. P. Eddary 0-11000 LOVERS HID C. (Mrs J. Hindley, J. Rindley, 5.9-4 M. Hills 0-20040 ROSOLID (BF) (Lady Partelops Rossy, R. Amatrons, O 3-10

000334 EMPRESS CORINA (BL) (D) (T. Ramaden), A. Railey, 3 9-0

SALALA may defy penalty. Lavers Bid pick of others.

4.10 (Prefix 5): CHOKE JADE STAKES £5,706_11em (6)

1 002000 MIRAMAR REEF (Mr. A. Richardo, C. Britain, 5 3-5-6

2 200005 SOCIETY BOY (D) (R. Bernetti, H. Candy, 4 3-12 F. Bedary 1

7 4-10101 HEARTA IDI IC. St. George), H. Cecli, 3 8-3

8 0-14802 MIRMANN (BF) (H. H. Aga Khan), B. Houghban, 5 8-8

9 11-5251 ALLEGING ICI (E. HOLStro), H. Cecli, 3 8-5

10 212-404 Mr. VOLGA BOATMAN (BF) (Col F. Hoe Williams), M. Shorte, 5 3-5

S.F. TORECAST: 11-8 Alleging, 5-2 Kirman, 7-2 Braha, B My Volga Boatman, 72 Mirman Reef, 33 Society Boy.

1893: Trakedy E 2-6 W. Curson 11-47 W. Hern, E Fan.

ORNA GUIDE ... Brakes best Mpani irec Spp) by be at Dominitor (I and Sept. 14 with My Volga Bostman, irec Sib) byt over 21 away 4th of 6 count to soft. Alleging best Loopbon, inche Sith by 61 at Windson: Liver 2019 Sept. 170 with Society Bay 19ave 13th; 2 af away 3rd of 5 19avd, Riemann was besten 2-1- by Loopbon irec 4th et Gordwood (1 an) Ass. 2 spinel in Erth. Mirmorg Reef was beated 15-54 when 3th of 7 to Mass. Onint-Lond tree 1980 at Nowsbury (I last) Sept. 22 inno6 to soft.

£40 (Prefix 6): EXNING HANDICAP 3-Y-0 £5,524 1 4m (12) 401001 HIDDEN DESTINY (D) ISheich Mohammed. J. Donlop. 9-7

13035 PLEESCITE (BL) (BF) (B. Wildenstein), H. Cech. 9-1 15035 FLERISCITE (EL) (SF) (B. Wildenstalin), H. Cocil. 9-1

O41303 SCTTRE (Lord Derty), G. Prilichard-Gordon, 8-12 W. Carrier 2

211300 YOUNG NICHOLAO (BL) (P. Goulandri), P. Walsoyn, B-11

L. Morret 7

141092 K-BATTERY (D) (Mrs. M. Builert, W. Elsey, E.P. T. Iven 10

2200400 ZIGGDRAT (R. Trickoo), F. Duit, 8-5

010122 NONABELLA (P. Bell), M. R. Easterby, 8-3 T. Williams (S)

024122 ALCMENS (BL) (D) (Capl. M. Lemos), C. Brittein, 3-7

Rabbance (A)

002222 INSET LADY (BL.) (D) 4MM Chynn. M. Ryng, 7-20 J. Lowe - 4
'110000 HUMBERSIDE LADY (D) 'Rhumberside Enterprises Ltdl. 4-00005 KING OF NAPLES ISLI ISLI E. Coppenhetment, G. Wiring, 7-9 224U51 MISS PUDDLEDUCK (A. BOOR), 8, Hills, 7-8 ... R. Hills 12.

From Newmarket

CONFIDENCE IN DOULAB

RECENT workouts suggest Storm Warning has thrived since her good effort at Doncaster last month. She will be hard to bear in the Bloodstock and General

Insurance Nursery at Newmarket

COURSE SPECIALISTS NEWMARKET

BLINKERED RUNNERS Young Nicholes (4.40, New-markett, is the only horse wear-ing blinkers for the first time today.

STATE OF GOING

Advance official out-no lite tomorrowy meetings: Sevimerker, Heydock Park Herrford, Good.

TAUNTON LUDLOW HOTSPUR I

HOTSPUR I FORM

£827 2m 1f (9 declared)

1 214 Buy Year 181. 6 11-2 B. Fowell 141-2-10-0 Archest Prince, 6 11-7 A. Wabby 0 00-F Battla Prince, 6 11-7 A. Wabby 15 00-0 Lucky George, 5 11-7 A. Madawick, 141 5 00-0 Lucky George, 5 11-7 A. Madawick Lattle 17 PP-B Wadswick Lattle 17 PP-B Wadswick Lattle 17 PP-B Wadswick Lattle 17 PP-B Wadswick Lattle 17 PP-B G. Bardiey 0 0 00-0 D. Wadswick Lattle 17 PP-B Wadswick Lattle 17 December 17 PP-B Wadswick Lattle 17 December 17 PP-B Wadswick Lattle 17 December S.P. FORDCAT: 7-4 Chief Bisologot. 5-2 Big Now. 5. Lucky George, 7 Solerof, 10 Archere Prince, 12 Just Wishlop. 2.30: WATCHET NOVICES' SELLING HURDLE

3.6: GAY SHEPPARD MEMORIAL CHAL-LENGE TROPHY HANDICAP HURDLE

3.30: JUVENILE NOVICES' HURDLE 5-Y-O

£517 2m If (16) ...

- 5m If (6)

S.P. PORECAST: 11-10 Fracturel, 7-2 Fairsar, 5 Tarigo Shendy, 7 Grey Tarquio, 12 Sabi., 10 First Award, 4.30: DONYATT NOVICES' HURDLE £674 3m 3f (19)

NATIONAL HUNT PROGRAMMES

2.0: AUTUMN NOVICES' CHASE Penalty Value 2.15; ELTON NOVICES' HURDLE (Div. I) Penalty Value £485 2m (15 declared)

2.45: BRIDGNORTH STAYERS' HANDICAP

HURDLE £1,012 5m lf 190y (10)

3.15: INVERSHIN HANDICAP CHASE £1,272

5.F. FORECAST: 13.8 Dundrum Bay, 3 Princely Lad, 1.2 The Surveyor, b Grandle's Pel, 12 Professor Plum, Dennix Auburn, Little Trouble. 3.45: ASHFORD HANDICAP HURDLE £1,128 2m (11)

20 U Spep Bridge, 10-7 A. Webber 21 200 The Milliannan 10-7 M. O'Halboran 10-2 Average, 10-2 F. Creicher 23 F Carillie Ranger, 10-2 F. Creicher 24 O Porthand, 10-2 F. Creicher 25 Part-0-Caff, 10-2 G. Oavies 25 Part-0-Caff, 10-2 Jemica Turner (7) 2 00-0 Sweatcal (**Di, 7 11-0 F. Mortheed 25 Part-0-Caff, 10-2 Jemica Turner (7) 2 13-5 Zarrin, 6 11-6 F. Mortheed 25 Part-0-Caff, 10-2 Jemica Turner (7) 2 07-1 Highland Gold (7): 4 11-3 (71b ext F. Serdmanter 27) 3 11-1 Highland Gold (7): 4 11-3 (71b ext F. Serdmanter 27) 12 00-7 Highland Gold (7): 4 10-11 M. Caleman (7) 13 00-7 Handlen 10 Spey 15 111- The Remember (CO): 4 10-11 N. Caleman (7) 14 40-1 O others.

4.6: GUMBOOT HANDICAP CHASE £1,625 4.15: DOWNTON NOVICES CHASE £922 3ml

> S.P. FORECAST: 3-4 Good Trade, 3-4 Don Tom). & Secreta, 8 Cerdinal Mazarin. 12 Gas Pich. 16 Oinner Date. 4.45: ELTON NOVICES' HURDLE (Div. (1) £483

Yesterday's racing results and starting prices at three meetings

Special Game Shooting Issue

| NEWMARKET | Good | Applied | Appli

PLALEPOT. &1.1d9-35. BRIGHTON

风。民人知此

IUmm

OKAMOTO CUTS SWING TO TAKE LEAD WITH 71

By MICHAEL WILLIAMS

YAKO OKAMOTO of Japan. did the sponsors something of a service in the Hitachi British Women's Open Championship at Woburn yesterday when she led the field after a first round of 71. It was a much better score than it may sound.

There was more of winter in the air than autumn as heavy showers, chased by a cold wind, scudded across the course. Consequently only one other player, Dale Reid from Scotland,

with a 72. managed to squeeze inside the par of 71—A. Annuale Japan.
73.

Such are the hazards of Vursuka L. C. Walte, J. Stephen.
October but with the American American

Octaber hut with the American tour already bursting at the seams, it is the first realistic date available if the championship is to achieve its projected and proper

The state of the s With players huddled in woollen hats and gloves, scores to the Tos. But it can be cold in Japan too. and Miss. in the 80s were as common as those to the 70s. But it can be cold in Japan too, and Miss Okamoto, all 5ft 5in of her, was

Miss Douglas was round in 78 after dropping six strokes in her first seven holes, though that was not 'quilo as bad as it sounds since they were starting at the lith, which is moch the bardest seven hart of the fourse. part of the course.

Early birdies

It is very much a case of being in at the deep end" with no time to warm up, though Miss Okamoto survived it well enough with two hirdies to her first three holes where she sank putts of respectively, she explained "two sleps and then two and a half steps."

Her limited English prevented her from giving the exact yards or feet but as her paces are oot as long as those of Miss Donglas, who is much taller, they can be assumed to have been quite silort.

Claire Waite of Swindon plays her second shot to the 15th in the first round at Woburn vesterday. She finished among the leaders with a 74.

J24 World Championskip

Read disqualified: Curtis well clear

By D.WID PELLY

DAVE CURTIS, all the United States, emerged as the clear leader of the J24 World Championship at Poole yesterday after one of his main rivals lost a key profest.

Ken Read, who wnn rare two

by a large margin, was dis-

qualified from race three, alter

By A Special Correspondent in St. Tropez

GITANA scored her third successive win in the Moet Chandoo Maxi Cup in St Tropez yesterday. The Olympic-style course, with an extra round, was eventually shortened as wiods gusted over 35 knots.

British positions

Furthermore, results are being worked out manually and last old the final beat and Mephisto blew out ber No. 3 Geooa. Coriolan damaged ber mainsail badly.

British positions

Furthermore, results are being worked out manually and last old the certain of some important facts, like the relative positions of the British competitors.

However, it seemed fairly that Lawring that Lawring the competitions of the British competitions.

* SRD RACE.—Gitana 2-2-25. t Mephisto (Dahm) 2-15-45. 2; Cariola (da Galoa) 2-15-2, 3.

WIND DISRUPTS 12-METRE RACE

By TONY FAIRCHILD in Porto Cerva, Sardinia
Ooce again the winds were too
strong off Porto Cervo yesterday
for the cootinuation of the 12Metre World Championship and
hopes of racing were finally
abandoood shortly after 2 p.m. world Match Play Championship at Wentworth oo Snnday.

The West German seeks a
fourth victory of the season and
£22,500 first pri.e. which he
believes would ensure be stays

VATANEN EASY STAGE WINNER

Motor Rallying

Ari Vatanen, of Fiolaod, held onto the lead in the San Remo rally after the 360 miles third stage from Siena to Pisa vesterday. His four wheel drive Peugeoi showed its superiorily on the dirt roads of Tuscany over the Audis and Lancias. Watter Roehrl of West Germany (Audi) was second, more than five minutes behind Vatanen, and Massimo Biasion of Italy in a Lancia moved up into third place. Two cameramen suffered broken bones when they were hit by the Citroen of Italian Vittorio Caneva. Third Stage Islam-Pisal.—A. Valanen Property Str. 20min 22sec. 1: W. Roehrly Lancia 2415.5.5.2 Minston Illuly, Lancia 2415.5.5.0 Countil Valence 1: Rocket 2: Rasin J.

BASEBALL

AMERICAN LGE.—Best-of-5 Play-off Series: Detrois Tigers 3, Kansas City Royals 1 (Detrois lead series 1-0), NATIONAL LGE.—Best-of-5 Play-off: Chicago Cubs 13, San Dingo Padres 0 (Chicago lead 1-0).

RACKETS SCHOOLS. — Clother by Malvero S-15, 15-10, 15-5, 15-0, 15-12 — Hadrybury low to Wellington 6-13, 5-15, 7-15, 17-14, 12-15.

Scotland are soon put to flight by Wales

the first series of matches in the Ford Amateur Club Golfers home inter-nationals at Royal Lytham

The details

The Welsh, who have the scottano ... 312. WALES ... 813

Rugby Union

BALE'S **TROUBLES INCREASE**

By JOHN PARSONS THE troubled times of

Laurn Tennis

Stuart Bale, the British No. 7. showed little sign of imminent relief when he suffered another hurtful setback in the Refuge Assurance National Championships at Telford yester-

Bale. 20. who had hoped to recoup most if not all of the \$3,000 he oceds to cover the disciplinary east of his United States Open walk-out—a £400 fine plus withdrawal of financial support for his Australian trip—went out in his first match to qualifier Mark Bliocow.

a parlime player without a British let alone a world ranking who "chaikes a bit and does a bit of racket stringing to supplement his usually meagre prize-money, guaranteed himself £500, almost double the most he ha-

ever won in the past.

Paul Hutchins, the national team manager, and Australian canch Roh Brett, one of the men who might ultimately be asked to hook after Pale in a sound of British placers, both walched the tidented hut currently bewildered Role so through another tortuous experience.

Windmill service

His frustration against a player whose windmill service arting may be uncount; but was highly effective, rowhed ats pitch late in the second set when Rule, having broken back to 5-4, then found himself broken again one game later.

Wheo Blincow, a worthy winner, Wheo Blineau, a worthy winner, moved to hreak point with the luckies! netered, Rale slammed down his racket velling "I don't believe it. I've had enough," When beaten by another failing return one point later he lashed the ball out of rourt and was

finishing second, as a result of an incident in which he collided with his fellow American. Ed

an incident in which he collided with his fellow American. Ed Baird.

This leaves Curtis, who has nothed up two wins and a second, with a big noints lead over the rest of the fieet.

During the three races sailed so far, the sound of glass fibre histing glass fibre has never been absent for long and though yesterday was the official rest day for competitors there was no rest for loe international jury, who spent the whole day working through, the protests resulting from Tuesday's two races.

British positions

British positions

Furthermore, results are being worked out manually and last olght it was still not possible to be certain of some important facts, like the relative position of the British competitors.

However, it seemed fairly clear that Lawrie Smith is the top British skipper, followed by Eddie Owen, with Eddie Warwick third.

Warwick, who can usually be expected to do, well in fresh breezes, discovered that the Worley's Singles at Wimbledon 18 P. Topoda 18 P. To

But Baron Edmond de Roths child's new boat, Gitana, bad over looked to be in danger of losing the race.

Coriolao, however, which is being skippered by Eric Tabariy, seems to be struggling with both boat speed and tactics.

With a rating nearly 6ft higher than Gitana's, Coriolan still finished 10 minutes behind her in elapsed time.

Supposed to the race of the confines of the feet within the confines of the feet within the confines of the con

SPANISH CH'Shiff Barcelonal.

2nd Rdi M. Wilsher 'Sweden' bt R.
K. Carlson 'Sweden' 6-5, 6-3, H. De
Lacebra 'Argentinal bt P. Stodi
'Lacebra 'Lacebra 'Argentinal bt P. S. T.

Lebori 'Italvi 6-1, 4-6, 6-4; 1, Arles
'L'Si D. J. Berdou 6-4, 6-8; M.
Invaramo 'Argentinal bt G. Vilas
'Argentinal 6-5, 6-2; T. Tulasne
'IFrancet bt J. Arress 6-1, 7-6.

Ackerman is back no break in familiar strip

By JOHN MASON

ROBERT ACKERMAN, potentially the outstanding centre threequarter in the British Isles, returns to club duties with London Welsh against Richmond at the Athletic Ground on Saturday. Last

Twickenham.

Ackerman, a British Lion

Australians hit at poison pen

The Australian Engly Footbalt Union have described allegations that the New Zealand All Elecks were poisoned before the decisive 1980 Test as "niterly ridicalous." Michael Hawkes, Australia's vice-captain during the series, said the story was "a load of old rubbish."

The charges have been levelled at the Asstralians in a book. Ebnty & Ivory, to be published in Sydney today, and written by Stu Wilson, captain of the unsuccessful New Zealand squad, and his fellow winger Bernie

Wilson, who retired from rugby witson, who retired from ragoy last year, said yesterday that 25 mf the 23-member party went down with vomiting and diarrhoea on the morning of the Test bot the matter was out publicised at the time "as we didn't want it to sound like sour stance."

SERVICE SNAG FOR LLOYD

struggled to beat Andrea Leand, unseeded, 6-4, 64 in the first round of the £120,000 Virginia Slims of Los Angeles tourna-ment at the Machattan Beach Country Club.,

Mrs Lloyd, who lost last year's final to Martina Navratilova, took a 5-0 lead in the first set but Miss Leand, 20, rallied to 5-5 when Mrs Lloyd double-faulted three times

Mrs Lloyd recovered but said laier: "She really tested me. In lhe past she's been inconsistent but loday she didn't make any sloppy poiots."

Eliol Teltscher, of the United States, No. 1 seed in the Mazda Indoor Classic in Brisbane, beat Rod Frawley 6-0, 6-2 in 49 minutes in his first round match.

Lisa Bunder, 18, top seed in the Bordeo Women's Classic in Tokyo, beat fellow-American Bardaya Bramblett 6-1, 6-3 to the first

round,

Virginia Slims Timent (Los
Anneles).—1st Rd.; C. Lloyd bt A.
Leund 6-4. 6-4: F. Shriver bf S. Weich
6-2. 6-1: Z. Garrison bj D. Sponce 6-1.
6-1; M. Wachington bt M. L. Platch
4-6. 6-1. 6-5.

W. Turnbud (Anstralia) bi L. Howell
4-6. 6-2. 6-2: J. Russen bf A. Hedrick
com 6-4 7-5; S. Husika W. Germany
bf S. Leo (Australia) 6-0. 6-1; E. Pfaff
iW. Germany; bt H. Crowe 6-0. 6-5;
R. Fafrbank 15. Africat br K. Horvath
6-1. 6-1.

| Switterhand 7-5, 6-4.

E. Rampongi-Lonen | Argentinal hi
F. Wrythrors | Languagia 6-1, 6-5; M.
Yamani | Jaman hr. G., Sabath | Languagia |
Jing 6-6, 6-5; F. Oksigawa | Jaman hi
J. Foreman | I. N. Oksigawa | Jaman hi
J. Foreman | I. N. Oksigawa | Jaman hi
J. Foreman | I. N. H. Stumphi
| Switzerlandi 6-2, 6-5, 7-6; A
R. Kef | I'c| b| 4. Hollon | I'c| 0-4,
-6, 6-0; M. Derhalan | I'c| b| I.
Thompson | I'S| 6-1, 6-4; K. Denvis |
| Caradan | bf A. Tobin-Dinenna | Analysis |
| Fall | J. S. J. Ferr | I'l | M.
Schfill | IUS| 4-6, 6-5, 6-1.

One-Day Cricket International

Missing kit & rain seal Australian woe

THE late arrival of the team's kit and then heavy rain reduced the one-day cricket international between India and Australia to a shambles in Jamshedpur yesterday

Hockey **HUGHES IS**

DOUBTFUL

By CHRIS MOORE

received in a car crash.

The kit was dispatched by lorry to the early hours of the moroing after Australian officials discovered no arrangement had been made to traosport it the 125 miles from Calculta to Jamshedpur.

The lorry, two hours after the match was due to start, was found nearly 40 miles from its destioa tion.

oics, is a doubtful starter for the Norwich Union Four-Nations tournament at Willesden on Oct. 19-21 following tojories Another two bours later play did start, the match baving been scaled down from 50 to 24 overs a side. But the weather then intervened and play was abandoned with lodia 21 for two from 5-1

criwd herame restless and threw stones at the Indian dressing room, hreaking several windows, and at officials who announced the delaw had been caused by

the tour.

5-1 overs. Total 12 wkts1 21
Fall of wickets: 1-6, 2-21.
Bowline: Tawon 3-0-14-0; Racketsian 2-1-0-2.
Old set hat: *5. W. Gavacker, R. J. Spastil, A. Pairl R. M. H. Binny. S. Maden Lal. K. O. J. Assad. C. Sharma.
Apstralia: G. M. Wood, R. C. Wesels, A. R. Rorder. *R. J. Hrighes, G. N. Yallon, S. O. Smith. *W. O. Phillipp. R. M. Rogel, G. F. Lewenn, J. N. Manutic. C. G. Racketmann.
No-ball included to bowler's analysis.
*Capitain * Wicketkerper

the Barbarians against Newport, his former club, on uTesday testeroay was a rest out and and consight Ackerman Irains with his club at Did Deer Park. He does not grumble at these demands because he enjoys the challenge. Even so, reasons for his failure in satisfy the examiners at \$1. tn satisfy the examiners at St Mary's College, Strawberry Hill, this summer could be offered.

Mark Douglas, scrum-half, a rasualty al Leicesler in mid-September, is fit again and will link with Colon Price, whose skillul lelt foot has been an important to London Welsh since he joined them from Lydnes at the start of the season. Douglas replaces Robin Prilebard.

Ackford's test

Paul Ackford, an England B international who has been appointed Surrev's captain this season, is short-listed to join Maurice Colclough, the captain, in London's secood row for the opeoing match of Aostralia's tour on Wedoesday week at Twickenham.

The London team is being announced on Monday. But first Ackford, who played for Devon. Cambridge University and Rossivn Park before joining the police, will have a streuous fitness test this Salurday — he plays for Mei Police seconds at Imber Court, Fast Molesey.

While Ackford hopes to bead Surrey's challeoge io Division One of the Thorn EMI County Championship, which begins on Saturday week, no Cambridge player will appear in the competition before the university malch.

Four couoties have made in-quiries about the availability, among others, of Jon Ellison (Yorkshire), Kevin Simms (Lao-cashire) and Mark Balley (Eastern Couoties), the captain

The Daily Telegraph.

IN DERBY DOMINANCE

By MICHAEL AUSTIN A SUMMER'S break has proved the nnly interruption to Dcrby's excelweek he played for the lent tcamwork and to their President's XV at outstanding unheaten run which now spans 27

matches since last Dec. in New Zealand last year and recently returned from where we left off," says Tony Australia where he played Fry. Derby's secretary. "Our with and against several of the Wallaby tour party whn arrive next week, has missed

the previous club matches.

But though absent from a busy first month of a long season, Ackerman has not been idle. After playing against England last Saturday, he attended a Wales squad session on Mon-

Wales squad session on Mon-day evening and turned out for firmer Coventry and Nottingham the Barbarians against Newport, his former club, on uTesday night.

Yesterday was a rest day and louight Ackerman Irains with his

Growing crowds

Derby's cunquests this season include Hinckley, Burton; Sq. hull and Stafford. Only blemished during their long unlocaten sequence were draws with Davenport and Pavioors, which cost a place in this season's John Placer Cup, Paviours qualified as away side.

Allractive and winning ruzr has encouraged growing crowers at Kedlesion Road and Derby's ground development plans historiporale covered accommodation for spectators and enclosing the first-learn pitch.

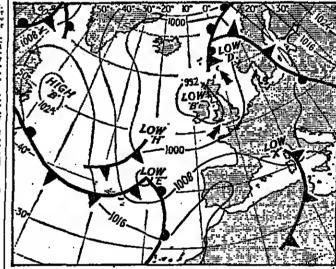
Walsall can expect a full grandsland for their Stafford-shire Cup quarter-final against Lichfield on Nov. 4. In the past eight seasons, Walsall have writhe rompetition five times with Lichfield, the holders winning the other three titles.

UNDERWOOD CLEAR Rory Underwood, the England Hory Underwood, the Englard and Leicester wing three-quarter and an RAF trainee pilot, can play regularly until next March, he was told yesterday. A special flying course, due to start in January to Anglesey, has been put back. In the meantime, Underwood will be at RAF Scampton.

Rugby League

TOUR PROFIT The Rugby League made a profit of just over £32,000 from Great Britain's tour of Australia New Zealand and Papua New Guinea this summer.

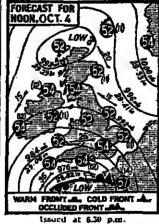
ATLANTIC WEATHER-Noon Oct. 3



Low "E" will absorb Low "H" and deepen as moves quickly north-east. Lows "B" and "D" will. move north and Low "X" will move rather quickly north-east, all with little change of pressure. High "B" will move south-east.

Atheos Bahrain Barbados Barcelooa Belfast Berlin Bermoda

BRITISH ISLES



Black circles show temperatures expected in Fabroabeit. The equivalent temperature io Centigrade is giveo alongside in brockets. Arrows indicate wind direction and speed in m.p.h. Pressures in millibars and inches.

Sun Raia Trops. Weather hrs. tos. F C Idust 1. 6.5 — 57 14 Sunny 1. 6.7 — 63 17 Sunny 1. 50 1. 50 1. 55 13 Showers 1. 6.22 55 15 Showers 1. 6.21 55 15 Th. am Folkesinga 7.2 Kasiloga 3.0 Easib'illa 3.0 Brighton — Warthing C.? Linkeh too 3.1 Roguar 4.2 Southsea 4.4 Shanklis 3.6 splil into two groups of three playing oo a round-robin basis with the group winners meeting limited 6.5 to be food.

Gibraltar Tel Aviv Tenerife Hongkong Innsbruck

HOME AND ABROAD

c 63 17 Luxemburg c 52 4 \$82 28 Luxer s 11/2 3 1 7 9 26 Madrid c 61 1 1 6 77 25 Majorta c 68 2 2 81 27 Mataga f 75 2

Mileo r 34 Montreal r 48 Moscow s 63 Municb f 54 Naples c 70 Newcastle c 48 N. Delhi s 84 N. York s 8t

LONDON READINGS :===

Lighting-up time 7.1 p.m. to 6.36 a.m. Sun rises 7.6 a.m. Sets 6.31

Key: C—cloudy: dr—drizzle; fair; r—rain; s—sunny: th—thubder. Temperatures 1F & C1 lonchimo generally. Asterisk indicates previous dar's reading. Ambresde 0.5 0.50 55 to Showing Sendal 0.8 0.11 57 14 Showing Max temp. (6 a.m. to 6 p.m.) 57F. (14Cl; min. temp. (6 p.m.) to 6 a.m.1 48F 19Cl; rainfall; 0-24ln; sunshine: 3-2 bonrs.

In Britain vesterday (daytime). Warmest: Cromer 65F (17G); coldest: Valley, Anglesey 48F 19C); wettest: Margate 1-21in; sunniest: Falmonth 8-1 hours.

p.m. Moon rises 5.16 p.m. Sets 1.40 a.m. tomorrow. High water at: London Bridge 9.37 a.m. (18ft): 10;33 p.m. (19ft). Dover 7.38 a.m. (16.8ft); 8.40 p.m. (17ft).

gio yesterday. The British Class I (16 metres) colio Gervaise-challengers. Colio Gervaise-challengers. Colio Gervaise-challengers and failed to start the process of the colin Meakagil in Missassic with their Jaguar-powers and failed to start the Colin Meakagil in Missassic with their Jaguar-powers and failed to start the Colin Meakagil in Missassic with their Jaguar-powers and failed to start the Colin Meakagil in Missassic with their Jaguar-powers and failed to start the colin Meakagil in Missassic with their Jaguar-powers and failed to start the colin Meakagil in Missassic with their Jaguar-powers and failed to start the colin Meakagil in Missassic with their Jaguar-powers and the colin Meakagil in Missassic with their Jaguar-powers and the colin Meakagil in Missassic with the colin meakagil were considered to start the start that the colin meakagil were considered to the start the colin meakagil were the colin meakagil were

Paris and £22,500 first prize. Powerboats TWO BRITONS BREAK DOWN

Bernhard Langer . . . seeks

season's fourth victory in

By RAY BULMAN
in Viareggio, Sicily
LULL in the weather held just loog enough for the organisers to start the first of the three heat world off-shore championship races at Viareg.

in top-money duel

By A SPECIAL CORRESPONDENT

SEVERIANO BALLESTEROS defends the Lancome Trophy Enropean champion's title at St Nom-la-Breteche, Paris, today, but interest is focused on Bernhard Langer—the man

Indeed, he insists that so long as he wins £10,000 more than Scotland's Sam Torraoce he will feel secure enough to withdraw from next week's Spaoish Open in Valencia and by-pass the Cannes and Portuguese Opens, the last two qualifying events. Langer reasons that Torrance, only £15.222 behind bim, would have in win two of the reciain-

Pinch of salt

But Torrance, who has also won three times—Tunisian Open. Beosoo & Hedges International and Sanyo Dpen—and earned a personal record £105,427 official prize miney, is equally convinced all is not lost.

He has cotered for all three remaining events and insists:

"I'm playing well ecough to win a couple. I lost in the first round at Wentworth but I was seven under par against Nakamara of Japao and would have been lying second in a stroke-play tournament."

second in a siroke-play toursa-ment."

Torrance lakes Laoger's promise to call it a day after his Paris outing with a pinch of salt: "Are you telling me he won't show op in the Portuguese Opeo in the last week of the season if everything depends on

Okamoto, all 5ft 5in of her, was quickly at home on her first visit to Britain.

She cut down her swing, having little option beneath several layers of clothiog, but still gave tho ball a very healthy blow, oflen ouldriving Kitrina Douglas, leoding money winner on the European tour, by as much as 50 yards.

The pressive by a plater win too the part of the stronger will her career.

Miss Reid, one of the stronger with her score than her game, which has suffered receilly because of persistent back trouble. She was on the practice ground as early as 7.30 a.m. trying to sort things out. GALES FAIL oul.

She faced the gentler part of the course first and was strong enough to rollect romfortable birdies at the long fifth and seventh. Another, or even an eagle three, beckoned at the 11th where she reached the green 480 yards away in two strokos.

However, Miss Beid, then TO DETER GITANA

However, Miss Reid then suffered the aonovauce of plaving her third stroke with her putter and her fourth with her wedge after the approach put had disappeared clean off the back of the green. The indiscretion cost her a six.

The leaders

tion cost her a six. Amateurs shine Another came at the last where, with a four to tie the lead, she bit a seven iron into the grandstand and did not escape

as long as those of Miss Donglas, who is much tailer, they can be assumed to have been quite sliort.

Later there were three birdies in a row from the second and the only time the little Japanese dropped shots came at two par fives where she once took three putts "from 10 steps", and the short sixth where she went over the green.

Since she lies fourth in the American money list, having won two tournaments this year, Miss Okamoto has established a position of some strength, though Amy. Alcott's 73 was also im

Lancome Trophy Langer and Torrance

believes would ensure be stays top of the Sperry Order of Merit to wio the Vardoo Trophy Table Tennis for a second time.

ing three events to overtake him.
"I don't believe that is on considering the pressure be would be noder."

Allison Gordon, England's leading woman Jable tennis player, Is to join Toyota Batb. She was 10 have moved 10 the Sheffield-based South Yorkshire side but ocgoliations broke down. Bath have also receotly signed Carl Preao from Fareham.

GORDON MOVES

International Amateur Golf

By A SPECIAL CORRESPONDENT WALES, looking for their third win in four years, had a resonnding 8t2-3t2 victory over Scotland in

and St Annes yesterday. Scotland ... 3'2. Wales ... 1'3

Strongest team on paper, made
a good start by taking three of the four morning's fourhall malches.

Ably led by former Ryder Cup player and captain, Brian Huggelt, the Welsh took four of the lop five singles to secure two points over the dejected Scottish side.

The surprise result of the day

and the game was ahaodooed.

a side. But the weather then intervened and play was abandoned with lodia 21 for two from 5-1 overs.

Many frustrations

The mix-up over the kit rontinued a succession of frustrations soffered by the Australians. On Tuesday they arrived three bourslate in Calcutta, were not met at the airport and distovered their holel had been switched at the last moment.

When their kit did not arrive in time, the players of holh teams practised on the outfield wearing shorts and hasehall gloves. The crowd herame restless and threw Billiands.

bad weather. After the match, the local cricket association president, J. J. Irani, said: "How can a country

IN TV 'MASTERS After the match, the local crirket association president. J. J. Irani, said: "How can a country which cannot transnort the lugges of cricketers from one town to another chase the Warld Cun?" — a reference to the thurnment which India will host with Pakistan in 1987.

The Aostralian manager, Roh Merrimen, said his players had recorded run into difficulties on the tour.

Professional billiards is to receive its first major television showing later this year when Channel Four will show a series of seven one-hour programmes devoted to a new tournament, world smooker champion Steve Davis and his billiards counterpart, Mark Wildman, are among six of the top players who will be spill into two groups of three

DAVIS TO PLAY

OTHER SPORT TODAY EQUESTRIAN.—Horse of the Year
fonce (Nember Arma).
Occi. Timent (Nobum): Central Ennland Open Mixed Fontomes (Nobel)
folial (pat.)
LAWN TENNIS.—Refuge Ass. Nat.
Ch'ship. (Tellord).
SNOOKER.—Jameson internat. T'quent
(Newrayle). SNOOKER.—Jamerson particular Chevergelel.
GPEEDWAY.—British Lee: Juswich v Poole 17.451; Sheffield v Newcootle 17.300, Midland Cup: Cradle, Health v Wniverhamotin v 7.451, Individual: NM. Suner Marsiano l'Arcoa Essex, 1.201.

SOUTHAMPTON BATTLE BUT **CRASH OUT**

By DONALD SAUNDERS in Hamburg Southampton...0 ... Hamburg...2 (Hamburg win 2-0 on agg.)

COUTHAMPTON were knocked out of the UEFA Cup, at Hamburg's Volkspark last night by a 68th minute penalty from Kaltz and a last-second goal by McGhee, to send Hamburg into the second round.

Manager Lawrie McMenemy's defensive intentions were clear before the start, when he chose Baker. a defender, to replace the

first senior appearance since

Yet, it was Wuttke, another

midfielder, who caused most trouble when the Germans put

Southampton's defence under relentless pressure.

Wuttke, a substitute in the first leg, used the ball shrewdly to find gaps for his colleagues and often went forward swiftly into scoring positions.

Stortly before half-time. Moran raced to a return pass from Baker, took the ball to the line ood saw his cross run along the bar and drop the wroog side.

Another tangle

FOR MATCHES PLAYED

29th SEPTEMBER, 1984

BRAZIL AND injured Armstrong in mid-MUHREN BEAT HUNGARIANS

By DEREK HODGSON in Gyoer, Hungary Raba Gyoer 2, Man. Utd 2 Man. Utd win 5-2 nn agg.) MANCHESTER United survived a furious 90 minutes before a 30,000 crawd when Brazil's firsthalf gnal was complemented by a second-half penalty from Muhren hut Raha, with luck, might have scored four.

Raha managed to field eight of the team that played at Old rafford and began with a series of fierce raids down the eight, forcing two corner-kicks and losing a golden chance then Preszeller completely missed his kick, 12 yards ont. When United reached the Raba talf Hughes and Olsen took heavy tackles. The implication that this was to be no repetition of the gentle first leg.

United's goal after 11 minutes was a shock for both sides. Ilsen's speculative shot from 22 ards carried more power and swerve than appeared.

Kovacs misjudged the line and dived but could only parry the ball for Brazil to pick up the rebound and score his first goal for United.

Penalty save

Four minutes later the referee ruled that Moses had bandled uiside the area. Bailey read tlannich's kick, blocked the hall with his gloves and then saw a rebound shot fly from his legs to safety.

with his gloves and then saw a rehound shot fly from his legs to safely.

Preszeller's long raoge shooting brought Raha a deserved goal aller 51 minutes when he heat Bailey from 25 yards out with a powerful left foot shot.

Hannich scored Raha's second with a tremendous right-foot drive from 30 yards.

United settled the He In the 75rd minute when Moses was bowled over by Hlagynk in the area and Muhren coolly converted the penalty.

Raba Grow Korses Cooks. Hlagynk, Markey Fight, Raha, Wehnever,

211 pis £475-20

21 pts £113-95 201 pts £21-50

20 pls £4-35

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Spurs go through in canter

By MICHAEL CALVIN Tottenham...6 Sptg Braga...0 (Tottenham win 9-0 on agg)

CARTH CROOKS scored his second hat-trick in a week when Tottenham's perfectionist instincts ensured that there was oo respite for Sportnig Braga at-White Hart Lane last night.

Logic suggested that any possibility of an embarrassing carly exit by the UEFA Cupholders had vanished during an authoritative first leg performance in Poetugal ance in Portugal

Yet, driven by the fact that players' lofty reputations count for colling at purs, they made a powerful point of quickly adding to their initial three-goal advantage.

Decisive drive

Only 10 minutes had elapsed when Carvalhal, harried by Falco at a Chiedozie coroer, cleared into the path of Stevens who scored with a decisive drive from jost inside the penalty area.

Four minutes later Hughton added a second goal, beating the offside trap with such a perfectly-timed late run on to Hazard's through ball that his shot past Helder was a formality.

An involuntary deflection by It had been generally ex-pected that Curtis, a striker with midfield experience, would get the joh. Instead, Baker was called in for his

last November and asked to cluse-mark Magath, Ham-hurg's midfield general. An iovoluotary deflection by Roberts from a abot by Artur almost eoabled the bewildered Portuguese to reduce the deficit, but, in the 26th minute, the rout gathered further momentum when Galvin's left-wing cross was headed in by Crooks.

Peter Shreeves, the Spurs manager, understandably chose to exploit a comfortable situation at balf-time by re-introducing Hoddle for his first appear-

Instinctive Hoddle

Writtle was only inches wide with a firm shot early on and thomped a 35-yarder against a post, with Shilton beaten, midway through the first half. The England midfield player quickly reminded a responsive crowd of his laoguid skills and, in the 57th minnte, created Tottenham's four goal with a characteristic flash of instinctive brilliance. Wah only 12 minutes gone, Jordan nodded back a free kick from Mills and Wright's closerange header bounced off the har and was cleared.

Hoddle's options seemed limited when he took a return ball from Hazard just inside the Braga half, but an instant pass, hit with the outside of his foot, carled behind a retreating defence to Crooks, who drew the goal keeper before side-footing in an angled effort.

Falco profited from a comically hesitant defence, to score a simple fifth goal after 66 minutes and, as the game, subsided. Hoddle then laid on a chance which Hazard missed with an extravagant flourish.

Crooks completed his hat-trick eight minutes from time after a bad mistake by Dito.

Tettenham.—Clemence: Streets, Rughton, Roberts, Maler. Pertyman. Chiedwir. Falco, Gallin, Hazard. Hoddle's options seemed limited

Southampton were again in a tengle as Hamburg launched another attack and this time, a fierce angled shot from McGhee raked the har. By oow even Wallace was having to help out to defence and, oo the hour, he was hooked for a foul after a clumsy tackle. As the game entered the last 20 minutes, Southamptoo produced more counter-attaclos and Moran got the ball into the net —only for Wright to be ruled

Sporting Brings. — Relder; Artu Vilot. Melito. Oito. Antho. Carralia Sporacer. Gomes. Pinto. Alberto Relerre: R. Scheurell, (E. Germany

SOCCER IN **EUROPE**

EUROPEAN CUP 1st Rd, 2nd Leg

Dynamo Berlin (0) 2 Aberdu 101 1 Thom Angos Erost —26,000 A.E.T 90 minutes 00. Agg. 3-3 Oynamo win 54 no pen.) Liverpool (3) 4 Lech Poznan (0) 6

alsh —22,145 |Liverpool win 5-0 oo agg.) Shamrock (0) 1 Linfield (1) 1

(Agg. 1-L Linfield win on away goals) goals)
OTHER TIES.—Budaoest Honved (Hun)
2. Graschoppers Zurich 1. aug., 3-4
—Volletta (Malta) 0. Austria Vienna
4. erg. 0-3—Oneuroperrost, trausaii
5. Traction-port Turkes) 0. aug. 3-1.
Sparla Pengue (Crecht 2. Valerencen
Orbo (Norsent 0. aug. 5-3—Cusabr
(Ormania) 3. Laninoli Elbassa
(Orbonaria) 5. Laninoli Elbassa
(Swedge) 9. Airens Bergen (Luxeupborg) 0. aug., 17-0.

CUP WINNERS CUP

Ist Rd, 2nd Leg

Celtic 11 3 Ghent ... 101 8

McGarvey 2 —52,748

VicStay

Celtic win 5-1 nn agg. Bruges ... (0) 1 Nottm F. (0) 0 Wellens —30,000

OTHER TIES.—Strava Rucharest O. R. vna O. Ann. O.1—Halduk Solli (Yun) 2 Deviamo Mirescow 5. Ann. 2.6—Basktin I. Innhil J. Rapid Yerna I. Ann. 2.5—Laripsa 4Girecet 2. Stofok Banwar (Hant O. Ang. 5.1. UFFA CUP-1st Rd, 2nd Leg

Paris S1 Germain win 62 oo agg.

Raba Vasas Gyoer 10) 2 Man U 2
Preszeller Brazii
Haonich Muhren (pen.)

Manchester Utd win 52 on agg.

Rangers (0) 2 Bohemians (Co. 2) Rangers (0) 2 Bohemians (0) 0 Palerson —33,000 Redford Rangers win 45 on agg.

Tottenham v31 & Sp Braga v01 e Stevens —22,478

Totlenham win 9-0 oo agr. Totlenham win 9-0 oo agg.

OTHER THES.—Universitater, Cralova
(Root 1. Betts. Sevilla (South 0 taett
2002) 1. Betts. Sevilla (South 0 taett
2002) 1. Sevilla (South 0 taett
2002) 2. Sevilla (South 0 taett
2002) 2. Sevilla (South 0 taett
2002) 2. Sevilla (South 1 taett
2002) 2. Sevilla (

RUGBY RESULTS REPRESENTATIVE MATCHES. —

42. CLUE—Swantes 15. Probagod 13 Abraron 28. Cross Kess 9—Abertuler; 0. Pronvande 51—Gloucester 50. Citanovas W. 21—New bridge 24. Erson, 14—Flymouth 30. Redruih 11—Nothiyhan 25. Corenir; 9—Marlow 15. Thames Vell. Police 0. SCHOOLS—NAT WEST BANK CUP final: 5t George's, Wrybridge 16, 5t Olare's 4. TNAL: St George's, Weybridge 16, St Olare's (According to Charles) of the Charles of Cha



Leeds for £930,000 three years ago, yesterday returned to the First Division with Coventry City in a £65,000 deal. Barnes made only 55 League appearances for the Elland Road Club.

Bruges squeeze Forest out

By ROGER MALONE in Bruges

Bruges 1 Nottingham Fer NOTTINGHAM FOREST built a promising platform of UEFA Cup possession against Bruges, but by balf-time had been unable to break the deadlock of an iotrigning tie, which stood

Seven more fouls by Bruges, compared with one by Forest in the first 20 minutes after the merval proved indicative of the cynicism in Belgian ranks: Settling quickly into good passing and movement, Forest were discovering much more roum in the Belgian side's half of the Olympiastadion field, compared with the bome leg at the City Ground, where Bruges had defended in great depth. at 0:0 from the first leg.

Fresh ideas

There were periods of state-mate as both sides, having gone so loog without finding a goal, sought fresh ideas. But these were a long time appearing. were a long time appearing.

Forest built a spell of much promise, but ooce again their dow of attacks could not penetrate into the box. Strikers Davenport and Chrishe, fullowed everywhere by their markers Broos and Tewt tall Senegalese interoational, worked hard, and were spending half of the night on the floor, picking themselves up after tackles, legal and otherwise. With Mills prominent on the right flank, an early, difficult chaoce came for Hodge, his closerange effort flying wide. And Hart, besides his solid defensive work, came forward in glance a header against a defender, the ball then running along the cross-bar before being cleared.

WATCH ON FRANCIS However, Bruges created the best chance of the half, Leo Van Oer Elst split Foresi with a superb through-ball, which sent Wellens clear in the box. But Sutton spread himself perfectly to block the shot with his legs, with Fairclongh on band to complete the Clearance.

WATCH ON FRANCIS

Bobby Robson, England's manager, files to Italy in Sunday to watch Sampdoria and check on the form of striker Trevor-Prancis. Robson will amounte the England squad for the World Cnp qualifying match against Finland, on Monday morning.

Liverpool soon put issue beyond doubt

By DENIS LOWE

JOHN WARK achieved his first hat-trick for Liverpool

last night as the European Cup holders put aside. their recent problems to complete a convincing first round victory over Lech, Poznao at Antield.

Liverpool, 1-0 winners in Poznan, survived a couple of early scares and then took a firm grip.

Difficult chance

wark. a prolific European marksman during his Ipswich days, first took Lee's pass (15 minutes) to hold off two chat-lenges and hit a fine left-footed shot wide of Plesnierowicz from 12 yards.

| 12 yards | 12 yards | 13 yards | 14 yards | 15 yards | 15 yards | 16 yards | 16 yards | 17 yards | 18 yards | 18 yards | 19 yards

With Whelan, Lee and Dalelish, who enjoyed himself after being switched to midfield, driving Liverpool forward at every opportunity, another goal was on the rards, and it arrived in the 33rd minute. A good run and cross hy Neal from the right found Walsh at the oear post and his shot crossed the line after the goalkeeper had fumbled.

Pozoan made two substitu-tions carly to the second half and tried to get men forward, hut Grobbelaar was almost unem-ployed in the home goal as Liver-pool's domination ciotioned. Neal and Hansen joined in Liverpool's constant raids and the busy Plesnierowicz made a series of fine saves, including efforts by Walsh, Whelan and

Wark completed bis first hat-trick for Liverpool in the 86th minute when be met Walsh's centre at the far post to score with a firm downward header. With d firm downward neader.

Liverpool.—Grobbelser, Neal, Kengedy, Lawrense, Whilan, Ransen, Dainlish, Lee, Wabb, Wark, Robinson, Leeh Porthan,—Pleanierowicz: Pswink, Lukastk, Admire, Bertzuk, Jakolecwicz, Stionski, Kalnyt, Newiczonki, Okonaki, Azarkiewski, Referee.—G. Guerds (Bolland).

SOCCER RESULTS CANON LGE-Div III Bradford C (1) 2 Hull (01 6 McCall Abbott (pen.) —4,421

POSTPONED Lincoln v Cambridge Utd

Peterboro [2] 3 SCHMBOUDE 11.

Kelly 2 Brolly

Worrall
CENTRAL LGE—Div. I: Barmiey 0.

Aston Villa 0—Coversy 0. Everton
3—Newcastle 3. No. is Co. 1—W.

Bromwich 3. Budderedeld 1.

Div. III Donaster 0. Fort Vide 3—

—Videlosbro 3. Bolton 1—Rettigram 5. Burnley 3.

FOOTBALL COMB. — Oxford L. 5.

Reading 2—QPR 6. Bristol R 1.

FA CUP.—Znd Qualif Rd replays: RS

Southempton 1. Calippenham 3—Barry

3. Manousfield 1.

GOLA LGE.—Kettering 4. Tollord 2. Southempton 1. Campensan 3. Manoatshid 1.
Gol.A. LGE... Kettevine 4. Tribord 2.
SCHOOLS..... Gibette Tripoly. The first of the first of

CATTLIN GIVEN NEW DEAL

By A Special Correspondent Chris Cattlin, the intelligent roung manager who stepped from a promenade rock shop to steer Brighton into the Second Division promotion race. has been given a three-year con

Mr Cattlin, 38, who took over from Jimmy Melia early last season, has been working on a day-to-day basis for almost a year. However yesterday Bryan Bedson, the club chairman, aonunced they bad agreed terms for a three-year deal.

Bedson, the club chairman, aondunced they had agreed terms for a three-year deal.

Long hours

Mr Bedson said: "We have given Chris Cattlin three years be hourd and knows that he also has the board's backing all the way.

Mr Cattlin said: "I am delighted. I will work 18 or 20 hours a day or whatever is occassary to get Brighton back into the First Division. That is where they belong."

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Mr Cattlin said: "I am delighted I will work 18 or 20 hours a day or whatever is a considerable achievement to particularly good victories, where they belong."

Mr Cattlin said: "I am delighted I will many times during the intal of the ball many times during the day, and put Smith away for a tries to one in a one-sided final they brought their total of tries to 25 in six matches and in the ball of they brought their total of tries to 25 in six matches and in they by the posts.

Mr Cattlin said: "I am delighted I will many times during the did many times during the ball of they brought their total of tries to 25 in six matches and in they by the posts.

Mr Cattlin said: "I am delighted I will many times during the final they brought their total of tries to 25 in six matches and in

Horse of the Year Show

Furst takes McVean ton leading rider title

JEFF McVEAN, Australian born that based in Gloucestershire each summer, and Furst a recent addition to his team, had the faster of only two clear rounds in the Godfrey Davis Leading

two clear rounds in the Godfrey Davis Leading
Show Jumper event at
the Horse of the Year
Show last night.

McVean was the first of
eight to go against the cleak
for the day's top prize in the
Wembley Arena.

Even Nick Skelton, winner of
the mojor class on each of the
first two evenrigs, could not
manage a repeat, and although
St James was much faster than
Purst, he had two fences down
Only Scotland's John Brown,
with Castle Townsend, were
faultless a second time, but
though they got away with a few
desperate chances, help were
more than five seconds slower
than Furst
John Whitsker bad two into
the jumpoff The normally ultroreliable Ryan's Son lapsed, with
three mistakes, but his No 2, St
Mungo, was a creditable third
with four fanits.

Haffer's tiffs

Austin, had finished third to Nick
Skelton, in the india with the india event set
Skelton, in the india event set
scale of a long stride.

Pasil Sutton, who beat Heffer
for the championship last year
qualified four horses this time,
but when it mattered not in the
india fraid from the support set of
the day's to prize in the
support final furn to jump the
suppor final furn to jump the
support final furn to jump the
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Mungo, was a creditable third with four faults. Challenge.

Barfon says Marsreland Boy does not like being pushed along too fast, and does better when given time to settle. These were the conditions he had yesterday, as the field jumped over two fences that were gradually raused in height until only one horse was left.

Rugby Union

OUTPLAY

COVENTRY

Philip Heffer, 18, ran out a narrow winner from a strong field in the Whithread Young Riders' Championship, oo ins Iriah-bred eight-year-old Viewpoint, having been runner-up in the event for the last three years. Refler; a member of this year's team in the European Junior championships, and Viewpoint, bought last year from Andy

NOTTINGHAM

By MICHAEL AUSTIN Nuttingham 22pts, Coventry

COMBINED forward play

and well-drilled backs brought Nottingham an emphatic victory, under-

lined by four tries to nil. over Coventry in front of five Midlands selectors at

Nottingham, without Rees and

Hodkinson, key players in this season's success, chose to face the wind, which Coventry harvessed skilfully in building a six point lead within 10 minutes.

sx-point lead within 10 minutes. Faira, with an admirable left-footed kick, and Steve Thomas punished Nuttingham off-sides with penalty goals, while Kidner impressed in the middle of the line-out for Coventry. Nottingham's pack showed speed and vignur in the loose,

Beeston last night.

Phillip Heffers

Modern Alarms are taking over from Norwich Union in spen-soring the Olympia International in-December along with Courvolsier Cognac and Radio Rentals.

Pontypool owe it to

Swansea 15pts, Pontypool 18 A HARD game at St Helens, entertaining though tryless, saw Pontypool maintain their 100 per cent." record and Swansea receive their second defeat of the

tered five penalty goals, with David Bishnp's dropped goal being decisive. Swansea made a determined

start and after three minutes pressure at a Pontypool lineout caused an untidy deflection. Swansea's pack engulfed Bishop and when Pontypool lowered the ensuing scrain Wyait kicked a simple penalty.

Desperate tackle Nottingham's backs showed fleeting fluency which once forced Sannders into a desperate high tackle on Moss.

Northard promptly wasted an overlap but after 35 minutes Murphy's blindside scissora move from a scrum brought a try for Holdstock and Moss converted. Coventry stirred from their brief, torpor with productive punts hut Nottingham's willing-oess to run the ball from deep in defence endeared them to the neutral observer. Drane, Moss and Holdstock linked smoothly several times.

and Holdstock linked smoothly several times.

Notting ham, trailing 6-8 at half-time, adged ahead with Drane's lhrilling opportunist try, converted by Moss, after 43 minutes. Hartley's devastating tackle dispossessed John Cooke, and Drane seized the bouncil hall to sprint 55 yarda to the post.

Tim Cooke had replaced the injured Saunders on Coventry's left wing, and Holdstock was soon testing his defeoce as Coventry faced an nocqual struggle for loose hall Cook and Mantell inspired Nottingham's pack.

With 11 minutes remaining

with 11 minutes remaining Murphy's hlind-side ron from a ruck prompted Nottingham's third try, by Neil Malik, Rees's deputy playing only his third senior game. Bennett gave the short, scoring pass.

Nottingham emphasised their ultimate superiority when Hold-stock's burst throneir the middle inspired a try for Cook, whn galloped 25 vards, Moss converted to complete victory by three goals and a try to three penalty goals.

Nortingham— Mee S. Roldstock.

Bishop dropped goal By DAVID GREEN

season. Each side regis-

Two minutes later Faulkner was detected making illicit use of the boot in midfield and Wyatt landed a fine kick from 50 yards, Then a huge touch-finder, from Lewis took Pantypool to within yards of Swansea's line.

wignur in the loose.

While well-matched teams sought supremacy Coventry were winning the goalkicking contests comprehensively before half-time when Fairn's second tonchline penalty contrasted with two failures by Moss and an easy penalty attempt booted wide by Drane.

Swansea, with Juhn Williams and Thomas prominent, survived a torid 'period,' but 'Pontypool. Tacking cleverly, again, attacked and when Jenkina 'obstructed Eishop on Swansea's '25-Lewis kicked the penalty, thereby reaching his 100 points for the season. Both Moriartys-won-good-ball-the line-ont but Swansea's line. Both Moriartys-won-good-ball at the line-out but Swansea could find no way through in midfield,

Eddie Butler, the Pontypool captain, who celebrated his 200th appearance by leading his club to victory at Swansea : last night

However, on the stroke of half-time Butler killed a ruck and Wyatt kicked his third penalty. Murphy's hlind-side ron from a ruck prompted Nottingham's third try, by Neil Malik, Rees's denuty playing only his third senior game. Bennett gave the short, scoring pass.

Nottingham emphasised their ultimate superiority when Holdstock's burst through the middle inspired a fire for Cook, whn galloped 25 vards, Moss converted to complete victory by three goals and a try to three penalty goals.

Nortingham and the Pontypool middle continued to snuff out swansea's attacks and Pontypool drew letter when Goldsworthy's chip leftwards put Swansea's ruck offence with his second penalty.

Cooke M. Frim. E. Sanders, T. Roubert, T. Roubert, S. Wrikes A. Goffler, R. Nidner, Naberd Malik, P. Thomas, G. Stale, T. Roubert, S. Wrikes A. Goffler, R. Nidner, Naberd Malik, P. Thomas, A. Roubert, T. Roubert, S. Wrikes A. Goffler, R. Nidner, Naberd Malik, P. Thomas, A. Roubert, Sarria, S. Wrikes A. Goffler, R. Nidner, Naberd Malik, P. Thomas, A. Roubert, S. Brisa, S. Wrikes A. Goffler, R. Nidner, Naberd Malik, P. Thomas, A. Roubert, S. Brisa, S. Wrikes A. Goffler, R. Nidner, Naberd Malik, P. Thomas, A. Roubert, S. Brisa, S. Wrikes A. Goffler, R. Nidner, Naberd Malik, P. Thomas, A. Roubert, S. Brisa, S. Wrikes A. Goffler, R. Nidner, Naberd Malik, P. Thomas, A. Roubert, S. Brisa, S. Wrikes A. Goffler, R. Nidner, Naberd Malik, P. Thomas, A. Roubert, S. Wrikes A. Goffler, R. Widner, S. Wrikes A. Goffler, T. Roubert, S. Wrikes A. Goffler, T. Wrikes, S. Wrikes A. Goffler, T. W The teams

DAVIS ROCKS HIGGINS By JANICE HALE

CTEVE DAVIS emphatically confirmed his status as the world's No. I player by comprehensively beating Alex Higgins 5-1 in the quarter finals of the £150,000 Jameson Whiskey International Open snnoker at Newcastle yester,

Since Higgins beat Davis-16-15 to take the Coral United Kingdom dillo last December, the world champion bas won their two subyesterday's match in devastating fashion

He compiled breaks of 69, 70 and 56 in sweeping to a 50 lead and had chaoces to win the fourth frame even though Higgins had opened the scoring with a break of 61.

No recovery

However, the hishman hung on desperately to win the frame-only for Davis, on the resumption, to put paid to any ideas that there might be a Higgins recovery. A break of 54 belped Dayls, take the fifth frame by an 89-point margin and though he missed a difficult green in the next, he concluded the match when Higgins misjudged a safety shot, left that hall over a corner pocket.

After a match a disgrantled and frustrated Higgins said:
"I'm sick of the bloke's luck. I had three kirks and they all cost me frames. He did play well in the first two frames. The next time I play him I'll bury him."

Higgins, however, is involved next week in the lutermediate stage of the Rothman's Grand Prix.

Knowles through

Davis oow awaits the winner of the second ouarter-final between Fugene Hughes, if Eire a \$-1 victor over Ray Regridon to the second round, and Willie Thoroe, of Leicester. In the concluding second round match. Tony Knowles, ranked No. 2 in the world, took the last two frames to beat new professional Steve Newhory 5-4.

NAT CH'SHIPS (Worthing).— 1st ret Paire R. Adams & A. Stevrari (Arun) P. Hubday & K. Creste (Victory) 21... P. Hubday & K. Grest (Victory) 15. Triples: V. Jordan (Arun) w. L. Ward Aruni 27...

Schools Rugby Sevens

Lively St George's land NatWest Cup

By Our Schools Rugby Correspondent

AN efficient team from St George's Weybridge won the NatWest Bank Sevens at Beckenham, putting a new name on the cup in the 17th

over a useful St Joseph's Inswich team in their pool and over London Oratory, winners of the Barclaya Bank Sevens last Sunday, in the quarter final.

St George's quickly justified their positions as favourites to the final Crossley, an experienced recruit from Amplefurth this term, won possesson, as he did many times during the day, and put Smith away for a try by the posts.

It day, and put Smith away for a try by the posts.

It descripts the attack St George's scored only inches more when O'Gorman final break by Crossley. Sound lackling had been a feature of St George's play all through the day and their defence was not broken until the closing seconds, when Ruwbotham kicked abead, caught in from 40 yards.

St George's Westvidge: D. Pork, T. Crossley.

St George's Newstridge: D. Pork, T. Crossley.

CLP OU ARTIM-FINALS: G'Glorge's Werbilder 23. Mr Brieffelt G.- Dubrich 24. Huntspier point D.—St Olsve's, S. St 25. Lunden Fridder, S. St Engaged 12. Wallington HS O. SEMI-FINALS: M George's 23, Did-ica 0-51 there's 22, Emprand 4-FINAL: M George's 10, 81-Diave's 4-JOSEPH'S TOWAL : Crofton 20 62

مكنا بن المال

in from 40 yards.

St George's Werbridge: D. Berk, T. Grosslev. A. Nordbred, C. Medicke, C. Medick, St Olave's: P. Roubotham, M. Edun, T. Outlier, N. Stanbridge.

erferre: C. Norling (Wales).

CUP OU ARTIT.

7 30 BBC Welsh SO: Kodaly,

9 45 Joho McCabe (piano): ireland, Elgar, Nielseo, McCabe.

to 25 Birtwistle at 50.

4 00 Martio Keloer.

5 30 Rar Moore.

7 30 Terry Wogan.

19 00 Jimme Young.

5 00 Bruno Brookes.

WORLD

19 80-11 luto the Musir-nev

11.25 The Week in Wales,
12 nooo Radio Newsreel,
12.15 Top Tweoty, 12.15
Sports Roundup, 1 World
News, 1.9 Twenty-four Hours,
1.39 Network U.K. 1.45 The
Brotherhood of Brass, 2 Outlook, 2.45 Roots and Branches,
3 Radio Newsreel, 3.15 The
Pleasure's Yours, 4 World
News, 4.9 Commentary, 4.15
Assignment, 4.15 The World

3 Radio Newsreel, 3.15 The Pleasure's Yours, 4 World News, 4.9 Commeotary, 4.15 Assignment, 4.15 The World Today, 5 World News, 5.9 Meridian, 5.40 The Week in Wales, 9.15 A Jolly Good Show, 10 World News, 10.9 The World Today, 10.25 The Week in Wales, 10.30 Financial News, 10.40 Reflections, 10.45 Sports Roundup, 11 World News, 11.30 Commeolary, 11.15 Merchant Navy Programme, 11.30 Meridian, 12 midnight World News.

13 00 Colin Berry.

11 13-11.18 News

TWO

Mobier, Orff 1828-840 Five Letters from an Fastern Empire. 21.

GUIDE BY RONALD HASTINGS

BBC-1

5.30 a.m. Breakfast Time, with Frank Bough and Sching Scott. 9. Under Spill: Pascual Flore: rpt. 9.15 Labour Party Cooference, fourth day from Blankpool. 10.30 Flore Weather. 12.50 Labour Party Conference. 12.50 News, only: Financial Report and News: London and South Last Goden Lab Fingerbobs, rpt. 2 Labour Party Conference. 1.45 Fingerbobs, rpt. 2 Labour Party Conference. 1.48 (not London: Regional News. 2.50 Plat School. 1.10 Series. 4.15 Beat the Teacher. 4.50 Gonzilla: The Golden round. 5 Blue Peter: Hood Alert:—in the Golden Topsham in Devon. (Ceefax substitles.) 5.23 Heart's Lat. 5.30 Grange Hill, rpt. (Ceefax substitles.) 5.25 Weather.

6 30 REGIONAL MAGAZINES.

6.55 TOMORROW'S WORLD-Latest scientific gadgets

7 20 TOP OF THE POPS—Introduced by Simon Bates and Richard Skinner. 8 00 THE MAGNIFICENT EVANS - Attending an auction Rachel, in response in an amirous caress trom Frans, made an intributors but successful hid for a gaint mirror. Now their have to get rid

Crefax substitles, (8 30 CHECKPOINT—The Radio 4 investigating series nitores on to TV tor a series ul tour programmes, lollowing up viewers complaints, written and arregated by Roger Cank. One case each week which, for legal reasons, will not be disclosed in advance.

9 00 NEWS, WEATHER.

9 25 THE HORSE OF THE YEAR SHOW — From Wembley, tucluding the Puissance contest.
10 45 HEART OF THE MATTER — With David Jessel:

Ethical questions raised by swiscetium.

OUT OF THE UNDERTOW—Sweet Dreams. Three examples at managing small businesses, all suggested of the struggles, in Newcastle and Birmingham. 11,50 News, Weather.

THE RESURBEC-2

SS 2.m.-7.45 Open University. 9.28 Daytime on Tan, a sequence of 16 short educational programme. 2 Lallact My Brother's Keeper, rpt. (Certain sub-little). 2.45 Labour Party Conterence. 5.5 Handisapped in the foundational California. Open University production rpt. 3.25 News Westher. 5.38 Fred: Uncalied-for Distractions. Fred Dibnah. rpt.

MARTIAN CHRONICLES — The Martians.

Third and last episode of the Pay Bradburt serial, now up to Nov. 2006 with earth destroyed by nuclear war and the settlers on Mars the only human survivors. With Rock Hudson. Repeat.

7 30 OPEN SPACE—Breaking the Mould? Visiting Staffordshire Potteries to examine their adoption of a new Japanese style of productina and management. Will it alleviate the mindless repetition which increasingly threatens industry and workers?

8 (8) COMMERCIAL BREAKS — Whn Dores, Wins Readers? Behiod the scenes of the circulation war between Fleet Street's tabloid newspapers, especi-

olly the Mirror and the Sun. Fullow-up to last week's programme about Robert Maxwell taking over the fluity Mirror.

8 30 OO THEY MEAN US.—Detek Lineson looks at boy, the threign TV and papers covered the latest Boyat birth, and all how Prince Harry eta-alicad book Indivarit to a spale of toreign sturies about fictations have affairs.

9 00 A KICK UP THE 80s-Satire and comedy series

9 25 LIFE OF AN ORCHESTRA—On Tour, Following the 107 musicians of the LSO on four in Paris, America and Frankfurl, with conductors Claudio Ablada and Zubin Mehia.

10 15 A HOT SUMMER NIGHT WITH DONNA—Second part of the contert recorded in California by Donna Summer.

10 50 NEWSNIGHT...Including Labour Party Conference Repart.

11 45-12.40 OPEN UNIVERSITY.

repped goalTV Thames

i.25 a.m. Good Morning Britain. 9.25 Thames News Headines. 9.30 For Schools. 12 Buttercup Buskers. 12.10 Mooocat and Co. 12.30 The Sullivars. I News. 1.20 hames News. 1.30 Falcon Crest: 'Coup d'Elai. 2.30 Snooker and Racing: Snooker from Newcastle. and Ratine rom Newmarket for B recording of the 2.30 race at 2.55 and the 3.00 race. 3.25 Thames News Headlines. 3.30 Sons and Daughters. 4 Buttercup Buskers, rpt. 4.15 Towser. 20 Passport to Treasure: Snowshill Manor in the Cotycles, visited by Joho M. Parry. 10racle sub-litles, 4.45 pooky: The Restless Gbost, rpt. 5.15 Blockbusters.

The legins 5 45 NEWS.

ST. GARAGE

6 00 THAMES NEWS-With Andrew Gardner and Tioa

6 25 THAMES SPORT—Presented by Sleve Rider, with a look back at the White City Stadium.

7 10 ENIGHT RIDER-Moulh of the Snake, part two.
They go down to Mexico to investigate the lawyer's

murder and are joined by two unlikely but effective allies.

8 00 DUTY FREE—Pepe, (In the return boat from Tangiers a sinister Spaniard persuades Amy to take a box for him to Spain, said to contain Pepe's ashes. (Oracle sub-titles,)

8 30 HOTEL—Prisms. One, a bejewelled actress returns to the stage after 20 years; two, a jewel-thief woman has desiens on hutel manager Peter; and three, a man getting over a mental breakdown is reunited with his wife. Standard fare at the St. Gregory.

9 30 TV EYE—Victory Next Time? The Labour Party's prospects at the polls.
10 00 News AT TEN; followed by Thames News

10 30 SNOOKER—Further coverage of the tournament

DAVIS ROE Channel 4

30 a.m., 12, 30 p.m. and from 2 Labour Party Conference om Blackpool 6 Alice; comez arian's Lane 1932, h.w.: a good quiz question—which m starred Rex Harrison, Charles Langhton, Tyrone attric, Larry Adler and Vivien Leigh as a pick-pocket, written by Clemence Daoe? This one, and a good one, vintage romance against those oow-mainly-departed West and backgrounds, with Charles Laughton as the leader of trio of buskers, falling for the girl.

30 MHAT THE PAPERS SAY—With Christopher Ward.

30 BOME VIDEO — Film or play shot on just one camera, like a home movie, of celebrations by a London family for a forthcoming marriage, the film to be sent to the bride in Australia. It reveals cracks in the happy façade. Made hy writer Lesley Bruce and director Alan Dossor, with Colin Blakely, Doreeo Mantle, David Swift and Patricia Routledge.

SCOTLAND'S STORY—Kirk and Covenant, Covering the years from 1638 to 1689, with Charles I's hitter battles with the Reformists, the British Civil War, the restoration of Charles II, theo the accession sod departure of James II and the beginning of the reign of William and Marv, all uoderlined hy religious controversies in England and Scotland, Parts played by Andrew Faulds and Bill Paterson.

8 30 LOOKS FAMILIAR—Denis Norden with film extracts from the 1930s and 1940s.

00 CHANNEL FOUR NEWS-At 7.50 Comment and 10 35 THE BLOOD OF THE BRITISH - European Com-weather. Not the current one but in the Iron Age

11 05 LITTLE ARMADILLOS-Sex, Sin and Surgery.

11 35-12.5 ALFRED HITCHCOCK PRESENTS — Graduating Class. Wendy Hiller as a lonely, unappreciated school-mistress in America whose few friendships lead to tragedy. B/w. ** Outstanding. * Recommended.

ITV REGIONS

TVS

6 25 Good Murning. 9 25 TVS in View. 9 20 Fur Schools. 12 00 Butteriup Buskers. 12 10 Mooocat & Cu,

12 30 The Sullivans I 00 News: TV5 News 1 32 Falcon Crest. 2 30 Snouker and Racing 3 20 The Young Doctors. 4 00 Bullercup Buskers 4 15 Towser.

4 20 Passport to Treasure. 4 45 Spooky. 5 12 TVS News: Block busters. 5 45 News.

6 00 Coast to Coast. 6 35 Lessroads. 7 00 Emmerdale Farm. 7 30 Knight Rider. 9 00 The liatter. 9 30 TV Fve: L. 10 00 News: TVS News

12 15 Company. Anglia

Smooker.

6 25-9.25 Good Moraing. 9 30 Fur Schools Bullercup Buskers. 12 10 Mooncal & Co. 12 30 The Sullivans. 1 00 News; Anglia News. I 30 The Champinns. 2 30 Snooker and Racing.

3 25 Anglia News. 3 30 Sons and Daughlers, 4 60 Buttercup Buskers 4 15 Towser. 4 20 Passport in Treasure

4 45 Spnoky. 5 15 Blockhysters. 5 45 News. 6 60 About Anglia. 6 35 Crossroads

7 00 Knight Rider. 8 00 Duty Free, 8 30 Holel. 9 30 TV Eve: L. 10 80 News; Anglia News.

10 30 Fnlio: artist Housden lalks about his "sexuality - exploring " paiotings.

11 00 Snocker. 12 15 My Name Is Michele.

Central

6 25-9,25 Good Morning. 9 30 For Schools 12 60 Buttercup Buskers 12 10 Mooncat & Co. 12 25 Europeao Folk Tales, 12 40 Contact. I 00 News: Central News.

1 30 The Champioos. 2 30 Snooker and Racing. 3 25 News. -3 36 Sons and Daughters. 4 00 Bultercup Buskers.

1 15 Towser. 4 20 Passport to Treasure. 4 45 Spooky. 5 15 Blockbusters. 5 45 News. 6 00 Crossroads.

6 25 Central News. 7 00 Emmerdale Farm. 7 30 Knight Rider. 8 30 Duty Free. 9 00 The Gaffer.

9 30 TV Eye: Victory Next Time? The Labour Parit's prospects at the polls. 10 00 News; Central News. 10 30-12.15 Snooker.

Yorkshire

6 25 Good Morning 9 25 Weather. 9 30 For Schools 12 00 Buttercup Buskers. 12 16 Mooncal & Co. 12 26 Calendar Thursday. I 60 News; Calendar News I 30 The Love Boat. 2 38 Snouker and Racing.

2 25 News. 3 30 Sons and Daughters. 4 00 Buttercup Buskers. 4 IS Tuwser.

4 30 Passport to Treasure. 4 45 Spooky. 5 15 Blockbusters. 5 15 News 6 99 Calendar. 6 35 Crossroads 7 60 Emmerdale Farm.

30 Knight Rider. 8 30 Duty Free. 9 00 The Gaffer. 9 30 TV Eve: Victory Next 9 30 For Schools. Time?

10 00 News. 10 30-12.15 Snooker.

HTV

6 25-9,25 Good Morning. 9 30 For Schools. 12 00 Buttercup Buskers. 12 19 Mooncat & Co. 12 30 The Sullivaos.

1 60 News: HTV News. 30 A Country Practice. 2 30 Snooker and Racing; HTV News 3 30 Sons and Daughters. 4 00 Bullercup Buskers.

4 15 Towser. 4 20 Passport to Treasure. 4 45 Spooks. 5 15 Blockhosters.

5 45 News. 6 00 HTV News. 6 35 Crossroads. 7 00 Emmerdale Farm. 7 30 Knight Rider. 8 30 Duty Free.

9 00 The Gaffer. 9 30 TV Eve: Victory Next Time? The Labour the polls. 10 00 News, HTV News.

12 15 Weather. HTV Wates: 6 p.m.635 Wates at Six, 10.30-11 Wates This Week (new series); current afters programme with David Williams.

10 39 Nothing But the Best. 11 00 Socoker.

TSW

6 25-9.25 Good Morning. 9 30 For Schools, 12 00 Buttercup Buckers, 12 10 Mooocal & Co. 12 30 The Sullivans J 60 News: Local News. 1 30 Hotel.

2 30 Spooker and Racing. 3.30 Sons and Daughters. 4 00 Buttercup Buskers 4 15 Towser. 4 20 Passport to Treasure.

4 45 Spooky. 5 I5 Gus Hunevhuo. 5 26 Crossmoods. 5 15 News. 6 00 Toda: South West, 6 20 Just Our Luck. 7 60 Koight Rider. 8 00 Oulv Free.

8 20 Magnum. 9 30 TV Eve: Victory Next Time? The Labour Party's prospects of the polls. 10 00 News; Local News.

Channel

12 15 Postscripts

The Labour 12 00 Buttercup Buskers. Pariv's prospects at 12 16 Monocat & Co. 12 30 The Sullivans. 1 00 News: Chaonel News, 1 30 Hotel.

12 20 Weather; Shipping.

2 30 Snouker and Racing. 3 30 Sons and Daughters. 4 00 Bullercup Buskers. 15 Towser. 4 20 Passport to Treasure.

4 45 Spooks 5 I5 The Beverly Hillbillies 6 00 Channel Report. 6 35 Crossroads. 7 00 Knight Rider. 8 00 Doty Free.

8 30 Magnum. 9 30 TV Eve: Victory Next Time? The Labour Party's prospects at the polls. 10 90 News; Chaonel News, 10 34 Soooker.

12'15 News and Weather h Freoch; Weather. **Open University**

BBC 2 TV: 6.55 a.m. S258, 7.20 7.45 AM289. 5 p.m.-5.25 P251. 11.45 p.m.-12.40 U201. Time? The Labour Radio 4 VHF: 11.30 p.m. TAD292 11.50-12.10 a.m. the palls

Radio 3 VHF: 6.35 a.m.-6.55

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5190. Even 7.38. Marine-Wed. 2.30.
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9.30 a.m.-12.30 Laboor '84, 2 dioo Saith, 7.30 Ar v Ffordd, Guardiao Lectures: Scao Gwrando a, Gwneud, 220 8 Coleg. 8.30 O Benlivn i Connerv.
Ffalahalam, 2.35 Hwnt ac Beodraw'r Byd; vu dilyn BBC WALES
1 ma. 2.55 Labour '84, 4.20 Peoawdau Newyddion, 9 5.35 p.m.-5.58 Wales Today.
Scotland's Story, 4.50 Ffalaha- Caou Penillion, 9.45 Perform- 8.30-7.20 Star Trek, 8.30-9 lam, 5 Pictiwrs Bach, 5.10 ance: Silent Classics—"Show Week In Week Out Inew Jana'r Jyngt, 5.35 The Mary Penple". King Vidor's satiriseries). 11.50 News, 11.52 Tyler Moore Show, 6 Brook- Cai comedy of Hollywood Checkpoint; new series, 12.22 side, 6.30 Hoteledu, 7 Newyd- manners, 11.10-11.55 The News of Wales, Weather.

RADIO -

FOUR

5 55 on 1/w Shipping. 6 00 News Briefing. 6 10 Farmiog Today. 6 25 Prayer for the Day. 6 30 Today.

8 43 The Defence Diaries of W. Morgan Pelty (4).

9 90 News

9 65 Lacuna: Anthony Smith and Lewis Wolper ex-plure whal is going on in the world today. 10 00 Medicine Now.

10 30 Morning Story.

2 00 Gloria Hunniford. 10 45 Service. II 66 Your Move or Mine. 3 30 Music All the Way. 11 28 Hear O Israel: Music 4 00 David Hami for the High Holy Days 9 00 John Dunn of the Jewish tear. 9 00 Wally Whyte 4 00 David Hamilton.

of the High Holy Days
of the Jewish Lear.

12 00 What About the
Workers? Inew series:: 10 00 The News Huddlines
Paul Heinev answers
questions on the employment law.

12 27 The Travelling Show.

13 00 Brian Matthew. 12 27 The Travelling Show. 12 55 Weather. I 00 The World at One. VHF: 10 p.m.-12 As Radio 1. : ...

1 40 The Archers I 55 oo 1/w Shipping. 2 60 Waman's Hour.

2 90 Woman's Hour.
3 00 "Old Friends" — play by Jo Gilt, rpt.
4 00 Enquire Within.
4 10 Brokshelf, rpt.
4 40 Story Time: "Stepping Westward" 191.
5 00 i-Vi (5.50 on 1 w 5 Stupping).
5 50 i-Vi (5.50 on 1 w 5 Stupping).
5 50 Weather.
6 60 News: Financial news.
6 30 Brain of Britain, rpt.
7 00 News.
7 20 Any Answers?
7 20 Any Answers?
7 20 Any Answers?
7 20 Life Factors with Name of the Missing of the Archers of the Missing o

What About the Workers?—01-550 4411:

8 10 What About the Workers?—015-50 4411:
Pay and Conditions.
9 60 Does He Take Sugar?
9 30 The Seven Deads Virtues, rpt; Fidelity.
8 45 Kateudascope.
10 15 Book at Bedtime: "The Judge sood his Hangman" 141.
18 30 The World Tooigbt.
11 15 The Financial World.
11 30 Pride of the Parlour.
12 am.12.15 News, Weather.
12 33 on l.w Shipping.
VHP: 9.5 am.10.45 and I1-12 Far Schools, 1.55 pm. Listening Curner. 2.53 For Schools, 11-11.30 Study on 4: Caribbean Links. 11.30-12.18 s.m. Lilo 2.m., Night-time Schools, 12.5 Top Tweety, 12.15 Sports Roundup. 1 World News. 12.1 Traveller's Tale 2.m., Night-time Schools, 12.5 Top Tweety, 12.15 Sports Roundup. 1 World News. 12.1 Twenty-four House.

THREE

6 55 Weather. 7 00 News. 7 05 Morning Concert (8-8.5

7 05 Morning Concert (8-8.5)
9 00 News.
9 05 This Week's Composer:
Berlioz.
10 00 Rubbra and Brahms.
11 00 Scottlish National Orchestra: Strauss,
Mozart, Berlioz 111.50J2.10 Six Cootloents!

12.10 Six Cootloents!.

1 98 News.
1 05 James Walker (piano);
Havdo, Beolhoven;
Schubert, Smetana.
3 00 Adriana Lecouyreur—
Opera by Francesco Cilea, sung fo Italiao
with Margaret Price as
Adriana 13.10-3.15 Reading!. Havdo, Becinover:
Schubert, Smetana.

30 Adriana Lecouvreur—Opera by Francesco Cilea, sung lo Italiao with Margaret Price as Adriana t3.10-3.15 Reading about Alusic. 1 News for two and three lutes.

4 25 The Trinity of Music-for two and three lutes.
55 News.
5 60 Mainly for Pleasure.
6 30 Baodstand.
7 00 Finding What's There?: Prof. Dorothy Hodgkin, Nóbel Prize winning chemist, talks to Lewis Wolpert.

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33-91 MHz].
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THEIR NAME INVENTORIAM STREAM OF A 1940. Provide the management of the state of the computer, who are died state of the computer, who are died state of the computer.

No. 18,264 ACROSS

ributes : tn sea-power I Blrd peck for one of Ruth's (5, 3, 4) 9 Liberal no langer being a case in point (7) 10 Reoson for shortage per head in a work force? (4, 3)

11 On edge at midnight can be ghastly (4) 12 & 13 Raised the spirits of a hitchhiker, maybe (4, 1, 4)

16 Regal way covering everyone objectively (3. 4) 17 Marshy areas at extreme points of an Irish lake (7) points of an Irish lake (7) they may clash (6, 7)

18 Momeotum required when 14 This could be a sticky sofu-

23 Towers of strength (4)

24 A girl get around in this 28 Hard hit at the bridge table 25 Dig for food (4)

the rest (5)
19 Andromeda's neighbour in the horse latitudes? (7)

BOWN

4 Heart of uncle broken. Uncle

5 Bearing of one in male com-

pany (4) 6 Not getting far in feature on

Gatesbead (7)
7 What ton np types, given the strength, could become (13)
8 Signs of rank sounding as if

brethren (7)

wonder (4)

Sam? (7)

hacking (4)

29 ... albeit incomparable with this elevation in Cumbria (7) 27 ... being dependent on 26

30 A fast start (3. 9)

OURCE CROSSWORD

ACROSS

I Urging forward

S Covera S Legally correct

12 Lubricant

14 Commotion 17 Groove 18 Huge crowd

1 Took the plunge

Il I also tire (anag.)

15 Distinctive garb

21 Volunteer 23 Root vegetable

2 Unfit

3 At bound

5 Muster

6 Offhand

7 Gouds

13 Moybe

18 Unit of length

21 22 15 Distinction 16 Minister

4 Gemstone

PRAINS

AOENEY.—On Oct. 2, 1934, pages fully at worthing Horpital, Viand-Louise, louing couple of Audio-Adenie, leins and kilori Newhoulder, leins and kilori Newhoulder, ANDREWS.—On Oct. 2, 1934, in hoscilat in Ivales and of Wilcoli Deba, Ivalianano, Magnes, merd 15 smars, the belowed 19th of the late Wilkerman, Asparays and dearest mother of June, function of Thirday, Oct. 4, all Machine for Compete fo

union would not be pursuing an the case of policing costs.
emergency resolution.

union would not be pursuing an emergency resolution.

This followed pressure from a number of underste unions including the Engineers, Municipal Workers. Electricians and Postal Workers, who had threteaned to nppose the move if it was brought on the agenda.

Mr Gladwyo told delegates:

"Cooference arrangements committee feels that the conference has already decided in give total support to the NUM position and rising at £25 million a week or more. Many private estimates are much higher. The Treasury has already accepted that public spending limits will be hreached in 1934-85, though higher-thangive total support to the NUM revocues are expected to keep borrowing in line with plans. There may, however, be suband this support covers all aspects of the NUM position

and campaign.

"It would not be fair to have a further debate on this matter, having already takeo a firm decision of support for the miners' strike."

There may, however, be substantial "knock-on" bills when the strike ends to finance repleoishment of stock, repair damaged pit faces and other costs.

In addition, the Government

Time allowed

T G W U would be allowed to make a five-mioute statement, particularly nn the way to which a writ was served inside the conference and the alleged involvement of a natinoal newspaper in the matter.

Mr Moss Evans, TG W U general secretary, went in the rostrum to declare:

This conference deplares and abhars the invasion of its privacy by a private detective who served a writ on the N U M and had by his side, by collosinn or alherwise, a phnth budget, Defence and Agriculture are all prime targets for the Treasury axe, but spending

2 Noted mimic to stare at in no collusinn."

Mr MacGregor, Cnal Would the governor give leave of absence for the execu-

tive to he transferred m a guarded hus to Coal Board headquarters for negotiations? "Our laws in this country. 18 Momeotum required when time's up, perhaps (7)

21 Antitude of a teaching body (7)

22 Antitude of a teaching body (7)

23 Townso of the cest (3)

19 Andromeda's neighbour in the eves of the rest of the world," said Mr Evans.

> An outbreak of salmonella poisoning which has already killed a 92-year-old woman of

Five new cases-four patients and a nurse—were confirmed vesterday. Six elderly patients are now suffering from the !'l-ness and four more are suspected of having it.

SINGAPORE NON-STOP By Our Air Correspondent

SOLUTION No. 18,263 NEFEE I SEL DOOEE MIT

Yesterday's Quick Solotton ACAOSS: 1 Almond. 4 Paced, 5 Mania, 9 Prosaic, 19 Deigard. 11 Omen. 12 End. 14 Onus. 15 Idol. 18 Sad. 21 Arch. 23 Anguish. 25 Betated. 25 Amiss. 27 Dinar. 28 Pennon. DOWN: 1 Armada. 2 Mention, 3 Nearness. 4 Plot. 5 Charm. 6 Decent. 7 Spade, 13 Osgrace. 16 Opinion, 17 Sarde, 19 Boody, 20 Chosen, 22 Colon. 24 Stir.

BASES BAN MINTOFF

MINISTERS TO FIGHT SCARGILL **SURCHARGE'**

By FRANCES WILLIAMS Economics Correspondent MINISTERS are putting up fierce resistance to Treasury demands for

swingeing cuts in programmes next year tokeep State spending on track, including a "Scargill Surcharge" on electricity bills.

As the autumn statement on spending by the Chancellor, Mr Lawson, approaches, it is clear that Mr Rees. Chief Secretary to the Treasury, who is in charge of negotiations with spending departments, has failed to secure all the £5-6 billion savings needed to reach the Government £132 billion target

However, he added the

Bank, Foncy,

FPNSOM, — On Ort. 1. 1982.

George Theory, of Grombon, and late of Shenden, Beds., burband of Jelly the Newman and a gear father and a transfer of a standars. Functol errors of Shandow Parish Church, Family Resear unity please, but doubting, it desired, may be sent out doubting, it desired, may be sent of the Circulus & Plumbe, Kinggaran, Deddord, "All the denials in the world will nut convioce me there was ground."

Mr Evans asked whether the tn hald spending to planned 3 Somethlog afoot to cause unusual elation (7)
4 Heart of uncle broken. Uncle Buard chairman, in oegotiate a the next Budget hy settlement of the dispute.

He urged delegates to join 20 Hard-hit at the bridge table (7)
21 Deception that penalises the again be invaded "by these 28 Stage where nne, so to Home Counties (7) these people who want to sell speak, is elevated . . . (7) 22 Certainly odd to exclude it newspapers."

5 MORE CATCH SALMONELLA

Whiteburch psychiatric hospital. Cardiff, has spread to two more wards.

Singapore Airlines is to intro-duce the first non-stop service between London and Singapore on Oct. 29. The flight time will be 12½ hrs, cutting two hours off the one-stop service.

H U W A L A T PENGHANT TERSE S R E K H R N N SEDESEPARATION A I U N Y V S (E D 7 R

For a change on Sunday try your akill with THE SUNDAY TELEGRAPH prize crossword.

By JAMES WIGHTMAN Continued from Page One moved by the Transport uning, was carried overwhelmingly on a show of baods.

But a resolution, moved by Glasgow Cathcart constituency party, for the closure of all American hases in this country, was defeated by 4,295,000 to 2,273,000, a majority of 2,022,000, on the recommendation of the national executive committee.

... However, Left wingers were delighted with the main votes in their favour. Some called nn Labour M Ps

especially defence spokesmen and Mr Healey in his fareign affairs role, to stick "more to party policy" in speeches and to be less supportive of the United States and Nata. The most ontspoken speech

to the Treasury, who is in the spending departments, the £5-6 billion savings rement £132 billion target for 1985-86.

The outstanding issues are likely to he settled, as in previous years, by a "Star Chamber" of senior Ministers acting as arbitrators.

The most ontspoken speech against the Left's plans came from Mr Gavin Laird, of the personal intervection of Sgr ment said that they had agreed to the the Vatican talks after that the national executive statement was "a sham" because it suggested that it was possible between the works are through very quickly," he added, "This is a dangerous gamble."

The most ontspoken speech against the Left's plans came that they had agreed that the Vatican talks after that the vatican talks afte

Because the votes — taken ofter some confusion by the chairman over whether or not there should be card votes — had more thon two-thirds majority, they hecame afficial party policy and have to be considered for inclusion in the next Geoeral Election manifesto.

Ship to all Maltese citizens irrespective of their belief and social status."

The Coocordat would seek to go heyood the current dispute of eight Church-run secondary schools following: a law forbidding the charging of fees.

The move has led to a serious

festu.

Mr Kmbock, like bio predecessor Mr. Finit o long-time member of the Campaign for Nuclear Disarmament, was asked as he left the conference ball last night what message he would give in Mr Callaghan and the other Right-wingers concerned obout defence policy.

Trust ns." was his reply.

Thabata Br. Debate - P7

3 NEW WHIPS

COMPLETE RESHUFFLE

There may, however, be sub-tantial "knock-on" bills when

conoted in Whitehall yesterday.

PRINCE'S LETTER

IN TIME CAPSULE

By Onr Shipping Correspondent

A'nicaans

Enclish

AI AI AI

☐ Chunese

English

T-park

Advanced)

overing his passe take)

THE PROPERTY OF STREET, AND SOME STREET, AND SOME

(Mercard) Danch Dutch

ground, ground give rubhish onto the pitch at Archbishop of St Andrews and Jamshedpur, nurthern India, Edinburgh, and Archbishop of St Andrews and Hand, Servire address after the start of yesterday's Thomas Winning, of Glasgow.

The Chancellor's eagerness after the start of yesterday's Thomas Winning, of Glasgow.

In held spending to planned and Australia was delayed.

The meeting arranged of Machine Great Cremadorium, a first the start of yesterday's Thomas Winning, of Glasgow.

The meeting arranged of Machine Great Cremadorium, a first the start of yesterday's Thomas Winning, of Glasgow.

The meeting arranged of Machine Great Control of the Treasury axe, but spending levels next year stems from his and Australia was delayed. desire in make substantial re-

The delay was blamed on the ductions in personal taxation in the next Budget by broadening the scope of VAT.

But reports that the Treasury along the late late arrival of their kit which had lintends in cut child benefits to raise more than £1 hillion in extra revenue were being discovered in Whitehall extra

> LIBYA 'LAID RED SEA MINES

> > By Our Washington

Prince Philio has written a. America hos "persuasive letter to be opened in 100 years circumstantial evidence" that time hy his successor as senior Libya laid the mines leading trustee of the National Maritime into the Red Sea, the Sate Department said yesterday.

It is nart of a series of messages to be buried io a time partment's spokesman, said there was still no "conclusive proof" but he had no reason to mark the 100th anniversary of to doubt reports that a mine Greeowich becoming the prime meridian for world time.

Mr Alan Romberg. the Department's spokesman, said there was still no "conclusive proof" but he had no reason to doubt reports that a mine Greeowich becoming the prime recovered by the Royal Navy was of Soviet origin.

☐ IJa¹ay

(Bahasa)
| Norwegian
| Pointh
| Portuguese
| Russan
| Serro-Croat

(357:37)

American)

Spancer

S sedish

75

Which of these

languages would you

like to speak?

Tick the one you want to speak in 3 months' time

C German

Greek (memerize)

Hearen

☐ Hinds

Delands:

4037-954

Linguaphone The first word in languages

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TALKS

By CHARLES LAURENCE in Valletta THE ARCHBISHOP of

Malta, Mgr Joseph Marcieca, flew to Rome yesterday to meet Mr Dom Mintoff, the Prime Minister, for talks convened by the Vatican in an attempt to end the violent dispute over the future of the

end the violent dispute over the future of the island's independent Catholic schools.

Mr Mintoff flew to Rome from Loodon after meeting Mrs Marchen. The Maltese government and that they had agreed the Vatican talks after that personal interveotino of Sgr Bettino Craix, the Halian Prime Minister.

The government said Mr Mintoff would be seeking a Concordat regulating relations between Church and State within the accepted democratic principles of freedom of worship to all Maltese citizens irrespective of their belief and social status."

Description Fund descriptions of Sgr Bettino Craix, the Halian Prime Mintoff would be seeking a Concordat regulating relations between Church and State within the accepted democratic principles of freedom of conscience and freedom of worship to all Maltese citizens irrespective of their belief and social status." Minister.

The government said Mr
Mintoff would be seeking a
Concordat regulating relations
between Church and State
"within the accepted democratic priociples of freedom of
conscience and freedom of worship to all Maltese citizens
irrespective of their belief and
social status."

The Concordat would seek to

The move has led to a serious

The esurprise was that. Mr Mintoff has apparently agreed to talks with the Archbishop. He has refused to negotiate with him for more than three years and earlier this year told the Vatican that he was prepared to discuss a Cancordat but "with the Holy See only."

the strike ends to finance re. Lunesdale).

They replace Mr Alastair costs.

In addition, the Government with have been appointed freedom of choice in costs.

In addition, the Government with have been appointed freedom of choice in contain with have been appointed freedom of choice in contain with have been appointed. The government wants a monopoly in education and this is one more example of their resigned to return in the back benches.

Two former Assistant Whips the social security payments and faster-than-forecast inflation are all putting strains on departmental hudgets.

Of the £5.26 hillion excess hids for next year, £212 billion

They replace Mr Alastair ported freedom of choice in monopoly in education and this is one more example of their reosion in democracy. The violence shows that the government feels in a weak position and has had to use things to enforce its policy," he said.

TALES AT No 10

Cardinals' concern.

Our Diplomatic Correspon-near writes: Mrs Thatcher spoke of the concern of British Catholics over the dispute when she met Mr Mintoff, for an hour yesterday. She raised Catholics over the dispute when she met Mr Mintoff, for an hour yesterday. She raised the matter in response to held a crowd of cricket fans who had been throwing stanes and rubhls onto the pitch at Jamshedour, nurthern India Jamshedour, nurthern Jamshedour,

Edinburgh, and Archhishng Thomas Wimping, of Clasgow.

The meeting, arranged at Mr Mintoff's request twn months ago, was the first between the Maltese clader and a British Prime Minister since 1977. It is being interpreted as an afternit to repair relations, which have become strained by Mr. Mintoff's auternal and external policies.

The main issues for Mr Miotoff have been trade and tourism. Malta is experiencing serious economic problems which include 19 per cent. Unemployment.

40 E. GERMANS

STAGE SIT-IN

AT EMBASSY

By Our Staff Correspondent in Bonn

The West German Embassy in Prague is again being used by East German refugees seeking osylum in the West. A 40-strong group, said to include women and children, has occupied the impressive Baroque nullding for the past 10 days.

Macket On the past 10 days.

How was a 1.20 p.m. Flowers and Lawrence and Lawrence and Sarok. A 12 p.m. Flowers and Lawrence and Control of Sarokas, 12 p.m. Flowers and Lawrence and Control of Michael Sarokas, 12 p.m. Flowers and Lawrence and Control of Michael Sarokas, 12 p.m. Flowers and Lawrence and Control of Michael Sarokas, 12 p.m. Flowers and Lawrence and Control of Michael Sarokas, 12 p.m. Flowers and Lawrence and Control of Michael Sarokas, 12 p.m. Flowers and Lawrence and Control of Michael Sarokas, 12 p.m. Flowers and Lawrence and Control of Michael Sarokas, 12 p.m. Flowers and Lawrence and Control of the lawrence and Control of the lawrence and Control of the lawrence and Control of Michael Sarokas, 12 p.m. Flowers and Control of Michael Sarokas, 12 p.

ing osylum in the West. A 40-strong group, said to include women and children, has occu-pied the impressive Baroque huilding for the past 10 days. . As is usual in such cases, oeither the Emhassy in Prague nor the Foreign Ministry in Bonn was prepared yesterday to comment on the occupation in view of its sensitivity for deli-cate East-West German rela-

In Fehruory several dozen
East Germans, including the
niece of Herr Willi Stoph, the
East Germao Prime Minister,
her hushand and two children. won a safe passage to the West after occupying the Prague

250 HELD SINCE **NIGERIAN COUP** TO BE FREED

By Our Diplomatic Correspondent The release of 250 politicians

and businessmen detained since Nigeria's couo at the end of last year has been ordered by Mai-Gen Muhammadu Buhari the military ruler. They include Chakuemeka

Ojukwu, the furmer Biafran secessionist leader four Cabinet ministers, and a number of junior ministers and State com-missinners. Ojukwu returned from 12 years' exile in the fyory Coast in 1982.

24th anniversary of independence from Britain.



DEATHS (Continued) PREAME — OR Oct. 1984, anddenly in hospital, Synky George Sevens, george 56 years, of Bynama Woodpil, Sufford, befored humband of the International Sevens, and the International Sevens of Bynama Woodpil, Sufford, before in the sufford of the International Sevens on Thready, Oct. 5, s. 5, Marylebona Cemetery, at 12.50 p.m. Family nowers only please.

FROST.—On Oct. 5, 1984, poscopilly at her kope after a courspecoally borne Incres. Lacy Markan (Moffry, Widow of Melbord Report and before morner of Jase, Familia, Ecury and Richard, a dearly loved grandmother and greed-prindmother, Functal attrices St. Maryl Charch, Longworth, 2 p.m., Mordisc, Oct. 2, Family Rose Body's Charch, Longworth, 2 p.m., Mordisc, Oct. 2, Family Rose Body's Charch, Restoration Find and Cancer. Report of the Sevens of t

RESHUFFLE

By Our Political Staff

Mrs Thatcher yesterday completed her Government reshuffle hy appointing three new rassistant Whips — Mr Tomy Durant, S6, MP for Reading West, Mr Peter Llnyd, 47 (Fareham), and Mr Mark all Lunnax-Boyd (Marecambe, and Lunesdale).

They replace Mr Alastair Gooddad and Mr David Humiwh have been appointed tunder Secretories for Energy and Mr Donglas Hings whin has grand mrd Mr Donglas Hings whin has some creations of the proposed to return in the hack benches:

Two former Assistant Whips and Mr Donglas Hings whin has some more example of their benches:

Two former Assistant Whips and Mr Donglas Hings whin has some more example of their benches:

Two former Assistant Whips and Mr Donglas Hings whin has some more example of their benches:

Two former Assistant Whips and Mr Donglas Hings whin has some seem and bench the seem appointed freedom of choice in the control of the seem appointed freedom of choice

in formatical. Desiries Howean, signed 6: of Sorinspield Place, Bath, loved harband, lether and grandfather. Cromatice at Haycoorbe Crematorium. Bath, on Theather and grandfather. Cromatice at Haycoorbe Crematorium. Bath, on Theather, and the state of the state of

ATHENS DAILY CHARGED WITH WIRE-TAPPING Mr Leonidas Lazarakos, the

Athens District Attorney, bas. charged Greece's largest circulation daily, Ermos, with illegally wire-tapping the telephone lines of the New York Times Athens horeau. George Bobolas, 59, the pub-George Bodolas, 59, the publisher of ETHNOS and of the Grent Societ Encyclopaedia, and Alexander Filippopoulos, 57, editor-in-chief, were also charged with publishing the contents of the illegally acquired tapes in their newspaper according to Mr Ziris Constantions a lawser for the Newspaper in tinou, a lawyer for the New Yurk Times.

Last year ETHNOS, o Left-Last year Etenos, o Lett-wing publication, ran excerpts of a taped conversation between Mr Panl Anastasi, an Athens-based New York Times corres-pondent of Cypriot nrigin, and Mr Panayotis Zotis, a lawyer. The conversation focused on a book published by Mr Anas-tasi 16 months ago. UPI,

CAR KILLS GIRL

One schoolgirl died and mother was injured after being The release order affects almost half those in detention. It was annunced by Maj-Gen Buhari in a speech on Munday during celebrations marking the days Convent High School. **ACKNOWLEDGMENTS**

COTSWORTH. The Inmity of THOUSEN HALD MAKE GWILT LOTALING THE WISH IN THOUSE HALD MAKE GWILT LOTALING THE WISH IN THOUSE HALD MAKE GWILT LOTALING THE ROYAL College of Surgeons which he know the college of Surgeons which he had well being and to have The Child-wish for the college of the TOTALING THE CHILD DAWSON. CORNER THE CHILD TOTALING MAKE THE CHILD THE CHILD THE MAKE THE WISH THE CHILD THE MAKE THE WISH THE MAKE THE M PRESTON — Mr LENLIE PRESTON and PRESTON and and smile wish to thank all those who said in the ret Bouers and interes at the same of their records and loss. Wellfield, kearage Late, Latton.

THANKSGIVING SERVICES PASTORI.—4 Service of Theologicine for the life of lows A. Physica initial brids in the Church A. Physica initial brids in the Church Conception. Arm Street Look 5.50 p.m.

SHONEY.—4 Thankspling Service with Stock of the Landspling Service of the Landspling Servic

IN MEMORIAM

JUNES, ALVA GRALE. Always INTERNATION OF THE PROPERTY OF THE P

153: From Street, London EC4F 45L, and it Widey Glove, Manney as a population of Widey Glove, Manney as a population of the Company of the Co

(PS) (150)